



# Stag Brewery, Mortlake

**Financial Viability Assessment** 

For Reselton Properties

February 2018



# Stag Brewery Development: Financial Viability Assessment



Prepared for Reselton Properties Limited

February 2018



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### 1 Introduction

Dartmouth Capital acting on behalf of Reselton Properties Limited ('the Applicant') has commissioned BNP Paribas Real Estate to provide an assessment of the financial viability of their proposed residential-led mixed use redevelopment ('the Proposed Development') of the Stag Brewery Site in Mortlake ('the Site'). Our terms of reference are summarised as follows:

- Assess the residual land value generated by the Development:
- Determine an appropriate benchmark land value for the Site;
- Using the outputs of the appraisal, consider an appropriate level of affordable housing that the Development can viably provide, whilst ensuring that the scheme delivers competitive returns in line with requirements set out in the National Planning Policy Framework.

#### 1.1 BNP Paribas Real Estate

BNP Paribas Real Estate is a leading firm of chartered surveyors, town planning and international property consultants. The practice offers an integrated service from nine offices in eight cities within the United Kingdom and over 180 offices, across 34 countries in Europe, Middle East, India and the United States of America, including 18 wholly owned and 16 alliances.

BNP Paribas Real Estate has a wide ranging client base, acting for international companies and individuals, banks and financial institutions, private companies, public sector corporations, government departments, local authorities and registered providers ('RPs').

The full range of property services includes:

- Planning and development consultancy;
- Affordable housing consultancy;
- Valuation and real estate appraisal;
- Property investment;
- Agency and Brokerage;
- Property management;
- Building and project consultancy; and
- Corporate real estate consultancy.

This report has been prepared by Anthony Lee MRTPI, MRICS, RICS Registered Valuer.

The Affordable Housing Consultancy of BNP Paribas Real Estate advises landowners, developers, local authorities and RPs on the provision of affordable housing.

In 2007, we were appointed by the Greater London Authority ('GLA') to review its 'Development Control Toolkit Model' (commonly referred to as the 'Three Dragons' model). This review included testing the validity of the Three Dragons' approach to appraising the value of residential and mixed use developments; reviewing the variables used in the model and advising on areas that required amendment in the re-worked toolkit and other available appraisal models and submitted our report in February 2012.

Anthony Lee was a member of the working group under the chairmanship of Sir John Harman that drafted 'Viability testing local plans: Advice for planning practitioners'.



In addition, we are retained by the Homes and Communities Agency ('HCA') to advise on better management of procurement of affordable housing through planning obligations. He is a member of the 'Developer Contributions Technical Expert Panel' established by the Department for Communities and Local Government to advise on the use of viability assessments in local plans and development management.

The firm has extensive experience of advising landowners, developers, local authorities and RPs on the value of affordable housing and economically and socially sustainable residential developments.

### 1.2 Report structure

This report is structured as follows:

- Section two provides a brief description of the proposed Development;
- Section three describes the methodology that has been adopted:
- Section four outlines the inputs adopted within our appraisals;
- Section five sets out the results of the appraisals:
- Finally, in Section six, we draw conclusions from the analysis.

#### 1.3 The Status of our advice

In accordance with PS1 (5.2) of the RICS Valuation – Professional Standards – Global Standards 2017 (the 'Red Book'), the provision of VPS1 to VPS5 are not of mandatory application and accordingly this report should not be relied upon as a Red Book valuation.

This report is addressed to the Applicant only and should not be reproduced without our prior consent.

#### 1.4 Confidentiality

This report is provided to London Borough of Richmond upon Thames on a confidential basis. We request that the report not be disclosed to any third parties under the Freedom of Information Act (Sections 41 and 43 (2)) and Environmental Information Regulations 2004 Regulation 12(5).



# 2 Background and description of the Development

#### 2.1 The Site

The 8.6 ha Site is roughly triangular in shape and is located on the south bank of the River Thames and bordered by Mortlake High Street and Lower Richmond Road to the south and Williams Lane to the west.

The Site has a long history as a Brewery with the first operation commencing in 1487. The two most recent operators on the Site were James Watney & Co (1889 to 1995) and Anheuser Busch (1995 to 2015). Anheuser Busch ceased brewing on the Site in 2015 due to constraints on expansion and moved its operations to South Wales. The existing Brewery buildings extend to circa 353,000 square feet of floorspace in a variety of buildings, including modern and period buildings (summarised in Table 2.1.1). None of the buildings on the Site are listed, but three buildings and some boundary structures fall within the Mortlake Conservation Area. The Maltings Building, the former Bottling Building, the Hotel Building and and the boundary structures fronting the River Thames and the High Street are all considered by the Council to be buildings of townscape merit.

Mortlake National Rail Station is located circa 100 yards to the south of the Site, providing access to South Western Trains services to Clapham Junction (journey times of approximately 12 minutes) and London Waterloo (journey times of approximately times of 23 minutes).

Table 2.1.1: Existing buildings on site

Building number on plan at Figure 2.1.2.	Existing Use	Sq m GIA	Sq ft GIA
1	P.O.B	2,216	23,853
2	Brewhouse	3,990	42,948
3	Process Building	3,488	37,549
4	Chip Cellar	2,319	24,956
5	Finishing Cellar	2,045	22,019
6	Power House	2,848	30,660
7	Powder Store	169	1,823
8	Effluent Treatment	228	2,454
9	Maltings	1,174	12,634
10	Former Hotel	1,088	11,721
11	Former Bottling Hall	709	7,631
12	Packaging	9,461	101,844
13	Stable Court	2,240	24,115
14	Sports Club	672	7,233
15	East Gatehouse	23	249
16	West Gatehouse	79	847
	Totals	32,749	352,507



Figure 2.1.2: Site plan and existing buildings

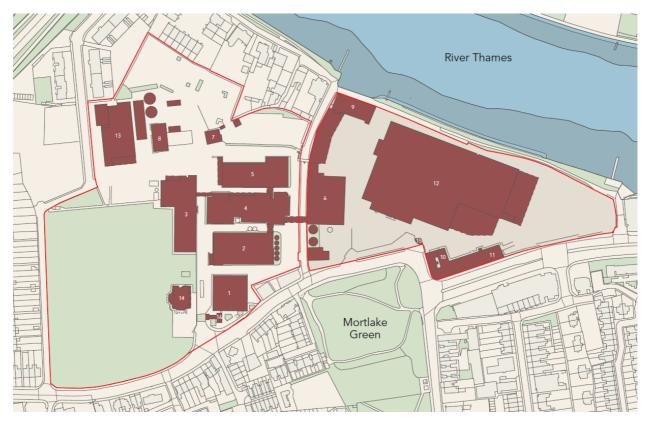


Figure 2.1.3: Location plan





### 2.2 Planning brief

The Planning Brief sets out the Council's vision for the Site, which it considers represents a major opportunity for a mixed use regeneration scheme, which can stitch the Site back into the local area through high quality design and public realm and landscape improvements. Any redevelopment of the Site should "provide a new village heart for Mortlake based on buildings and public realm of the highest quality that will radically transform Mortlake whilst respecting the character and history of the area".

The brief indicates that redevelopment should open up access to the River Thames and also provide a mix of buildings including residential, leisure and employment, as well as a significant amount of new greenspace.

The brief recognises the need for any redevelopment to be "financially viable and commercially deliverable, with assumptions about land values ands [sic] land revenues realistically based on constraints of the site and the planning policy framework". At paragraph 5.22, the planning brief notes that "residential use is likely to be the most valuable use and has the potential to deliver public benefits and enable other priority uses including community uses to be delivered. The Council will therefore support a mixed tenure residential led mixed use development provided there is a range of other uses to create a vibrant Riverside area and associated employment and leisure opportunities. This should include family housing and the maximum reasonable provision of affordable housing of appropriate tenure mix, in accordance with LDF policy CP15 and DM HO6. The Council recognises that the requirements for a mix of uses including open space and community uses and for the restoration of the historic buildings may affect the amount of affordable housing that can be provided and on this basis each case will be treated on its merits subject to detailed viability appraisal".

#### 2.3 The Proposed Development

The Applicant is seeking planning permission to allow for the comprehensive phased redevelopment of the site:

#### Application A: Mixed use

Planning permission is sought in detail for works to the east side of Ship Lane which comprise:

- a) Demolition of existing buildings (except The Maltings and the façade of the Bottling Plant and former Hotel), walls, associated structures, site clearance and groundworks;
- Alterations and extensions to existing buildings and erection of 12 buildings varying in height from 3 to 8 storeys plus a single storey basement
- c) 443 residential apartments
- d) Flexible use floorspace for:
- i. Retail, financial and professional services, café/restaurant and drinking establishment uses
- ii. Offices
- iii. Non-residential institutions and community use
- iv. Boathouse
- e) Hotel / public house with accommodation
- f) Cinema
- g) Gym



- h) Offices
- i) New pedestrian, vehicle and cycle accesses and internal routes, and associated highway works
- j) Provision of on-site cycle, vehicle and service parking at surface and basement level:
- k) Provision of public open space, amenity and play space and landscaping.
- I) Flood defence and towpath works
- m) Installation of plant and energy centres

Planning permission is sought in outline with all matters reserved for works to the west of Ship Lane which comprise:

- a) The erection of a single storey basement and buildings varying in height from 3 to 7 storeys
- b) Residential development of up to 224 units
- c) Nursing and care home (up to 80 ensuite rooms) with associated communal and staff facilities
- d) Up to 150 units of flexible use living accommodation for either assisted living or residential use
- e) Provision of on-site cycle, vehicle and service parking
- f) Provision of public open space, amenity and play space and landscaping.
- g) New pedestrian, vehicle and cycle accesses and internal routes, and associated highway works

#### Application B: School

- a) the erection of a three storey building to provide a new secondary school with sixth form;
- b) sports pitch with floodlighting, external MUGA and play space; and
- c) associated external works including, landscaping, car and cycle parking, new access routes and associated works.

#### Application C: Chalkers Corner

a) Reconfiguration of Chalkers Corner traffic junction, to include existing public highway and existing landscaped and informal parking area associated to Chertsey Court, to facilitate alterations to lane configuration, a new cycle lane, works to existing pedestrian and cycle crossing, soft landscaping and replacement boundary treatment to Chertsey Court.

Table 2.3.1 summarises the proposed residential unit mix in the Development (excluding the extra care housing) and tables 2.3.2 and 2.3.3 summarise the gross internal and net internal areas. A detailed residential unit schedule is attached as Appendix 1.



Table 2.3.1: Indicative Residential unit mix

Building	1 bed flat	2 bed flat	3 bed flat	4 bed flat	3 bed house	4 bed house	Totals
2	14	53	33	1	-	-	101
3	12	18	15	1	-	-	46
4	-	15	5	-	-	-	20
6	3	9	5	1	-	-	18
7	13	39	18	1	-	-	71
8	10	25	33	1	-	-	69
9	-	6	6	1	-	-	13
10	3	22	-	1	-	-	26
11	9	16	16	1	-	-	42
12	1	29	7	-	-	-	37
18	21	57	53	7	-	-	138
19	11	30	21	-	-	-	62
20	-	-	-	-	8	8	16
21	-	-	-	-	4	4	8
Totals	97	319	212	15	12	12	667

Building 18 will be provided as affordable, providing 20% of units with a tenure mix of 80% rented and 20% shared ownership. The unit mix is summarised in Table 2.3.2.

Table 2.3.2: Indicative Affordable housing mix

Building	1 bed flat	2 bed flat	3 bed flat	4 bed flat	Totals
Total affordable units	21	57	53	7	138
Of which Shared Ownership	7	21	3	-	31
Of which rented	14	36	50	7	107



Table 2.3.2: Indicative Gross internal areas (square feet)

Phase	Building	Height	Resi	Extra Care	Office	Flexible Use	Hotel	Cinema	Gym	Basement	Total GIA
Α	Basement	1								80,891	80,891
Α	Building 1	G + 2						22,821			22,821
Α	Building 2	G + 7	116,800			7,208					124,008
Α	Building 3	G + 5	55,111								55,111
Α	Building 4	G + 7	31,945			5,039					36,984
Α	PHASE A Total		203,856	-	-	12,247	-	22,821	-	80,891	319,815
В	Basement	1								129,587	129,587
В	Building 5	G + 2			26,089	6,117	17,955		7,966		58,127
В	Building 6	G + 3	23,379			4,828					28,207
В	Building 7	G + 7	81,369			6,782					88,151
В	Building 8	G + 7	90,395			5,574					95,969
В	Building 10	G + 4	33,606			3,270					36,876
В	PHASE B Total		228,749	-	26,089	26,571	17,955	+	7,966	129,587	436,917
С	Basement	1								SeePhase1B	-
С	Building 9	G + 4	18,077			3,775					21,852
С	Building 11	G+6	49,555			3,516					53,071
С	Building 12	G+6	44,557			3,811					48,368
С	PHASE C Total		112,189	-	-	11,102	-	+	-	-	123,291
D	Basement	1								128,747	128,747
D	Building 13	G + 5		37,356							37,356
D	Building 14	G + 4	_	51,345		_		_			51,345
D	Building 15	G + 5		50,608							50,608
D	Building 16	G + 4	_	59,035		_	_				59,035



Phase	Building	Height	Resi	Extra Care	Office	Flexible Use	Hotel	Cinema	Gym	Basement	Total GIA
D	Building 17	G + 6		63,872							63,872
D	Building 18	G + 5	159,649								159,649
D	Building 19	G + 3	67,390								67,390
D	PHASE D Total		227,039	262,216	-	-	-	-	-	128,747	618,002
E	Basement	1	ı					ı			-
Е	Building 20	G + 2	28,137								28,137
E	Building 21	G + 2	13,977								13,977
E	PHASE E Total		42,114	-	-	-	-	-	-	-	42,114
	SCHEME Total		813,947	262,216	26,089	49,920	17,955	22,821	7,966	339,225	1,540,139



Table 2.3.3: Indicative Net internal areas (square feet)

Phase	Building	Height	Resi	Extra Care	Office	Flexible Use	Hotel	Cinema	Gym	Basement	Total GIA
Α	Basement	1									-
Α	Building 1	G + 2	le Communication of the Commun	li di				22,821			22,821
Α	Building 2	G + 7	90,923			6,127					97,050
Α	Building 3	G + 5	40,268								40,268
Α	Building 4	G + 7	23,476			4,283					27,759
	PHASE A Total		154,667	-	-	10,410	-	22,821	-	-	187,898
В	Basement	1									-
В	Building 5	G + 2			18,262	5,199	17,955		6,771		48,187
В	Building 6	G + 3	16,135			4,104					20,239
В	Building 7	G + 7	63,270			5,765					69,035
В	Building 8	G + 7	71,397			4,738					76,135
В	Building 10	G + 4	22,475			2,780					25,255
	PHASE B Total		173,277	-	18,262	22,586	17,955	+	6,771	-	238,851
С	Basement	1									-
С	Building 9	G + 4	13,993			3,209					17,202
С	Building 11	G+6	39,525			2,989					42,514
С	Building 12	G+6	33,982			3,239					37,221
С	PHASE C Total		87,500	-	-	9,437	-	+	-	-	96,937
D	Basement	1									
D	Building 13	G + 5		26,149							26,149
D	Building 14	G + 4	_	35,942		_					35,942
D	Building 15	G + 5		35,426							35,426
D	Building 16	G + 4		41,325							41,325



Phase	Building	Height	Resi	Extra Care	Office	Flexible Use	Hotel	Cinema	Gym	Basement	Total GIA
D	Building 17	G + 6		44,710							44,710
D	Building 18	G + 5	129,856								129,856
D	Building 19	G + 3	55,499								55,499
D	PHASE D Total		185,355	183,551	-	-	-	-	-	-	368,906
E	Basement	1						ı			-
E	Building 20	G + 2	25,575								25,575
E	Building 21	G + 2	12,788								12,788
E	PHASE E Total		38,363	-	-	-	-	-	-	-	38,363
	SCHEME Total		639,162	183,551	18,262	42,433	17,955	22,821	6,771	-	929,846



# 3 Methodology

We have used Argus Developer ('Argus') to appraise the development proposals. This model is used by most major chartered surveying practices for the purposes of valuing developments for a range of client requirements, including secured lending. Argus is a commercially available development appraisal package in widespread use throughout the development industry. It has been accepted by a number of local planning authorities for the purpose of viability assessments and has also been accepted at planning appeals. Banks also consider Argus to be a reliable tool for secured lending valuation. Further details can be accessed at www.argussoftware.com.

Argus is essentially a cash-flow model. Such models all work on a similar basis:

- Firstly, the value of the completed development is assessed (i.e. the sum of the market value of all the completed units when built, together with other parts of a development that will attract a value when completed, such as car parking spaces and commercial floorspace. The sum of all these values is referred to as the 'Gross Development Value' or 'GDV').
- Secondly, the development costs are calculated, including either the profit margin required or land costs if these are known. An appraisal can be run to determine how much a developer should pay for a site, in which case they input their target profit as a cost, with land being the output. If a site has already been purchased, this price can be entered into the appraisal as a cost, with profit being the output of the appraisal.

The difference between the total development value and total costs equates to the residual land value ('RLV'). The model is normally set up to run over a development period from the date of the commencement of the project until the project completion, when the development has been constructed and is occupied.

The cash-flow approach allows the finance charges to be accurately calculated over the development period. This approach can accommodate more complex arrangements where a number of different uses are provided or development is phased.

In order to assess whether a development scheme can be regarded as being economically viable it is necessary to compare the RLV that is produced with a benchmark land value. If the Development generates a RLV that is higher than the benchmark it can be regarded as being economically viable and therefore capable of providing additional affordable housing and Section 106 payments. However, if the Development generates a RLV that is lower than the benchmark it should be deemed economically unviable and the quantum of affordable housing and Section 106 payments may need to be adjusted until viability is achieved.

National Planning Practice Guidance ('NPPG') paragraph 024 (reference ID 10-024-20140306) indicates that benchmark land values should provide landowners with a "competitive return" which is defined as "the price at which a reasonable landowner would be willing to sell their land for the development. The price will need to provide an incentive for the landowner to sell in comparison with other options available. Those options may include the current use value of the land or its value for a realistic alternative use that complies with planning policy".

#### 3.1 The Mayor's Affordable Housing and Viability SPG

The London Plan requires local planning authorities to seek the <u>maximum reasonable</u> proportion of affordable housing, having regard to site-specific circumstances, including viability. The Mayor has set out his approach to affordable housing and viability *in 'Homes for Londoners: Affordable Housing and Viability SPG'* which came into force in August 2017. A draft of the SPG was issued in November 2016 and the broad principles in the final version are broadly consistent with the draft. The SPG sets out the Mayor's approach to implementing London Plan policies 3.11, 3.12 and 3.13 all of which relate to affordable housing delivery. Consequently, the principles set out in the SPG are applicable to all development proposals providing 10 or more units.



# 4 Assumptions

This section of the report sets out the general principles and assumptions which have been used to undertake a development appraisal of the scheme.

### 4.1 Housing Market Commentary

The housing and commercial property markets are inherently cyclical. The downwards adjustment in house prices in 2008/9 was followed by a prolonged period of real house price growth. By 2010 improved consumer confidence fed through into more positive interest from potential house purchasers. However, this brief resurgence abated with figures falling and then fluctuating in 2011 and 2012. The improvement in the housing market towards the end of 2012 continued through into 2013 at which point the growth in sales values improved significantly through to the last quarter of 2014, where the pace of the improvement was seen to moderate and continued to do so in 2015. The UK economy sustained momentum following the result of the UK's referendum on its membership of the European Union (EU), and as a result the UK housing market surprised many in 2016. The average house price rose 4.5%, which was 0.2% lower than our forecast and ahead of the level recorded in 2015. While first time buyer numbers continued to recover in 2016, overall transaction levels slowed as some home movers and investors withdrew from the market.

The referendum held on 23 June 2016 on the UK's membership of the EU resulted in a small majority in favour of exit. The immediate aftermath of the result of the vote was a fall in the Pound Sterling to a 31 year low and stocks overselling due to the earnings of the FTSE being largely in US Dollars. As the Pound dropped significantly this supported the stock market, which has since recouped all of the losses seen and is near the all-time highs. We are now in a period of uncertainty in relation to many factors that impact the property investment and letting markets. In March 2017, the Sterling Exchange Rate Index ("ERI") fell a further 1.5% from the end of February and was 10.5% lower compared with the end of March 2016. Both the August 2017 and November 2017 Bank of England's Inflation Reports identify that Sterling has remained around 15%-20% below its November 2015 peak since the EU Referendum. In the run up to its August Report the Sterling ERI was 2% lower than at the time of its May Report, and 18% below its late-2015 peak, which remained unchanged in November 2017.

However in other areas there have been tentative signs of improvement and resilience in the market. For example, the International Monetary Fund revised its forecast for UK growth in 2016 on 4 October 2016 from 1.7% to 1.8%, thereby partly reversing the cut it made to the forecast shortly after the referendum (1.9% to 1.7%). Notwithstanding this, it further trimmed its 2017 forecast from 1.3% to 1.1%, which stood at 2.2% prior to the Referendum. This figure was subsequently increased to 2% in April 2017, however was reduced in July 2017 to 1.7%. This figure remains unchanged as reported in the IMF's current forecast set out in their October 2017 World Economic Outlook report. The IMF expects growth to slow again in 2018, with a current forecast of 1.5%. The IMF's judgment on the UK's prospects reflects weaker growth in consumer spending due to the fall in the value of the pound and the subsequent impact that this has had on real, inflation-adjusted, incomes.

The UK's first official growth figures following the referendum result vote exceeded initial estimates. According to the ONS figures published on 22 December 2017, the Economy remained at 0.5% growth through Q2 and Q3 of 2016, which was higher than analyst's predictions of 0.3%. The UK economy grew by 0.3% in Q1 and Q2 2017 as compared to 0.7% in Q4 2016. The UK economy expanded by 0.4% in Q3 , which is marginally above the previous two quarters in 2017, which brings the year on year growth to 1.7%.

The Bank of England's November 2017 Inflation report identifies that, "The profile of GDP growth in recent years has been revised in the latest data. While on average the revisions have been fairly small, they point to a more gradual slowing in four-quarter growth since 2015 than previously estimated. Recent estimates are likely to be revised further once the ONS receives and incorporates a fuller range of data. The MPC's backcast, which takes into account information from business surveys and the past revision properties of the official data, points to an even more gradual slowing in growth.



The majority of the slowdown in output growth since the end of 2016 has been accounted for by slower growth within the service sector. Part of that may reflect sluggish growth in household consumption, as higher import prices following sterling's depreciation have weighed on households' purchasing power".

The November 2017 Inflation Report goes on to highlight that, "The decision to leave the European Union is having a noticeable impact on the economic outlook. The overshoot of inflation throughout the forecast predominantly reflects the effects on import prices of the referendum-related fall in sterling. Uncertainties associated with Brexit are weighing on domestic activity, which has slowed even as global growth has risen significantly. And Brexit-related constraints on investment and labour supply appear to be reinforcing the marked slowdown that has been increasingly evident in recent years in the rate at which the economy can grow without generating inflationary pressures".

The key announcement in November 2017 from the Bank of England was that, as indicated in the August 2017 Inflation Report, the Monetary Policy Committee (MPC) voted (by a majority of 7–2) to increase Bank Rate by 0.25 percentage points, to 0.5%. The MPC sets monetary policy to meet the 2% inflation target, which it considerers helps to sustain growth and employment. The Report identifies that, "Monetary policy continues to provide significant support to jobs and activity in the current exceptional circumstances. All members agree that any future increases in Bank Rate would be expected to be at a gradual pace and to a limited extent." The Report goes on to identify that, "The Committee will monitor closely the incoming evidence on [the response of households, businesses and financial markets] and other developments, including the impact of today's increase in Bank Rate, and stands ready to respond to changes in the economic outlook as they unfold to ensure a sustainable return of inflation to the 2% target".

The Office for National Statistics ("ONS") provides details of averaging incomes in the United Kingdom in its "Nowcasting household income in the UK financial year ending 2017" report published in July 2017. In this report the ONS sets out that that "the median household disposable income for all households, during the financial year ending ("FYE") 2017 was £27,200, an increase of 1.8% compared with FYE 2016 (£26,700) after accounting for inflation and household composition; this is 5.7% (£1,500) higher than its pre-economic downturn value of £25,700 in FYE 2008. However, the median income for retired and non-retired households was £22,000 and £29,000 respectively, for the FYE 2017, increasing by 1.7% and 1.5% respectively, compared with FYE 2016. Despite the similar growth rate, described previously for the retired and non-retired households, their pattern of change since the start of the economic downturn has been very different. The median income for retired households increased by an average 1.4% per year between the FYE 2008 (£19,500) and the FYE 2017. On the other hand, the median income for non-retired households remained almost flat for this time period, with an average growth rate of 0.0% per year between the FYE 2008 (£29,200) and the FYE 2017. The fall in average disposable income for non-retired households after the economic downturn reflected a fall in income from employment (including self-employment). Similarly, it is earnings growth at the household level, in part due to rising employment levels that has been the main driver of the most recent increases in average income for non-retired households". Claudia Wells (Head of Household and Income and Expenditure Analysis at the ONS) has commented that "this has a negative effect on the economy, as this slow increase in average household income, has affected consumer spending and increased borrowing and personal debt overtime".

It is worth noting that stamp duty changes when purchasing residential property from December 2014, has also had an effect on the housing market, as it encourages first time buyers, who predominantly purchase lower priced properties, to pay lower stamp duty rates: up to £125,000 (0%), up to £250,000 (2%); and discourages wealthier families to buy property who have the capital to buy a £1,000,000 home but now have to pay 10% stamp duty rates, which will significantly impede their budgets and affordability. However, for overseas investors, the post-EU referendum fall in sterling has offset the impact of higher Stamp Duty to a large extent. As BNP Paribas Real Estate noted in our Q2 Housing Market Report and reaffirms in our Q3 2017 Housing Market Prospectus Report, "the market has become increasingly reliant on first-time buyers, especially with the depletion of mortgaged movers from the market. Income weakness clearly has potential to dent activity amongst this group given the high average loan-to-value ratios needed to gain the first step on the ladder". In addition, there is further impact on the market due to tax changes on the purchase of second properties. The August Bank of England's August 2017 Inflation Report highlighted that, "Much of the weakness in housing



market activity over the past 18 months reflects a fall in the number of buy to let property transactions following policy changes such as the introduction of the stamp duty charge for additional properties in April 2016. Buy-to-let mortgage completions fell sharply in April 2016 (middle panel of Chart A) and have remained broadly flat since then. Perhaps consistent with that, the slowdown in housing market activity over the past 18 months has been particularly pronounced in London and the South East, which together account for around 50% of buy-to-let transactions". We note that the November 2017 Report identifies that, "The outlook for the housing market remains fairly subdued, with the balance of respondents to the September RICS housing survey reporting lower price and sales expectations for the coming months than earlier in the year. In the near term, price inflation and activity in the housing market are projected to remain well below past averages, broadly consistent with the outlook for income and consumption. While housing investment was weak in Q2, the stabilisation in housing activity should provide some support to measured housing investment in the near term".

BNP Paribas Real Estate's Q3 Housing Market Prospectus Report, highlights that the Council of Mortgage Lenders (CML) published a report entitled 'Missing Movers: A Long-Term Decline in Housing Transactions?', which investigates the reasons for the low level of housing transactions that have become a feature of the UK market since the financial crisis. The research finds long-term economic and demographic issues are responsible for the dip in activity, with ageing and equity-rich households reducing activity at one end of the market while affordability has sapped activity amongst mortgaged households, the former being the bedrock of housing activity. With little expectation of either improving real incomes, or a growth in equity to make potential moves worthwhile, the report concludes that in the absence of any radical changes to housing or indeed wider related policies "we should expect for the foreseeable future movement among mortgaged households to remain constrained.". It is notable therefore that more affordable regions of the country such as, the West Midland and the South West, benefiting from a solid economic base are currently showing more robust levels of activity (RICS).

Russell Galley, the Managing Director of Halifax Community Bank states in the December 2017 Halifax House Price Index Report that "House prices in the three months to December were 1.3% higher than in the previous quarter; a gradual slowdown from 2.3% in both October and November. The annual rate of growth has also moderated to 2.7% from November's 3.9%. Ending the year, house prices in December fell by 0.6%; the first monthly decline in six months". The report goes on to identify that, "the average price of £225,021 at the end of the year is 2.4% higher than in January 2017 (£219,741)".

Nationwide's December 2017 House Price Index Report identifies that the, "UK annual house price growth ended 2017 at 2.6% compared with 4.5% in 2016". Robert Gardiner, Nationwide's Chief Economist identified that this was "within the 2-4% range that prevailed throughout 2017. This was in line with our expectations and broadly consistent with the 3-4% annual rate of increase we expect to prevail over the long term (which is also our estimate for earnings growth in the long run)".

