Turner Morum GreatPlanet Limited 63-71 Hampton Hill

|                                 |             |                | YEAR 1         | .R 1           |                |                | YEAR 2         | R 2         |                |                | YEAR 3         | R3         |            |                |
|---------------------------------|-------------|----------------|----------------|----------------|----------------|----------------|----------------|-------------|----------------|----------------|----------------|------------|------------|----------------|
| Residual Cashflow for Interest  | TOTALS      | Q1             | Q2             | Q3             | Q4             | Q1             | Q2             | Q3          | Q4             | Q1             | Q2             | ď3         | Q4         | TOTALS         |
|                                 |             |                |                |                |                |                |                |             |                |                |                |            |            |                |
| Total Completions               | 41          | 0              | 0              | 0              | 0              | 0              | 0              | 15          | 9              | 9              | 9              | 9          | 2          | 41.0           |
| Market Completions              | 41          | 0              | 0              | 0              | 0              | 0              | 0              | 15          | 9              | 9              | 9              | 9          | 2          | 41.0           |
| Affordable Completions          | 0           | 0              | 0              | 0              | 0              | 0              | 0              | 0           | 0              | 0              | 0              | 0          | 0          | 0.0            |
|                                 |             |                |                |                |                |                |                |             |                |                |                |            |            |                |
| Market Units                    | £22,685,000 | Ę0             | ĘO             | £0             | £0             | £0             | 0 <del>J</del> | £8,299,390  | £3,319,756     | £3,319,756     | £3,319,756     | £3,319,756 | £1,106,585 | £22,685,000    |
| Affordable Units                | £0          | 0 <del>J</del> | £0             | £0             | £0             | 0 <del>3</del> | 0 <del>3</del> | £0          | £0             | 0 <del>3</del> | 03             | £0         | £0         | 0 <del>3</del> |
| Ground Rents                    | £130,000    | 0 <del>J</del> | £0             | 0 <del>3</del> | 0 <del>J</del> | £0             | 0 <del>J</del> | £47,561     | £19,024        | £19,024        | £19,024        | £19,024    | £6,341     | £130,000       |
| Retail                          | £403,565    | 0 <del>J</del> | £0             | £0             | 0 <del>J</del> | E0             | 0 <del>J</del> | £0          | 0 <del>3</del> | £403,565       | 0 <del>J</del> | 60         | Ę0         | £403,565       |
| TOTAL INCOME                    | £23,218,565 | 03             | 0 <del>3</del> | £0             | 0 <del>3</del> | 03             | 03             | £8,346,951  | £3,338,780     | £3,742,346     | £3,338,780     | £3,338,780 | £1,112,927 | £23,218,565    |
| Construction Costs              |             | 15%            | 16%            | 18%            | 17%            | 15%            | 13%            | %9          | %0             | %0             | %0             | %0         | %0         | 100%           |
|                                 |             | ,              | :              | ,              | 1              | :              | :              |             |                |                |                |            |            |                |
| Agents & Marketing - Market     | -£737,263   | 0,7            | £0             | 03             | 0 <b>3</b>     | 0 <del>3</del> | 03             | -£269,730   | -£107,892      | -£107,892      | -£107,892      | -£107,892  | -£35,964   | -£737,263      |
| Agents & Marketing - Affordable | £0          | £0             | £0             | £0             | £0             | £0             | 0 <del>3</del> | £0          | 0 <del>J</del> | 0 <del>3</del> | 0 <del>3</del> | £0         | £0         | £0             |
| Agents & Marketing - Retail     | -£12,107    | 0 <del>3</del> | £0             | £0             | £0             | £0             | £0             | -£4,429     | -£1,772        | -£1,772        | -£1,772        | -£1,772    | -£591      | -£12,107       |
|                                 |             |                |                |                |                |                |                |             |                | ;              | !              | ;          |            |                |
| Construction Costs              | -£9,816,645 | -£1,434,679    | -£1,561,627    | -£1,764,767    | -£1,701,288    | -£1,458,477    | -£1,265,087    | -£630,720   | £0             | £0             | £0             | £0         | ξO         | -£9,816,645    |
| Professional Fees               | -£981,665   | -£143,467.87   | -£156,163      | -£176,477      | -£170,129      | -£145,848      | -£126,509      | -£63,072    | 0J             | 0 <del>J</del> | 0 <del>J</del> | £0         | £0         | -£981,665      |
|                                 |             |                |                |                |                |                |                |             |                |                |                |            |            |                |
| CIL - combined                  | -£1,629,048 | 0 <del>3</del> | Ę0             | £0             | £0             | 0 <del>3</del> | 0 <del>J</del> | -£1,629,048 | 0 <del>J</del> | 0 <del>J</del> | 0 <del>J</del> | £0         | £0         | -£1,629,048    |
| s106                            | -£134,961   | 0 <del>J</del> | £0             | £0             | 0 <del>J</del> | £0             | 0 <del>J</del> | -£134,961   | 0 <del>J</del> | 0 <del>J</del> | 0 <del>J</del> | £0         | £0         | -£134,961      |
|                                 | 000 000 00  | 000 000 60     | 5              | 8              | 8              | 8              | S              | 5           | ٤              | 5              | 5              | 8          | 5          | 000 000 60     |
| Benchmark Land Value            | -£3,960,000 | -£3,960,000    | Q              | 03             | 03             | 07 5           | 07             | Q# 5        | 03 8           | 07             | 07 8           | Q 9        | Q# 5       | -£3,960,000    |
| SULI & Legals                   | -£236,800   | -£256,800      | Q.             | ΩŦ             | 0#             | O#             | OH .           | O#          | O#             | O#             | 0.1            | O#         | O#         | -£256,800      |
| TOTAL EXPENDITURE               |             | -£5,794,947    | -£1,717,790    | -£1,941,244    | -£1,871,416    | -£1,604,325    | -£1,391,596    | -£2,731,961 | -£109,664      | -£109,664      | -£109,664      | -£109,664  | -£36,555   |                |
| Net position                    |             | -£5,794,947    | -£1,717,790    | -£1,941,244    | -£1,871,416    | -£1,604,325    | -£1,391,596    | £5,614,990  | £3,229,117     | £3,632,682     | £3,229,117     | £3,229,117 | £1,076,372 |                |
|                                 |             |                |                |                |                |                |                |             |                |                |                |            |            |                |
| Rolling Balance                 |             | -£5,794,947    | -£7,606,905    | -£9,671,760    | -£11,700,343   | -£13,494,798   | -£15,105,684   | -£9,736,162 | -£6,665,258    | -£3,140,886    | £37,191        | £3,266,308 | £4,342,680 |                |
| Finance rate                    | 6.50%       | -£94.168       | -£123.612      | -£157.166      | -£190.131      | -£219.290      | -£245.467      | -£158.213   | -£108.310      | -£51.039       | £0             | £0         | £0         | -£1.347.397    |