As has been continuously reported on by both Robert Gardiner (Nationwide's Chief Economist) and Russell Galley, (Managing Director of Halifax Community Bank) the UK house prices continue to be supported by an on-going shortage of properties on the market for sale, low mortgage rates and strong growth in employment. However, this is being partially offset by increasing pressure on household incomes/spending power and continuing affordability concerns. The Halifax consider that this trend is likely to continue into 2018 stating, "Overall, we expect annual house price growth nationally to stay low and in the range of 0-3% by the end of 2018. The main driver of this forecast is the continuing effects of the squeeze on spending power as inflation has outstripped wage growth and the uncertainty regarding the prospects for the UK economy next year".

The Nationwide Report in November 2017 highlighted that they consider that here will be limited impact from the recently announced stamp duty changes. Robert Gardiner considers that "The decision in the Budget to abolish stamp duty (SDLT) for first time buyers purchasing a property up to £300,000 (with relief for those purchasing a property up to £500,000) is likely to have only a modest impact on overall demand. In many regions, first time buyers already paid little or no stamp duty as the price of the typical first time buyer property was below the previous threshold of £125,000". Further, "The potential savings are more substantial for borrowers where house prices are higher, especially in London and the South East. However, as the Office for Budget Responsibility noted, some of the benefit is likely to be passed on to existing home owners through higher house prices,



though overall impact on prices is likely to be very modest (the OBR estimate they may be increased by c.0.3%, mostly in 2018)".

The December 2017 Nationwide Report further identifies that, "the impact of previous policy changes (including additional stamp duty on second homes, changes to tax deductibility of landlord expenses and lending criteria) meant that demand from buy to let investors remained subdued in 2017".

Of note is Nationwide's reporting that, "The significant disparity in house prices across the UK has been a recurring theme in recent years. In this respect, 2017 saw the beginnings of a shift, as rates of house price growth in the south of England moderated towards those prevailing in the rest of the country". In particular they note that "London saw a particularly marked slowdown, with prices falling in annual terms for the first time in eight years, albeit by a modest 0.5%. London ended the year the weakest performing region for the first time since 2004". However, in BNP Paribas Real Estate's opinion, these overall figures for London are likely to mask differences between the overheated central London markets versus the still affordable outer London markets, which are still seeing growth as a result of significant demand and regeneration.

Residential sales value forecasts by numerous property firms identify that uncertainty has weighed down the market slowing sales value growth. The future trajectory of house prices is currently uncertain. Property firms' forecasts identify that values are expected to increase over the next five years, however this price growth is identified as being more moderate than over the past 20 years. There is a consensus that a low level of price growth is expected over the next year with a return to stronger sales value growth in 2019 – 2020, when it is anticipated that there will be more certainty on the deal agreed for the UK's exit from the EU and employment growth, wage growth and GDP growth return towards trend levels. Savills highlight in their Spotlight Autumn 2017 Residential Property Forecasts Report that, "any rise in the Bank of England base rate, no matter how gradual or limited, will increase the cost of borrowing for households with a variable-rate mortgage. It will also hit households looking to agree a new mortgage: lenders must apply an interest rate 'stress test' to make sure their borrowers can afford repayments should rates rise. These new tests will push mortgage availability out of the reach of more households. This is what limits our growth forecasts for 2021 and 2022. With mortgage affordability increasingly constrained, any house price growth will be driven by earnings growth".

BNP Paribas Real Estate's UK Housing Market Report published in Q2 2017 forecast for a period of muted activity and price change expecting "the average UK house price to rise by 2.2% [in 2017], half that seen in 2016". In the Q3 2017 Housing Market Prospectus, we report that, "we expect the average UK house price to rise by around 3.5%, effectively remaining close to flat in real terms given the current pace of inflation". Further, "we expect the average UK home to have increased in value by 13.7% or just over £28,000 over the next four years. This translates to an average UK house price increase of 3.4% per annum, although given the political and economic uncertainty ahead, the journey is unlikely to feel quite so benign with the average masking inevitable volatility".

#### 4.2 Gross Development Value ('GDV')

#### 4.2.1 Residential Sales Values

The Applicant has commissioned Savills to undertake a unit-by-unit pricing exercise, the results of which are summarised in their report attached as Appendix 2. The report includes details of the comparable evidence that Savills have relied upon. A summary of their recommendations is provided in Table 4.2.1.1.

The mix of the C2 extra care housing and care home (buildings 13, 14, 15, 16 and 17) is to be confirmed at the reserved matters stage. As noted in the description of the development in Section 2, the care home element will be up to 80 rooms and the assisted living will comprise up to 150 units.



Table 4.2.1.1: Savills unit pricing summary

Building	Total floor area (net internal – square feet)	Total value	£s per square foot
2	90,923	£92,670,000	£1,019
3	40,268	£40,530,000	£1,007
4	23,476	£24,930,000	£1,062
6	16,135	£15,920,000	£987
7	63,270	£66,300,000	£1,048
8	71,397	£74,260,000	£1,040
9	13,993	£14,530,000	£1,038
10	22,475	£20,860,000	£928
11	39,525	£41,670,000	£1,054
12	33,982	£35,690,000	£1,050
13	26,149	£24,841,550	£950
14	35,942	£34,144,900	£950
15	35,426	£33,654,700	£950
16	41,325	£37,812,375	£915
17	44,710	£42,027,400	£940
18	129,856	£119,044,245	£915
19	55,499	£51,283,920	£915
20	25,575	£21,866,625	£855
21	12,788	£10,933,740	£855
Phase 1 summary	415,444	£427,360,000	£1,029
Phase 2 summary	407,270	£375,609,455	£922
Combined Phases 1&2	822,714	£802,969,455	£976

#### 4.2.2 Ground rents

The private units will be sold on a leasehold basis and will attract a ground rent income. We have assumed that the Development will achieve an average ground rent of £450 per unit per annum, which we have capitalised at 4.5% yield. Based on these assumptions the investment value of the ground rents equates to £10,000 per unit.

#### 4.2.3 Car parking

The proposed development will provide a total of 556 car parking spaces. Savills' pricing is exclusive of car parking, which will be sold by separate negotiation. Savills have advised that they would expect to achieve between £20,000 - £25,000 per space. In our appraisal, we have applied the upper end of this range.

#### 4.2.4 Affordable Housing Revenue

Building 18 has provisionally been earmarked for provision of affordable housing. This block provides a total of 138 units (see Table 4.2.4.1) which equates to 20% of residential units.

Table 4.2.4.1: Affordable housing mix

Tenure	1 bed flat	2 bed flat	3 bed flat	4 bed flat	Totals
Rented	14	36	50	7	107
Shared ownership	7	21	3	-	31
Totals	21	36	50	7	138

The Council seeks 80% of the affordable accommodation as social rented housing (equivalent to London Affordable Rent), with the remaining 20% as shared ownership or other forms of intermediate housing. Table 4.2.4.2 summarises the rents we have applied to the rented accommodation. To establish the value of the rented housing, we have utilised a bespoke valuation model which is based on the approach adopted by RPs when calculating bids for completed affordable housing units. Our model indicates that the rented units will generate an average of £89 per square foot.

Table 4.2.4.2: London Affordable Rents

No of beds	London Affordable Rent (per week)
1 bed	141.43
2 bed	149.74
3 bed	158.06
4 bed	166.37

To ensure that the units are affordable to households in receipt of incomes not exceeding £90,000, the shared ownership values units would be sold on the basis of 25% initial equity stakes and a rent on the retained equity of 0.4% for one beds, 0.4% on two beds and 0.3% on three beds (targeting household incomes of £50,000, £70,000 and £90,000 respectively). This results in a value of £299 per square foot.

On the basis of the 80%/20% tenure mix required by the Council, the affordable housing will attract a blended value of £130 per square foot. On the basis of a 30%/70% tenure mix (rented to shared ownership), the blended value is £217 per square foot.

#### 4.2.5 Flexible commercial accommodation - rents and yields

The Development incorporates 42,433 square feet of flexible commercial floorspace. Clearly at this stage there is some uncertainty as to the eventual use of this space and we have therefore applied a rent of £25 per square foot, with void periods of 6 months and 6 months' rent free. Our appraisal assumes a rent of £20 per square foot, with a six month rent free period. The rental income is capitalised at a 6% yield. We have applied an investment yield of 6%.

We have relied upon the following transactions to inform our opinion of the likely rents for this floorspace:

Table 4.2.5.1: Flexible commercial accommodation – comparable evidence

Property	Floor area leased (sq ft)	Date	Rent per annum	Rent per sq ft
6 The Broadway London SW13 0NY	785	Oct 2017	£18,000	£22.92
417 Upper Richmond Rd SW14 7PJ	1,022	Nov 2017	£35,000	£34.25
50 White Hart Ln SW13 0PZ	290	Sep 2017	£15,000	£51.72
362 Upper Richmond Rd SW14 7JU	891	Sep 2017	£24,000	£26.93
57 Sheen Lane SW14 8AB	378	Jul 2017	£17,000	£44.97



Property	Floor area leased (sq ft)	Date	Rent per annum	Rent per sq ft
51 Church Road SW13 9HH	830	Mar 2017	£42,000	£50.60
184-186 Upper Richmond Rd SW14 8AN	483	Nov 2016	£17,000	£35.19
185 Castlenau SW13 9ER	850	Dec 2015	£20,000	£23.53
57 Church Road SW13 9HH	716	Nov 2015	£25,000	£34.92
17-21 Station Road SW13 0LF	814	May 2015	£24,000	£29.48
345 Upper Richmond Rd SW14 8QN	1,075	May 2015	£23,000	£21.40

#### 4.2.6 Office rents and yields

The Development incorporates 18,262 square feet of office floorspace. Our appraisal assumes a rent of £40 per square foot, with a 12 month void and 12 month rent free period. The rental income is capitalised at a 5.5% yield.

We have relied upon the following transactions to inform our opinion of the likely rents for this floorspace:

Table 4.2.6.1: Office rents

Property	Floor area leased (sq ft)	Date	Rent per sq ft
London House, 42 Upper Richmond Rd SW14 8DD	400	Jul 2017	£22
Foundry Mews, 58 High St SW13 9AZ	775	Jun 2017	£38
Foundry Mews, 58 High St SW13 9AZ	420	Feb 2017	£40
The Grange, Bank Lane, SW15 5JT	3,940	Oct 2015	£22.89
310 Upper Richmond Rd SW14 7JN	625	Aug 2015	£27.20

#### 4.2.7 Hotel value

The Development incorporates a hotel and public house extending to 17,955 (net) square feet, which is likely to accommodate in the region of 15 rooms. The hotel accommodation element is likely to extend to circa 5,600 square feet (based on bedrooms of 300 square feet plus and a gross to net ratio of 80%). The remaining 12,300 square feet would provide reception, bar and ancillary space (catering, beer cellars etc). Our appraisal assumes a capital value of £225,000 per bedroom which is reflective of investment sales of other hotels in similar suburban locations in West London (see Table 4.2.7.1). For the pub and ancillary space, we have applied a capital value of £600 per square foot, based on the sale of 153-161 Clarence Street Kingston (17,326 square feet let to JD Wetherspoon for a 35 year term expiring in December 2031) and the sale of The Ship public house (5,633 square feet) as summarised in Table 4.2.7.2.

The total capital value of the hotel and public house is £10,755,000 (£3,375,000 for the rooms and £7,380,000 for the public house and ancillary space).

Table 4.2.7.1: Hotel sales

Property Name	Address	Location	Sale Price	Price Per Room	No of Rooms	Sale Date
Hilton London Wembley	Lakeside Way	Wembley	95,000,000	263,158	361	27/01/2016
Hilton London Heathrow Airport	Sheffield Rd	Hounslow	80,000,000	201,005	398	01/09/2017



Property Name	Address	Location	Sale Price	Price Per Room	No of Rooms	Sale Date
Hilton London Wembley	Lakeside Way	Wembley	40,000,000	221,607	361	22/05/2015
DoubleTree by Hilton Hotel	2-8 Hanger Ln	London	39,412,500	208,532	189	14/07/2017
Leonardo Hotel	Bath Rd	West Drayton	25,500,000	110,870	230	08/12/2015
Ibis Hotel	Uxbridge Rd	London	17,000,000	153,153	111	30/09/2015
Travelodge London Teddington Hotel	Station Rd	Teddington	13,700,000	121,239	113	15/01/2016
Travelodge Sunbury M3 Hotel	Hanworth Rd	Sunbury On Thames	13,000,000	99,237	131	01/01/2016
Travelodge London Hounslow Hotel	12-22 Lampton Rd	Hounslow	11,869,000	92,727	128	30/03/2015
Premier Inn	68 Staines Rd W	Sunbury on Thames	11,650,000	106,881	109	20/10/2015

Table 4.2.7.1: Public house sales

Property Name	Location	Sale Price	Floor area	Price per square foot	Sale Date
153-161 Clarence Street	Kingston	£3,810,000	17,326	£220	18/4/11
The Ship, 10 Thames Bank	Mortlake	£4,525,000	5,633	£803	19/8/16

#### 4.2.8 Cinema value

The Development incorporates 22,821 square feet of cinema floorspace. Our appraisal assumes a rent of £15 per square foot, with a 24 month rent free period. The rental income is capitalised at a 6% yield, equating to a capital value of £222.50 per square foot. There are very few investment sales of cinemas but we have summarised a number of relevant transactions in Table 4.2.8.1.

Table 4.2.8.1: Cinema sales

Name	Address	Location	Sale Price	Price per sq ft	Sale Date
I-Scene	Clements Rd	Ilford	£19 .00m	£133.89	Aug 2013
Cineworld	Geron Way	Brent Cross	£4.89m	£181.60	Dec 2015
Milan Bar	14-34 High St	Croydon	£33m	£205.17	Apr 2015
The Point	Shenley Rd	Borehamwood	£6.61m	£156.32	Mar 2016

### 4.3 Development Costs

#### 4.3.1 Construction Costs

The Applicant has commissioned Gardiner & Theobald ('G&T') to provide a cost estimate for the construction costs for the Proposed Development. The cost of clearing existing buildings and site preparation works amounts to £7,740,000. Total costs for above ground construction amount to £336,190,000, or £218.29 per square foot. Basement construction is estimated at £78,010,000. Infrastructure and public realm are estimated at ££22,880,000 and £19,970,000 respectively.

A copy of the G&T cost plan is attached as Appendix 3.



G&T have recommended a Construction Contingency of 7.5%, but we have applied a 5% contingency in our appraisals.

The costs reflect the following factors:

- The scale of the development, and the incorporation of extensive basements to accommodate onsite car parking and plant;
- The quality of the proposed architecture (which is reflected in the Savills pricing schedule):
- The impact of retention and conversion of heritage buildings that must be retained as part of any redevelopment; and
- The extent and quality of associated site infrastructure to serve a development of this scale.

#### 4.3.2 Off-site works

In addition to the costs above, the Council requires improvements to highways and pavements off-site to be undertaken. These are estimated by G&T as follows:

Table 4.3.2.1: Highways improvements

	Highways	Pavements	Totals
1 Chalkers Corner	£5,360,000	£0	£5,360,000
2 Lower Richmond Road	£2,850,000	£1,290,000	£4,140,000
3 Mortlake High Street	£1,420,000	£475,000	£1,895,000
4 Ship Lane	£570,000	£160,000	£730,000
5 Williams Lane	£880,000	£170,000	£1,050,000
6 Thames Tow Path	£1,430,000	£0	£1,430,000
7 Mortlake Green	Excl	Excl	Excl
Sub-totals	£12,510,000	£2,095,000	£14,605,000
Contingency (5%)	£625,500	£104,750	£730,250
Totals	£13,135,500	£2,199,750	£15,335,250

In the Applicant's opinion, a significant proportion of these works is required to mitigate additional highways impact associated with the School, rather than the mixed-use parts of the proposed Development. We have therefore appraised the Development incorporating all the costs, but have provided an additional sensitivity analysis which assumes the EFA fund these costs.

It should be noted that land outside the Applicant's ownership will be required to undertake the highways improvements. This land will need to be purchased from the current owners (Richmond Housing Trust and London Borough of Richmond) and our appraisal makes no provision to cover these additional costs at this stage.

Any other highways and infrastructure works other than those specified are subject to future negotiation.

#### 4.3.3 Developer's Contingency

Our appraisal incorporates a Developer's contingency of 5% of development cost, reflecting standard market practice. This is particularly important for this scheme given the significant uncertainty associated with the outline elements of the Development.



#### 4.3.4 Professional Fees

We have assumed professional fees at 12% of construction costs. Taking into account the complexities of the scheme we consider this to be a realistic assumption. It should be noted that this is in line with the GLA Toolkit benchmark of 12% and there is a significant risk that outturn fees will exceed the 12% we have allowed for, given the architectural quality of the scheme.

#### 4.3.5 Interest

Where development finance is available (which is only in a select number of situations) lenders are currently charging up to 5% above LIBOR with minimum rates of at least 7%. High arrangement (1-3%), monitoring (2-5%) and exit fees (1%) are also charged. These onerous lending terms have emerged due to the perceived risk of residential development in the current market.

We have adopted an interest rate of 7%, with no additional allowance for fees, which we consider to be an optimistic assumption for a development of this nature in the current market. It should be noted that although a bank would not provide 100% of the funding required for the proposed Development it is conventional to assume finance on all costs in order to reflect the opportunity cost (or in some cases the actual cost) of committing equity to the project.

#### 4.3.6 Developer's Profit

When considering the current funding climate, financial institutions have tightened their requirement for profit returns on schemes. Banks have raised their expectations in terms of risk and required returns that new developments offer. Consequently developers are currently targeting profits of 20% of GDV for typical development schemes.

#### 4.3.7 Carbon off-set

The Applicant has commissioned Hoare Lee to advise on carbon off-set costs. Their report (attached as Appendix 4) provides a cost estimate of £1,207,800 which we have incorporated into our appraisal.

#### 4.3.8 Marketing and disposal

We have adopted the following marketing and disposal costs:

- Residential marketing at 3.0% of market GDV;
- Residential agent fees at 1.0% of market GDV;
- Legal fees at 0.5% of market GDV;
- Letting agent fees: 15% of first year's rent;
- Letting legal fees: 5% of first year's rent;
- Commercial sales agent fee: 1% of capital value; and
- Commercial sales legal fee: 0.5% of capital value.

These are indicative figures and the outturn figures for these elements could vary significantly.

#### 4.3.9 Acquisition costs

Our appraisals incorporate standard acquisition costs, shown below as a percentage of the residual land value:

- Stamp Duty Land Tax: 5%;
- Acquisition agent's fee: 1%; and
- Acquisition legal fees: 0.8%.



#### 4.3.10 CIL and Planning Obligations

The Applicant's planning consultants, Gerald Eve, have provided an estimate to CIL liability for the Proposed Development. This estimate is attached as Appendix 5 which also details their assumptions. Estimated liabilities are as follows (based on an assumption of 80% private housing):

Table 4.3.10.1: CIL liability

Liability	Assuming all existing space meets occupancy test	Assuming no existing space meets occupancy test
Borough CIL	£6,291,638	£8,643,396
Mayoral CIL	£17,154,809	£26,160,038
Total	£23,446,447	£34,803,434

#### 4.3.11 Section 106 Payment

At this stage, the extent of any additional contributions through Section 106 is yet to be determined. However, a financial contribution to TfL amounting to circa £6 million has been identified which we have incorporated into our appraisal. Project Timetable

We have adopted the following assumed timings for construction and sales. These assumptions are indicative only at this stage. The timing for individual stages of the development in our appraisals are summarised as follows:

#### Phase 1 (Buildings 2 to 12)

- 12 month lead in period for planning, demolition and site preparation;
- 24 month construction period;
- Sales commencing 6 months after construction commences with income received from practical completion onwards;
- Final sale completed 12 months after practical completion.

#### Phase 2 (Buildings 13 to 21)

- 6 month lead in period;
- 24 month construction period;
- Sales commencing 6 months after construction commences with income received from practical completion onwards;
- Final sale completed 12 months after practical completion.

In practice, the ground works and basement construction for each phase will need to be completed in their entirety, even when above ground works follow sometime later. This will result in significant upfront costs which our appraisals do not currently reflect.



# 5 Appraisal Results

In this section, we consider the outputs of the appraisals and the implications for the viable level of affordable housing within the proposed Development.

#### 5.1 Benchmark Land Value

In order to assess the economic viability of the Development it is necessary to compare the residual land value it generates with an appropriate benchmark land value. As noted in Section 3, National Planning Practice Guidance indicates that this could be informed by the Current Use Value ('CUV') of the Site or an Alternative Use Value ('AUV') that complies with planning policy.

The Council's 'Whole Plan Viability Study' (December 2016) identifies threshold land values from existing use values for employment sites ranging from £4 million to £12 million per hectare, which if applied to the 8.6 Application Site area would result in a benchmark land value of £34.4 to £103 million.

The Applicant has commissioned a Red Book valuation of the existing employment uses on site undertaken by Savills (attached as Appendix 6). Their valuation of the Site totals £44 million, which is towards the lower end of the range identified in the Council's Whole Plan Viability Study.

The Mayor of London's viability SPG notes at paragraph 3.43 that:

'The 'Existing Use Value plus' (EUV+ approach to determining the benchmark land value is based on the current use value of a site plus an appropriate site premium. The principle of this approach is that a landowner should receive at least the value of the land in its 'pre-permission' use, which would normally be lost when bringing forward land for development. A premium is usually added to provide the landowner with an additional incentive to release the site, having regard to site circumstances...

...Premiums above EUV should be justified, reflecting the circumstances of the site. For a site which does not meet the requirements of the landowner or creates ongoing liabilities/costs, a lower or no premium would be expected compared with a site occupied by profit-making businesses that require relocation. The premium could be 10 per cent to 30 per cent, but must reflect site specific circumstances and will vary...

The level of premium can be informed by benchmark land values that have been accepted for planning purposes on other comparable sites where determined on a basis that is consistent with this guidance'.

We have adopted a premium of 20% for the purposes of our assessment, reflecting the high level of demand for employment land in the area, as identified in Savills' Red Book valuation. This is in the middle of the range advocated by the Mayor of London's SPG. Consequently, the Benchmark Land Value for the Site is £52.8 million.

#### 5.2 Appraisal Results

We have undertaken a series of appraisals to consider the viable quantum of affordable housing that can be provided. Our starting point is an appraisal of the proposed Development assuming that 100% of the housing is private for sale.

Aside from the percentage of affordable housing, the other viability considerations are the extent to which the existing floorspace is incorporated in the CIL calculations, and the extent to which the EFA fund the cost of highways works to mitigate the impact of the proposed school.

The results are summarised in Table 5.2.1 below and appraisals are attached as appendices 7, 8, 9 and 10.

Table 5.2.1: Appraisal results (affordable housing provided as 80% rent and 20% shared ownership)

Affordable housing	CIL	Highways works	Residual land value (£ millions)	Benchmark land value (£ millions)	Surplus/ (deficit) (£millions)
100% private	No existing space meets vacancy test	Applicant cost	(2.03)	52.80	(54.83)
20% affordable (138 units in Building 18)	No existing space meets vacancy test	Applicant cost	(65.20)	52.80	(118.00)
20% affordable (138 units in Building 18)	All existing space meets vacancy test	Applicant cost	(53.95)	52.80	(106.75)
20% affordable (138 units in Building 18)	All existing space meets vacancy test	EFA fund Highways works	(33.26)	52.80	(86.06)

Table 5.2.2: Appraisal results (affordable housing provided as 30% rent and 70% shared ownership)

Affordable housing	CIL	Highways works	Residual land value (£ millions)	Benchmark land value (£ millions)	Surplus/ (deficit) (£millions)
100% private	No existing space meets vacancy test	Applicant cost	(2.03)	52.80	(54.83)
20% affordable (138 units in Building 18)	No existing space meets vacancy test	Applicant cost	(57.39)	52.80	(110.19)
20% affordable (138 units in Building 18)	All existing space meets vacancy test	Applicant cost	(46.14)	52.80	(98.94)
20% affordable (138 units in Building 18)	All existing space meets vacancy test	EFA fund Highways works <sup>2</sup>	(25.49)	52.80	(78.29)

We have run an additional appraisal to extent to which key appraisal inputs will need to change to generate a residual land value that exceeds the benchmark land value. We have adopted the following inflation to costs and growth on sales values:

Table 5.2.2: Sensitivity analysis: inflation and growth rates

Year	Inflation on costs	Growth on sales values
1	2.5%	6.0%
2	2.5%	6.0%
3	2.5%	6.0%
4	2.5%	6.0%
5	2.5%	6.0%
6	2.5%	6.0%
7	2.5%	6.0%

It should be noted that these growth rates significantly exceed current forecasts and the Applicant is therefore taking significant additional risk in bringing the scheme forward. Applying these growth rates would generate a residual land value of £54.89 million (assuming 20% affordable housing provided as

<sup>2</sup> Assumes that EFA also fund £6 million TFL payment

<sup>&</sup>lt;sup>1</sup> Assumes that EFA also fund £6 million TFL payment



80% rent and 20% shared ownership), which is marginally higher than the £52.8 million benchmark land value (appraisal summary attached as Appendix 11). This is based on the appraisal which assumes that all existing space meets the vacancy test for CIL purposes and that the EFA fund all Highways works, including the TFL payment of £6 million.



### 6 Conclusions

The proposed Development currently generates a residual land value that is significantly lower than the Site's benchmark land value, even when tested on the basis of 100% private housing.

Converting Building 18 from private housing to affordable (20% of units with a tenure mix of 80% rent and 20% shared ownership) results in a significant reduction in gross development value and consequently the negative residual land value of -£2.03 million falls to a negative residual land value of -£65.20 million. This improves to some extent with a reduced CIL liability (assuming existing buildings meet the vacancy test) to -£53.95 million. If the EFA fund all the Highways works, including the TFL contribution of £6 million, the negative residual value improves to -£33.26 million.

On the most optimistic 'present day' basis, our appraisal indicates that the Development generates a significant deficit against the Site's benchmark land value, which as noted in the preceding section, is set at the lower end of the range the Council has used in its latest Local Plan viability testing.

The Development can only be brought forward on the basis of significant growth in sales values, which will clearly be a significant additional risk. As a corollary to this outcome, it would not be acceptable for the Applicant to be required to be subject to any review of scheme viability post planning permission.



# Appendix 1 - Residential unit schedule

### **SQUIRE & PARTNERS**

#### Stag Brewery

Schedule of (Residential) NSA - Richmond Mix - Final Draft Planning Application

18.01.18

Total   Tota																			E	Build	ding	12															
Total   Tota				Ī		ı											F	lat/U	nit N	0.																rotals	TOTALS
12			1		2	:	3	4	4	5	5	6	5	7	,		3		9	1	0	1	1	1	2	1	3	1	4	1	5	1	6	1	7	_	
12 11 11 11 11 11 11 11 11 11 11 11 11 1		Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	NSA sq.m.	NSA sq.ft.
11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	evel																																				
UNITS   1 Bed (S)   0	11 10 9 8 7 6 5 4 3 2 1 0 G B1 B2	3S 3S 3S 3S	103 104 104 104 104	3S 3S 3S 3S	103 103 103 103	2S 2S 2S 2S	70 70 70 70 70	2M 2M 2M 2M	74 74 74 74	2M 2S 2S 2S 2S	99 79 69 69 69	3S 1S 1S 1S 1S	106 49 49 49 49	3S 3S 3S 3S 3S	95 95 95 95	3S 3S 3S 3S	115 115 115 115	3L 2M 2M 2M 2M 2M	119 75 75 75 75 75	3S 2S 2S 2S 2S 2S 2S	100 70 73 73 73 73 73	2L 2S 2S 2S 2S	87 73 73 73 73	1S 2S 2S 2S 2S 2S	46 70 70 70 70	3S 3S 3S	107 107 107	1S 1S	50 50	1L 2S 2S 2S 2S 2S	69 69	2M 2M	75 75	28	72 72	1,051 1,290 1,343 1,343 1,343 1,343 631	1,100 11,313 13,888 14,456 14,456 14,456 6,792
1 Bed (S) 1 Bed (L) 2 Bed (N) 2 Bed (N) 0 0 0 0 0 0 0 1 1 0 0 0 0 0 0 0 0 0 0 1 1 0 0 0 0 0 0 0 0 1 1 0 0 0 0 0 0 1 1 0				1	•																•																00,020
2 Bed (S) 0 0 4 0 4 0 0 0 0 0 5 4 4 0 0 0 4 29 2 Be 2 Bed (M) 0 0 0 0 4 1 1 1 0 1 5 0 0 0 1 1 1 0 0 4 0 18 2 Be 3 Bed (L) 3 Bed (L) 1 1 1 1 1 0 0 0 1 1 0 0 0 0 0 0 0 0 0 0	Bed (S)	_ 0		0		0		0		0		4		0		0		0		0		0		_1		0		4		0		0		0		9	1 Bed (S)
2 Bed (M) 0 0 0 4 1 1 0 0 1 5 0 0 0 0 1 1 0 0 4 0 18 2 Bed 0 0 1 1 1 0 0 0 1 0 0 1 0 0 0 0 0 0 0 0																						_		_										_			1 Bed (L)
2 Bed (L) 0 1 1 1 1 1 0 0 1 1 0 0 1 0 0 0 0 0 0																																					2 Bed (S) 2 Bed (M)
3 Bed (S) 5 5 0 2 0 1 6 4 0 1 0 0 4 0 0 0 0 0 28 3 Bed (S) 1 1 1 1 0 0 0 0 1 1 0 0 0 0 0 0 0 0 0																																					2 Bed (W)
3 Bed (L)																																					3 Bed (S)
3 Bed (H) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Bed (L)																																				3 Bed (L)
4 Bed (H) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0																																					4 Bed (FI)
																																					3 Bed (H)
404	Rea (H)	0		0		0		0		0		0		0		0		0		0		0		0		0		0		0		0		0		0 101	4 Bed (H)

Wheelchair Accessible Unit

Stag Brewery

18.01.18

Building 3													Building 4																									
							F	lat/l	Unit	No										TOTALS		TOTALS				ı	Flat/L	Jnit N	lo.				TOTALS	TOTALS	Com	bined P	lot 1A	
1		2		3		4	ı		5		6	i		7		8			9	ĭ		T		1		2		3		4		5	ĭ	T				
RSA sq.m.	Beds	NS/ sq.m	A n.	Beds ps	SA .m.	Beds	NSA sq.m.	Beds	S NS	SA .m.	Beds	NSA sq.m.	Beds	NS/ sq.n	A n.	Beds	NSA iq.m.	Beds	NSA sq.m.	NSA s	q.m.	NSA sq.ft.	Beds	NS/ sq.m	Beds	NS/ sq.n	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	NSA sq.m.	NSA sq.ft.	Building Level	NSA sq.m.	NSA sq.ft.	
4 149 3S 95 3S 102 3S 102 3S 102 1L 69	3: 2 3: 2 3: 2 3:	S 103 S 103 S 103	6 : 3 : 3 :	2S 2S	69 69 69	1S 2M 2M 2M 2M 1L	500 755 75 75 75 56	31 31 31	S 10 S 1 L 1 L 1	000 114 118 118 118 1888	1L 1L 1L	57 57 57 57	1S 1L 1L 1L	5 5	7	2S	69 69 69	2S 2S 2S 2S	68		539 696 718 718 718 352		2L 2M 3L 2L	5.	9 0 <b>2L</b>	6 9	7 2L 9 3 3L 7 2L 6 2L	71 96 94	2L 3L 2L 2L	92	2L 3L 2L 2L	91 69 90 91 91	49 79 454 323 449 454 373	527 850 4,887 3,477 4,833 4,887 4,015	12 111 100 9 8 7 6 5 4 3 2 1 0 B1 B2	0 0 0 0 0 152 1,130 2,283 2,362 2,510 2,515 2,434 983 0 0	0 0 0 0 0 1,636 12,163 24,574 25,424 27,017 26,199 10,581 0 0	
0		0	_	0	_	1			0	_	0		1	_	1	0		0		TOT 2		1 Bed (S)			F	0					0		TOTAL 0	1 Bed (S)	PHASE 1A TO	TAL 11	% 6.59	Target %
1		0	+	1	-	1			0	+	4	$\dashv$	3		+	0		0		10		1 Bed (5)				0					0		0	1 Bed (5)	1 Bed (5)	15	8.98	10.00
0		0		4		0			0	1	0			0		4		4		12		2 Bed (S)	C			0	(		(		0		0	2 Bed (S)	2 Bed (S)	41	24.55	15.00
0		1	+	0	_	4			0	4	0		0		+	0		0		5		2 Bed (M)	1			0	9		٢		0		1	2 Bed (M)	2 Bed (M)	24	14.37	20.00
4	_	<u>0</u>	+	1	+	0			2	+	0		_	D	+	0		0		11		2 Bed (L) 3 Bed (S)	2			3 D	3		3		3		14 0	2 Bed (L) 3 Bed (S)	2 Bed (L) 3 Bed (S)	21 39	12.57 18.56	15.00 15.00
0	_	1	+	0	+	0			3	+	0	$\dashv$	0		+	0		0		4		3 Bed (S) 3 Bed (L)	1		_	1	1		1		1		5	3 Bed (S) 3 Bed (L)	3 Bed (S) 3 Bed (L)	14	18.56 8.38	10.00
1		0	+	0	+	0			0	+	0	$\dashv$	0		+	0		0		1		4 Bed (FI)	- 7			0	1		1		0		0	4 Bed (FI)	4 Bed (FI)	2	1.20	1.50
0		0	+	0	$\dashv$	0			0	+	0	-		0	+	0		0		0		3 Bed (H)				0	+ 7				0		0	3 Bed (H)	3 Bed (H)	0	0	3.00
0	_	0	T	0	1	0			0	$\dashv$	0	$\neg$		0	$\top$	0		0		0		4 Bed (H)	_		_	D	1		1		0		0	4 Bed (H)	4 Bed (H)	0	0	3.00
		•	-		_	_										<u> </u>				46													20		/	167	100	100.00

#### Stag Brewery

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Building 6 Building 7													
Flat/Unit No. S S S S S S S S S S S S S S S S S S S	Flat/Unit No.	TOTALS											
1 2 3 4 5 6 7	1 2 3 4 5 6 7 8 9 10 11 12	,											
#8         NSA         #9         NSA         \$1         NSA         \$2         NSA         \$2         NSA         \$2         NSA         \$3         NSA         \$3         NSA         \$4         NSA         \$4	4g.ft.   \$\frac{4}{3}\$ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	NSA sq.ft.											
2S 71 2M 79 3S 101 1S 50 3S 103 2M 78 2M 78 560 6,	31. 118 2M 78 3L 119 2L 82 4 141 2L 96 2L 83 15 50 2L 80 2L 79 2S 70 942 3S 101 3S 102 2M 75 2L 84 2L 89 1S 53 2S 75 3S 100 1S 50 2L 84 2L 83 2S 70 966 3S 101 3S 102 2M 75 2L 84 2L 89 1S 53 2S 75 3S 100 1S 50 2L 84 2L 83 2S 70 966 3S 101 3S 102 2M 75 2L 84 2L 89 1S 53 2S 75 3S 100 1S 50 2L 84 2L 83 2S 70 966 3S 101 3S 102 2M 75 2L 84 2L 89 1S 53 2S 75 3S 100 1S 50 2L 84 2L 83 2S 70 966 3S 101 3S 102 2M 75 2L 84 2L 89 1S 53 2S 75 3S 100 1S 50 2L 84 2L 83 2S 70 966 2L 87 1S 101 3S 102 2M 75 2L 84 2L 89 1S 53 2S 75 3S 100 1S 50 2L 84 2L 83 2S 70 966 3S 101 3S 102 2M 75 2L 84 2L 89 1S 53 2S 75 3S 100 1S 50 2L 84 2L 83 2S 70 966 3S 101 3S 102 2M 75 2L 84 2L 89 1S 53 2S 75 3S 100 1S 50 2L 84 2L 83 2S 70 966 3S 101 3S 102 2M 75 2	6 10,398 6 10,398 6 10,398 6 10,398 7 3,412											
1 0 0 2 0 0 0 3 1 Bed (S	S) 0 1 0 1 0 4 0 1 4 0 0 0 11	1 Bed (S)											
0 0 0 0 0 0 0 1 Bed (L	L) 0 0 1 0 1 0 0 0 0 0 0 2	1 Bed (L)											
2 1 0 0 0 0 0 3 2 Bed (S	S) 0 0 0 0 0 0 0 0 0 0 4 0 0 0 1 4 9	2 Bed (S)											
0 2 0 0 0 2 2 6 2 Bed (N 0 0 0 0 0 0 0 0 0 2 2 Bed (L		2 Bed (M) 2 Bed (L)											
0 0 0 2 1 2 0 0 5 3 Bed (S		3 Bed (S)											
0 0 0 0 0 0 0 3 Bed (L	L) 1 0 1 0 0 0 1 0 0 0 3	3 Bed (L)											
0 0 1 0 0 0 0 1 4 Bed (F		4 Bed (FI)											
0 0 0 0 0 0 0 3 Bed (H		3 Bed (H)											
0 0 0 0 0 0 0 0 4 Bed (H	H) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 71	4 Bed (H)											
18	71												

#### Stag Brewery

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											E	Build	ding	8																
									F	lat/U	nit N	0.					1						TOTALS	TOTALS		Coml	oined Pl	ot 1B		
1	2	2	3	3	4	1	4	5		5	7	7	8	3	!	9	1	0	1	1	1.	2	-	-						
ASA sq.m.	Beds	NSA sq.m.		NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.		NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.	Beds	NSA sq.m.		NSA sq.m.	NSA sq.m.	NSA sq.ft.		Building Level	NSA sq.m.	NSA sq.ft.		
47 4 139 3L 140 3S 99 3S 103 3S 103 3S 103 2L 84	3S 1L 3S 3S 3S 3S 3S	62 98 101 101 101	38 38 2M 2L 2L 2L 1L	107	3S 3S 2L 2L 2L 2L 2L		2M 1L 1L 1L 1L	58 58 58 58	3S 3S 3S 3S	111 111 111 111	3S 2M 2M 2M 2L 2L	79 79 79	2M 2M 2M	77	3L 3S 3S 3S 3S	110 110	3L 3L 3L	63 126 126 126 126	2L 2L 2L 2L	96 96 96	3S 3S 3S 3S	111 111	47 480 1,010 1,136 1,150 1,150 510	506 5,167 10,872 12,238 12,378 12,378 5,490		7 6 5 4 3 2 1 0 B1 B2	85 1,197 1,952 2,102 2,495 2,676 827 0 0	915 12,884 21,011 22,626 26,856 28,804 8,902 0 0		
0	1		0		0		0		0		0		0		0		0		0		0		TOTAL 1	1 Bed (S)	PH	ASE 1B TOT 1 Bed (S)	TAL 15	% 9.49	Target % 7.50	1
0	1		1		0		5		1		0		0		0		1		0		0		9	1 Bed (L)		1 Bed (L)	11	6.96	10.00	1
0	0		0		0		0		0		0		0		0		0		0		0		0	2 Bed (S)		2 Bed (S)	12	7.59	15.00	]
0	0		1		0		1		1		4		4		0		0		0		0		11	2 Bed (M)		2 Bed (M)	23	14.56	20.00	┨.
1	0		3		5		0		0		1		0		0		0		4		0		14	2 Bed (L)	1	2 Bed (L)	38	24.05	15.00	4 I
4	5		2		2		0		4		1		0		4		0		0		4		26	3 Bed (S)		3 Bed (S)	46	29.11	15.00	┨.
1	0		0		0		0		0		0		1		1		4		0		0		7	3 Bed (L)		3 Bed (L)	10	6.33	10.00	4 I
1	0		0		0		0		0		0		0		0		0		0		0		1	4 Bed (FI)		4 Bed (FI)	3	1.90	1.50	4 I
0	0		0		0		0		0		0		0		0		0		0		0		0	3 Bed (H)		3 Bed (H)	0	0.00	3.00	┨.
0	0		0		0		0		0		0		0		0		0		0		0		0	4 Bed (H)	l	4 Bed (H)	0	0.00	3.00	4
																							69				158	100.00	100.00	L

Stag Brewery

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Building 9		Building 10												
Flat/Unit No.	TOTALS			Flat/Unit No.			TOTALS	TOTALS						
1 2 3 5		1	2 3	4 5	6 7	8	Ė	Ĕ						
NSA S	NSA sq.m. NSA sq.ft.	RSA sq.m.	A S NSA S NSA P NSA P NSA	AA B NSA B NSA sq.m.	ASA Sq.m. Be Sq.m.	RSA sq.m.	NSA sq.m.	NSA sq.ft.						
4 175 2L 84 3S 111 3S 102 2M 7 2L 84 3S 111 3S 102 2M 7	375 4.036	2M 78 2L 87 2L 87 2L 87	7 <b>2L</b> 82 <b>2L</b> 8 7 <b>2L</b> 82 <b>2L</b> 8	61 2M 75 2M 76 11 2M 75 2M 76 11 2M 75 2M 76	2M 79 1L 55	2M 77 2M 77 2M 77	246 614 614 614	2,648 6,609 6,609 6,609						
	TOTAL						TOTAL							
0 0 0 0	0 1 Bed (S)	0	0 0	0 0	0 0	0	0	1 Bed (S)						
0 0 0	0 1 Bed (L)	0	0 0	0 0	0 3	0	3	1 Bed (L)						
0 0 0 0 0 0 3	0 2 Bed (S) 3 2 Bed (M)	1	0 0	0 0	0 0 3 0	3	0 13	2 Bed (S) 2 Bed (M)						
3 0 0 0	3 2 Bed (M)	3	3 3	0 0	0 0	0	9	2 Bed (N) 2 Bed (L)						
0 3 3 0	6 3 Bed (S)	0	0 0	0 0	0 0	0	0	3 Bed (S)						
0 0 0 0	0 3 Bed (3)	0	0 0	0 0	0 0	0	0	3 Bed (5)						
1 0 0 0	1 4 Bed (FI)	0	1 0	0 0	0 0	0	1	4 Bed (FI)						
0 0 0 0	0 3 Bed (H)	0	0 0	0 0	0 0	0	0	3 Bed (H)						
0 0 0 0	0 4 Bed (H)	0	0 0	0 0	0 0	0	0	4 Bed (H)						
	13	_					26							

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Flat/Unit No.  Flat/U	Building 11			Building 12	
Total   Tota	Flat/Unit No.	OTALS	OTALS	Flat/Unit No.	OTALS
22M 86 31 120 31 135 18 52 2 91 2 533 4 230 31 177 21 85 38 100 28 74 21 79 11 56 608 6,544 23 77 21 85 38 100 28 74 21 79 11 56 608 6,544 23 77 21 85 38 100 28 74 21 79 11 56 608 6,544 23 77 21 85 38 100 28 74 21 79 11 56 608 6,544 23 77 21 85 38 100 28 74 21 79 11 56 608 6,544 22 77 31 17 21 21 21 27 21 21 21 21 22 28 72 21 21 21 21 21 21 21 21 21 21 21 21 21	1 2 3 4 5 6	7	F 1 2	3 4 5 6	7
11   56	## NSA ##	NSA sq.m. NS	NSA sq.ft.	B         NSA         B         NSA         B         NSA         NSA	NSA sq.m. NSA sq.ft.
0 0 0 0 1 1 1 0 0 0 2 1 Bed (S) 1 1 1 0 0 0 4 7 1 Bed (L) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 1 Bed (S) 1 0 0 0 0 0 4 0 0 0 4 2 Bed (S) 1 0 0 1 0 0 0 0 0 0 0 0 1 1 Bed (L) 0 0 0 4 0 0 0 0 0 0 0 0 0 1 2 Bed (L) 0 0 1 0 0 0 0 0 0 1 2 Bed (M) 0 0 0 4 1 1 1 4 0 0 10 2 Bed (M) 0 1 0 1 0 0 0 0 0 0 2 2 Bed (M) 0 1 1 0 1 0 0 0 0 2 2 Bed (M) 0 1 1 0 1 0 0 0 0 2 2 Bed (M) 0 1 1 0 1 0 0 0 0 2 2 Bed (M) 0 1 1 0 1 0 0 0 0 2 2 Bed (M) 0 1 1 0 1 0 0 0 0 0 2 2 Bed (M) 0 1 1 0 1 0 0 0 0 0 2 2 Bed (M) 0 1 1 0 1 0 0 0 0 0 0 2 2 Bed (M) 0 1 1 0 1 0 0 0 0 0 0 2 3 Bed (L) 1 1 1 1 1 1 4 0 0 0 0 0 0 0 0 0 0 0 0 0	2M 86 3L 120 3L 135 1S 52 3L 91 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 107 2L 85 3S 100 2S 74 2L 75 3S 107 3S 10	1L 56 608 1L 56 608 1L 56 608 1L 56 608 1L 56 608 1L 56 608 294	3,165	2L 84 2M 77 3L 118	2L 83 580 6,243 2L 83 580 6,243 2L 83 580 6,243 2L 83 580 6,243 2L 83 176 1,894
1         1         0         1         0         0         4         7         1 Bed (L)           0         0         0         0         4         0         4         0         4         0         4         0         0         0         1         1 Bed (L)         1         1         0         0         0         0         0         1         1 Bed (L)         0         0         0         0         0         1         1 Bed (L)         0         0         0         0         0         0         1         1 Bed (L)         0					
0 0 0 0 4 0 0 4 0 0 4 2 Bed (S) 1 0 1 0 0 0 0 0 2 2 Bed (M) 0 0 4 1 1 1 4 0 10 2 Bed (L) 4 4 4 1 1 4 0 0 0 0 13 3 Bed (S) 1 1 1 1 1 0 0 0 0 0 0 3 3 3 Bed (L) 0 1 0 0 1 0 0 0 0 0 0 1 1 0 0 0 0 0 0 1 2 2 Bed (M) 0 1 0 1 0 0 0 0 0 0 3 3 Bed (L) 0 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0					
1         0         1         0         0         0         2         2 Bed (M)           0         0         4         1         1         4         0         10         2 Bed (L)           4         4         1         4         0         0         0         13         3 Bed (S)           1         1         1         0         0         0         3         3 Bed (L)           0         1         0         0         0         0         1         4 Bed (F)           0         0         0         0         0         0         0         0         0         0         0           0 <td></td> <td></td> <td></td> <td></td> <td></td>					
0 0 0 4 1 1 1 4 0 10 2Bed (L) 4 4 4 1 1 4 0 0 0 13 3Bed (S) 1 1 1 1 4 0 0 0 0 0 0 3 3Bed (L) 0 1 1 0 0 0 0 0 0 1 1 4Bed (FI) 0 0 0 0 0 0 0 0 0 0 3Bed (H) 0 0 0 0 0 0 0 0 0 0 4Bed (H)					
4     4     1     4     0     0     0     13     3 Bed (S)       1     1     1     0     0     0     0     3     3 Bed (L)       0     1     0     0     0     0     0     0     0     1     0<					
1     1     1     0     0     0     0     3     3 Bed (L)       0     1     0     0     0     0     0     1     4 Bed (F)       0 </td <td></td> <td></td> <td></td> <td></td> <td></td>					
0 1 0 0 0 0 0 1 4Bed (FI) 0 0 0 0 0 0 0 0 0 0 0 0 4Bed (H) 0 0 0 0 0 0 0 0 0 0 4Bed (H)					
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0					
0 0 0 0 0 0 0 0 0 4 Bed (H) 0 0 0 0 0 0 4 Bed (H)					

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Comb	oined Pl	ot 1C	Comb	ined Ph	ase 1
Building Level	NSA sq.m.	NSA sq.ft.	Building Level	NSA sq.m.	NSA sq.ft.
12 11 10 9 8 7 6 5 4 3 2 1 1 0 B1 B2	0 0 0 0 0 0 578 1,029 2,177 2,177 2,177 470	0 0 0 0 0 6,222 11,076 17,319 23,433 23,433 5,059	12 11 10 9 8 7 6 5 4 3 2 1 0	0 0 0 0 0 237 2,905 5,264 6,073 7,182 7,368 7,287 2,280	0 0 0 0 2,551 31,269 56,661 65,369 77,306 79,308 78,437 24,542 0 0
	10,217	109,975		38,596	415,443

ASE 1C TO	TAL	%	Target %
1 Bed (S)	2	1.69	7.50
1 Bed (L)	11	9.32	10.00
2 Bed (S)	16	13.56	15.00
2 Bed (M)	20	16.95	20.00
2 Bed (L)	37	31.36	15.00
3 Bed (S)	23	19.49	15.00
3 Bed (L)	6	5.08	10.00
4 Bed (FI)	3	2.54	1.50
3 Bed (H)	0	0.00	3.00
4 Bed (H)	0	0.00	3.00
	118	100.00	100.00

PHASE	1 TOTAL	%	Target %
1 Bed (S)	28	6%	7.50
1 Bed (L)	37	8%	10.00
2 Bed (S)	69	16%	15.00
2 Bed (M)	67	15%	20.00
2 Bed (L)	96	22%	15.00
3 Bed (S)	108	24%	15.00
3 Bed (L)	30	7%	10.00
4 Bed (FI)	8	2%	1.50
3 Bed (H)	0	0%	3.00
4 Bed (H)	0	0%	3.00
	443		100.00

Stag Brewery
Schedule of (Residential) NSA - Richmond Mix - Final Draft Planning Application

18.01.18

																														E	Build	ling	18										
																												F	lat/U	nit N	lo.												
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Shared Ownership

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		Building 19		
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				62

Coml	oined Pl	ot 2B		Combi	ned Affo	ordable
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2 Bed	87	44%		2 Bed	57	41%
3 Bed	74	37%		3 Bed	53	38%
5 Ded	,,,	31 /6		J Deu		55 /6
4 Bed	7	4%		4 Bed	7	5%
1	200		, ,	1	138	

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Flat/Unit No.		TOTALS
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	0	0 2 Bed (S)
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		16

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								В	uild	ing	21						
						F	lat/U	nit N	0.							TOTALS	TOTALS
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0		0		0		0		0		0		0		0		0	2 Bed (W)
0		0		0		0		0		0		0		0		0	3 Bed (S)
0		0		0		0		0		0		0		0		0	3 Bed (L)
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																8	

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Building   Level	Coml	bined Pl	ot 2C		Coml	bined Pr	rivate	Comb	oined Ph	nase 2		-	otal NS/ e + Affor	-
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1 Bed (S)         0         0%         1 Bed (S)         39         7.4%         1 Bed (S)         32         14%         1 Bed (S)         50         9%           1 Bed (L)         0         0%         2 Bed (S)         99         1 8 Bed (L)         0         0%         2 Bed (S)         99         1 8 Bed (L)         0         0%         2 Bed (S)         2 Bed (M)         0         0%         2 Bed (L)         2 Bed (L)         0         0%         2 Bed (L)         96         18.1%         2 Bed (L)         0         0%         2 Bed (L)         96         14.1%         2 Bed (L)         0         0%         2 Bed (L)         96         14.4%         3 Bed (S)         3 Bed (L)		3,564	38,363	L		42,160	453,806		20,784	223,717			54,224	583,662
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3 Bed (L)     0     0%     3 Bed (L)     30     5.7%     3 Bed (L)     0     0%     3 Bed (L)     30     4%       4 Bed (F)     0     0%     4 Bed (F)     8     1.5%     4 Bed (F)     7     3%     4 Bed (F)     15     2%       3 Bed (H)     12     50%     3 Bed (H)     12     2.3%     3 Bed (H)     12     5%     3 Bed (H)     12     2%       4 Bed (H)     12     2.3%     4 Bed (H)     12     5%     4 Bed (H)     12     2%				_	. ,									
4 Bed (FI)     0     0%     4 Bed (FI)     8     1.5%     4 Bed (FI)     7     3%     4 Bed (FI)     15     2%       3 Bed (H)     12     50%     3 Bed (H)     12     2.3%     3 Bed (H)     12     5%     3 Bed (H)     12     2%       4 Bed (H)     12     50%     4 Bed (H)     12     5%     4 Bed (H)     12     2%	3 Bed (S)	0	0%	3	Bed (S)	129	24.4%	3 Bed (S)	74	33%		3 Bed (S)	182	27%
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		12	50%			12			12	5%			12	2%
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# Appendix 2 - Savills pricing report

Residential Market Report



### **Residential Market Report**



# Contents

1.	Introduction	1
2.	London Market Overview	5
3.	Outlook	8
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7.	New-Build Comparables	14
8.	Values Summary	16
9.	Important Note	18

#### **Residential Market Report**



### 1. Introduction

### 1.1. Executive Summary

We have been asked to provide a market review of Mortlake for the proposed Stag Brewery development scheme to support the pricing for the planning application to be submitted. We have therefore included within this report an overview of the Prime London market (above £1,000psf) and outlook, local sales market, local demographic, anticipated target market, and analysis of the local comparable development schemes in the local area. This has informed our opinion on values for the private residential elements of Phase 1 and Phase 2 of the site.

We are of the opinion that the subject site falls into the Prime London bracket due to being a new-build product over a large site, with planned place making, and large quantity of commercial offering, commanding a premium above the local market.

We have not priced the whole scheme above £1,000 psf however due to the place making in Phase 1 we are of the opinion that Phase 2 will follow the same pattern and is therefore also considered Prime London.

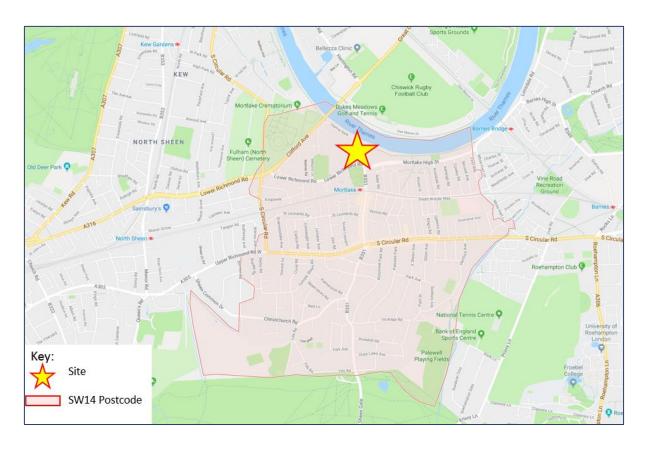
Please note however that any advice contained or attached in this report is informal and given purely as guidance unless otherwise explicitly stated. Our views on price are not intended as a formal valuation and should not be relied upon as such. They are given as part of our estate agency role.

No liability is given to any third party and the figures suggested are in accordance with Professional Standards PS 1 and PS 2 of the RICS Valuation – Professional Standards (PS 1.5 - VPS 1-5 exceptions), effective from 1st July 2017. Any advice attached is not a formal ("Red Book") valuation, and neither Savills nor the author can accept any responsibility to any third party who may seek to rely upon it, as a whole or any part as such. If formal advice is required this will be explicitly stated along with our understanding of limitations and purpose.

#### **Residential Market Report**



#### 1.2. Site Location



Source: Google Maps

The Stag Brewery site, in Mortlake in the SW14 postcode district, is the largest redevelopment area in the London Borough of Richmond upon Thames. Mortlake is situated c.1.6miles to the east of Richmond, c.1.3miles to the west of Barnes and 1.3 miles to the south east of Kew. Chiswick Bridge to the west of the site provides a route into Chiswick to the north side of the River Thames.

The site is bounded by Bulls Alley - a footpath to the River Thames - to the east, Mortlake High Street and Mortlake Green to the south, Williams Lane to the west and the River Thames to the north of the site.

There are a limited number of local retail amenities along Mortlake High Street and to the south along Sheen Lane, closer to Mortlake station.

The site is within close proximity to a number of London's open spaces including Richmond Park, Kew Gardens, Putney Common and Richmond Old Deer Park.

#### **Residential Market Report**



#### 1.3. Scheme Overview

The planning application is for a comprehensive redevelopment and regeneration of the site to provide 152,015 sq m (GIA) of accommodation, across basement level and up to 7 storeys, which is split as follows across Phase 1 and Phase 2:

- Residential 75,120 sq m (50,115 sq m (443 units) across Phase 1)
- Extra Care 14,738 sq m
- Care Home 9,472 sq m
- Flexible Use 4,638 sq m
- Hotel 1,668 sq m
- Management 33 sq m
- Office 2,424 sq m
- Cinema 2,120 sq m
- Gym 740 sq m
- School 9,319 sq m
- Car Park 31,745 sq m

Plots 1 to 12 form Phase 1 detailed design and are formed as follows:

- Plot 1 Cinema
- Plot 2 Residential (101 units), Flexible Use, Car Park
- Plot 3 Residential (46 units), Car Park
- Plot 4 Residential (20 units), Flexible Use
- Plot 5 Office, Flexible Use, Gym, Hotel
- Plot 6 Residential (18 units), Flexible Use
- Plot 7 Residential (71 units), Flexible Use
- Plot 8 Residential (69 units), Flexible Use
- Plot 9 Residential (13 units), Flexible Use
- Plot 10 Residential (26 units), Flexible Use, Car Park
- Plot 11 Residential (42 units), Flexible Use
- Plot 12 Residential (37 units), Flexible Use, Management

Plots 13 to 21 form Phase 2 and are formed as follows:

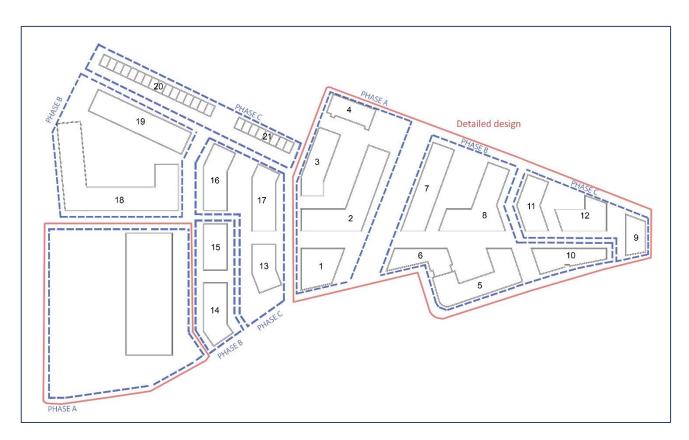
- Plot 13 Extra Care
- Plot 14 Care Home
- Plot 15 Care Home
- Plot 16 Extra Care, Car Park
- Plot 17 Extra Care
- Plot 18 Residential
- Plot 19 Residential
- Plot 20 Residential
- Plot 21 Residential

#### **Residential Market Report**



We have assumed all Residential and Extra Care units are private open market sale units for the basis of this report and our pricing.