## Turner Morum GreatPlanet Limited

#### 63-71 Hampton Hill

SDLT Tab 12

|         | SDI       | LT calculation | on |         |
|---------|-----------|----------------|----|---------|
|         | 150,000.0 | 0%             | £  | -       |
| 250,000 | 100,000.0 | 2%             | £  | 2,000   |
|         | 250,000.0 | 5%             | £  | 145,937 |
|         |           |                |    |         |
|         |           |                | £  | 147,937 |

## Appendix 4

Savills - Market Revenue Advice Proposed & PD Scheme

63-71 High Street, Hampton Hill, TW12 - PD SCHEME As provided by LJ Partnership in October 2016 Schedule: Project:

Jul-17 Date: Ref:

Savills



| olode I mod | y I I with             | SiloV aiM Had con Aleto T Had original | Mis Volus   | Max      | Average  | Total Bridge                           | Total Distance Associated to Miss Associated later | 0/ Miss  | April 1 Inite |
|-------------|------------------------|--|-------------|----------|----------|--|--|----------|---------------|
| NOW LADEIS  | Average Officialze Squ | iotal Alea Squ                         | WIIII VAIUE | Value    | Price    | I Otal Pilices                         | Av. value z/syli                                   | /0 IVIIA | Actual Omis   |
| 1 Bed       | 589                    | 11,778                                 | £310,000    | £410,000 | £372,600 | £310,000 £410,000 £372,600 £7,452,000  | £633   | %22      | 20            |
| 2 Bed       | 791                    | 4,747                                  | £430,000    | £560,000 | £525,000 | £430,000 £560,000 £525,000 £3,150,000  | £664   | 23%      | 9             |
| Grand Total | 636                    | 16,525                                 | £310,000    | £560,000 | £407,769 | £310,000 £560,000 £407,769 £10,602,000 | £642   | 100%     | 26            |

# Notes and Assumptions

A good quality internal specification and finish in accordance with the market expectations

Assumes a new/long lease, with reasonable ground rents and service charges, commensurate with the development and its location

An approriate marketing programme in accordance with the market, relative to the development

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Schedule: As provided by LJ Partnership in October 2016

Date: Jul-17 Ref: Savills



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#### **Notes and Assumptions**

A good quality internal specification and finish in accordance with the market expectations

Assumes a new/long lease, with reasonable ground rents and service charges, commensurate with the

development and its location

An approriate marketing programme in accordance with the market, relative to the development