A Phase plan of the site is detailed below for reference:



#### 1.4. Transport and Connectivity

The site has a PTAL (Public Transport Access Level) rating of 2 across Phase 1 of the site and a rating of 1 and 2 across Phase 2 of the site. The worst category being 0 to 6b which is the best. PTAL is a measure which rates locations by distance from frequent public transport services. Mortlake is served by a few bus routes which link the area to Richmond, Twickenham, Hammersmith, Clapham Junction, Tooting and also central London.

It is located within a few hundred metres to the north of Mortlake overground station with regular services direct into London Waterloo in an average journey time of 42 minutes. The fastest service takes 23 minutes which runs a few times per hour.

Mortlake is in the Transport For London Zone 3.

The Site also benefits from being in close proximity to a number of road links including the A3 and A316 (leading into the M3). Both the A3 and M3 motorway, leading to the M25 motorway provide direct routes towards London Heathrow and London Gatwick Airports.



### London Market Overview

#### 2.1. Political and economic background

The prime London housing market has been shaped by political and economic uncertainty for some time. In light of June 2017's snap General Election, the Prime Minister's weakened position could have an adverse effect on business confidence and Brexit negotiations. However a stable and consistent government through and beyond the Brexit negotiations may act as a steadying influence on the market.

Economic growth in London has been slowing since 2015. Oxford Economics estimate that London's gross domestic product (GDP) increased by 1.7.0% in 2016, down from 3.0% in 2015. However, despite subdued economic growth and increased economic and political uncertainty, London is set to outperform the rest of the country over the next few years. The International Monetary Fund (IMF) forecasts that the UK economy will grow by 1.6% in 2017 (0.1% down on their previous forecast) and by 1.5% in 2018. Provided that the UK will leave the EU in 2019 and reduce uncertainty for businesses and regulators, GDP growth is expected to accelerate.

### 2.2. Prime London performance

The introduction of the 3% stamp duty surcharge on additional homes, the uncertainty in the run up to the EU Referendum in June 2016, the subsequent vote to leave and this year's snap General Election in June have subdued price growth in prime London. Average house prices across all prime London fell by -1.1% in Q4 2017, marginally slower than the -1.2% in Q3 2017. This left values down -3.5% year on year in Q4 2017, however this is not as low as Q2 2017 which saw the lowest annual growth rate since the credit crunch of -5.3%. Exceeding the negative growth seen in prime London, prices in outer prime London fell -3.3% in the year to Q4 2017.

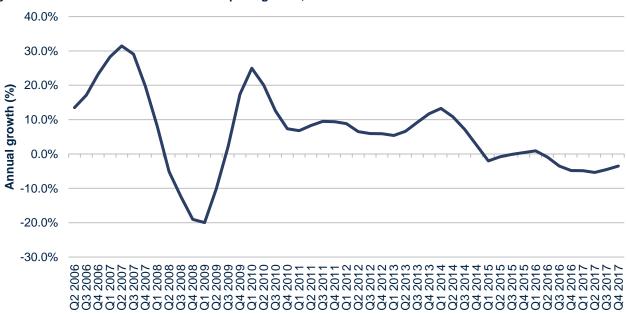


Figure 1 - All Prime London annual house price growth, Q4 2017

Source: Savills Research

#### **Residential Market Report**



Despite price corrections and recent political and economic uncertainty as a result of the UK's vote to leave the EU, the factors that make London a premier world city remain unchanged over the long-term. London's appeal is a result of the amenities, quality of life and facilities offered. In addition, London is renowned for its global standing in terms of business and trade, as well as stability and transparency in terms of tax and politics. Other drivers include its educational offering, time zone, use of the English language, historical and global ties and access to the financial markets.

In terms of transactions, despite weak capital value growth across prime London, transactions have remained relatively steady during 2017. Price cuts have been important for maintaining market activity. On average across £1m+ sales in London, there were 122 price cuts for every 100 homes sold during the first half of 2017, meaning that almost every home in this price bracket has had at least one price cut from the original sale price.

£1m - £2m ■ £2m - £3m £3m - £5m ■ £5m - £10m £10m + 2010-2017 Quarterly average 800 700 600 Number of sales 500 400 300 200 100 0 2010 2011 2012 2013 2014 2015 2016 2017

Figure 2 - Prime central London £1m+ transactions

Source: Savills Research, LonRes

#### **Residential Market Report**



#### 2.3. Prime new build trends

In the new build market, since the EU Referendum vote in June 2016, buyers have been slower to commit to purchases and are taking their time to view all product on offer. As such, schemes that have the ability to differentiate themselves from competition and that invest significantly into the marketing experience and sales process for the buyer will tend to do well. In this environment where buyers lack a sense of urgency, physically completed stock is more appealing to buyers than less tangible, off-plan product. On average in the prime market, the average length of time buyers have been purchasing off-plan reduced to just over 1 year prepractical completion (PC) during H1 2017, compared to an average of 3 years pre-PC in 2014.

Discounts have also been important for maintaining sales rates particularly at the top end. During the first half of 2017, the average discount from asking price on prime new build sales has been -4.5%, compared with -6.9% for super prime units.

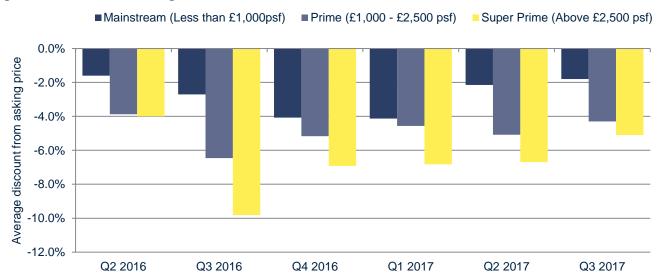


Figure 3 – Discount from asking on London new build schemes

Source: Savills Research

Since the vote, there has been an increase in overseas activity as a result of the weak pound (sterling has fallen c.10% against the US dollar<sup>1</sup> since June 2016) and a perception of better value due to some pragmatism from developers over price. Across the prime new build market the proportion of international buyers increased to 68% in the second half of 2016, up from the 55% seen during H1 2016.

This shift in the balance between domestic and international purchasers has continued into the first half of this year, with 69% of buyers of prime new build property being from overseas during H1 2017. However, some overseas buyers, particularly at the top end, are still cautious about exploiting the currency-led opportunity given the less hospitable tax environment, which includes higher rates of stamp duty, greater exposure to capital gains tax and pending changes in the treatment of long term resident non-doms. This is likely to mean that the market remains price sensitive over the short to medium term.

<sup>&</sup>lt;sup>1</sup> Source: Quarterly average spot exchange rate, Bank of England, September 2017

#### **Residential Market Report**



### 3. Outlook

In light of the EU referendum vote to leave the EU, the market remains exposed to fluctuations in buyer sentiment. However, in the short term, the market has experienced a boost from a weak sterling, presenting an opportunity for international buyers. In addition, interest rates are still at an all-time low and any impending rate increases will be incremental and gradual.

As Brexit negotiations continue through to 2019, we would expect the ongoing economic uncertainty to subdue value growth until there is more clarity on the UK's future relationship with the EU. Yet during this time, the UK government will be highly motivated to continue to protect London's position as a major global financial centre. We expect a return to growth once negotiations come to an end as pent up domestic and overseas demand returns to the prime markets. Over the next 5 years we expect positive capital value growth of 20.3% in Prime Central London.

Figure 4 – Prime London 5-year capital values forecast

		Forecast Annual								
Capital values	2018	2019	2020	2021	2022	2018- 2022				
Prime Central London	0.0%	2.0%	8.0%	5.5%	3.5%	20.3%				
Other Prime London	-2.0%	0.0%	5.0%	4.0%	2.5%	10.2%				

Source: Savills Research as at September 2017



### 4. Local Sales Market

#### 4.1. House Price Growth

Average house prices in Richmond upon Thames stood at £823,000 during the 12 months to October 2017 which is higher than the average house price in the neighbouring boroughs of Hounslow and Wandsworth (£791,500 and £491,000 respectively). The local postcode district SW14 has seen average prices of £1,050,000 over the past year, 27% above those seen in Richmond upon Thames.

#### 4.2. Average Transaction Values

Over the 12 months to October 2017, prices in the area surrounding Stag Brewery averaged between £750,000 and £1,000,000. Higher transaction values, often in excess of £1,000,000, can be found towards central London and also more locally near to Richmond Park and Kew Gardens.

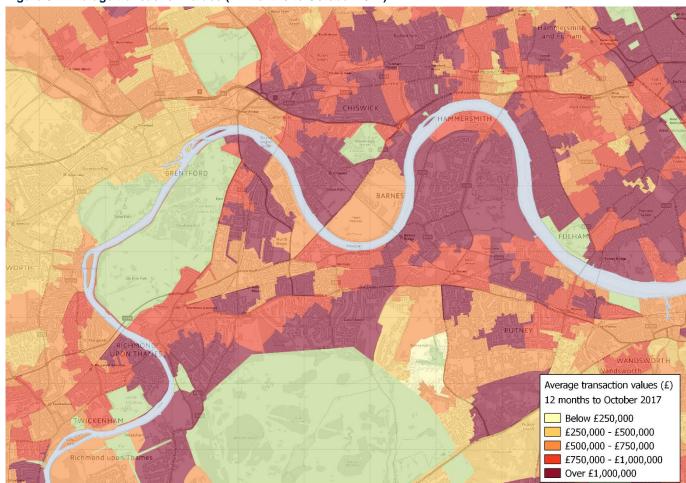


Figure 5 – Average transaction values (12 months to October 2017)

Source: Savills Research, Land Registry



## 5. Local Area Demographics

### 5.1. Tenure Type

Almost two thirds of households in the SW14 postcode district and in Richmond upon Thames are owner occupied. This is in line with the proportion of owner occupied households in the country, however, it is 30% above the wider London proportion.

The private rental sector accounts for almost a quarter of households in the local area to the Stag Brewery and in the wider borough. Only 13% of households in these areas are social rented which is a lower proportion than London where 24% of households belong to this tenure type.

Figure 6 - Tenure composition



Source: ONS 2011 Census



#### 5.2. **Occupation Profile**

Around three quarters of households in the postcode district SW14 are occupied by people employed in managerial and professional occupations, more than the proportions in the capital and England and Wales.

100% ■ Elementary 90% 80% Proportion of households ■ Machine operatives 70% ■ Customer services 60% ■ Caring & leisure services 50% 40% Skilled trades 30% Administrative 20% ■ Managers, directors and 10% professionals 0% SW14 Richmond upon Thames London

Figure 7 - Occupation profile

Source: ONS 2011 Census

#### 5.3. **Household Composition**

In the SW14 postcode district, one and two person without children households make up almost half of all households in the area. However, families make up the second largest proportion of households (38%).

**England & Wales** 

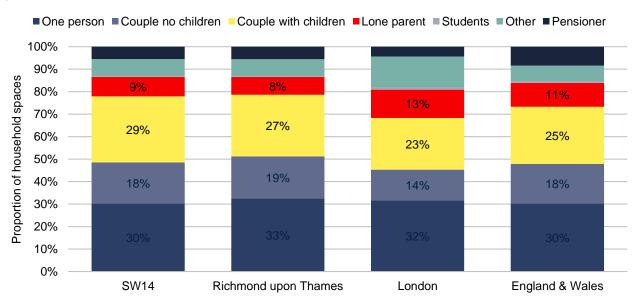


Figure 8 - Household composition

Source: ONS 2011 Census

#### **Residential Market Report**

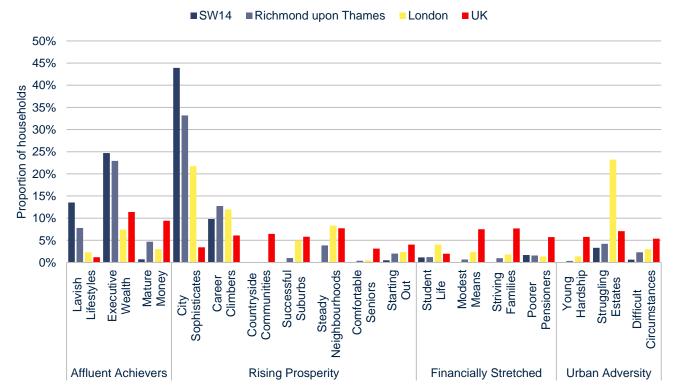


### 5.4. ACORN Demographic Data

The dominant group in the postcode district SW14 is 'City Sophisticates', accounting for 44% of households in the area. These affluent younger people generally own flats in major towns and cities. Most of these are purpose built apartments although there is also a significant number that have been converted from older terraced town houses. These flats are over twice the cost of the average UK house and more expensive than the average property in these more expensive urban locations. The majority are buying their flats with perhaps a third renting from a private landlord.

The second-most dominant group is 'Executive Wealth', accounting for 25% of households in the area. These are wealthy families living in larger detached or semi-detached properties either in the suburbs, the edge of towns or in semi-rural locations. While these are generally family areas there are also some empty nesters and better-off retired couples. Many families own their home but a good number may still be repaying a mortgage. The likelihood of these families owning a second home, in the UK or abroad, is over five times the UK average.

Figure 9 - ACORN group breakdown



Source: CACI

**Residential Market Report** 



## 6. Target Market

Taking into consideration the local sales market and area demographics we expect Stag Brewery to primarily attract British Buyers, already living in the surrounding area, buying mainly for owner-occupation. However we expect the scheme designed will appeal to everyone as there is a wide choice and variety of unit types, lifestyle offer and place creation.

There are some international purchasers prevalent in the new-build market below £1.5 million in similar south-west and west London schemes and we expect international purchasers, or international purchasers living in the UK, to contribute to some of the sales.

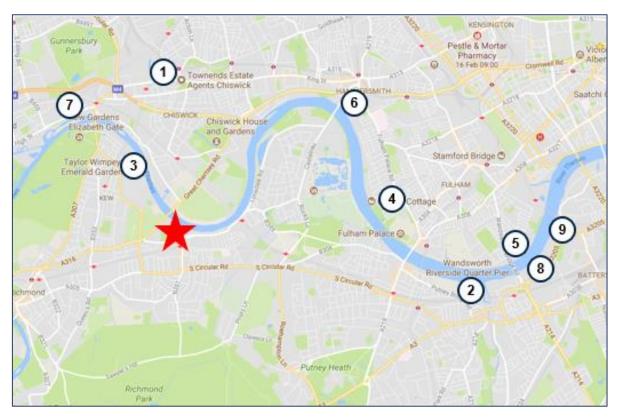
We expect to see some first time buyers (couples buying together), a number of young professionals, "bank of mum and dad" buying for their children, and second steppers. A number of these purchasers will already be living in the local area or priced out of higher value areas in more central south-west and west London areas such as Fulham and Battersea. We also expect to see a number of downsizers interested in the scheme from the surrounding areas. The scheme will also appeal to upsizers and couples with young children or starting a family that are most likely currently renting and looking to buy. All attracted by the proximity to the river, proposed lifestyle, convenience and amenity offering, the many green open spaces nearby and proximity to Mortlake station and road links.

Local Buy to Let investors will also be attracted to the scheme due to the desirable riverside location, proximity to Mortlake station, and lifestyle offering.



# 7. New-Build Comparables

The map below outlines the key new-build schemes in the locality, which provide a good indication of the levels of demand and sales values at present. We have provided more detail on the schemes listed below in **Appendix One.** 



Source: Google Maps and Molior

Map Ref	Scheme	Av	£/sqft	Asking / Achieved
1	500 Chiswick High Road, W4	£	1,005	Achieved
2	Riverside Quarter, SW18	£	928	Achieved
3	Emerald Gardens, TW9	£	781	Asking
4	Bishops Gate, SW6	£	1,304	Asking & Achieved
5	Fulham Riverside, SW6	£	1,177	Asking
6	Queens Wharf, W6	£	1,349	Asking
7	Kew Bridge - Heritage Walk, TW8	£	833	Asking
8	Battersea Reach, SW11	£	1,195	Asking
9	Lombard Wharf, SW11	£	1.316	Asking

Emerald Gardens is the closest new-build development comparable to the site however it is a small scheme that does not provide the place making and commercial offering which the subject scheme will offer. Nor do these units have the benefit of river facing or garden square aspects.

#### **Residential Market Report**



Riverside Quarter, between Wandsworth and Putney, is also a large riverside development scheme however it is a distance away from public transport and retail offering and again does not provide the place making which the subject scheme will offer. The scheme is in its final phases of development, with the first building in the scheme completed c.10 years ago.

Battersea Reach, situated between Wandsworth and Battersea, is another large riverside development scheme however it is located in a more central south west location.

500 Chiswick High Road and Kew Bridge – Heritage Walk are both new-build developments closer to the subject site however, although 500 Chiswick High Road benefits from garden views, neither of them benefit from river views and are both smaller scale developments. 500 Chiswick High Road and Bishops Gate are also in higher value more established retail and residential locations. They are the least comparable development schemes.

We have taken these comparables because of their scale and the nature of the schemes. Our scheme is better than the local comparables due to the combination of its scale, riverside location, proximity to Mortlake station and lifestyle and place making it will provide.

**Residential Market Report** 



# 8. Values Summary

Taking account of the site specific factors, market sentiment and the comparable evidence, we consider that the subject scheme has the potential to achieve a blended average of c.£975 psf for the private open market residential sales product across the scheme (Phase 1 and 2).

Please note that our value position is at today's date and does not take into account any house price growth which may occur over the course of the development. These values also do not take any sales phasing of buildings into account.

We have attributed higher values to the units which face the river, garden squares, green links and other green spaces.

Accordingly we have attributed lower values to units which overlook Mortlake High Street and less desirable aspects within the site such as Thames Street, Ship Lane, units which overlook other buildings within the site and any that are compromised.

With the majority of retail and leisure offering being provided within Phase 1, the main public squares, and more premium views – predominantly direct river views and garden square views – we consider the value across Phase 1 to be £1,029 psf.

With Phase 2 including affordable housing, the school, fewer retail and leisure amenities, and having fewer premium views – mostly over these elements of the site and more units with road views – we consider the value across Phase 2 to be less than Phase 1. We are of the opinion that the value across Phase 2 is £915 psf.

The combined value across Phase 1 and 2 therefore being £975 psf.

We have provided a summary of our opinion of values overleaf.

#### **Residential Market Report**



BLOCK	TOTAL SQ FT	GDV (£)	£ / SQ FT
2	90,923	£92,670,000	£1,019
3	40,268	£40,530,000	£1,007
4	23,476	£24,930,000	£1,062
6	16,135	£15,920,000	£987
7	63,270	£66,300,000	£1,048
8	71,397	£74,260,000	£1,040
9	13,993	£14,530,000	£1,038
10	22,475	£20,860,000	£928
11	22,475 £41,670,000		£1,054
12	33,982	£35,690,000	£1,050
13	29,885	£28,390,560	£950
16	47,228	£43,213,620	£915
18	130,103	£119,044,245	£915
19	56,048	£51,283,920	£915
17	51,098	£48,031,744	£940
21	25,575	£21,866,625	£855
22	12,788	£10,933,740	£855
Phase 1 summary	415,443	£427,360,000	£1,029
Phase 2 summary	352,724	£322,764,454	£915
Combined Ph 1&2	751,118	£750,124,454	£975

Assumptions:	
1	A freehold interest (houses) or long leasehold interest of minimum 250 years unexpired (flats)
2	An internal specification and quality of finish in accordance with market expectations
3	Assumes good floor to ceiling heights (2.6m+ throughout)
4	Uncertainty of commercial tenants within the scheme
5	No comfort cooling
6	Reasonable Ground Rents and Service Charges, commensurate with the development and its location
7	An appropriate marketing programme in accordance with current practice, relative to the development
8	This pricing is based on local market comparable evidence
9	Plots 1 to 12 form Phase 1. Plots 13 to 22 form Phase 2.
10	This pricing is based on plans provided by the architects

Please note any advice contained or attached in this report is informal and given purely as guidance unless otherwise explicitly stated. Our views on price are not intended as a formal valuation and should not be relied upon as such. They are given in the course of our estate agency role.

No liability is given to any third party and the figures suggested are in accordance with Professional Standards PS 1 and PS 2 of the RICS Valuation – Professional Standards (PS 1.5 - VPS 1-5 exceptions), effective from 1st July 2017. Any advice attached is not a formal ("Red Book") valuation, and neither Savills nor the author can accept any responsibility to any third party who may seek to rely upon it, as a whole or any part as such. If formal advice is required this will be explicitly stated along with our understanding of limitations and purpose.

**Residential Market Report** 



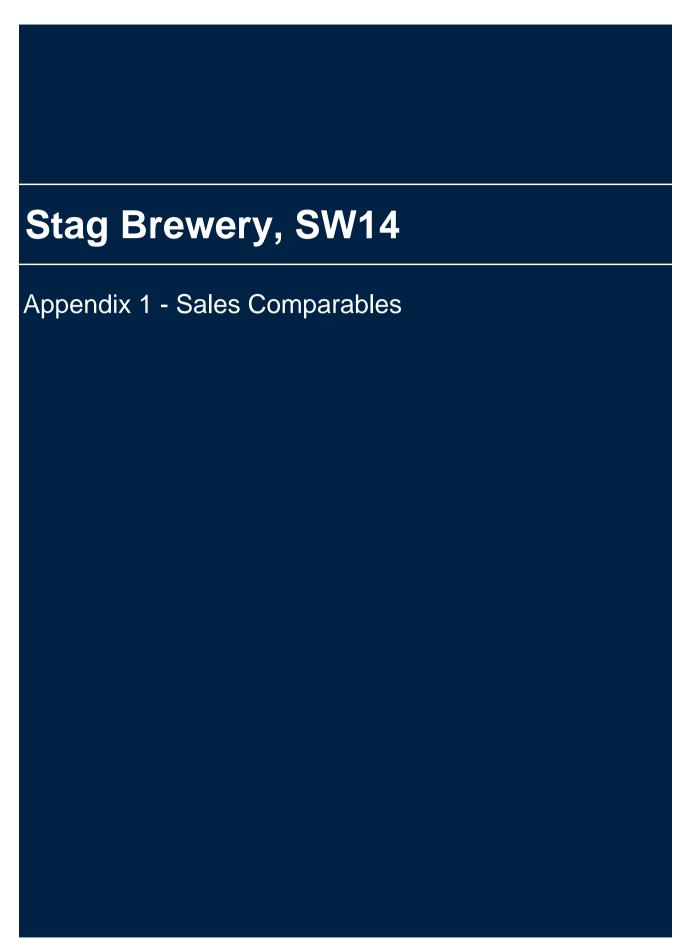
### 9. Important Note

Finally, in accordance with our normal practice, we would state that this report is for general informative purposes only and does not constitute a formal valuation, appraisal or recommendation. It is only for the use of the persons to whom it is addressed and no responsibility can be accepted to any third party for the whole or any part of its contents. It may not be published, reproduced or quoted in part or in whole, nor may it be used as a basis for any contract, prospectus, agreement or other document without prior consent, which will not be unreasonably withheld.

Our findings are based on the assumptions given. As is customary with market studies, our findings should be regarded as valid for a limited period of time and should be subject to examination at regular intervals.

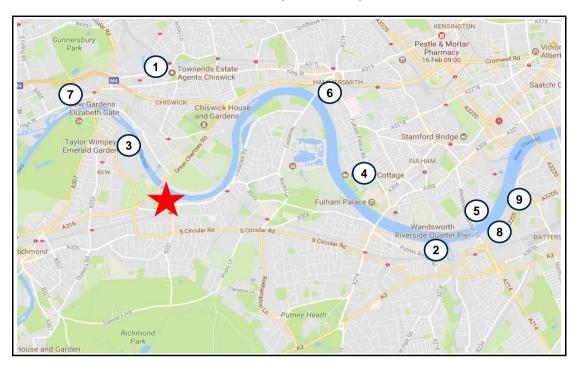
Whilst every effort has been made to ensure that the data contained in it is correct, no responsibility can be taken for omissions or erroneous data provided by a third party or due to information being unavailable or inaccessible during the research period. The estimates and conclusions contained in this report have been conscientiously prepared in the light of our experience in the property market and information that we were able to collect, but their accuracy is in no way guaranteed.

Stag Brewery January 2018





### **Sales Comparables Map**



Map Ref	Scheme	Av	£/sqft
1	500 Chiswick High Road, W4	£	1,005
2	Riverside Quarter, SW18	£	928
3	Emerald Gardens, TW9	£	781
4	Bishops Gate, SW6	£	1,304
5	Fulham Riverside, SW6	£	1,177
6	Queens Wharf, W6	£	1,349
7	Kew Bridge - Heritage Walk, TW8	£	833
8	Battersea Reach, SW11	£	1,195
9	Lombard Wharf, SW11	£	1,316



### **Comparable Schemes Analysis**

500 Chiswick High Road, W4

Unit Type	Min Size	Av Size	Max Size	Min Price	Av Price	Max Price	Min £/sqft	Av £/sqft	Max £/sqft
Studio	403	403	403	£401,100	£405,550	£410,000	£996	£1,007	£1,018
1 Bed	542	566	591	£550,000	£581,025	£601,600	£942	£1,027	£1,089
2 Bed	736	855	1,070	£750,000	£846,431	£1,110,000	£885	£990	£1,050
3 Bed	1,162	1,291	1,536	£1,056,700	£1,290,825	£1,600,000	£909	£1,000	£1,051
4 Bed	-		-	£0		£0	£0	#DIV/0!	£0
Total	403	776	1,536	£401,100	£779,893	£1,600,000	£885	£1,005	£1,089

Riverside Quarter, SW18

Unit Type	Min Size	Av Size	Max Size	Min Price	Av Price	Max Price	Min £/sqft	Av £/sqft	Max £/sqft
Studio	-		ı	£0		£0	£0	£0	£0
1 Bed	490	490	490	£440,000	£440,000	£440,000	£898	£898	£898
2 Bed	752	868	1,142	£665,000	£765,542	£1,010,000		£882	£1,001
3 Bed	1,227	1,228	1,228	£1,285,000		£1,325,000	£1,046	£1,063	£1,079
4 Bed	-		-	£0		£0	£0	£0	£0
Total	490	912	1,228	£440,000	£846,344	£1,325,000	£813	£928	£1,079

Emerald Gardens, TW9

Unit Type	Min Size	Av Size	Max Size	Min Price	Av Price	Max Price	Min £/sqft	Av £/sqft	Max £/sqft
Studio	-		-	£0		£0	£0	£0	£0
1 Bed		572	579	£470,000	£502,500	£535,000	£832	£878	£924
2 Bed		870	896	£640,000	£673,810	£730,000	£714	£775	£882
3 Bed	-		-	£0		£0	£0	£0	£0
4 Bed	-		-	£0		£0	£0	£0	£0
Total	565	848	896	£470,000	£662,800	£730,000	£714	£781	£924

Bishops Gate, SW6

Unit Type	Min Size	Av Size	Max Size	Min Price	Av Price	Max Price	Min £/sqft	Av £/sqft	Max £/sqft
Studio	1		1	£0		£0	£0	£0	£0
1 Bed	560	560	560	£725,000	£740,000	£755,000	£1,295	£1,321	£1,348
2 Bed	810	855	1,063	£995,000	£1,095,000	£1,425,000	£1,228	£1,281	£1,341
3 Bed	1,462	1,462	1,462	£1,850,000	£1,850,000	£1,850,000	£1,265	£1,265	£1,265
4 Bed	1,659	1,708	1,901	£2,200,000	£2,241,500	£2,350,000	£1,236	£1,312	£1,356
Total	560	1,234	1,901	£725,000	£1,609,286	£2,350,000	£1,228	£1,304	£1,356

Fulham Riverside, SW6

Unit Type	Min Size	Av Size	Max Size	Min Price	Av Price	Max Price	Min £/sqft	Av £/sqft	Max £/sqft
Studio	-		-	£0		£0	£0	£0	£0
1 Bed	653	707	753	£755,000	£875,000	£1,050,000	£1,057	£0	£1,424
2 Bed	1,016	1,160	1,429	£1,400,000	£1,672,857	£2,075,000	£1,243	£0	£1,555
3 Bed	1,427	1,427	1,427	£2,000,000	£2,000,000	£2,000,000	£1,402	£0	£1,402
4 Bed	1,856	2,564	3,182	£2,075,000	£2,800,000	£3,900,000	£1,021	£0	£1,226
Total	610	1,903	3,959	£699,950	£2,239,498	£4,400,000	£1,016	£1,177	£1,555

Queens Wharf, W6

Unit Type	Min Size	Av Size	Max Size	Min Price	Av Price	Max Price	Min £/sqft	Av £/sqft	Max £/sqft
Studio	ı		ı	£0		£0	£0	£0	£0
1 Bed	735	735	735	£825,000	£825,000	£825,000	£1,122	£1,122	£1,122
2 Bed	889	979	1,050	£1,150,000	£1,236,667	£1,450,000	£1,181	£1,263	£1,381
3 Bed	1,104	1,333	1,470	£1,425,000	£2,031,250	£2,700,000	£1,150	£1,524	£1,837
4 Bed	•		•	£0		£0	£0	£0	£0
Total	735	1,063	1,470	£825,000	£1,434,286	£2,700,000	£1,122	£1,349	£1,837
							_		

Kew Bridge - Heritage Walk, TW8

Unit Type	Min Size	Av Size	Max Size	Min Price	Av Price	Max Price	Min £/sqft	Av £/sqft	Max £/sqft
Studio	-		-	£0		£0	£0	£0	£0
1 Bed	539	545	558	£462,500	£478,350	£499,550	£858	£877	£895
2 Bed	694	871	980	£599,950	£720,636	£810,000	£777	£827	£880
3 Bed	-		-	£0		£0	£0	£0	£0
4 Bed	-		-	£0		£0	£0	£0	£0
Total	539	814	980	£462,500	£677,879	£810,000	£777	£833	£895

18/01/2018 3



Battersea Reach, SW11									
Unit Type	Min Size	Av Size	Max Size	Min Price	Av Price	Max Price	Min £/sqft	Av £/sqft	Max £/sqft
Studio	-		ı	£0		£0	£0	£0	£0
1 Bed	482	514	546	£565,000	£601,500	£638,000	£1,168	£1,170	£1,172
2 Bed	816	845	869	£815,000	£916,450	£975,000	£943	£1,085	£1,195
3 Bed	1,546	1,548	1,549	£1,875,000	£1,941,667	£2,025,000	£1,210	£1,255	£1,307
4 Bed	-		-	£0		£0	£0	£0	£0
Total	482	1,020	1,549	£565,000	£1,218,763	£2,025,000	£943	£1,195	£1,335
Lombard Wha	arf, SW11			•	'	'	'	•	'
Unit Type	Min Size	Av Size	Max Size	Min Price	Av Price	Max Price	Min £/sqft	Av £/sqft	Max £/sqft
Studio	-		-	£0		£0	£0	£0	£0
1 Bed	555	555	555	£599,999	£599,999	£599,999	£1,081	£1,081	£1,081
2 Bed	771	878	1,040	£750,000	£1,009,571	£1,475,000	£936	£1,149	£1,418
3 Bed	1,015	1,787	2,946	£1,025,000	£2,582,000	£4,900,000	£1,010	£1,445	£1,663
4 Bed	-		-	£0		£0	£0	£0	£0
Total	555	1,203	2,946	£599,999	£1,582,846	£4,900,000	£936	£1,316	£1,663



### 500 Chiswick High Road, W4

Developer:	Redrow				
Overall Av £/sq ft:	£1,005 psf (based on 37 achieved prices below)				
Total Units:	69				
Total Private Units:	66				
Private Unit Mix:	3 x Studio, 26 x 1 Bed, 18 x 2 Bed, 14 x 3 Bed flats, 5 x 4 Bed houses				
Max No. Storeys:	7				
Completion Date:	December 2017 to June 2018				
Transport Links:	0.3 miles from Chiswick Park London Underground Station				
Local Authority:	London Borough of Hounslow				
Amenity Provision:	Secure underground parking, concierge, private green courtyard garden and comfort cooling to the penthouses				
Current Status:	43 units sold.				
Comment	This scheme is smaller in scale providing only 69 flats. The scheme is in a more established residential and retail location in Chiswick. A number of the units have large terraces overlooking the nature reserve to the rear. The 5 townhouses are on the market at £910psf.				
Info Source:	Savills Intel				



					Achieved	
Plot	Floor	Unit Type	Area Sq Ft	Achieved Price	£/sqft	Date
-	0	1 Bed	564	£590,000	£1,046	Jan-18
-	1	2 Bed	778	£760,000	£977	Dec-17
-	2	2 Bed	778	£750,000	£964	Nov-16
-	2	1 Bed	591	£590,000	£998	Jul-17
-	2	1 Bed	567	£600,000	£1,058	Mar-17
-	3	2 Bed	778	£780,000	£1,002	Apr-17
-	3	1 Bed	591	£600,000	£1,015	Jan-18
-	4	2 Bed	1070	£1,110,000	£1,037	Nov-16
-	4	2 Bed	857	£900,000	£1,050	Oct-16
-	4	1 Bed	572	£600,000	£1,050	Feb-17
-	1	2 Bed	874	£853,800	£977	Mar-16
-	1	1 Bed	590	£555,800	£942	Sep-17
-	1	1 Bed	542	£555,000	£1,024	Sep-17
-	1	Studio	403	£401,100	£996	Mar-17
-	1	1 Bed	544	£550,000	£1,012	Nov-17
-	2	2 Bed	874	£868,800	£994	Mar-16
-	2	2 Bed	736	£750,000	£1,019	Nov-16
-	2	1 Bed	590	£575,000	£975	Mar-17
-	2	Studio	403	£410,000	£1,018	Mar-17
-	2	1 Bed	544	£565,000	£1,039	Nov-17
-	2	3 Bed	1162	£1,100,000	£947	Jul-16
-	3	2 Bed	874	£878,000	£1,005	Mar-16
-	3	1 Bed	590	£590,000	£1,000	Apr-17
-	3	1 Bed	543	£575,000	£1,060	Nov-17
-	3	1 Bed	544	£568,000	£1,045	Jul-17
-	4	2 Bed	875	£870,000	£994	Jul-17
-	4	2 Bed	736	£768,500	£1,044	Jun-17
-	4	1 Bed	591	£600,000	£1,015	Apr-17
-	4	1 Bed	544	£581,000	£1,069	Jul-17
_	4	2 Bed	960	£850.000	£885	Dec-16
-	5	3 Bed	1536	£1,570,000	£1,022	May-17

-	5	3 Bed	1522	£1,600,000	£1,051	Sep-16
-	5	2 Bed	926	£864,500	£934	Nov-16
-	5	3 Bed	1163	£1,056,700	£909	Nov-16
-	6	3 Bed	1167	£1,218,250	£1,044	Jan-17
-	6	1 Bed	552	£601,600	£1,089	Feb-17
-	6	3 Bed	1197	£1,200,000	£1,003	Jan-17



### Riverside Quarter, SW18

Developer:	Frasers Property UK Ltd					
Overall Av £/sq ft:	£928 (based on the 16 achieved prices below)					
Total Units:	504					
Total Private Units:	308					
Private Unit Mix:	25 x 1 Bed, 239 x 2 Bed, 36 x 3 Bed, 8 x 4 Bed					
Max No. Storeys:	15					
Completion Date:	One and Three Riverside completed Q4 2013. Five Riverside completed Q1 2016. Seven Riverside completed Q1 2017					
Transport Links:	0.7 miles from Wandswoth Town National Railway Station and 0.8 miles from East Putney London Underground Station					
Local Authority:	London Borough of Wandsworth					
Amenity Provision:	Landscaped gardens, fitness centre, sauna, swimming pool					
Current Status:	One and Three Riverside completed Q4 2013. A penthouse remains to be sold in Three Riverside. Five Riverside completed Q1 2016 - 12 remain to be sold. Seven Riverside completed Q1 2017 - 10 remain to be sold.					
Comment	Like the subject scheme, some units are river facing. Riverside Quarter is a large Riverside development scheme a distance away from public transport and retail offering. The closest amenity provision is located within Wandsworth and Putney.					
Info Source:	Molior/ Savills Intel					



					Achieved	
Plot	Floor	Unit Type	Area Sq Ft	<b>Acheived Price</b>	£/sqft	Date
-	2	2 Bed	1037	£859,000	£828	Aug-17
-	3	2 Bed	1037	£872,500	£841	Jun-17
-	6	2 Bed	818	£745,000	£911	Feb-17
-	8	2 Bed	901	£820,000	£910	Nov-17
-	9	2 Bed	1142	£1,010,000	£884	Jul-17
-	11	3 Bed	1227	£1,305,000	£1,064	Sep-17
-	4	2 Bed	818	£665,000	£813	Jan-17
-	5	2 Bed	803	£720,000	£897	Jun-17
-	7	2 Bed	752	£665,000	£884	Mar-17
-	7	2 Bed	792	£690,000	£871	Apr-17
-	8	2 Bed	752	£665,000	£884	Mar-17
-	9	2 Bed	752	£665,000	£884	Mar-17
-	9	1 Bed	490	£440,000	£898	Feb-17
-	11	3 Bed	1228	£1,285,000	£1,046	Nov-17
-	12	2 Bed	809	£810,000	£1,001	Nov-17
-	13	3 Bed	1228	£1,325,000	£1,079	Mar-17



### **Emerald Gardens, TW9**

Developer:	Taylor Wimpey West London				
Overall Av £/sq ft:	£781 psf (based on 25 asking prices below)				
Total Units:	170				
Total Private Units:	143				
Private Unit Mix:	61 x 1 bed, 80 x 2 bed, 2 x 3 bed				
Max No. Storeys:	5				
Completion Date:	Q4 2017 to Q3 2018				
Transport Links:	0.2 miles from Kew Gardens National Railway Station				
Local Authority:	London Borough of Richmond upon Thames				
Amenity Provision:	Allocated parking space, 24 hour concierge				
Current Status:	The development launched in January 2016. At the end of 2016, 60 units had sold. At the end of Q4 2017 30 units remain unsold. 86 units have completed and the remainder will follow through to May 2018.				
Comment	This scheme does not provide the placemaking and commerical offering which the proposed scheme is expected to offer. Nor do these units have the benefit of a river facing aspect or private garden squares.				
Info Source:	Molior/ Lonres				



Plot	Floor	Unit Type	Area Sq Ft	Asking Price	Asking £/sqft	Date
	1 1001		-			2002
JH 049	1	2 Bed	896	£640,000	£714	Dec-17
JH 049	G	2 Bed	896	£640,000	£714	Dec-17
JH 058	1	2 Bed	896	£705,000	£787	Dec-17
JH 062	1	2 Bed	896	£640,000	£714	Dec-17
JH 063	1	2 Bed	896	£640,000	£714	Dec-17
JH 072	1	2 Bed	896	£705,000	£787	Dec-17
JH 076	2	2 Bed	896	£640,000	£714	Dec-17
JH 088	3	2 Bed	896	£640,000	£714	Dec-17
JH 101	4	2 Bed	896	£640,000	£714	Dec-17
LH 106	1	2 Bed	860	£725,000	£843	Dec-17
LH 108	G	2 Bed	782	£655,000	£838	Dec-17
LH 110	1	2 Bed	822	£725,000	£882	Dec-17
LH 111	2	2 Bed	878	£730,000	£831	Dec-17
LH 112	2	2 Bed	860	£695,000	£808	Dec-17
LH 121	3	2 Bed	860	£700,000	£814	Dec-17
RH 142	2	2 Bed	847	£645,000	£762	Dec-17
RH 151	1	2 Bed	816	£655,000	£803	Dec-17
RH 154	4	2 Bed	872	£700,000	£803	Dec-17
JH 089	3	2 Bed	896	£690,000	£770	Sep-17
JH 102	4	2 Bed	896	£695,000	£776	Sep-17
LH 113	1	1 Bed	565	£470,000	£832	Sep-17
RH 141	1	2 Bed	816	£645,000	£790	Sep-17
FH 016	2	1 Bed	579	£535,000	£924	Jun-17
JH 071	3	2 Bed	896	£705,000	£787	Jun-17
JH 085	4	2 Bed	896	£710,000	£792	Jun-17



### Bishops Gate, SW6

Developer:	NA 1 l
	Meyer Homes
	£1,304 psf (based on 21 asking and achieved
Overall Av £/sq ft:	prices below)
Total Units:	58
Total Private Units:	52
Private Unit Mix:	15 x 1 Bed, 23 x 2 Bed, 4 x 3 Bed, 10 x 4 Bed houses
Max No. Storeys:	16
Completion Date:	Due to complete in April/May 2018
Transport Links:	0.3 miles from Putney Bridge London Underground Station
Local Authority:	London Borough of Hammersmith and Fulham
Amenity Provision:	Concierge Service Monday to Friday
Current Status:	The development launched 30 September 2017 and four units have sold.
Comment	Bishops Gate is a smaller gated development, adjacent to Bishops Park, in a higher value area than the subject scheme, in close proximity to a tube station and is located closer to central London. The 2 sold units detailed below are on the top floor overlooking Bishops Park.
Info Source:	Savills Intel



Plot	Floor	Unit Type	Area Sq Ft	Asking Price	Asking £/sqft	Date
102	1	1 Bed	560	£725,000	£1,295	OTM
105	1	2 Bed	810	£995,000	£1,228	OTM
202	2	1 Bed	560	£740,000	£1,321	OTM
206	2	2 Bed	810	£1,010,000	£1,247	OTM
303	3	1 Bed	560	£755,000	£1,348	OTM
3.101	House	4 Bed	1659	£2,250,000	£1,356	OTM
3.102	House	4 Bed	1693	£2,235,000	£1,320	OTM
3.103	House	4 Bed	1693	£2,230,000	£1,317	OTM
3.104	House	4 Bed	1693	£2,200,000	£1,299	OTM
4.101	House	4 Bed	1688	£2,250,000	£1,333	OTM
4.102	House	4 Bed	1688	£2,225,000	£1,318	OTM
4.103	House	4 Bed	1688	£2,225,000	£1,318	OTM
4.104	House	4 Bed	1688	£2,225,000	£1,318	OTM
4.105	House	4 Bed	1688	£2,225,000	£1,318	OTM
4.106	House	4 Bed	1901	£2,350,000	£1,236	OTM
305	3	2 Bed	810	£1,040,000	£1,284	OTM
501	5	2 Bed	1063	£1,425,000	£1,341	OTM
504	5	3 Bed	1462	£1,850,000	£1,265	OTM
202	2	1 Bed	560	£740,000	£1,321	OTM
507	5	2 Bed	817	£1,050,000	£1,285	Oct-17
508	5	2 Bed	817	£1,050,000	£1,285	Oct-17



### Fulham Riverside, SW6

Developer:	Barratt
Overall Av £/sq ft:	£1,177 psf (based on 25 asking prices below)
Total Units:	462
Total Private Units:	397
Private Unit Mix:	127 x 1 Bed, 167 x 2 Bed, 80 x 3 Bed, 15 x 4 Bed, 8 x 5 Bed
Max No. Storeys:	17
Completion Date:	Phase 1 completed Q4 2015. Phase II will complete in Q4 2019
Transport Links:	1 mile to Imperial Wharf National Railway Station and 1 mile to Wandsworth Town Railway Station
Local Authority:	London Borough of Hammersmith and Fulham
Amenity Provision:	Resident's fitness suite, 24 hour concierge, landscaped gardens
Current Status:	Phase 1 is 215 units, completed in Q4 2015, two houses remain available which are 4 bed units both priced at £3.25m, which is a reduction from £3.5m at the end of Q2 2017. Phase II is being considered for PRS.
Comment	This scheme is located on the river and many of the units have river views and it is up to 17 storeys in height. It is in a more central London location.
Info Source:	Molior/ Savills Intel



Plot	Floor	Unit Type	Area Sq Ft	Asking Price	Asking £/sqft	Date
258	House	4 Bed	3182	£3,250,000	£1,021	Dec-17
260	House	4 Bed	3182	£3,250,000	£1,021	Dec-17
257	House	5 Bed	3198	£3,250,000	£1,016	Sep-17
262	House	5 Bed	3184	£3,250,000	£1,021	Sep-17
253	2	5 Bed	2491	£2,677,500	£1,075	Mar-17
259	House	5 Bed	3182	£3,500,000	£1,100	Mar-17
256	House	5 Bed	3959	£4,400,000	£1,111	Dec-16
261	House	4 Bed	3182	£3,900,000	£1,226	Dec-16
263	House	5 Bed	3182	£4,200,000	£1,320	Dec-16
149	G	2 Bed	1112	£1,635,000	£1,470	Sep-16
152	G	1 Bed	653	£930,000	£1,424	Sep-16
156	4	2 Bed	1429	£2,075,000	£1,452	Sep-16
162	4	2 Bed	1317	£1,850,000	£1,405	Sep-16
164	4	2 Bed	1016	£1,520,000	£1,496	Sep-16
234	9	1 Bed	753	£1,050,000	£1,394	Sep-16
250	G	2 Bed	1126	£1,400,000	£1,243	Sep-16
251	4	4 Bed	1856	£2,075,000	£1,118	Sep-16
265	G	4 Bed	1874	£2,075,000	£1,107	Sep-16
270	3	1 Bed	714	£755,000	£1,057	Sep-16
220	8	2 Bed	1016	£1,580,000	£1,555	Jun-16
238	9	3 Bed	1427	£2,000,000	£1,402	Jun-16
177	4	2 Bed	1104	£1,650,000	£1,495	Mar-16
186	5	1 Bed	708	£765,000	£1,081	Mar-16
254	2	4 Bed	2109	£2,250,000	£1,067	Mar-16
269	3	1 Bed	610	£699,950	£1,147	Mar-16



### Queens Wharf, W6

Developer:	A2 Dominion / Mount Anvil
Overall Av £/sq ft:	£1,349 (based on the 14 asking prices below)
Total Units:	165
Total Private Units:	165
Private Unit Mix:	18 x Studio, 33 x 1 Bed, 68 x 2 Bed, 46 x 3 Bed
Max No. Storeys:	8
Completion Date:	Jan-18
Transport Links:	0.5 miles from Hammersmith London Underground Station
Local Authority:	London Borough of Hammersmith and Fulham
Amenity Provision:	Concierge
Current Status:	The scheme sold out during Q4 2017. 93 units have completed and the whole scheme is set to complete by the end of January 2018.
Comment	This scheme is sited in a more established central London riverside location overlooking attractive Hammersmith Bridge and in close proximity to the tube station.
Info Source:	Molior
	_



Plot	Floor	Unit Type	Area Sq Ft	Asking Price	Asking £/sqft	Date
B.2.1	2	3 Bed	1455	£2,500,000	£1,718	Sep-17
B.5.1	5	3 Bed	1470	£2,700,000	£1,837	Sep-17
D.3.1	3	2 Bed	974	£1,185,000	£1,217	Sep-17
E.4.5	4	1 Bed	735	£825,000	£1,122	Sep-17
C.5.1	5	3 Bed	1104	£1,425,000	£1,291	Jun-17
E.4.7	4	2 Bed	987	£1,245,000	£1,261	Jun-17
E.5.2	5	2 Bed	889	£1,180,000	£1,327	Jun-17
G.2.1	2	2 Bed	974	£1,150,000	£1,181	Jun-17
G.2.2	2	2 Bed	1050	£1,400,000	£1,333	Jun-17
G.3.1	3	2 Bed	974	£1,160,000	£1,191	Jun-17
G.3.2	3	2 Bed	1050	£1,450,000	£1,381	Jun-17
C.3.6	3	3 Bed	1304	£1,500,000	£1,150	Mar-17
D.4.1	4	2 Bed	957	£1,160,000	£1,212	Mar-17
D.5.1	5	2 Bed	959	£1,200,000	£1,251	Mar-17



### Kew Bridge - Heritage Walk, TW8

Developer:	St James
Ботогорст.	ot damos
	£833 psf (based on the 17 asking prices below)
Overall Av £/sq ft:	
Total Units:	91
Total Private Units:	74
Private Unit Mix:	20 x 1 Bed, 39 x 2 Bed, 2 x 3 Bed
Max No. Storeys:	5
Completion Date:	Completed Q1 2017
	0.3 miles from Kew Bridge National Railway
Transport Links:	Station
Local Authority:	London Borough of Hounslow
Amenity Provision:	Concierge, resident's gym, gated undercroft
Amenity i Tovision.	parking
	At the end of Q4 2017 a single unit remains unsold
Current Status:	- a 2-bed priced at £720,000, which was reduced from £730,000 during Q4 2017.
	110111 £730,000 duffing Q4 2017.
	Heriage Walk is the non river fronting phase of the
	Key Bridge scheme. The location of this scheme is
	not as desirable, heading towards Brentford, and
Comment	does not have the placemaking and commercial
	offering that is anticipated at the subject scheme.
	The scheme has sold out.
	THE Solicine has sold out.
Info Source:	Molior



Plot	Floor	Unit Type	Area Sq Ft	Asking Price	Asking £/sqft	Date
B401	4	2 Bed	869	£720,000	£829	Dec-17
B402	4	2 Bed	895	£730,000	£816	Sep-17
B301	3	2 Bed	869	£710,000	£817	Jun-17
A602	6	2 Bed	694	£599,950	£864	Mar-17
B101	1	2 Bed	869	£765,000	£880	Mar-17
B201	2	2 Bed	869	£699,950	£805	Mar-17
B202	2	2 Bed	895	£710,000	£793	Mar-17
B302	3	2 Bed	895	£720,000	£804	Mar-17
B405	4	2 Bed	980	£810,000	£827	Dec-16
A702	7	2 Bed	694	£610,000	£879	Sep-16
B404	4	2 Bed	925	£790,000	£854	Sep-16
B203	2	1 Bed	558	£499,550	£895	Jun-16
A105	1	1 Bed	539	£462,500	£858	Mar-16
A107	1	2 Bed	914	£710,000	£777	Mar-16
A205	2	1 Bed	539	£473,000	£878	Mar-16
A407	4	2 Bed	914	£741,000	£811	Mar-16
A607	6	2 Bed	914	£773,000	£846	Mar-16



### Battersea Reach, SW11

Developer:	St George Developments				
Overall Av £/sq ft:	£1,195 psf (based on 20 asking prices below)				
Total Units:	377				
Total Private Units:	212				
Private Unit Mix:	6 x Studio, 34 x 1 Bed, 124 x 2 Bed, 48 x 3 Bed				
Max No. Storeys:	17				
Completion Date:	Block L is due to complete Q3/Q4 2018 and Block K is due to complete in Q2/Q3 2019. The rest of the development is complete				
Transport Links:	0.3 miles from Wandsworth Town National Railway Station				
Local Authority:	London Borough of Wandsworth				
Amenity Provision:	24 hour concierge and landscaped courtyards				
Current Status:	Block K (Discovery House) launched in September and 22 units out of a total of 65 sold by the end of the month. 24 units in total had sold by the end of Q4 2017. Block L (Liberty) has sold eleven units out of 36.				
Comment	This is also a large riverside scheme, built by St George, but is located in a more central London location. It does not provide the level of placemaking and retail offering that is proposed at Stag Brewery. A number of investors have bought				

within the scheme.

Molior

Info Source:

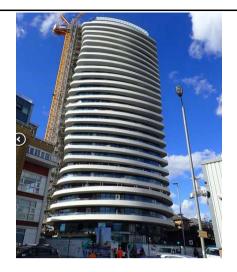


Plot	Floor	Unit Type	Area Sq Ft	Asking Price	Asking £/sqft	Date
L209	2	3 Bed	1549	£1,875,000	£1,210	Dec-17
L216	3	3 Bed	1546	£1,925,000	£1,245	Dec-17
L204	1	2 Bed	816	£975,000	£1,195	Sep-17
L207	1	2 Bed	817	£975,000	£1,193	Sep-17
L212	2	3 Bed	1546	£1,875,000	£1,213	Sep-17
L217	4	3 Bed	1549	£1,975,000	£1,275	Sep-17
L220	4	3 Bed	1546	£1,975,000	£1,277	Sep-17
L221	5	3 Bed	1549	£2,025,000	£1,307	Sep-17
1368	1	1 Bed	546	£638,000	£1,168	Dec-17
1369	1	2 Bed	869	£907,250	£1,044	Dec-17
1373	1	1 Bed	482	£565,000	£1,172	Dec-17
1385	3	2 Bed	864	£815,000	£943	Dec-17
1394	4	2 Bed	859	£910,000	£1,059	Dec-17
1397	4	2 Bed	827	£885,000	£1,070	Dec-17
1404	5	3 Bed	1136	£1,375,000	£1,210	Dec-17
1421	7	1 Bed	502	£670,000	£1,335	Dec-17
1429	8	3 Bed	1074	£1,350,000	£1,257	Dec-17
1431	8	1 Bed	578	£765,000	£1,324	Dec-17
1436	9	2 Bed	870	£1,000,000	£1,149	Dec-17
1367	1	2 Bed	866	£895,000	£1,033	Sep-17



### Lombard Wharf, SW11

Barratt London
£1,316 psf (bases on 13 asking prices below)
135
108
85 x 1 Bed, 23 x 3 bed
28
Completed July 2017
Buses run along Lombard Road towards Victoria Coach Station
London Borough of Wandsworth
Resident's gym, 24 hour concierge
The scheme was launched in February 2016. 45 units sold over Q3 2017 due to a bulk deal. There are 6 units left to be sold.
This scheme has limited access to public transport however is located closer to central London than the subject scheme. This is a tall 28 storey tower. The asking prices below are for units on 8th to 26th floor.
Molior



Plot	Floor	Unit Type	Area Sq Ft	Asking Price	Asking £/sqft	Date
74	13	2 Bed	876	£820,000	£936	Dec-17
95	17	2 Bed	773	£750,000	£970	Dec-17
103	19	2 Bed	1040	£1,475,000	£1,418	Dec-17
112	20	3 Bed	1015	£1,025,000	£1,010	Dec-17
117	21	3 Bed	1015	£1,030,000	£1,015	Dec-17
134	26	3 Bed	2946	£4,900,000	£1,663	Dec-17
49	8	2 Bed	876	£909,000	£1,038	Sep-17
52	8	3 Bed	1015	£1,055,000	£1,039	Sep-17
55	9	2 Bed	771	£799,000	£1,036	Sep-17
85	15	2 Bed	773	£849,000	£1,098	Sep-17
98	18	2 Bed	1040	£1,465,000	£1,409	Sep-17
101	18	1 Bed	555	£599,999	£1,081	Sep-17
134	26	3 Bed	2946	£4,900,000	£1,663	Sep-17



### **Second Hand House Comparables**

		Unit		Achieved	A	chieved	
Address	Floor	Туре	Area Sq Ft	Price		£/sqft	Date
34 St. Marys Grove,							
Richmond TW9 1UY	House	3	1,083	£1,065,000	£	983	Oct-17
12 Grena Gardens,							
Richmond TW9 1XP	House	3	1,130	£1,025,000	£	907	May-17
4 Alton Road, Richmond							
TW9 1UJ	House	3	980	£ 897,500	£	916	Jan-17
33 First Avenue, London							
SW14 8SP	House	4	1,463	£1,300,000	£	889	Sep-17
27 Carlton Road, London							
SW14 7RJ	House	4	1,380	£1,200,000	£	870	Aug-17
44 Deanhill Road,							
London SW14 7DF	House	3	1,068	£1,125,000	£	1,053	Jun-17
20 Vicarage Road,							
London SW14 8RU	House	4	1,691	£1,495,000	£	884	Jan-17
23 Ormonde Road,							
London, SW14 7BE	House	4	1,497	£1,160,000	£	775	Dec-17
25 Leinster Avenue,							
London, SW14 7JW	House	4	1,558	£1,080,000	£	693	Dec-17
23 Richmond Park Road,							
London, SW14 8JU	House	4	1,833	£1,400,000	£	764	Dec-17
Total Average Value			1,368	£ 1,174,750	£	873	
Average 3 Bed Value			1,065	£ 1,028,125	£	965	
Average 4 Bed Value			1,570	£ 1,272,500	£	812	

Source: Lonres





# Appendix 3 - G&T cost plan



# STAG BREWERY, LONDON PLANNING COST ESTIMATE S&P JANUARY 2018 SCHEME

**Reselton Properties Ltd** 

11 January 2018



Job No.: 34196Issue Date: 11-Jan-18Client: Reselton Properties LtdBase Date: 4Q 2017

**CONTROL ISSUE SHEET** 

Revision	Status	Prepared By (name/position/date)	Authorised By (name/position/date)
-	DRAFT	Joseph Graham   Project Surveyor  Nick Wind   Project Surveyor 10 November 2017	Rachel Collins   Partner   10 November 2017
-		Joseph Graham   Project Surveyor   Nick Wind   Project Surveyor 10 January 2018	Rachel Collins   Partner   11 January 2018



**Job No.**: 34196 Issue Date: 11-Jan-18 **Client:** Reselton Properties Ltd Base Date: 4Q 2017

**CONTENTS** 

- 1 Executive Summary (4Q 17)
- 2 Construction Cost Summary (4Q 17)
- 3 Area Schedule - Works Within the Site Boundary (excluding School)
- 4 Notes, Assumptions and Basis of Estimate
- 5 **Basis of Estimate**
- 6 **Exclusions**

#### Appendices:

Appendix A: Phase A Summary and Indicative Costings Appendix B: Phase B Summary and Indicative Costings Phase C Summary and Indicative Costings Appendix C: Appendix D: Phase D Summary and Indicative Costings Appendix E: Phase E Summary and Indicative Costings Appendix F: **Typical Residential Fit-Out Costings** 

Appendix G: **Outside Site Boundary Works Indicative Costings** 



Job No.: 34196 Issue Date: 11-Jan-18 **Client:** Reselton Properties Ltd

Base Date: 4Q 2017

Total Gross Internal Area excl school (ft²): 1,540,138

#### 1. EXECUTIVE SUMMARY

This Planning Scheme Cost Estimate has been based upon design information prepared by Squire & Partners (S&P) for Reselton Reselton Properties Ltd. The report provides an order of cost for the redevelopment of the Stag Brewery site, Richmond.