| Unit No. | Unit Type. | Floor | Beds  | Gross Internal Area M <sup>2</sup> | Gross Internal Area FT <sup>2</sup> | Price       | £/ft² |
|----------|------------|-------|-------|------------------------------------|-------------------------------------|-------------|-------|
| 1        | 1b2p       | G     | 1 Bed | 66.20                              | 713                                 | £397,500    | £558  |
| 2        | 1b2p       | G     | 1 Bed | 66.80                              | 719                                 | £397,500    | £553  |
| 3        | 1b2p       | G     | 1 Bed | 53.00                              | 570                                 | £367,500    | £644  |
| 4        | 1b2p       | G     | 1 Bed | 65.30                              | 703                                 | £395,000    | £562  |
| 5        | 1b2p       | G     | 1 Bed | 71.20                              | 766                                 | £410,000    | £535  |
| 6        | 1b2p       | G     | 1 Bed | 50.70                              | 546                                 | £357,500    | £655  |
| 7        | 1b2p       | G     | 1 Bed | 52.60                              | 566                                 | £365,000    | £645  |
| 8        | 1b2p       | G     | 1 Bed | 58.80                              | 633                                 | £385,000    | £608  |
| 9        | 2b4p       | G     | 2 Bed | 75.80                              | 816                                 | £535,000    | £656  |
| 10       | 2b4p       | G     | 2 Bed | 78.20                              | 842                                 | £545,000    | £647  |
| 11       | 2b4p       | 1     | 2 Bed | 81.50                              | 877                                 | £560,000    | £638  |
| 12       | 2b4p       | 1     | 2 Bed | 70.70                              | 761                                 | £530,000    | £696  |
| 13       | 1b2p       | 1     | 1 Bed | 53.00                              | 570                                 | £377,500    | £662  |
| 14       | 1b2p       | 1     | 1 Bed | 64.50                              | 694                                 | £400,000    | £576  |
| 15       | 1b2p       | 1     | 1 Bed | 52.80                              | 568                                 | £377,500    | £664  |
| 16       | 1b2p       | 1     | 1 Bed | 37.00                              | 398                                 | £310,000    | £778  |
| 17       | 1b2p       | 1     | 1 Bed | 52.60                              | 566                                 | £377,500    | £667  |
| 18       | 1b2p       | 1     | 1 Bed | 57.10                              | 615                                 | £382,500    | £622  |
| 19       | 1b2p       | 1     | 1 Bed | 55.10                              | 593                                 | £382,500    | £645  |
| 20       | 2b4p       | 2     | 2 Bed | 77.20                              | 831                                 | £550,000    | £662  |
| 21       | 1b2p       | 2     | 1 Bed | 61.50                              | 662                                 | £392,500    | £593  |
| 22       | 1b2p       | 2     | 1 Bed | 47.00                              | 506                                 | £360,000    | £712  |
| 23       | 1b2p       | 2     | 1 Bed | 37.00                              | 398                                 | £313,500    | £787  |
| 24       | 2b3p       | 2     | 2 Bed | 57.60                              | 620                                 | £430,000    | £694  |
| 25       | 1b2p       | 2     | 1 Bed | 37.00                              | 398                                 | £316,000    | £793  |
| 26       | 1b2p       | 2     | 1 Bed | 55.00                              | 592                                 | £387,500    | £655  |
| 26       |            |       |       | 1,535.2                            | 16,525                              | £10,602,000 | £642  |



63-71 High Street, Hampton Hill, TW12 Rolfe Judd Scheme Schedule: Project:

26-Jul-17 Date:

Savills GC Ref:

|                    | Average Area (SqFt) | Total Area (SqFt) | Min Value | Max Value | Average Price | Total Prices | Average £ / sqft | Rec' Mix | Rec' Mix Actual Units |
|--------------------|---------------------|-------------------|-----------|-----------|---------------|--------------|------------------|----------|-----------------------|
| 1B2P               | 260                 | 9,515             | £382,500  | £405,000  | £393,676      | £6,692,500   | £203             | 41%      | 17                    |
| 1B2P(WCH)          | 640                 | 1,281             | £425,000  | £440,000  | £432,500      | £865,000     | £675             | 2%       | 2                     |
| 2B3P               | 689                 | 1,378             | £490,000  | £497,500  | £493,750      | £987,500     | £717             | 2%       | 2                     |
| 2B4P               | 814                 | 7,330             | £530,000  | £587,500  | £559,444      | £5,035,000   | £687             | 22%      | တ                     |
| 2B4P (Pent)        | 1,012               | 4,047             | £655,000  | £895,000  | £742,500      | £2,970,000   | £734             | 10%      | 4                     |
| 2B3P (Pent)        | 657                 | 657               | £605,000  | £605,000  | £605,000      | £605,000     | £921             | 2%       | _                     |
| 3 Bed T'house      | 1,378               | 6,889             | £940,000  | £950,000  | £942,000      | £4,710,000   | £684             | 12%      | 2                     |
| 2 Bed T'house      | 1,076               | 1,076             | £820,000  | £820,000  | £820,000      | £820,000     | £762             | 2%       | 1                     |
| <b>Grand Total</b> | 282                 | 32,174            | £382,500  | 6950,000  | £553,293      | £22,685,000  | £105             | 100%     | 41                    |

# Notes and Assumptions

Assumes a new/long lease, with reasonable ground rents and service charges, commensurate with the development and its location A good quality internal specification and finish in accordance with the market expectations

An approriate marketing programme in accordance with the market, relative to the development

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Project: 63-71 High Street, Hampton Hill, TW12 Schedule: Rolfe Judd Scheme

Savills GC 26-Jul-17 Date:

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## Notes and Assumptions

A good quality internal specification and finish in accordance with the market expectations Assumes a newfong lease, with reasonable ground rents and service charges, commensurate with the development and its location An approriate marketing programme in accordance with the market, relative to the development