This estimate includes the associated infrastructure, enabling works and public realm landscaping. It has been assumed that while the works are to be undertaken in a number of phases, that construction works continue as concurrent or continuous activities and as such no costs are included for temporary construction to facilitate partial basement construction and the like.

The indicative cost allowances have been based on the following specification assumptions:-

- Flexible use, cinema, gym and community shell and core space only, no allowance for fit out works.
- Office shell and core and CAT A fit out, based on standard specification (RAF, suspended ceilings, 4 pipe FCUs).
- Hotel partial façade retention, shell and core and fit out based on a three star plus specification. FF&E and OSE costs excluded.
- Private residential accommodation shell and core and fit out.
- Affordable residential contained within Building 18 only; assumed predominantly social rented as per the S&P area schedule.
- Nursing Home Buildings 14-15 care home with dementia care facility, assumed accommodation comprises individual accessible en-suite bedrooms and communal living and dining etc facilities
- Assisted Living apartments Buildings 13, 16, 17 assumed to comprise apartments for sale, specification assumed as per other private residential accommodation with larger bathrooms and additional installations e.g. panic alarms, induction loops, intercoms etc

Estimated costs have been based on the issued Squire and Partners area schedules, plans and elevations as set out in Section 4. Detailed costings have been carried out for both basements and Buildings 1, 2, 4, and 5. The derived rates from the detailed costings of Building 2 have been used to inform the expected shell & core and fit-out rates for the remaining residential buildings. Target allowances have been included for the extra care and nursing home uses as these proposals are yet to be developed. As such the costs will require verification following selection and development of a scheme. Costs have been broken down into Phases A - E, the exact phasing is still under review. As requested, costs for elements of the scope outside the site boundary are shown separately, as summarised below.

Allowances have been included for main contractor's preliminaries and overheads and profit for all works. An allowance of 7.5% has been included for design, procurement and construction risk as set out below.

#### WORKS WITHIN THE SITE BOUNDARY (EXCLUDING SCHOOL AND ASSOCIATED PUBLIC REALM)

The below costs are for works within the site boundary, excluding the school, and are at (4Q 17) fully fluctuating basis. No allowances have been included for inflation to start on site or construction midpoint as the construction programme is under development. Costs are for construction only and exclude fees (including PCSA's), VAT, land acquisition etc.

Breakdown of Current Day Construction Costs 4Q 17	PHASE A Total £	PHASE B Total £	PHASE C Total £	PHASE D Total £	PHASE E Total £	ALL PHASES Total £
1 Site Clearance works	2,870,000	280,000	140,000	4,350,000	100,000	7,740,000
2 Infrastructure works	5,870,000	6,280,000	2,380,000	7,800,000	550,000	22,880,000
3 Basement	18,610,000	29,650,000	See Phase 1B	29,750,000	-	78,010,000
4 Flexible Use - shell & core	1,720,000	4,100,000	1,440,000	-	-	7,260,000
5 Offices	-	7,770,000	-	-	-	7,770,000
6 Cinema - shell only	6,950,000	-	-	-	-	6,950,000
7 Gym - shell & core	-	2,730,000	-	-	-	2,730,000
8 Hotel - 3 star	-	5,180,000	-	-	-	5,180,000
9 Private Residential	60,930,000	68,780,000	34,350,000	21,400,000	8,410,000	193,870,000
10 Affordable Residential	-	-	-	41,940,000	-	41,940,000
11 Nursing Home / Extra Care	-	-	-	70,490,000	-	70,490,000
12 Public realm works	5,620,000	3,720,000	1,340,000	8,460,000	830,000	19,970,000
Sub-total - 4Q 17	102,570,000	128,490,000	39,650,000	184,190,000	9,890,000	464,790,000
Contingency (7.5%)	7,690,000	9,640,000	2,970,000	13,810,000	740,000	34,850,000
Total - 4Q 17	110,260,000	138,130,000	42,620,000	198,000,000	10,630,000	499,640,000
Cost / sq ft GIA	344.76	316.15	345.69	320.39	252.41	324.41



**Job No.**: 34196 Issue Date: 11-Jan-18 **Client:** Reselton Properties Ltd

Base Date: 4Q 2017

Total Gross Internal Area excl school (ft²): 1,540,138

#### 1. EXECUTIVE SUMMARY

The proposed areas for works within the site boundary, excluding the school, are summarised below, and are all as set out by Squire and Partners with the exception of the net internal areas for non-residential uses, which have been assumed as 85% of the S&P GIA for retail, gym and community uses, 70% for the office and 100% for the cinema and hotel. Net areas for the care village are TBC. It is assumed that all advised and assumed areas are accurate and achievable:-

Area Summary (sq ft)	PHASE A	PHASE B	PHASE C	PHASE D	PHASE E	ALL PHASES
Basement GIA	80,891	129,587	See Phase 1B	128,747	-	339,224
Above Ground GIA	238,924	307,330	123,291	489,255	42,114	1,200,914
Total GIA	319,815	436,917	123,291	618,002	42,114	1,540,138
Total NIA/NSA	187,898	238,851	96,937	185,355	38,363	747,403
Net to Above Ground GIA	78.6%	77.7%	78.6%	37.9%	91.1%	62.2%
Net to Total GIA	58.8%	54.7%	78.6%	30.0%	91.1%	48.5%

#### **WORKS OUTSIDE THE SITE BOUNDARY**

The revised proposals include a significant amount of works outside of the site red line boundary. For clarity, these costs are shown separately to the construction costs set out above.

The Works Outside the Site Boundary are understood to comprise of the following only:-

- Chalkers Corner
- Lower Richmond Road Corridor including Sheen Lane
- Mortlake High Street
- Ship Lane
- Williams Lane
- **Thames Tow Path**

The below costs are at 4Q 17 fully fluctuating basis. No allowances have been included for inflation to start on site or construction midpoint as the construction programme is under development. Costs have been assigned to specific phases following the phasing meeting held in early September and are subject to design team feedback as this strategy is still under review. Costs are for construction only and exclude fees (including pre-construction services agreements), VAT, land acquisition, all developer direct costs / contingencies and contributions.

Breakdown of Current Day Construction Costs 4Q 17	PHASE A Total £	PHASE B Total £	PHASE C Total £	<b>PHASE D</b> Total £	PHASE E Total £	ALL PHASES Total £
		1000.				
1 Chalkers Corner	5,360,000	-	-	-	-	5,360,000
2 Lower Richmond Road	-	2,850,000	-	-	-	2,850,000
3 Mortlake High Street	-	1,420,000	-	-	-	1,420,000
4 Ship Lane	570,000	-	-	-	-	570,000
5 Williams Lane	880,000	-	-	-	-	880,000
6 Thames Tow Path	-	-	1,430,000	-	-	1,430,000
7 Mortlake Green	Excl.	Excl.	Excl.	Excl.	Excl.	Excluded
Sub-total - 4Q 17	6,810,000	4,270,000	1,430,000	-	-	12,510,000
Contingency (7.5%)	510,000	320,000	110,000	-	-	940,000
Total - 4Q 17	7,320,000	4,590,000	1,540,000	-	-	13,450,000



Job No.: 34196

Client: Reselton Properties Ltd

Base Date: 4Q 2017

Base Date: 4Q 2017
Total Gross Internal Area excl school (ft²): 1,540,138

#### 1. EXECUTIVE SUMMARY

In addition to the above, further off-site highways costs for refurbishment of the footways surrounding the scheme as requested by LBRu and set out by PBA on 27/10/17 are summarised as follows:-

Breakdown of Current Day Construction Costs 4Q 17	PHASE A Total £	PHASE B Total £	PHASE C Total £	PHASE D Total £	PHASE E Total £	ALL PHASES Total £
1 Chalkers Corner	_	_	_	_	_	_
2 Lower Richmond Road	-	1,290,000	_	-	-	1,290,000
3 Mortlake High Street	-	475,000	-	-	-	475,000
4 Ship Lane	160,000	-	-	-	-	160,000
5 Williams Lane	170,000	-	-	-	-	170,000
6 Thames Tow Path	-	-	-	-	-	-
7 Mortlake Green	Excl.	Excl.	Excl.	Excl.	Excl.	Excluded
Sub-total - 4Q 17	330,000	1,765,000	-	-	-	2,095,000
Contingency (7.5%)	20,000	130,000	-	-	-	150,000
Total - 4Q 17	350,000	1,900,000	_		-	2,250,000

#### **TOTAL - ALL WORKS**

The below table summarises the estimated cost for all works (excluding the school), at 4Q 17 fully fluctuating prices.

Breakdown of Current Day Construction Costs 4Q 17	PHASE A Total £	PHASE B Total £	PHASE C Total £	PHASE D Total £	PHASE E Total £	ALL PHASES Total £
<ol> <li>Works within site boundary</li> <li>School and landscaping</li> <li>Works outside site boundary</li> </ol>	102,570,000 Excluded 7,140,000	128,490,000 Excluded 6,035,000	39,650,000 Excluded 1,430,000	184,190,000 Excluded -	9,890,000 Excluded -	464,790,000 Excluded 14,605,000
Sub-total Estimated Construction Cost - 4Q 17	109,710,000	134,530,000	41,080,000	184,190,000	9,890,000	479,400,000
Contingency (7.5%)	8,230,000	10,090,000	3,080,000	13,810,000	740,000	35,950,000
Total Estimated Construction Cost - 4Q 17	117,940,000	144,620,000	44,160,000	198,000,000	10,630,000	515,350,000



**Job No.**: 34196

**Client:** Reselton Properties Ltd

Issue Date: 11-Jan-18
Base Date: 4Q 2017

#### 2. CONSTRUCTION COST SUMMARY (4Q 17)

The below tables summarise the construction costs of all the proposed Works within the site boundary. For each Phase, the above ground building costs are firstly considered, set out by use. This sets out the cost for the buildings themselves and excludes the associated site works (site clearance, infrastructure, basement construction, landscaping etc), which are then separately considered for each Phase in the second table. The final table brings together both the above ground and site works costs to show the overall cost per Phase.

#### 1. All Phases - Buildings, Above Ground Works Only

The below table sets out the construction cost for the proposed buildings above ground, broken down into the various uses proposed. All site wide items are excluded (see table 2).

De	escription	Phase A	Phase B	Phase C	Phase D	Phase E	<b>Total All Phases</b>	GIA by use (sqft)	Total £/sqft GIA
		£	£	£	£	£	£		
1	Flexible Use shell only	880,000	4,100,000	1,440,000	-	-	6,420,000	44,881	143.0
2	Offices incl CAT A	-	7,770,000	-	-	-	7,770,000	26,089	297.8
3	Cinema shell only	6,950,000	-	-	-	-	6,950,000	22,821	304.5
4	Gym shell only	-	2,730,000	-	-	-	2,730,000	7,966	342.7
5	Hotel, 3 star plus	-	5,180,000	-	-	-	5,180,000	17,955	288.5
6	Private Residential	52,240,000	68,780,000	34,350,000	21,400,000	-	176,770,000	512,849	344.7
7	Private Residential (Refurb)	8,690,000	-	-	-	-	8,690,000	31,945	272.0
8	Affordable Residential	-	-	-	41,940,000	-	41,940,000	227,039	184.7
9	Townhouses	-	-	-	-	8,410,000	8,410,000	42,114	199.7
10	Nursing Home / Extra Care	-	-	-	70,490,000	-	70,490,000	262,216	268.8
11	Flexible Use (Refurb)	840,000	-	-	-	-	840,000	5,039	166.7
	Sub total	69,600,000	88,560,000	35,790,000	133,830,000	8,410,000	336,190,000	1,200,914	279.9
12	Contingency (7.5%)	5,220,000	6,640,000	2,680,000	10,040,000	630,000	25,210,000	1,200,914	21.0
	Total	74,820,000	95,200,000	38,470,000	143,870,000	9,040,000	361,400,000	1,200,914	300.9

Above ground GIA (sqft)	238,924	307,330	123,291	489,255	42,114	1,200,914
Above ground net (sqft)	187,898	238,851	96,937	185,355	38,363	747,403
Net:GIA Efficiency	78.6%	77.7%	78.6%	37.9%	91.1%	62.2%

**Note:** No net areas have been provided for the Assisted Living and Nursing Home uses (Phase D) and are therefore not included above.



**Job No.**: 34196

**Client:** Reselton Properties Ltd

Issue Date: 11-Jan-18
Base Date: 4Q 2017

#### 2. CONSTRUCTION COST SUMMARY (4Q 17)

#### 2. All Phases - General Site Works

The below table sets out the construction costs for the site wide / general items that are need to facilitate the above ground construction works.

D	escription	Phase A	Phase B	Phase C	Phase D	Phase E	<b>Total All Phases</b>	Total all Phases	Total £/sqft GIA
		£	£	£	£	£	£	GIA (sqft)	
1	Site Clearance Works	2,870,000	280,000	140,000	4,350,000	100,000	7,740,000	1,540,138	5.0
2	Infrastructure Works	5,870,000	6,280,000	2,380,000	7,800,000	550,000	22,880,000	1,540,138	14.9
3	Basement	18,610,000	29,650,000	See Phase 1B	29,750,000	-	78,010,000	1,540,138	50.7
4	Public Realm	5,620,000	3,720,000	1,340,000	8,460,000	830,000	19,970,000	1,540,138	13.0
	Sub total	32,970,000	39,930,000	3,860,000	50,360,000	1,480,000	128,600,000	1,540,138	83.5
5	Contingency (7.5%)	2,470,000	2,990,000	290,000	3,780,000	111,000	9,641,000	1,540,138	6.3
	Total	35,440,000	42,920,000	4,150,000	54,140,000	1,591,000	138,241,000	1,540,138	89.8

#### 3. All Phases - All Works

D	escription	Phase A	Phase B	Phase C	Phase D	Phase E	<b>Total All Phases</b>	Total all Phases	Total £/sqft GIA
		£	£	£	£	£	£	GIA (sqft)	
1	Buildings	69,600,000	88,560,000	35,790,000	133,830,000	8,410,000	336,190,000	1,200,914	279.9
2	General Works	32,970,000	39,930,000	3,860,000	50,360,000	1,480,000	128,600,000	1,540,138	83.5
	Sub total	102,570,000	128,490,000	39,650,000	184,190,000	9,890,000	464,790,000	1,540,138	301.8
3	Contingency (7.5%)	7,690,000	9,640,000	2,970,000	13,810,000	740,000	34,850,000	1,540,138	22.6
	Total	110,260,000	138,130,000	42,620,000	198,000,000	10,630,000	499,640,000	1,540,138	324.4

The School Phase and Works Outside the Site Boundary are excluded from the above, please see Executive Summary.



Job No.: 34196

Client: Reselton Properties Ltd

Base Date: 4Q 2017

4. AREA SCHEDULE - WORKS WITHIN THE SITE BOUNDARY (EXCLUDING SCHOOL)

#### GROSS INTERNAL AREAS - Phases split as per Guy Duckworth email dated 06/09/2017

- All Gross Internal Areas are as per the Squire and Partners Draft Planning area schedule dated 04 January 2018

### **GROSS INTERNAL AREA (sq ft) - ALL PHASES**

PHASE A					PR	OPOSED U	JSE				GIA
Building	Height	Resi	Extra Care	Office	Flexible Use	Hotel	Cinema	Gym	Health Centre	Basement	Total GIA
Basement	1									80,891	80,891
Building 1	G + 2						22,821				22,821
Building 2	G + 7	116,800			7,208						124,008
Building 3	G + 5	55,111									55,111
Building 4	G + 7	31,945			5,039						36,984
PHASE A To	tal	203,856	0	0	12,247	0	22,821	0	0	80,891	319,815

PHASE B					PRO	POSED L	ISE				GIA
Building	Height	Resi	Extra Care	Office	Flexible Use	Hotel	Cinema	Gym	Health Centre	Basement	Total GIA
Basement	1									129,587	129,587
Building 5	G + 2			26,089	6,117	17,955		7,966			58,127
Building 6	G + 3	23,379			4,828						28,207
Building 7	G + 7	81,369			6,782						88,151
Building 8	G + 7	90,395			5,574						95,969
Building 10	G + 4	33,606			3,270						36,876
PHASE B Tot	:al	228,749	0	26,089	26,571	17,955	0	7,966	0	129,587	436,917

PHASE C					PRO	OPOSED L	JSE				GIA
Building	Height	Resi	Extra Care	Office	Flexible Use	Hotel	Cinema	Gym	Health Centre	Basement	Total GIA
Basement	1								S	ee Phase 1B	0
Building 9	G + 4	18,077			3,775						21,852
Building 11	G+6	49,555			3,516						53,071
Building 12	G + 6	44,557			3,811						48,368
PHASE C Tot	al	112,189	0	0	11,102	0	0	0	0	0	123,291

PHASE D					PR	OPOSED (	JSE				GIA
Building	Height	Resi	Extra Care	Office	Flexible	Hotel	Cinema	Gym	Health	Basement	Total GIA
					Use				Centre		
Basement	1									128,747	128,747
Building 13	G + 5		37,356								37,356
Building 14	G + 4		51,345								51,345
Building 15	G + 5		50,608								50,608
Building 16	G + 4		59,035								59,035
Building 17	G + 6		63,872								63,872
Building 18	G + 5	159,649									159,649
Building 19	G + 3	67,390									67,390
PHASE D To	tal	227,039	262,216	0	0	0	0	0	0	128,747	618,002



Job No.: 34196

Client: Reselton Properties Ltd

Base Date: 4Q 2017

### 4. AREA SCHEDULE - WORKS WITHIN THE SITE BOUNDARY (EXCLUDING SCHOOL)

PHASE E					PR	OPOSED (	JSE				GIA
Building	Height	Resi	Extra Care	Office	Flexible	Hotel	Cinema	Gym	Health	Basement	Total GIA
					Use				Centre		
Basement	1										0
Building 20	G + 2	28,137									28,137
Building 21	G + 2	13,977									13,977
PHASE E Tot	:al	42,114	0	0	0	0	0	0	0	0	42,114

TOTAL ALL	PHASES				PRO	DPOSED L	ISE				GIA
Building	Nr of	Resi	Extra Care	Office	Flexible	Hotel	Cinema	Gym	Health	Basement	Total GIA
	Bldgs				Use				Centre		
Phase A	5	203,856			12,247		22,821			80,891	319,815
Phase B	5	228,749		26,089	26,571	17,955		7,966		129,587	436,917
Phase C	3	112,189			11,102						123,291
Phase D	7	227,039	262,216							128,747	618,002
Phase E	2	42,114									42,114
TOTAL GIA		813,947	262,216	26,089	49,920	17,955	22,821	7,966	0	339,224	1,540,138



Job No.: 34196

Client: Reselton Properties Ltd

Base Date: 4Q 2017

4. AREA SCHEDULE - WORKS WITHIN THE SITE BOUNDARY (EXCLUDING SCHOOL)

#### **NET INTERNAL AREAS / NET SALES AREAS**

- All residential net sales areas are as per the Squire and Partners area schedule dated 10 January 2018
- Flexible use and gym net internal areas have been assumed to be 85% of the S&P advised retail gross internal areas
- Office net internal areas have been assumed to be 70% of the S&P advised office gross internal area
- Cinema and hotel net internal areas are shown as per the advised GIA for each use as it is assumed that the cinema/hotel operators will take possession of the entire buildings
- Net internal areas for the Extra Care and Nursing Home uses (Phase D) have not been provided and as such are TBC by S&P

#### **NET INTERNAL AREA (sq ft) - ALL PHASES**

PHASE A					PRO	OPOSED L	JSE				NIA
Building	Height	Resi	Extra Care	Office	Flexible Use	Hotel	Cinema	Gym	Health Centre	Basement	Total NIA
Basement	1										0
Building 1	G + 2						22,821				22,821
Building 2	G + 7	90,923			6,127						97,050
Building 3	G + 5	40,268									40,268
Building 4	G + 7	23,476			4,283						27,759
PHASE A To	tal	154,667	0	0	10,410	0	22,821	0	0	0	187,898

PHASE B			PROPOSED USE											
Building	Height	Resi	Extra Care	Office	Flexible	Hotel	Cinema	Gym	Health	Basement	Total NIA			
					Use				Centre					
Basement	1										0			
Building 5	G + 2			18,262	5,199	17,955		6,771			48,188			
Building 6	G + 2	16,135			4,104						20,239			
Building 7	G + 7	63,270			5,765						69,035			
Building 8	G + 7	71,397			4,738						76,135			
Building 10	G + 3	22,475			2,780						25,255			
PHASE B Tot	tal	173,277	0	18,262	22,585	17,955	0	6,771	0	0	238,851			

PHASE C					PR	OPOSED L	JSE				NIA
Building	Height	Resi	Extra Care	Office	Flexible Use	Hotel	Cinema	Gym	Health Centre	Basement	Total NIA
Basement	1										0
Building 9	G + 3	13,993			3,209						17,202
Building 11	G + 6	39,525			2,989						42,514
Building 12	G + 6	33,982			3,239						37,221
PHASE C Tot	al	87,500	0	0	9,437	0	0	0	0	0	96,937



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Client: Reselton Properties Ltd

Base Date: 4Q 2017

### 4. AREA SCHEDULE - WORKS WITHIN THE SITE BOUNDARY (EXCLUDING SCHOOL)

PHASE D					PR	OPOSED (	JSE				NIA
Building	Height	Resi	Extra Care	Office	Flexible	Hotel	Cinema	Gym	Health	Basement	Total NIA
					Use				Centre		
Basement	1										0
Building 13	G + 6		TBC								0
Building 14	G + 4		TBC								0
Building 15	G + 5		TBC								0
Building 16	G + 4		TBC								0
Building 17	G + 6		TBC								0
Building 18	G + 5	129,856									129,856
Building 19	G + 3	55,499									55,499
PHASE D To	tal	185,355	0	0	0	0	0	0	0	0	185,355

PHASE E					PR	OPOSED (	JSE				NIA
Building	Height	Resi	Extra Care	Office	Flexible	Hotel	Cinema	Gym	Health	Basement	Total NIA
					Use				Centre		
Basement	1										0
Building 20	G + 2	25,575									25,575
Building 21	G + 2	12,788									12,788
PHASE E Tot	:al	38,363	0	0	0	0	0	0	0	0	38,363

TOTAL ALL	. PHASES		PROPOSED USE							NIA	
Building	Nr of	Resi	Extra Care	Office	Flexible	Hotel	Cinema	Gym	Health	Basement	Total NIA
	Bldgs				Use				Centre		
Phase A	5	154,667			10,410		22,821				187,898
Phase B	5	173,277		18,262	22,585	17,955		6,771			238,851
Phase C	3	87,500			9,437						96,937
Phase D	7	185,355	0								185,355
Phase E	2	38,363									38,363
TOTAL NIA		639,162	0	18,262	42,432	17,955	22,821	6,771	0	0	747,403



Job No.: 34196

Client: Reselton Properties Ltd

Base Date: 4Q 2017

5. BASIS OF ESTIMATE, NOTES AND ASSUMPTIONS

#### **STATUS OF DESIGN**

- 1 Phase A, B and C:- Stage 2 Design
- 2 Phase D & E:- Indicative Area schedules and block plans only

#### **BASIS OF ESTIMATE**

- 1 Squire and Partners Area Schedules, GIA area schedule 04 January 2018 and NSA area schedule 10 January 2018
- 2 Squire and Partners Final Plans and Elevations dated 26 October 2017, with the exception of Building 2, the basis of which are the Squire and Partners Final Plans and Elevations dated 04 January 2018.
- 3 PBA Stag Brewery, Mortlake Lower Richmond Road and Mortlake High Street Possible Highway Layout 38262/5501/058 Rev -
- 4 Watermans Structural Quantity Notes for Costing issued 20 October 2017
- 5 Waterman Phase 1 Basement, Basement perimeter detail types, dated 15 August 2017
- 6 Hoare Lea Energy Strategy Rev A dated 15 November 2017
- 7 Gillespies Landscaping Information for Costing dated 04 October 2017

#### **GENERAL NOTES**

- 1 Estimated costs have been based on the issued Squire and Partners information, detailed costings of both basements and buildings 1, 2, 4 & 5 have been carried out and are the basis of the remaining building target rates.
- 2 Cost per sq ft rates for the accommodation proposed have been included based on the assumption that all works will be undertaken by Reselton Properties, no allowance has been made for elements of the proposed works to be undertaken by another party (e.g. a housing developer).
- 3 Construction costs have been split into the phases as proposed in the construction phasing meeting held in early September. The phasing strategy is still being reviewed by the team and will require review and verification as it develops.
- 4 The procurement strategy for the works is yet to be determined, but is assumed to be in competition.
- 5 A risk allowance of 7.5% has been included across all works to reflect the indicative nature of the proposals. G&T recommend that the developer carries at this stage a further 7.5% developer's contingency within the appraisal.
- 6 Costs are at (4Q 17) fully fluctuating prices and exclude the impact of tender and construction inflation from 4Q 17 onwards. No allowance has been made for any tender or construction inflation within this Cost Estimate as the start on site and construction programmes are yet to be determined.
- 7 Costs are for construction only and exclude fees (including those associated with pre-construction services agreements etc.), VAT, land acquisition, S106/278/CIL etc., all developer direct costs / contingencies and contributions.
- 8 This cost estimate relates to the works shown on the S&P area schedule and drawings within the red line phasing plan only except where explicitly stated in the estimate build ups.
- 9 It is assumed that S&Ps measured NIA/ NSA and GIA is in accordance with the RICS Code of Measurement (rather than on a specific council or IPMS basis).
- 10 Net Internal Area's (NIA) / Net Sales Area (NSA) and Gross Internal Area's (GIA) are as per S&P's area schedules issued 31 October 2017 and are assumed achievable, based on internal configurations that reflect client requirements.

#### **DEMOLITION WORKS**

- 1 Allowances for demolition have been based on currently market tested advice for similar schemes. No allowances have been made for professional or other fees associated with the demolition works.
- 2 The scope of the demolition works has been based on the Squire and Partners schedule of existing buildings GIA schedule dated 24 October 2017.
- 3 Allowances have been included for general site clearance works across the phases following completion of the demolition works, this is assumed to include for removal of remaining tanks, silos, canopies, fences, walls, stores etc.
- 4 It has been assumed that all demolition works to an individual plot occur as one phase and that construction works continue immediately upon completion of demolition.

#### **INFRASTRUCTURE WORKS**

- 1 No allowances have been included for S106 / S278 contributions or works outside the site boundary except where stated.
- 2 No allowances have been included for decontamination / remediation works, which are assumed to not be required.