|     | Floor (S)     | Beds    | Amenity Space    | Amenity Size | Aspect              | Net Saleable Area M² | Net Saleable Area FI2 | Price              | £/π²  |
|-----|---------------|---------|------------------|--------------|---------------------|----------------------|-----------------------|--------------------|-------|
|     |               |         |                  |              |                     |                      |                       |                    |       |
|     | Grnd          | 1 Bed   | Terrace          | 9            | Courtyard           | 53.0                 | 570                   | £387,500           | 6293  |
|     | o Co          | 1 Dog 1 | Torrior          | ÷ Ç          | Courthard           | 50.0                 | 738                   | 5302 500           | 6720  |
|     | Grna          | 1 Bed   | lerrace          | OL.          | Countyard           | 0.06                 | 538                   | £382,500           | £7.29 |
|     | _             | 1 Bed   | None             | 0            | High Street         | 62.0                 | 667                   | £440,000           | £659  |
|     | -             | 1 Bed   | None             | 0            | Courtyard           | 57.0                 | 614                   | £425,000           | £693  |
|     | _             | 1 Bed   | Balcony          | 2            | Gardens             | 53.0                 | 570                   | £400,000           | £701  |
|     | _             | 2 Bed   | Balcony          | 2            | Gardens             | 64.0                 | 689                   | £490,000           | £711  |
|     | _             | 1 Bed   | None             | С            | Courtvard           | 50.0                 | 538                   | £392 500           | 6223  |
|     |               | 2 Bed   | Balcony          | י וכ         | Gardens / Courtvard | 2002                 | 753                   | 5530 000           | 6703  |
|     |               | 2 C C C | Balcony          | ס ער         | Gardens             | 73.0                 | 786                   | 5547 500           | 2003  |
| - 1 | -             | 7 Dog   | Mono             | , ,          | Cardella            | 0.00                 | 130                   | 000,140,           | 0000  |
|     | _ ,           | 0 0     | Nolle            | 0            | Countyard           | 93.0                 | 970                   | 2392,500           | 2000  |
|     | -             | 1 Bed   | None             | 0            | Courtyard           | 53.0                 | 970                   | £392,500           | £688  |
|     | -             | 2 Bed   | Balcony          | 9            | High Street         | 82.0                 | 883                   | £580,000           | £657  |
|     | -             | 1 Bed   | Balcony          | 7            | High Street         | 52.0                 | 560                   | £382,500           | £683  |
|     | _             | 2 Bed   | Balcony          | 7            | High Street         | 79.0                 | 850                   | £575,000           | 9/93  |
|     | 2             | 1 Bed   | Balcony          | 14           | High Street         | 20.0                 | 538                   | £400,000           | £743  |
|     | 2             | 1 Bed   | None             | 0            | Courtyard           | 20.0                 | 538                   | £390,000           | £725  |
|     | 2             | 1 Bed   | Balcony          | 5            | Gardens             | 53.0                 | 570                   | £405,000           | £710  |
|     | 2             | 2 Bed   | Balcony          | 2            | Gardens             | 64.0                 | 689                   | £497,500           | £722  |
|     | 2             | 1 Bed   | None             | 0            | Courtyard           | 50.0                 | 538                   | £397,500           | £739  |
|     | 2             | 2 Bed   | Balcony          | 2            | Gardens / Courtyard | 70.0                 | 753                   | £537,500           | £713  |
|     | 2             | 2 Bed   | Balcony          | 2            | Gardens             | 73.0                 | 786                   | £555,000           | 90/3  |
|     | 2             | 1 Bed   | None             | 0            | Courtyard           | 53.0                 | 570                   | £397,500           | 2693  |
|     | 2             | 1 Bed   | None             | 0            | Courtyard           | 53.0                 | 570                   | £397,500           | 2693  |
|     | 2             | 2 Bed   | Balcony          | 9            | High Street         | 82.0                 | 883                   | £587,500           | 9993  |
|     | 2             | 1 Bed   | Balcony          | 7            | High Street         | 52.0                 | 560                   | £387,500           | £695  |
|     | 2             | 2 Bed   | Balcony          | 7            | High Street         | 79.0                 | 850                   | £582,500           | £685  |
|     | က             | 2 Bed   | Balcony          | 15           | Gardens / Courtyard | 85.0                 | 915                   | £705,000           | £771  |
|     | က             | 2 Bed   | Balcony          | 17           | Gardens / Courtyard | 85.0                 | 915                   | £715,000           | £781  |
|     | က             | 2 Bed   | Balcony          | o            | Gardens             | 61.0                 | 657                   | £605,000           | £921  |
|     | က             | 2 Bed   | Balcony          | 0            | Courtyard           | 74.0                 | 797                   | £655,000           | £822  |
|     | ო             | 2 Bed   | 2 x Balcony      | 64           | High Street         | 132.0                | 1,421                 | £895,000           | 5630  |
|     | Grnd - 1 Only | 2B4P    | Garden & Terrace | 37           | Gardens             | 100.0                | 1,076                 | £820,000           | £762  |
|     | G+2           | 3B6P    | Garden & Terrace | 62           | Gardens             | 128.0                | 1,378                 | £940,000           | £682  |
|     | G+2           | 3B6P    | Garden & Terrace | 62           | Gardens             | 128.0                | 1,378                 | £940,000           | £682  |
|     | G+5           | 3B6P    | Garden & Terrace | 61           | Gardens             | 128.0                | 1,378                 | £940,000           | £682  |
|     | G+2           | 3B6P    | Garden & Terrace | 09           | Gardens             | 128.0                | 1,378                 | £940,000           | £682  |
|     | G+2           | 3B6P    | Garden & Terrace | 26           | Gardens             | 128.0                | 1,378                 | £950,000           | 0693  |
| ı   |               |         |                  |              |                     | 2 989 0              | 32 174                | <b>622 685 000</b> | £705  |

### **Appendix 5**

Mr. Tim Gauld - Bosnor Penningtons Existing Use Value Report **VALUATION REPORT** 

ON THE PREMISES AT

63 – 75 HIGH STREET

**HAMPTON HILL** 

**MIDDLESEX TW12 1NH** 

**PREPARED FOR** 

**GREAT PLANET LTD** 

BY

**BONSOR PENNINGTONS LTD** 

**TRADING AS** 

**BONSORS** 

Our ref TG/apr

28<sup>th</sup> September 2016

Great Planet Ltd 57 Greek Street London W1D 3DX

Dear Sirs,

#### Re: 63 – 71 High Street, Hampton Hill, TW12 1NH

Further to your recent instructions confirmed by our letter dated 3<sup>rd</sup> August 2016, we are now able to report to you on the value of the premises as follows.

Our Valuation has been carried out in accordance with the RICS Valuation - Professional Standards – January 2014 Edition (June 2015 reprint).

Identity of the Valuer -

Tim Gauld MRICS – Registered Valuer on behalf of Bonsor Penningtons Ltd

We can confirm that

- The valuer is in a position to provide an objective and unbiased valuation.
- The valuer and/or firm has/has had no material connection or involvement with the subject of the valuation assignment or the party commissioning the assignment and that an internal conflict of interest check has been carried and no conflict exists. We would point out that we acted as agents in the sale of the subject property to the company commissioning the valuation in 2015 but do not believe this conflicts us in providing an independent and unbiased valuation.
- The valuer is competent to undertake the valuation assignment and has the knowledge skills and understanding to carry out the valuation competently.

The client is Greatplanet Ltd.

The subject of the valuation is 63 - 71 High Street, Hampton Hill, Middlesex, TW12 1NH.

The purpose of the valuation is for use in the affordable housing viability assessment which will be submitted with the planning application for the residential

redevelopment of the site.

The type of asset, interest or liability and how it is used or classified is: -

Freehold land and offices held as an investment.

The valuation date is the date of this report.

The property was inspected by Tim Gauld MRICS.

The basis of value is:-

#### **MARKET VALUE**

The estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction, after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

#### LOCATION

The property is situated on the west side of High Street, Hampton Hill (A311) which runs between Twickenham and Hampton. The property overlooks Bushy Park to the east of the High Street. The surrounding properties form a mix of uses with, offices and residential to the south, a business park to the west comprising offices and industrial units and retail units, with a new terrace of residential houses to the rear, to the north.

Hampton Hill is an affluent area within south-west London forming part of the Borough of Richmond. Richmond is approximately four miles to the north-east and the strategic centre of Kingston, three miles to the east.

Rail services into London Waterloo operate from Hampton and Fulwell mainline stations both being approximately one mile from the property. The primary road connections are via the A316, approximately two miles to the north, which provides access to central London and the M3 motorway.

We have indicated the location on the attached Street Plan Extract at Appendix 2.

#### SITE

The site is level, relatively regular in shape and extends to an area of approximately 0.63 acres (0.253 hectares). The site is shown edged red on the attached 1:1250 Ordnance Survey Extract at Appendix 3.

#### **DESCRIPTION**

The property comprises two office buildings to the front of the site together with a small single storey building to the rear with ancillary yard and car parking area.

Nos. 67 - 71 comprise a three storey office building with basement storage space, constructed in the 1970s of concrete frame construction with brick elevations, bituminised felt roof and concrete floors.

The specification includes a four-person passenger lift, suspended ceilings with Category II lighting, air-cooling, carpeting and perimeter trunking.

Nos 63 - 65 High Street was constructed in the early 1980s and is three storeys, concrete frame construction with brick elevations, concrete floors and a pitched tiled roof. It comprises offices on ground, first and second floors together with three flats at second floor level.

The office specification includes suspended ceilings with Category II lighting, gas fired central heating, ceiling mounted air cooling units, perimeter trunking and carpeting.

The three flats comprise a studio flat, a one bedroom flat and a two bedroom flat. The flats are approached via a staircase to the rear of the building.

The two office buildings at the front of the site are joined by a link passageway at first floor level.

The single storey building to the rear of the site is brick built with a flat bitumised felt roof and concrete floor.

The specification includes suspended ceilings with Category II lighting, gas fired central heating, ceiling mounted air-conditioning units, carpeting and male and female WCs.

Externally there is a yard car parking area, part concrete surfaced part asphalt surfaced and gated to the High Street, providing 49 car parking spaces.

Photographs of the property are shown at the rear of the report at Appendix 4.

#### **ACCOMMODATION**

The property has the following approximate gross external area:

#### 63-71 High Street

| Building        | Floor          | Sq M  | Sq Ft  | Use            |
|-----------------|----------------|-------|--------|----------------|
| 63 – 65 High St | Ground         | 404   | 4,348  | Offices        |
|                 | First          | 402   | 4,327  | Offices        |
|                 | Second         | 368   | 3,961  | Offices plus 3 |
|                 |                |       |        | flats          |
|                 | Total          | 1,174 | 12,636 |                |
|                 |                |       |        |                |
| Rear of         | Ground         | 163   | 1,754  | Offices/       |
| 63 -65          |                |       |        | Ancillary      |
|                 |                |       |        | Storage        |
|                 |                |       |        |                |
| 67 – 71 High    | Basement       | 123   | 1,324  | Storage        |
| Street          | Ground         | 228   | 2,454  | Offices        |
|                 | First          | 250   | 2,691  | Offices        |
|                 | Second         | 122   | 1,313  | Offices        |
|                 | Total          | 723   | 7,782  |                |
|                 | Gross External | 2,060 | 22,172 |                |

The net internal office areas of the buildings are as follows:

63 – 65 High Street, 8,086 sq. ft. (752 sq. m)

65 – 71 High Street 6,188 sq. ft. (575 sq. m)

Rear of 63 -65 1,539 sq. ft. (143 sq. m)

The three flats on the second floor of 63 – 65 High Street comprise the following:

#### Flat 1

Two bedrooms, bathroom, kitchen, living room/dining room, store, hall and balcony

#### Flat 2

Living room/bedroom, kitchen, bathroom, store, hall.

#### Flat 3

One bedroom, living room, dining room, kitchen, bathroom, store, hall and balcony.