Job No.: 34196

Client: Reselton Properties Ltd

Base Date: 4Q 2017

5. BASIS OF ESTIMATE, NOTES AND ASSUMPTIONS

#### **INFRASTRUCTURE WORKS CONTINUED**

- 3 Provisional allowances have been included for archaeology works across the phases (excavation trenches etc) it is assumed allowances are sufficient pending further surveys and scope information.
- 4 Provisional allowances have been included for services diversion works across the phases, it is assumed that these allowances are sufficient pending further surveys and scope information.
- 5 Allowances have been included for forming the proposed site levels across the phases, based on an average increase from existing of 0.5m for Phase A, 0.65 for Phase B and 0.75m for Phase C. For all Phases it has been assumed that the surplus basement excavation spoil will be utilised to make up the levels.
- 6 Allowance for incoming utility supplies (electricity, water, gas, drainage, telecoms connections) have been made and are assumed sufficient.
- 7 Allowances have been included for the provision of energy centres to Phases A, B & D, assumed to be located within the respective basements.

#### **RESIDENTIAL - ABOVE GROUND SHELL & CORE AND FIT OUT ASSUMPTIONS**

- 1 Shell and core construction costs have been based upon detailed costings of Building 2 and have been used to inform target shell and core rates for the remaining residential buildings and will require verification once a scheme is selected and the design progresses.
- 2 Fit out costs have been based upon typical apartment layouts and applied across the scheme.
- 3 It is assumed the design team will be tasked with achieving a design within the cost allowance, with efforts to efficiently stack all bathrooms.
- 4 Access to the Maltings building (Block 4) has not yet been possible and as such the scope of works and associated cost allowances are subject to change.
- 5 Affordable residential is understood to be proposed to Building 18; based on an 80:20 split in favour of social rent as set out in the S&P area schedule
- 6 Nursing Home Buildings 14-15 care home with dementia care facility, assumed accommodation comprises individual accessible en-suite bedrooms and communal living and dining etc facilities
- 7 Assisted Living apartments Buildings 13, 16, 17 assumed to comprise apartments for sale, specification assumed as per other private residential accommodation with larger bathrooms and additional installations e.g. panic alarms, induction loops, intercoms etc
- 8 It has been assumed that there is no requirement for provision of residential amenity space within the blocks with the exception of the proposed balconies.
- 9 It is assumed the cladding specification is to meet current Building Regulations only.
- 10 Allowances have been included to provide the top floor apartments of each private residential block with cooling.

#### **OFFICES - ABOVE GROUND SHELL & CORE AND FIT OUT ASSUMPTIONS**

- 1 Commercial fit out cost allowances are for a CAT A fit out to the assumed NIA, based on a traditional CAT A specification (raised access floors, metal tile suspended ceiling, 4-pipe fan coil units).
- 2 It is assumed the cladding specification is to meet current Building Regulations only.

#### FLEXIBLE USE - ABOVE GROUND SHELL AND CORE ASSUMPTIONS

1 Works are assumed to be shell and core works only, with the proposed area constructed as part of mixed use buildings. Shopfronts have been included as it assumed they will be purchased as a base build item but no allowance has been included for fitting out of units, lifts, storage etc.



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5. BASIS OF ESTIMATE, NOTES AND ASSUMPTIONS

#### **HOTEL - ABOVE GROUND SHELL & CORE AND FIT OUT ASSUMPTIONS**

- 1 Shell and core construction costs have been based upon part façade retention works and demolition of the existing interior. Indicative advice from WSL has been utilised to inform a scope of works comprising façade retention, demolition, piled foundations, ground floor slab, new build façade to match existing, new internal structure, new internal finishes and services installations.
- 2 It is assumed the design team will be tasked with achieving a design within the cost allowance, with efforts to efficiently stack all bathrooms.
- 3 FF&E and OSE costs are excluded.
- 4 It is assumed the cladding specification is to meet current Building Regulations only.
- 5 Access has not yet been possible to the hotel building and as such the cost allowances for the refurbishment of this building is based upon advice from the design team as to what works may be required and is therefore subject to change.

#### **CINEMA - ASSUMPTIONS**

1 Cinema works are assumed to be shell only, it is assumed that the cinema operator will take possession of the entire building from shell

#### FLEXIBLE USE REFURBISHMENT WORKS ASSUMPTIONS

- 1 For the refurbishment works (Building 4) cost allowances have been included for a refurbishment scope of works that is assumed to include new internal structure, new common area internal finishes and services installations, retention and re-use of the existing façade with alterations and new windows etc.
- 2 It is assumed the design team will be tasked with achieving a design within the cost allowance and that the cost allowance will be reviewed following the receipt of structural surveys and a developed scope of works.
- 3 Flexible use works are assumed to be shell and core works only, no allowance has been made for any fit out works.
- 4 Access has not yet been possible to the Maltings building and as such the cost allowances for the refurbishment of this building is based upon advice from the design team as to what works may be required and is therefore subject to change.

#### **SCHOOL WORKS ASSUMPTIONS**

1 No allowances have been included for the construction of the proposed school or any works within the Application B red line boundary as set out by S&P

#### **PUBLIC REALM ASSUMPTIONS**

- 1 Allowances have been included across the phases for landscaping and public realm works based on the total site areas as set out on the S&P master plan and the deduction of the total ground floor GEA's as set out in the S&P area schedule. Works are assumed to include on site roads, landscaping to pedestrian areas including the residential squares, fixed fittings (bollards, cycle parking, benching etc), trees and planting, external lighting, drainage, CCTV and steps.
- 2 No allowances have been included for any café/retail structures or kiosks not included within the S&P area schedule.
- 3 No allowances have been included for public art.
- 4 No allowances have been included for the provision of temporary landscaping works to suit proposed phasing.

#### **WORKS OUTSIDE THE SITE BOUNDARY**

- 1 The total estimated construction cost for each Phase includes for the works as described within the site boundary illustrated in S&P's red line drawing and area schedule.
- 2 As set out on the Executive Summary a number of works outside the site boundary have been costed separately
- 3 All Outside Site Boundary Works detailed design proposals have yet to be produced for these works, allowances have been included as set out within the indicative costings included at Section 6 of this estimate based on an assumed scope of works. No allowances have been included for any works not specifically referenced and all allowances will require review and verification as the design progresses and the scope is clarified.
- 4 Clifford Avenue / South Circular Junction Works an allowance of £500,000 has been included for protection of existing utilities / services infrastructure during the works. While a number of existing services have been identified in the vicinity of the proposed works, it has been assumed that the existing services are located so as to enable them to remain in



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5. BASIS OF ESTIMATE, NOTES AND ASSUMPTIONS

#### **WORKS OUTSIDE THE SITE BOUNDARY - CONTINUED**

position during the works. No allowances have been included for any services diversions. This will require review and confirmation as the design progresses and surveys /trial hole works are undertaken.

#### **TENDER PRICE INDEX**

- 1 No allowances for inflation from 4Q 17 have been included within this cost estimate as the programme for carrying out the works is unknown. It is assumed that allowances for inflation are captured elsewhere in the Client's budget.
- 2 Gardiner & Theobald's latest TPI report for 4Q 2017 suggests the following year on year tender price changes:

2018: 0.0% 2019: 0.0% 2020: 1.5% 2021: 2.5% 2022: 2.5%



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6. SCHEDULE OF DESIGN INFORMATION

The compilation of this document is on the basis of the following design information:-

### Architectural

B : N		Б	Description
Drawing No.	Date Issued	Revision	Description
16019-G200_B01_P1_002	09.02.2017	Α	Building 01 - Level -1 Floor Plan
16019-G200_B01_P_00_002	09.02.2017	D	Building 01 - Ground Floor Plan
16019-G200_B01_P_01_002	09.02.2017	D	Building 01 - Ground Floor Plan
16019-G200_B01_P_02_002	09.02.2017	D	Building 01 - Ground Floor Plan
16019_G200_B01_E_E_001_B	09.03.2016	В	Building 01 - East Elevation
16019_G200_B01_E_N_001_B	09.03.2016	В	Building 01 - North Elevation
16019_G200_B01_E_S_001_B	09.03.2016	В	Building 01 - South Elevation
16019_G200_B01_E_W_001_B	09.03.2016	В	Building 01 - West Elevation
16019_G200_B01_P_RF_001	25.10.2017	-	Building 01 - Roof plan
16019_G200_B02_P_00_002	04.01.2018	Н	Building 02 - Ground Floor Plan
16019_G200_B02_P_TY_002	04.01.2018	Н	Building 02 - Typical Floor Plan
16019_G200_B02_P_05_002	04.01.2018	Н	Building 02 - Fifth Floor Plan
16019_G200_B02_P_06_002	04.01.2018	Н	Building 02 - Sixth Floor Plan
16019_G200_B02_P_07_002	04.01.2018	Н	Building 02 - Seventh Floor Plan
16019_G200_B02_P_RF_001	04.01.2018	С	Building 02 - Roof Level
16019_G200_B02_E_E_001	04.01.2018	Ε	Building 02 - Proposed East Elevation
16019_G200_B02_E_N_001	04.01.2018	Ε	Building 02 - Proposed North Elevation
16019_G200_B02_E_N_002	04.01.2018	Ε	Building 02 - Proposed North Elevation
16019_G200_B02_E_S_001	04.01.2018	Ε	Building 02 - Proposed South Elevation
16019_G200_B02_E_W_001	04.01.2018	Ε	Building 02 - Proposed West Elevation
16019_G200_B02_E_W_002	04.01.2018	Ε	Building 02 - Proposed West Elevation
16019_G200_B03_P_00_002	09.08.2017	Ε	Building 03 - Ground Floor Plan
16019_G200_B03_P_05_002	25.07.2017	Ε	Building 03 - Fifth Floor Plan
16019_G200_B03_P_TY_002	09.08.2017	Ε	Building 03 - Typical Floor Plan
16019_G200_B03_E_E_001_B	14.09.2017	В	Building 03 - East Elevation
16019_G200_B03_E_N_001_B	14.09.2017	В	Building 03 - North Elevation
16019_G200_B03_E_S_001_B	14.09.2017	В	Building 03 - South Elevation
16019_G200_B03_E_W_001_B	14.09.2017	В	Building 03 - West Elevation
16019_G200_B03_P_RF_001	25.10.2017	-	Building 03 - Roof Level
16019_G200_B04_P_00_002	25.07.2017	Е	Building 04 - Ground Floor Plan
 16019_G200_B04_P_01_002	25.07.2017	Е	Building 04 - First Floor Plan
16019_G200_B04_P_02_002	25.07.2017	Ε	Building 04 - Second Floor Plan
16019_G200_B04_P_03_002	25.07.2017	Ε	Building 04 - Third Floor Plan
16019_G200_B04_P_04_002	01.09.2017	D	Building 04 - Fourth Floor Plan
16019_G200_B04_P_05_002	25.07.2017	Е	Building 04 - Fifth Floor Plan
16019_G200_B04_P_06_002	25.07.2017	Е	Building 04 - Sixth Floor Plan
16019_G200_B04_P_07_002	25.07.2017	E	Building 04 - Seventh Floor Plan
16019_G200_B04_E_E_001_B	14.09.2017	В	Building 04 - East Elevation
16019_G200_B04_E_N_001_B	14.09.2017	В	Building 04 - North Elevation
16019_G200_B04_E_S_001_B	14.09.2017	В	Building 04 - South Elevation
16019_G200_B04_E_W_001_B	14.09.2017	В	Building 04 - West Elevation
16019_G200_B04_P_07_004	25.07.2017	F	Building 04 - Seventh Floor Plan
16019_G200_B05_P_LG_002	27.01.2017	A	Building 05 - Lower Ground Floor Level
16019_G200_B05_P_01_002	27.01.2017	В	Building 05 - Ground Floor Plan
16019_G200_B05_P_01_002	27.01.2017	В	Building 05 - First Floor Plan
16019_G200_B05_P_02_002	27.01.2017	В	Building 05 - Second Floor Plan
16019_G200_B05_E_H_001_B	12.06.2016	В	Building 05 - Proposed Hotel Elevations
16019_G200_B05_E_S_001_B	02.07.2017	В	Building 05 - Proposed Hotel Elevations  Building 05 - Proposed South Elevations
16019_G200_B05_E_Z_001_B	24.08.2017	В	Building 05 - Proposed South Elevations  Building 05 - Proposed East & North Elevations
16019_G200_B05_E_Z_001_B	24.08.2017	В	Building 05 - Proposed East & North Elevations  Building 05 - Proposed North & West Elevation
10019_0200_B03_E_Z_00Z_B	24.00.2017	D	bunding 03 - Froposed North & West Elevation



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6. SCHEDULE OF DESIGN INFORMATION

#### **Architectural - Continued**

2	5		D
Drawing No.	Date Issued	Revision	Description
16019_G200_B05_P_RF_001	26.10.2017	-	Building 05 - Roof Level
16019_G200_B06_P_00_002	25.07.2017	E	Building 06 - Ground Floor Level
16019_G200_B06_P_03_002	25.07.2017	E	Building 06 - Third Floor Level
16019_G200_B06_P_TY_002	25.07.2017	E	Building 06 - Typical Floor Level
16019_G200_B06_E_E_001_B	14.09.2017	В	Building 06 - East Elevation
16019_G200_B06_E_N_001_B	14.09.2017	В	Building 06 - North Elevation
16019_G200_B06_E_S_001_B	14.09.2017	В	Building 06 - South Elevation
16019_G200_B06_E_S_002_B	14.09.2017	В	Building 06 - South Elevation
16019_G200_B06_E_W_001_B	14.09.2017	В	Building 06 - West Elevation
16019_G200_B06_P_RF_001	26.10.2017	-	Building 06 - Roof Level
16019_G200_B07_P_00_002	25.07.2017	E	Building 07 - Ground Floor Level
16019_G200_B07_P_05_002	03.01.2017	E	Building 07 - Fifth Floor Level
16019_G200_B07_P_06_002	03.01.2017	E	Building 07 - Sixth Floor Level
16019_G200_B07_P_TY_002	25.07.2017	E	Building 07 - Typical Floor Level
16019_G200_B07_E_E_001_B	14.09.2017	В	Building 07 - East Elevation
16019_G200_B07_E_N_001_B	14.09.2017	В	Building 07 - North Elevation Building 07 - South Elevation
16019_G200_B07_E_S_001_B	14.09.2017	В	Building 07 - South Elevation  Building 07 - West Elevation
16019_G200_B07_E_W_001_B	14.09.2017	В	Building 07 - West Elevation  Building 07 - Roof Level
16019_G200_B07_P_RF_001 16019_G200_B08_P_00_002	26.10.2017	-	Building 08 - Ground Floor Level
16019_G200_B08_P_00_002 16019_G200_B08_P_05_002	25.07.2017 26.07.2017	E E	Building 08 - Fifth Floor Level
16019_G200_B08_P_06_002	26.07.2017	E	Building 08 - Sixth Floor Level
16019_G200_B08_P_07_002	26.07.2017	E	Building 08 - Seventh Floor Level
16019_G200_B08_P_TY_002	25.07.2017	E	Building 08 - Typical Floor Level
16019_G200_B08_E_E_001_B	14.09.2017	В	Building 08 - East Elevation
16019_G200_B08_E_N_001_B	14.09.2017	В	Building 08 - North Elevation
16019_G200_B08_E_S_001_B	14.09.2017	В	Building 08 - South Elevation
16019_G200_B08_E_W_001_B	14.09.2017	В	Building 08 - West Elevation
16019_G200_B08_W_002_B	14.09.2017	В	Building 08 - West Elevation
16019_G200_B08_P_RF_001	26.10.2017	-	Building 08 - Roof Level
16019_G200_B09_P_00_002	25.07.2017	F	Building 09 - Ground Floor Level
16019_G200_B09_P_04_002	25.07.2017	E	Building 09 - Fourth Floor Level
16019_G200_B09_P_TY_002	25.07.2017	E	Building 09 - Typical Floor Level
16019_G200_B09_E_E_001_B	14.09.2017	Б	Building 09 - East Elevation
16019_G200_B09_E_N_001_B	14.09.2017	В	Building 09 - North Elevation
16019_G200_B09_E_S_001_B	14.09.2017	В	Building 09 - South Elevation
16019_G200_B09_E_W_001_B	14.09.2017	В	Building 09 - West Elevation
16019_G200_B09_P_RF_001	26.10.2017	-	Building 09 - Roof Level
16019_G200_B10_P_00_002	25.07.2017	F	Building 10 - Ground Floor Level
16019_G200_B10_P_04_002	25.07.2017	Е	Building 10 - Fourth Floor Level
16019_G200_B10_P_TY_002	25.07.2017	Ε	Building 10 - Typical Floor Level
16019_G200_B10_E_E_001_B	14.09.2017	В	Building 10 - East Elevation
16019 G200 B10 E N 001 B	14.09.2017	В	Building 10 - North Elevation
16019 G200 B10 E S 001 B	14.09.2017	В	Building 10 - South Elevation
16019_G200_B10_E_W_001_B	14.09.2017	В	Building 10 - West Elevation
16019_G200_B10_P_RF_001	26.10.2017	-	Building 10 - Roof Level
16019_G200_B11_P_00_002	25.07.2017	E	Building 11 - Ground Floor Level
16019_G200_B11_P_05_002	25.07.2017	Е	Building 11 - Fifth Floor Level
16019_G200_B11_P_06_002	25.07.2017	Е	Building 11 - Sixth Floor Level
16019_G200_B11_P_TY_002	25.07.2017	E	Building 11 - Typical Floor Level
16019_G200_B11_E_E_001_B	14.09.2017	В	Building 11 - East Elevation
16019_G200_B11_E_N_001_B	14.09.2017	В	Building 11 - North Elevation
<del>_</del>			



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6. SCHEDULE OF DESIGN INFORMATION

#### **Architectural - Continued**

Drawing No.	Date Issued	Revision	Description
16019_G200_B11_E_S_001_B	14.09.2017	В	Building 11 - South Elevation
16019_G200_B11_E_W_001_B	14.09.2017	В	Building 11 - West Elevation
16019_G200_B11_W_002_B	14.09.2017	В	Building 11 - West Elevation
16019_G200_B11_P_RF_001	26.10.2017	-	Building 11 - Roof Level
16019_G200_B12_P_00_002	25.07.2017	Ε	Building 12 - Ground Floor Level
16019_G200_B12_P_05_002	25.07.2017	Ε	Building 12 - Fifth Floor Level
16019_G200_B12_P_06_002	25.07.2017	Ε	Building 12 - Sixth Floor Level
16019_G200_B12_P_TY_002	25.07.2017	Ε	Building 12 - Typical Floor Level
16019_G200_B12_E_E_001_B	14.09.2017	В	Building 12 - East Elevation
16019_G200_B12_E_N_001_B	14.09.2017	В	Building 12 - North Elevation
16019_G200_B12_E_N_002_B	14.09.2017	В	Building 12 - North Elevation
16019_G200_B12_E_S_001_B	14.09.2017	В	Building 12 - South Elevation
16019_G200_B12_E_W_001_B	14.09.2017	В	Building 12 - West Elevation
16019_G200_B12_W_002_B	14.09.2017	В	Building 12 - West Elevation
16019_G200_B12_P_RF_001	26.10.2017	-	Building 12 - Roof Level

#### Structural

Drawing No.		Date Issued	Revision	Description
	-	01.09.2017	-	Basement Perimeter Detail Types
	-	13.10.2017	-	Block 05 Basement Detail Against Road
	-	20.10.2017	-	Ground Floor Transfers Plus B10 First Floor Transfer
	-	20.10.2017	3	Stag Brewery - Structural Quantity Notes For Costing and CDP Rev03

#### MEP

Drawing No.		Date Issued Revision		Description		
-		15.11.2017	Α	Stag Brewery, London Energy Strategy		
	-	15.11.2017	Α	Stag Brewery, London Sustainability Statement		
anning Bonorts	-	26.09.2017	-	Stag Brewery Block 2 Cooling		

### **Planning Reports**

Drawing No.	Date Issued	Revision	Description
547 - (101) - DC - LS	31.10.2017	Е	Michael Grubb
547 - (001) - DR - EX - MP	31.10.2017	-	Provisional Lighting Layout For Planning
547 - (002) - DR - EX - MP	31.10.2017	-	Provisional Lighting Layout For Planning
547 - (80) - SC - SB - XX	31.10.2017	-	Lighting Schedule
WIE10667_101_Chapter 6	24.11.2017	-	Demo, refurb & construction
WIE10667_101_Chapter 13	20.11.2017	-	Ecological Report
Waterman Drainage Strategy	00.11.2017	-	Drainage Strategy
278 Work - Chalker Corner	-	-	Chalkers Corner Landscaping



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#### 7. EXCLUSIONS

The following should be read in conjunction with the Executive Summary and are a list of items not yet able to be included within this cost estimate, cost provision should be made elsewhere within the client's budget for required items:-

- 1 Value Added Tax
- 2 Inflation the cost advice is based on current day costs as of the above date
- 3 Land acquisition costs and fees
- 4 Client finance, legal or marketing costs
- 5 Professional fees (e.g. design, PCSA, PM, surveys, site investigations etc)
- 6 Planning and building regulation fees
- 7 Section 106 & 278 agreements, CIL contributions and similar works
- 8 Fees or costs associated with rights of light agreement, party wall awards, oversailing agreements etc
- 9 Project insurances, latent defects insurance, etc
- 10 Developer's risk allowance
- 11 NHBC fees and costs or equivalent
- 12 Independent commissioning management fees
- 13 Costs resulting from zero carbon requirements or offset charges, government incentives / grants
- 14 Currency and exchange rate fluctuations
- 15 Costs resulting from tariffs or other charges following the withdrawal of the UK from the European Union
- 16 Statutory changes
- 17 Construction of the school or any works within the Application B site boundary as set out by S&P
- 18 No allowances have been made for any works below ground outside of the site boundary except where specifically stated
- 19 Works outside of the site boundary except those specifically stated within Appendix G of this estimate
- 20 Public art installations or contributions
- 21 Working outside normal working hours (i.e. excludes O/T and weekend working)
- 22 Mock ups, prototypes, off site benchmarks and the like; show floors / flats
- 23 Winter gardens
- 24 Commuted payments for maintenance to off site highway works or other payments
- 25 Phasing of the works beyond the phases set out on the S&P phasing plan
- 26 All costs associated with the potential phasing of the construction of the basement
- 27 Abnormal ground conditions no monies have been allowed for in respect of abnormal ground conditions, soft spots, obstructions, contamination/remediation works etc
- 28 Diversion of existing below ground services beyond the stated allowances
- 29 Any works associated with unexploded ordinances
- 30 Works to counter ground heave, temporary propping of open excavations, phasing of basement works
- 31 All costs associated with ecology works, with the exception of inclusion of allowances for 20nr bat boxes
- 32 Any works to the existing river flood defences / pontoons
- 33 Works to the existing pontoons and their use during construction or as part of the permanent proposals
- 34 Utility connections are assumed to be available locally
- 35 Connection to district heating system
- 36 CfSH (or equivalent standard) works required to achieve level 5 for residential options. It is assumed to be level 4
- 37 Achievement of BREEAM outstanding rating for the above ground construction (retail, hotel, residential or commercial uses)
- 38 Contribution or works to Mortlake Green and playground
- 39 Fitting out of the retail / gym / community all areas are constructed to shell and core only including services connections:
- 40 Fitting out of the cinema assumed entire building taken by operator, shell only included
- 41 All FF&E and OS&E to hotel
- 42 Tenant's costs or contributions
- 43 Loose fittings, furnishings and equipment and external furniture



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#### 7. EXCLUSIONS

#### **EXCLUSIONS CONTINUED**

- 44 Blinds within the cladding system; vertical tracked blinds; curtains and voiles;
- 45 Refuse compactors;
- 46 Capital allowances or other government incentives/grants;
- 47 Spares and maintenance costs;
- 48 Wireless containment;
- 49 Tenants stand-by generators, HV/LV switchgear and cabling, and other associated installations;
- 50 Audio Visual installations;
- 51 Beneficial use of any services, plant, lifts;
- 52 Life-saving equipment as indicated within Gillespies proposals.

# APPENDIX A PHASE A SUMMARY AND INDICATIVE COSTINGS



Job No. : 34196Issue Date : 11-Jan-18Client : Reselton Properties LtdBase Date : 4Q 2017

### **APPENDIX A: PHASE A SUMMARY AND INDICATIVE COSTINGS**

Phase A - By Use Total GIA: 319,815 ft <sup>2</sup>

Above Ground GIA: 238,924 ft <sup>2</sup>

Phase A	Quantity	Unit	Rate (£)	Rounded Total (£)
Demolition Works	319,815	ft²	9	2,870,000
Enabling and infrastructure works	319,815	ft²	18	5,870,000
Basement (Phase A - 152 Spaces)	80,891	ft²	230	18,610,000
Flexible Use S&C	7,208	ft²	122	880,000
Cinema S&C	22,821	ft²	304	6,950,000
Private Residential	171,911	ft²	304	52,240,000
Private Residential (Refurb)	31,945	ft²	272	8,690,000
Flexible Use S&C (Refurb)	5,039	ft²	167	840,000
Public Realm within Site Boundary	319,815	ft²	18	5,620,000
Sub total				102,570,000
Contingency	7.5	%	102,570,000	7,690,000
Total				110,260,000

Above Ground Cost/sqft of above ground GIA (Excluding Basement) 378

Cost/sqft of Above Ground GIA 461



Job No. : 34196Issue Date : 11-Jan-18Client : Reselton Properties LtdBase Date : 4Q 2017

### APPENDIX A: PHASE A SUMMARY AND INDICATIVE COSTINGS

Phase A - By Building Total GIA: 319,815 ft <sup>2</sup>
Above Ground GIA: 238,924 ft <sup>2</sup>

Phase A	Quantity	Unit	Rate (£)	Total (£)
Demolition Works	319,815	ft²	9	2,874,816
Enabling and infrastructure works	319,815	ft²	18	5,874,741
Basement	80,891	ft²	230	18,605,191
Building 1	22,821	ft²	304	6,945,588
Cinema (Shell & Core)	22,821	ft²	304	6,945,588
Building 2	124,008	ft²	295	36,546,096
Flexible Use (Shell & Core)	7,208	ft²	122	880,889
Private Residential	116,800	ft²	305	35,665,206
Building 3	55,111	ft²	301	16,577,204
Private Residential	55,111	ft²	301	16,577,204
Building 4	36,984	ft²	258	9,529,353
Flexible Use (Shell & Core) - Refurb	5,039	ft²	167	843,314
Private Residential - Refurb	31,945	ft²	272	8,686,038
Public Realm within Site Boundary	319,815	ft²	18	5,618,301
Sub total				102,571,290
Contingency	7.5	%	102,571,290	7,692,847
Total				110,264,137

Above Ground Cost/sqft of above ground GIA (Excluding Basement) 378

Cost/sqft of Above Ground GIA 462

### **Stag Brewery**

# Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	b No: 34196	Demolition Works			Page No: 1
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Demolition Works				
	Demondon Works				
1	Demolition Works				2,190,885.00
2	Site Clearance				189,915.00
3	Sub Total			_	2,380,800.00
4	Demolition Contractor Preliminaries			15.00	357,120.00
5	Demolition Contractor OH&P			5.00	136,896.00
		Total		_	2,874,816.00

Gardiner & Theobald LLP Ref: / / 34196

### **Stag Brewery**

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	b No: 34196 Demolition	on Works			Page No: 2
No.	Description	Quantity	Unit	Rate £	Cost £
	Demolition Works				
1	Demolition of existing buildings on site - Energy Centre / Power House and CO2 Block/Store, BP&S/Warehouse/Packaging and East Gate Security Gatehouse - all existing GIAs as per Squire & Partners existing buildings GIA schedule. Assumes some reselling of unusable assets	12,287	m²	155.00	1,904,485.00
2	Demolition of existing riverwall from +10.68 AOD down to proposed retained level of +6.70 AOD - Phase A extent only	364	m²	100.00	36,400.00
3	Provisional allowance for the removal of asbestos	1	Item	250,000.00	250,000.00
	Total				2,190,885.00
	Site Clearance				
1	Allowance for general site clearance including demolition and removal of other site features - misc. silos, tanks, fencing, canopies, walls, fixed fittings etc - Phase A site area	12,661	m²	15.00	189,915.00
	Total			-	189,915.00

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### **Stag Brewery**

Issue Date: 11-Jan-2018

### Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Jo	b No: 34196 Enabling an	d Infrastructure Worl	cs		Page No: 3
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Enabling and Infrastructure Works				
1	Enabling Works				815,000.00
2	Energy Centre and Utilities Works				4,050,210.00
3	Sub Total			_	4,865,210.00
4	Allowance for main contractor preliminaries		%	15.00	729,781.50
5	Allowance for main contractor OH&P		%	5.00	279,749.58
	Tota	ıl		_	5,874,741.08