#### **CONDITION**

Whilst the property appears to be in a reasonable structural condition having been unoccupied for a number of years, refurbishment works would be required to bring the building up to the standard required by any prospective occupiers / tenants. We are advised that the site is in Flood Zone 1 and is not at risk from flooding.

We have not been provided with a copy of any asbestos audit or report which should exist on the building and the individual office suites within it. For the purposes of this valuation, we have assumed that no asbestos or other deleterious material is present in the premises. If that assumption is incorrect then it may have an adverse effect on our opinion of value.

No fire risk assessment or other health and safety risk assessments have been provided to us and we have therefore assumed that adequate measures are in place to ensure a safe means of escape in the case of fire.

We have also not carried out any environmental assessment on the site. Our valuation therefore assumes that there are no environmental factors that would negatively impact upon our valuation.

#### **SERVICES**

All mains services are connected to the property.

#### **RATING ASSESSMENT**

The property is currently assessed under a number of assessments as follows:

| Total:                                      | £207,000.00 |
|---|-------------|
| Rear of 63 – 65 High Street                 | £18,500.00  |
| 67 – 71 High Street                         | £76,500.00  |
| Second Floor 63 – 65 High Street            | £27,000.00  |
| Ground and First Floors 63 – 65 High Street | £85,000.00. |

The Council Tax assessment for the flats are:

63A Band C 65A Band C 65B Band C

#### **TOWN PLANNING**

The property has full planning consent for use as offices plus residential use for the three flats pursuant to planning permissions issued in 1970's and 1980's and despite periods of vacancy have been in continuous use for these purposes so that reoccupation for these purposes would not require planning permission.

We are not aware of any major highway or planning infrastructure projects which would affect our valuation.

An application for prior approval for the Permitted Development change of use from B1 offices to C3 residential was submitted on 23<sup>rd</sup> August 2016

#### **TENURE**

The property is held freehold.

We attach Title documents to the rear of the report at Appendix 5.

We are, aware of an agreement with the South-Eastern Electricity Board for the running of cables, a copy of which attached at the rear of this report at Appendix 5.

We are not aware of any other rights of way, easements or restrictive covenants which may affect our valuation.

#### **VALUATION**

In arriving at our valuation we have used a comparable method of valuation based on sales of other freehold offices in the South-West London area.

Attached at Appendix 6 is a Schedule of the major sales which have taken place in the south west London area within the last year.

There is a very substantial variation in the price per sq. ft. achieved ranging from £165.00 per sq. ft. up to £680.00 per sq. ft.

Looking at the comparables in more detail, I would comment as follows.

1 Parkshot, Richmond, 57 – 63 Church Road, Wimbledon and Weir House, East Molesey are at very high rates per sq. ft. due to their prime locations in central Richmond, Wimbledon Village and overlooking the river at Hampton Court, respectively. This accounts for the high per sq. ft. rates of c. £500 to £700 per sq. ft.

38 – 42 Hampton Road, Teddington is local to the subject property but comprises a very high quality specification office on a large site capable of significant extension. This is why the sale represented c. £520 per sq. ft.

The remainder of the comparables show sale prices ranging from £160 to £320 per sq. ft.

Our valuation of the subject property shows a value of £265 per sq. ft. but we have discounted this to £198 per sq. ft. to reflect the refurbishment costs an occupier would incur.

We have also considered a rental and yield calculation as follows:

| Rental Value*                             | £250,000      |
|---|---------------|
| YP in perpetuity at 6.5%                  | <u> 15.38</u> |
|   | £3,845,000    |
| Flats: 1,635 sq. ft. at £500.00 per ft.   | £817,500      |
|   | £4,662,500    |
| less purchaser's costs at 5.75%           | £270.500      |
|   | £4,400,000    |
| Less refurbishment costs at               |               |
| £50.00 per sq. ft. on gross external area |               |
| of 22,172 sq. ft.                         | £1,100,000    |
| Office value                              | £3,300,000    |

<sup>\*</sup>Rental value calculated at £18 per sq. ft. on ground floor, £16 per sq. ft. on first floor, £14 per sq. ft. on second floor and £5 per sq. ft. on the basement of the offices with £14 per sq. ft. for the rear single story building.

We are therefore of the opinion that the market value of the freehold interest in the premises as at (date of the report) with the benefit of full vacant possession on completion as outlined above is in the sum of £3,300,000.00 (Three Million Three Hundred Thousand Pounds).

In accordance with standard practice, our Report and Valuation is for the use only of the party to whom it is addressed and no responsibility is accepted to any Third Party for the whole or any part of its contents.

In the event of a proposal to place a loan on the subject property in a syndicate, the client must notify the valuer, with a view to agreeing responsibility to the further, named parties.

Neither the whole, nor any part of this Valuation, Report or any reference hereto may be included in any published document, circular or statement, nor published in any way without our written approval of the form and context in which it may appear.

We trust that this report is sufficient for your present purposes but we would be pleased, however, to discuss the whole or any part of its contents in greater detail.

Yours sincerely,

#### **Tim Gauld MRICS**

On behalf of Bonsor Penningtons Ltd trading as Bonsors

## Appendix 6 P2M Cost Plan (Proposed Scheme)



**GreatPlanet Limited** 

## **63-71 High Street, Hampton Hill** COST PLAN NR 2

Revison A

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30 June 2017

P2M UK Limited, Kemp House, 152-160 City Road, London EC1V 2NX Tel 020 3318 0922



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| REPORT STATUS: | Final        | Date of Issue: June 2017 |
|----------------|--------------|--------------------------|
| Issued by:     | Name         | 90                       |
| Author:        | Terry Holmes | Homes                    |
| Verified By:   |              | $\cup$                   |

## 63-71 Hight Street, Hampton Hill COST PLAN Nr 2 (revision A)



#### **Exclusions - General**

Land costs, legal fees, finance charges, VAT etc.

Professional fees, design fees, planning supervisor fees, building regulations and planning fees.

Marketing and Advertising

Site survey, soil exploration and other survey costs, additional costs as a result of abnormal ground conditions unless otherwise noted.

Ground water treatment.

Remediation of contaminated ground

Upgrading/alteration works to current off site access roads or other highways and any CIL/S106/S278/S38/S104 contributions. (Repairs to pavements abutting site allowed)

Any boundary fire wall requirements.

Upgrading/alteration works to current off site electrical, gas or water services

No allowance made for new sub stations etc on site

Right to light costs

Party wall costs

Contingency allowances (suggest 5%)

#### **Exclusions - Residential**

Show flat fit out

## 63-71 Hight Street, Hampton Hill COST PLAN Nr 2 (revision A)



#### Notes

The cost plan has been prepared using the following drawings Rolfe Judd drawings T20P-1B; P00B; P01B; P02B; P03B and T20E01 to E10 All revision A and area schedule 5903-T-70-SCH-001 Revison B

The cost plan is current day, no allowance for inflation over the project period. Current BCIS tender price forecasts are shown below, which indicates that going forward TPI will be relatively flat through to the end of 2018 rising thereafter





#### BCIS All-in TPI #301



The preliminaries are based on an 18 month contract

The cost plan should be considered on the basis of a plus or minus 10% basis given the level of information currently available.

### 63-71 Hight Street, Hampton Hill COST PLAN Nr 2 (revision A)



#### **Comparison with BCIS data**

Current BCIS data is shown below. This data has been rebased to 2Q17 and to the Borough of Richmond upon Thames.





#### £/m2 study

Description: Rate per m2 gross internal floor area for the building Cost including prelims. Last updated; 08-Jul-2017 12:20

> Rebased to 2Q 2017 (286; forecast) and London Borough of Richmond Upon Thames

#### Maximum age of results: Default period

| <b>Building function</b>              |       |        | €/m² gross is   | iternal floor | rea             |         | Canada |
|---------------------------------------|-------|--------|-----------------|---------------|-----------------|---------|--------|
| (Maximum age of projects)             | Mean  | Lowest | Lower quartiles | Median        | Upper quartiles | Highest | Sample |
| New build                             |       |        |                 |               |                 |         | _      |
| 125.4 Car parks<br>(Underground) (20) | 895   | 702    |                 | 897           | 0               | 1,088   | 3      |
| 816. Flats (apartments)               |       |        |                 |               |                 |         |        |
| Generally (15)                        | 1,512 | 729    | 1,261           | 1,444         | 1,709           | 5,117   | 943    |
| 1-2 storey (15)                       | 1,435 | 837    | 1,232           | 1,383         | 1,586           | 2,734   | 227    |
| 3-5 slorey (15)                       | 1,490 | 729    | 1,250           | 1,431         | 1,700           | 2,957   | 636    |
| 6+ storey (15)                        | 1,918 | 1,105  | 1,577           | 1,846         | 2,022           | 5,117   | 76     |

The attached cost plan when evaluated into the two categories above produces a cost per m<sup>2</sup> of

Carparks £984.67 Residential - 3-5 storey £1,936.83

On this basis we are of the opinion that the attached cost plan can be supported through reference to the BCIS data published above

GreatPlanet Limited
63-71 Hight Street, Hampton Hill
COST PLAN Nr 2 (revision A)



| Schedule of Accommodation & Areas | ıs                          |         |        |                        |    |                       |   |                               |              |               |        |                                  |             |
|-----------------------------------|-----------------------------|---------|--------|------------------------|----|-----------------------|---|-------------------------------|--------------|---------------|--------|----------------------------------|-------------|
|                                   |                             |         | Habita | Habitable space        |    | ر<br>ب<br>ب           |   |                               | Š            | Common Space  |        |                                  |             |
| Level                             | Studio<br>m <sup>2</sup> Nr | One bed | ž      | Two bed m <sup>2</sup> | ž  | Houses m <sup>2</sup> | ž | Circulation<br>m <sup>2</sup> | Retail<br>m² | CarPark<br>m² | spaces | Plantrooms etc<br>m <sup>2</sup> | Total<br>m² |
| Basement                          | •                           | •       | •      | •                      |    | •                     |   | 117                           | •            | 1,374         | 48     | 441                              | 1,932       |
| Ground                            |                             | 262     | 2      | 73                     | 1  | 300                   | 9 | 256                           | 231          |               |        |                                  | 1,122       |
| First                             |                             | 380     | 7      | 368                    | 2  | 300                   | 1 | 203                           |              |               |        |                                  | 1,251       |
| Second                            | •                           | 361     | 7      | 368                    | 2  | 140                   |   | 196                           | •            | ı             |        |                                  | 1,065       |
| Third                             | •                           | 1       | •      | 437                    | 2  | •                     |   | 118                           | •            | •             | •      |                                  | 555         |
| Totals                            | •                           | 1,003   | 3 19   | 1,245                  | 16 | 740                   | 9 | 890                           | 231          | 1,374         | 48     | 441                              | 5,924       |
| Data                              |                             |         |        |                        |    |                       |   |                               |              |               |        |                                  |             |
|                                   | Apartments                  |         | Houses |                        |    |                       |   |                               |              |               |        |                                  |             |
| Number of units                   | 35                          | 8       |        |                        |    |                       |   |                               |              |               |        |                                  |             |
| Net saleable area                 | 2,248                       | 7.      | Q.     |                        |    |                       |   |                               |              |               |        |                                  |             |
| Gross Internal Area               | 3,021                       | 7/      | O.     |                        |    |                       |   |                               |              |               |        |                                  |             |
| Efficiency                        | 74.4%                       | 100     | 100.0% |                        |    |                       |   |                               |              |               |        |                                  |             |



| Description                        |   | £       | £                      | COS    | T/M²               |
|------------------------------------|---|---------|------------------------|--------|--------------------|
| <u> </u>                           | + | -       |                        |        | .,,,,,             |
| 1 : SUBSTRUCTURE                   |   |         |                        |        |                    |
| 1A : PILING                        |   | 261,790 |                        |        |                    |
| 1C : FDNS & BASEMENT               |   | 937,390 |                        | 158.23 |                    |
| 1D : STRUCTURE AT GROUND LEVEL     |   | 363,090 |                        | 61.29  |                    |
| 1E : OTHER WORKS                   |   | 106,260 |                        | 17.94  |                    |
|                                    |   |         | 1,668,530              |        | 237.46             |
| 2: SUPERSTRUCTURE                  |   |         |                        |        |                    |
| 2A : FRAME                         |   | 174,210 |                        | 29.41  |                    |
| 2B : UPPER FLOORS                  |   | 327,240 |                        | 55.24  |                    |
| 2C : ROOF                          |   | 651,700 |                        | 110.01 |                    |
| 2D : STAIRS                        |   | 93,250  |                        | 15.74  |                    |
| 2E : EXTERNAL WALLS                |   | 558,560 |                        | 94.28  |                    |
| 2F : WINDOWS AND EXTERNAL DOORS    |   | 772,280 |                        | 130.36 |                    |
| 2G : INTERNAL WALLS AND PARTITIONS |   | 148,000 |                        | 24.98  |                    |
| 2H : INTERNAL DOORS                |   | 218,350 | 0.040.500              | 36.86  | 400.00             |
|                                    |   |         | 2,943,590              |        | 496.88             |
| 3. FINISHES                        |   |         |                        |        |                    |
| 3A : WALL FINISHES                 |   | 344,140 |                        | 58.09  |                    |
| 3B : FLOOR FINISHES                |   | 244,210 |                        | 41.22  |                    |
| 3C : CEILING FINISHES              |   | 123,940 | 712,290                | 20.92  | 120,23             |
| 4. FITTINGS                        |   |         | 712,290                |        | 120.23             |
| 4A : FITTINGS                      |   | 404,770 | 40.4.770               | 68.32  | 00.00              |
| 5. SERVICES                        |   |         | 404,770                |        | 68.32              |
| 5A : SANITARY APPLIANCES ETC       |   | 183,830 |                        | 31.03  |                    |
| 5E : MECHANICAL INSTALLATIONS      |   | 724,400 |                        | 122.28 |                    |
| 5F : ELECTRICAL INSTALLATIONS      |   | 688,800 |                        | 116.27 |                    |
| 5J : SPECIAL INSTALLATIONS         |   | 354,160 |                        | 59.78  |                    |
| 5K : BUILDER'S WORK IN CONNECTION  |   | 97,560  |                        | 16.47  |                    |
| 6. SITE WORKS                      |   |         | 2,048,750              |        | 345.83             |
| 6A : SITE WORKS                    |   | 210,160 |                        | 35.47  |                    |
| 6B : DRAINAGE                      |   | 103,410 |                        | 17.46  |                    |
| 6C : SITE SERVICES                 |   | 127,836 |                        | 21.58  |                    |
|                                    |   |         | 441,406                |        | 74.51              |
| 7. DEMOLITION                      |   |         |                        |        |                    |
| 7A : DEMOLITION & SITE CLEARANCE   |   | 68,000  |                        | 11.48  |                    |
|                                    |   |         | 68,000                 |        | 11.48              |
|                                    |   |         | 8,287,336              |        |                    |
|                                    |   | say     | 8,287,000              |        |                    |
| 8A : PRELIMINARIES                 |   | 973,986 |                        | 164.41 |                    |
| 8B : OVERHEADS AND PROFIT          |   | 555,659 | 1 500 045              | 93.79  | 050.00             |
| TOTAL                              | + |         | 1,529,645<br>9,816,645 |        | 258.20<br>1,612.91 |
| IOIAL                              |   |         | 5,010,045              |        | 1,012.91           |

#### WORK BELOW GROUND LEVEL



| Description  | Quantity | Unit           | Rate      | £       |
|--|----------|----------------|-----------|---------|
| 1A : PILING  |          |                |           |         |
| Establish equipment on site including all maintenance, moving etc. | 1        | item           | 25,000.00 | 25,000  |
| Piling Mat   | 1,932    | m <sup>2</sup> | 25.00     | 48,300  |
| Piling - reinforced concrete 600 diameter 10m long                 | 298      | Nr             | 600.00    | 178,800 |
| Pile test (50%)  | 149      | Nr             | 15.00     | 2,240   |
| Breakdown head and leave ready for cap beam                        | 298      | Nr             | 25.00     | 7,450   |
| TOTAL CARRIED TO SUMMARY   |          |                | £         | 261,790 |