Gardiner & Theobald LLP Ref: / / 34196

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Job No: 34196	Job No: 34196 Enabling and Infrastructure Works				Page No: 4	
No. Description		Quantity	Unit	Rate	Cost	
				£	£	
Enabling Wo	orks					
1 Site Enabling	g Works					
2 Allowance for assumed low	or archaeology, excavation trenches etc, v risk site	1	Item	100,000.00	100,000.00	
3 Allowance for advised	or diversion of existing services - scope to be	1	Item	150,000.00	150,000.00	
4 Allowance fo	or ecology works		Excl			
5 Allowance for assumed not	or decontamination / remediation works - required		Excl			
existing grou basement by	or creating consistent site level; increase to and floor levels to areas not above the an average of 0.55m, assumed basement poil will be utilised, allowance to haul and	7,560	m³	20.00	151,200.00	
	or creating proposed levels, including raised dential areas, see public realm		Incl			
8 Flood Protec	ction Wall					
	or new flood protection wall to river front o Phase A extent only, assumed 5.5m deep, detail TBC	500	m²	500.00	250,000.00	
	or brick cladding to new wall above new bund level of 6m, both sides	273	m²	300.00	81,900.00	
11 Allowance fo	or coping to top of wall	91	m	100.00	9,100.00	
12 Allowance fo	or glass balustrade to top of wall, 1m high	91	m	800.00	72,800.00	
	Total			_	815,000.00	
Energy Cent	re and Utilities Works					
1 Energy Cent	re and Utilities					
2 Allowance fo	or substation and electricity connection	1	Item	250,000.00	250,000.00	
	or gas supply - assumed connection to I infrastructure and on site distribution via	1	Item	50,000.00	50,000.00	
existing loca	or water supply - assumed connection to I infrastructure and on site distibution via except to buildings 1, 4 and 20	4	nr	25,000.00	100,000.00	
	or foul and surface water drainage assumed to existing local infrastructure	6	nr	35,000.00	210,000.00	
	or incoming BT and telecom connections, oplies available locally with no upgrading	1	Item	50,000.00	50,000.00	
	or foul and surface water drainage to Phase majority via basement. Buuildings 1, 4 and e basement.	33,429	m²	10.00	334,290.00	
	Carried Forward				994,290.00	
Gardiner & The	eobald LLP			Re	f: / / 34196	

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Enabling and Infrastructure Works			Page No: 5	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				994,290.00
8	E.O allowance for on-site attenuation requirements including excavation, disposal, cellular storage system, membrane, backfilling etc - Quantity apportioned based on landscaped area; total quantity of 2,650m3 as per Watermans Drainage Strategy Report dated October 2017	848	m³	450.00	381,600.00
9	Allowance for energy centre and renewable, PV's etcrequirements to be set ou- to serve Phase A, only.	33,429	m²	80.00	2,674,320.00
10	Sub Total			_	4,050,210.00
	Total			_	4,050,210.00

Issue Date: 11-Jan-2018

### Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Job No: 34196 Basement		Page No: 6		
Description	Quantity	Unit	Rate	Cost
			£	£
Basement				
Basement Perimeter Walls				1,257,550.00
Basement Slabs				7,606,160.00
Shear Walls and Columns				576,655.00
Ground Floor Slab				2,758,250.00
Internal Walls and Doors				325,380.00
Internal Finishes and Fittings				1,076,140.00
Mechanical and Electrical Installations				1,675,063.25
Sub Total			_	15,275,198.25
Main Contractor Preliminaries		%	16.00	2,444,031.72
Main Contractor OH&P		%	5.00	885,961.50
Total			_	18,605,191.47
	Total		_	18,605,191.47
	Basement Basement Perimeter Walls Basement Slabs Shear Walls and Columns Ground Floor Slab Internal Walls and Doors Internal Finishes and Fittings Mechanical and Electrical Installations Sub Total Main Contractor Preliminaries Main Contractor OH&P	Basement Basement Perimeter Walls Basement Slabs Shear Walls and Columns Ground Floor Slab Internal Walls and Doors Internal Finishes and Fittings Mechanical and Electrical Installations Sub Total Main Contractor Preliminaries Main Contractor OH&P Total	Basement Basement Perimeter Walls Basement Slabs Shear Walls and Columns Ground Floor Slab Internal Walls and Doors Internal Finishes and Fittings Mechanical and Electrical Installations Sub Total Main Contractor Preliminaries Main Contractor OH&P Total	Description Quantity Unit Rate £  Basement  Basement Perimeter Walls  Basement Slabs  Shear Walls and Columns  Ground Floor Slab  Internal Walls and Doors  Internal Finishes and Fittings  Mechanical and Electrical Installations  Sub Total  Main Contractor Preliminaries % 16.00  Main Contractor OH&P % 5.00

Issue Date: 11-Jan-2018

Jol	o No: 34196 Baser	ment			Page No: 7
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Basement Perimeter Walls				
1	Sheet Piling				
2	Sheet piling to basement perimeter, assumed 16m deep, 450mm overall thick sheet piles, fully welded, painted to interior face	4,368	m²	250.00	1,092,000.00
3	E.O. for 200 x 200 x 18 RSA angle to tie into raft slab $(54.3 \text{kg/m})$	15	tn	2,500.00	37,500.00
4	E.O. for 150 x 150 x 10 RSA angles to top of sheet piles, both sides ( $23$ kg/m)	13	tn	2,500.00	32,500.00
5	Capping Beam				
6	Allowance for capping beam to basement perimeter, details TBC	273	m	350.00	95,550.00
7	Lining Walls - None detailed on WSL markup				
8	Perimeter in situ concrete lining walls as per WSL markup, 350mm thick as per WSL info, 3.7m high - None shown on markup		m³	210.00	
9	Reinforcement to above, 250kg/m3 as advised by WSL		tn	1,250.00	
10	Formwork to above, one side		m²	75.00	
11	Waterproofing				
12	Waterproofing to walls, cavity drain, block wall etc - advised not required		Excl		
	Total			_	1,257,550.00
	Basement Slabs				
1	Excavation and Disposal				
2	Excavation for main basement area, assumed 5.0m deep from average existing site level of 6m	38,942	m³	5.00	194,710.00
3	Disposal of above - assumed non hazardous	38,942	m³	50.00	1,947,100.00
4	E.O. allowance for contamination (15%)	5,841	m³	75.00	438,075.00
5	E.O. allowance for obstructions (15%)	5,841	m³	100.00	584,100.00
6	Allowance for ground water removal/management as per requirement set out in Watermans environmental statement (Demo, Refurb and Construction)	1	Item	40,000.00	40,000.00
7	Raft Slab				
8	Build up to raft slab, hardcore, blinding etc, assumed 350mm thick	2,630	m³	160.00	420,800.00
9	Raft, 1000mm thick as per WSL info - assumed waterproof concrete	7,515	m³	225.00	1,690,875.00
10	Reinforcement to above, 190kg/m3 as per WSL info	1,428	tn	1,250.00	1,785,000.00
11	In situ concrete to form upstand / channel to perimeter of basement; 450mm high by 150mm wide as advised by WSL	18	m³	210.00	3,780.00
	Carried Forward				7,104,440.00
Ga	rdiner & Theobald LLP			R	ef: / / 34196

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Jo	Job No: 34196 Basement				Page No: 8	
No.	Description	Quantity	Unit	Rate	Cost	
				£	£	
	Brought Forward				7,104,440.00	
12	Reinforcement to above, assumed 150kg/m3	3	tn	1,250.00	3,750.00	
13	Formwork to concrete upstands	246	m²	70.00	17,220.00	
14	E.O. for lowered areas for tanks etc - scope TBC	1	Item	50,000.00	50,000.00	
15	E.O. for forming lift pits	11	nr	5,000.00	55,000.00	
16	Allowance for DPM and insulation to slab	7,515	m²	25.00	187,875.00	
17	Allowance for underslab drainage	7,515	m²	25.00	187,875.00	
18	Waterproofing					
19	Waterproofing to slab - second layer of defence - advised as not required		Excl			
	Total			_	7,606,160.00	
	Shear Walls and Columns					
1	Columns					
2	In situ concrete columns to basement, 450mm x 450mm, 3.7m high, assumed 236nr	177	m³	210.00	37,170.00	
3	Reinforcement to concrete columns, 295kg/m3 as advised by WSL	52	tn	1,250.00	65,000.00	
4	Formwork to 450mm x 450mm concrete columns, basic finish	1,572	m²	75.00	117,900.00	
5	In situ concrete columns to basement, 700mm x 300mm, 3.7m high, assumed 10nr	8	m³	210.00	1,680.00	
6	Reinforcement to concrete columns, 295kg/m3 as advised by WSL	2	tn	1,250.00	2,500.00	
7	Formwork to 700mm x 300mm concrete columns, basic finish	74	m²	75.00	5,550.00	
8	E.O. for column shear heads, 175kg/m2 - TBC	246	nr	100.00	24,600.00	
9	Shear Walls					
10	In situ concrete core walls; 250mm thick as advised by WSL	193	m³	210.00	40,530.00	
11	Reinforcement to core walls; 220kg/m3 as advised by WSL	42	tn	1,250.00	52,500.00	
12	Formwork to core walls; both sides, basic finish	1,543	m²	75.00	115,725.00	
13	Ramp Walls					
14	In situ concrete walls; assumed 250mm thick	105	m³	210.00	22,050.00	
15	Reinforcement to walls; assumed 220kg/m3	23	tn	1,250.00	28,750.00	
16	Formwork to walls; both sides, basic finish	836	m²	75.00	62,700.00	
	Total			_	576,655.00	
	Ground Floor Slab			_		
1	500mm thick ground floor slab to external landscaped areas					
	Carried Forward				0.00	
Ga	ardiner & Theobald LLP			R	ef: / / 34196	

Planning Cost Estimate (January 2018) - Phase Ælient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Basement				
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				0.00
2	In situ concrete to ground floor slab above basement to external landscaped areas/roads, 500mm thick as per WSL info	2,510	m³	200.00	502,000.00
3	Reinforcement to above, 220kg/m3 as per WSL info	552	tn	1,250.00	690,000.00
4	Formwork to soffit, basic finish	5,020	m²	70.00	351,400.00
5	Formwork to sides	122	m²	70.00	8,540.00
6	250mm thick ground floor slab to residential areas				
7	In situ concrete to ground floor slab to Block 2 and 3 residential uses, 250mm thick as per WSL info	460	m³	200.00	92,000.00
8	Reinforcement to above, 260kg/m3 as per WSL info	120	tn	1,250.00	150,000.00
9	Formwork to soffit, basic finish	1,838	m²	70.00	128,660.00
10	300mm thick ground floor slab to retail areas				
11	In situ concrete to ground floor slab to Block 2 retail use, 300mm thick as per WSL info	197	m³	200.00	39,400.00
12	Reinforcement to above, 220kg/m3 as per WSL info	43	tn	1,250.00	53,750.00
13	Formwork to soffit, basic finish	657	m²	70.00	45,990.00
14	Steps to ground floor slab				
15	In situ concrete to steps in ground floor slab for changes in levels between residential and retail uses, assumed 1.5m high and 500mm thick	93	m³	200.00	18,600.00
16	Reinforcement to above, assumed 260kg/m3	24	tn	1,250.00	30,000.00
17	Formwork to steps in ground floor slab; both sides	372	m²	70.00	26,040.00
18	In situ concrete to steps in ground floor slab for changes in levels between residential use and landscaped podium, assumed 1.6m high and 500mm thick	218	m³	200.00	43,600.00
19	Reinforcement to above, assumed 260kg/m3	57	tn	1,250.00	71,250.00
20	Formwork to steps in ground floor slab; both sides	874	m²	70.00	61,180.00
21	In situ concrete to steps in ground floor slab for changes in levels between retail use and landscaped podium, assumed 0.95m high and 500mm thick	52	m³	200.00	10,400.00
22	Reinforcement to above, assumed 260kg/m3	14	tn	1,250.00	17,500.00
23	Formwork to steps in ground floor slab; both sides	209	m²	70.00	14,630.00
24	Transfer Beams				
25	In situ concrete to transfer beams; 1000mm deep x 500mm wide as advised by WSL	105	m³	210.00	22,050.00
26	Reinforcement to the above; 150kg/m3 as advised by WSL	16	tn	1,250.00	20,000.00
27	Formwork to transfer beams	527	m²	75.00	39,525.00
28	E.O. for beams / transfer structures yet to be detailed - scope TBC - assumed limited	1	Item	50,000.00	50,000.00
	Carried Forward				2,486,515.00
Ga	rdiner & Theobald LLP			Re	f: / / 34196

Planning Cost Estimate (January 2018) - Phase Ælient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	o No: 34196 Baser	ment			Page No: 10
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				2,486,515.00
29	Basement Perimeter Detail - 3 (As advised by WSL)				
30	In situ concrete to transfer beam; assumed 600mm deep x 500mm wide	1	m³	210.00	210.00
31	Reinforcement to the above; assumed 150kg/m3	1	tn	1,250.00	1,250.00
32	Formwork to transfer beams	4	m²	75.00	300.00
33	Tree Pits				
34	Allowance for forming tree pits within ground floor slab - Size and quantity to be confirmed	1	Item	75,000.00	75,000.00
35	Ramp				
36	In situ concrete to ramp, 350mm thick as advised by WSL	225	m³	210.00	47,250.00
37	Reinforcement to above, 215kg/m3 as advised by WSL	48	tn	1,250.00	60,000.00
38	Formwork to above	643	m²	75.00	48,225.00
39	Formwork to sides	40	m²	75.00	3,000.00
40	Movement Joint				
41	Allowance for movement joint in Phase A ground floor slab to suit phasing	73	m	500.00	36,500.00
	Total			_	2,758,250.00
	Internal Walls and Doors			_	
1	Internal Walls				
2	Internal blockwork walls to basement, assumed 140mm thick, 3.7m high	1,471	m²	110.00	161,810.00
3	Allowance for enhanced fire / acoustic requirements to plant areas e.g. energy centre - assumed 20% of total wall area	294	m²	100.00	29,400.00
4	Allowance for other walls yet to be reflected on plan (10%)	147	m²	110.00	16,170.00
5	Internal Doors				
6	Allowance for single leaf internal doors to basement areas - assumed quantity	20	nr	1,750.00	35,000.00
7	Allowance for double leaf internal doors to basement areas - assumed quantity	30	nr	2,000.00	60,000.00
8	Allowance for riser doors to basement areas - assumed quantity	20	nr	800.00	16,000.00
9	E.O. allowance for fire / acoustic requirements to plant rooms - assumed 40% of doors	28	nr	250.00	7,000.00
	Total			_	325,380.00
	Internal Finishes and Fittings			_	
1	Wall Finishes				
2	Allowance for emulsion paint to internal blockwork walls	2,942	m²	15.00	44,130.00
	Carried Forward				44,130.00
Ga	rdiner & Theobald LLP			Rz	ef: / / 34196

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Jol	Job No: 34196 Basement F						
No.	Description	Quantity	Unit	Rate	Cost		
				£	£		
	Brought Forward				44,130.00		
3	Allowance for drylining and emulsion paint to concrete shear walls (one side only)	772	m²	65.00	50,180.00		
4	Allowance for paint to concrete columns	1,572	m²	15.00	23,580.00		
5	E.O. allowance for tanking to plant rooms etc	1	Item	25,000.00	25,000.00		
6	E.O. for enhanced finishes to building cores	5	nr	5,000.00	25,000.00		
7	Floor Finishes						
8	Allowance for screed to basement areas	7,515	m²	35.00	263,025.00		
9	Allowance for floor finishes to basement areas, assumed epoxy paint generally	7,515	m²	25.00	187,875.00		
10	E.O. allowance for tanking to plant rooms etc	1	Item	25,000.00	25,000.00		
11	E.O. for enhanced finishes to building cores	5	nr	5,000.00	25,000.00		
12	Allowance for white lining to car park spaces and associated circulation zones etc	152	Spaces	150.00	22,800.00		
13	Ceiling Finishes						
14	Allowance for ceiling finish to basement areas, assumed paint to concrete soffits generally	7,515	m²	10.00	75,150.00		
15	E.O. for enhanced finishes to building cores	5	nr	5,000.00	25,000.00		
16	Fixed Fittings						
17	Allowance for signage	7,515	m²	5.00	37,575.00		
18	Allowance for residential bike racks, assumed 1nr space per apartment	168	nr	150.00	25,200.00		
19	Allowance for commercial bike racks, assumed 1nr bike rack per 1,000sq ft GIA	81	nr	150.00	12,150.00		
20	Allowance for showers to commercial bike storage only, assumed 1 shower per 15nr bike spaces	6	nr	7,500.00	45,000.00		
21	Allowance for lockers to commercial bike storage area only	81	nr	175.00	14,175.00		
22	Allowance for other fixed fittings - scope TBC	7,515	m²	20.00	150,300.00		
	Total				1,076,140.00		
	Mechanical and Electrical Installations						
1	MEP - Car Park						
2	Allowance for MEP installations to car parking areas	5,432	m²	125.00	679,000.00		
3	MEP - Other Areas						
4	Allowance for MEP installations to other areas	2,083	m²	425.00	885,275.00		
5	Allowance for car chargers - Say 20% of car parking spaces	31	nr	2,000.00	62,000.00		
6	BWIC		%	3.00	48,788.25		
	Total			_	1,675,063.25		
Ga	Gardiner & Theobald LLP Ref: / / 34196						

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### Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Jol	b No: 34196	Building 1 - Cinema - shell only			Page No: 12
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Building 1 - Cinema - shell only				
1	Cinema - Shell only	2,120	m²	3,276.22	6,945,588.30
		Total		-	6,945,588.30

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	b No: 34196	Building 1 - Cinema - shell only			Page No: 13
No.	Description	Quantity	Unit	Rate £	Cost £
	Cinema - Shell only				
1	Cinema Shell Only	2,120	m²	3,276.22	6,945,588.30
2	Cinema Fit Out		Excl		
		Total		_	6,945,588.30

Planning Cost Estimate (January 2018) - Phase Ælient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	No: 34196	Building 1 - Cinema - shell only			Page No: 14
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Character Chall Out				
	Cinema Shell Only				
1	Substructure				1,278,335.00
2	Frame				920,300.00
3	Upper Floors				112,780.00
4	Roof				447,915.00
5	External Walls and Doors				2,409,750.00
6	Stairs				105,000.00
7	Internal Walls and Doors				107,400.00
8	Internal Finishes & Fittings				100,700.00
9	Mechanical and Electrical Installation				218,360.00
10	Lifts				51,500.00
11	Sub Total			•	5,752,040.00
12	Main Contractor Preliminaries			15.00	862,806.00
13	Main Contractor OH&P			5.00	330,742.30
		Total			6,945,588.30

Issue Date: 11-Jan-2018 Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Job	No: 34196 <b>Building 1 - Cinc</b>	ema - shell only			Page No: 15
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Substructure				
1	Piled Foundations				
2	Allowance for piling mat	749	m²	35.00	26,215.00
3	Allowance for mobilisation and demobilisation of piling rig	1	Item	10,000.00	10,000.00
4	Allowance for CFA piles to cinema, 600mm dia, 25m deep as advised by WSL; 99 nr piles	2,475	m	135.00	334,125.00
5	Allowance for disposal of asrising from piling, assumed inert	693	m³	30.00	20,790.00
6	Allowance for excavation of 33 pile caps, assumed 2.5m x 2.5m	206	m³	25.00	5,150.00
7	Disposal to above, assumed inert	206	m³	30.00	6,180.00
8	Insitu concrete to 33 pile caps, assumed 2.5m x 2.5m	206	m³	200.00	41,200.00
9	Reinforcement to 33 pile caps, 150kg/m3 as advised by WSL	31	t	1,250.00	38,750.00
10	Formwork to 33 pile caps	330	m²	65.00	21,450.00
11	Allowance for pile caps to core bases	1	Item	25,000.00	25,000.00
12	Allowance for ground beams, including excavation, disposal, concrete etc; details TBC	374	m	400.00	149,600.00
13	E.O for forming lowered area to L-01, including excavation, retaining walls, slabs etc	281	m²	1,500.00	421,500.00
14	Ground Floor Slab				
15	Excavation of ground floor slab, assumed 300mm deep	225	m³	25.00	5,625.00
16	Disposal to above, assumed inert	225	m³	30.00	6,750.00
17	Allowance for contaminated material (10%)	23	m³	100.00	2,300.00
18	Allowance for build up to ground floor slab, assumed 300mm thick	225	m³	160.00	36,000.00
19	Allowance for concrete to ground floor slab, 300mm thick as advised by WSL	225	m³	195.00	43,875.00
20	Allowance for reinforcement to the above; 220kg/m3 as advised by WSL	50	tn	1,250.00	62,500.00
21	Formwork to ground floor slab, edges, basic finsihes	40	m²	65.00	2,600.00
22	Insulation / DPM to ground floor slab	749	m²	25.00	18,725.00
	Total				1,278,335.00
	Frame				
1	Frame to Cinema				
2	Allowance for steel frame to Cinema, tonnage as per WSL advice	305	tn	2,100.00	640,500.00
3	Allowance for fittings to steelwork (10%)	31	tn	2,200.00	68,200.00
4	E.O. for connections at ground floor; basepates etc	1	Item	10,000.00	10,000.00
	Carried Forward				718,700.00
Ga	rdiner & Theobald LLP				Ref: / / 34196

Planning Cost Estimate (January 2018) - Phase Ælient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Job No: 34196 <b>Building 1 - Cinema - shell only</b> Pag					Page No: 16
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				718,700.00
5	Allowance for intumescent fire protection to steelwork; assumed 90 minutes	6,720	m²	30.00	201,600.00
	Total			_	920,300.00
	Upper Floors				
1	Upper Floor Slabs				
2	Allowance for Comflor metal deck 51, as advised by WSL	1,195	m²	45.00	53,775.00
3	Allowance for concrete to comflor metal decking, 150mm as advised by WSL	168	m³	185.00	31,080.00
4	Allowance for A393 reinforcement mesh to upper floor slabs, as advised by WSL	1,195	m²	15.00	17,925.00
5	Allowance for upstands etc, details TBC	1	Item	10,000.00	10,000.00
6	Allowance for forming raking floors to cinema screens - assumed tiered seating by tenant		Excl		
	Total			_	112,780.00
	Roof				
1	L02 Floor Slab				
2	Allowance for Comflor metal deck 51, as advised by WSL	915	m²	45.00	41,175.00
3	Allowance for A393 reinforcement mesh to upper floor slabs, as advised by WSL	915	m²	15.00	13,725.00
4	Allowance for concrete to comflor metal decking, 150mm as advised by WSL	129	m³	185.00	23,865.00
5	Allowance for upstands etc details TBC	1	Item	10,000.00	10,000.00
6	Roof Structure				
7	Allowance for forming parapet to main roof for junction with LO2 cladding, details TBC, 0.8m high	124	m	350.00	43,400.00
8	Allowance for applied finish to parapet (one side only) - assumed render	99	m²	100.00	9,900.00
9	Main Roof Covering				
10	Allowance for main roof covering including waterproofing, insulation and drainage	913	m²	200.00	182,600.00
11	Allowance for external area at LO2 including surface finish, waterproofing insulation and drainage - assumed precast concrete paving slabs	379	m²	250.00	94,750.00
12	Allowance for perimeter detail to main roof (L02 parapet included above)	95	m	300.00	28,500.00
	Total			_	447,915.00
	External Walls and Doors				
1	Ground Floor				
2	Allowance for mostly solid Bronze Anodized Aluminium cladding to ground floor facade, 5.28m high	709	m²	800.00	567,200.00
	Carried Forward				567,200.00
Ga	rdiner & Theobald LLP			Ro	ef: / / 34196

Issue Date: 11-Jan-2018

Job No: 34196 Building 1 - Cinema - shell only P					Page No: 17
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				567,200.00
3	E.O allowance to the above for coloured mosaic tiles to entrances	23	m²	200.00	4,600.00
4	Allowance for decorative frieze - details TBC; 750mm high	134	m	500.00	67,000.00
5	Allowance for external double leaf glazed Cinema entrance doors, assumed manual	2	nr	7,500.00	15,000.00
6	Allowance for external single leaf door, assumed manual	2	nr	5,000.00	10,000.00
7	Allowance for external single leaf solid back of house doors; assumed manual	1	nr	2,500.00	2,500.00
8	Level 1				
9	Allowance for mostly solid, part glazed facade to L01, 6.8m high overall including continuation of facade at L02	912	m²	800.00	729,600.00
10	E.O Allowance to the above for coloured mosaic tiles to entance	46	m²	200.00	9,200.00
11	Level 2				
12	Allowance for mostly solid Bronze Anodized Aluminium Cladding, facade to LO2, 4.830 high overall Incl	873	m²	800.00	698,400.00
13	Canopies				
14	Allowance for external canopy to cinema entrance, details TBC, target rate	110	m²	850.00	93,500.00
15	Sundries				
16	Allowance for rainwater pipes	1	Item	15,000.00	15,000.00
17	Allowance for Bronze Anodized Aluminium fin profile, to external facade	791	m	250.00	197,750.00
	Total				2,409,750.00
	Stairs				
1	Allowance for stairs serving floors L00 to L02, including balustrade / handrails	6	Flight	12,500.00	75,000.00
2	Allowance for stairs serving floors L01 to L00, including balustrade / handrails	2	Flight	7,500.00	15,000.00
3	Allowance for stairs to overcome level changes at ground floor level, including balustrade / handrails	3	nr	5,000.00	15,000.00
	Total			_	105,000.00
	Internal Walls and Doors				
1	Allowance for internal walls and doors to cinema building - shell only, tenant to undertake fit out works	2,120	m²	20.00	42,400.00
2	Allowance for internal single doors	29	nr	1,000.00	29,000.00
3	Allowance for internal double doors	15	nr	1,500.00	22,500.00
4	Allowance for acoustic partitions / linings etc - by tenant		Excl		
	Carried Forward				93,900.00
Ga	rdiner & Theobald LLP			Re	ef: / / 34196

Issue Date: 11-Jan-2018

### Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Jol	ob No: 34196 Building 1 - Cinema - shell only			Page No: 18		
No.	Description		Quantity	Unit	Rate	Cost
					£	£
		Brought Forward				93,900.00
5	Allowance for simple glazed bavoid, assumed 1.2m high	llustrade to cinema lobby	18	m²	750.00	13,500.00
		Total				107,400.00
	Internal Finishes & Fittings					
1	Internal Finishes					
2	Allowance for wall finishes to 0	Cinema - shell only		Excl		
3	Allowance for screed to Cinem	a floor slabs	2,120	m²	35.00	74,200.00
4	Allowance for dust sealer to so	ffits of Cinema slabs	2,120	m²	10.00	21,200.00
5	Fixed Fittings					
6	Allowance for internal and exte	ernal statutory signage	2,120	m²	2.50	5,300.00
7	Allowance for cinema toilet are tenant	ea fit out - excluded, by		Excl		
8	Allowance for fittings to cinem tenant	a, bar, lobby etc - by		Excl		
		Total				100,700.00
	Mechanical and Electrical Insta	allation			•	
1	Allowance for capped power, vetc - MEPH distribution by tend		2,120	m²	100.00	212,000.00
2	BWIC (3%)			%	3.00	6,360.00
		Total				218,360.00
	Lifts					
1	Allowance for goods / passeng Cinema - Assumed 26 person li		1	nr	50,000.00	50,000.00
2	BWIC (3%)				3.00	1,500.00
		Total				51,500.00
					•	

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Job No: 34196 <b>Building 2 - P</b>		Private Residential / Flexik	ole Use		Page No: 19	
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Building 2 - Pri	vate Residential / Flexible Use				
1	Flexible Use		670	m²	1,314.76	880,889.36
2	Private Resider	itial	10,851	m²	3,286.81	35,665,206.48
			Total		-	36,546,095.84

Issue Date: 11-Jan-2018

### Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Job No: 34196		Building 2 - Private Residential / Flexible Use			Page No: 20
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use				
1	Flexible Use Shell and Core	670	m²	1,314.76	880,889.36
2	Flexible Use Fit Out		Excl		
		Total			880,889.36

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	o No: 34196	Building 2 - Private Residential / Flexib	ole Use		Page No: 21
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use Shell and Core				
1	Substructure				
2	Frame and Upper Floors				50,575.00
3	Roof				
4	External Walls and Doors				543,100.00
5	Stairs				
6	Internal Walls and Doors				19,440.00
7	Internal Finishes & Fittings				13,400.00
8	Mechanical and Electrical Installation	n			103,000.00
9	Lifts				
10	Sub Total			-	729,515.00
11	Main Contractor Preliminaries (15%	)		15.00	109,427.25
12	Main Contractor OH&P (5%)			5.00	41,947.11
		Total			880,889.36

Issue Date: 11-Jan-2018

Jol	o No: 34196 Building 2 - Private Res	idential / Flexib	ole Use		Page No: 22
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Substructure				
1	Foundations; Building 2 built above basement		Incl		
2	Ground floor slab; captured within basement costs		Incl		
	Total				0.00
	Frame and Upper Floors			•	
1	Columns				
2	In situ concrete columns to retail areas, ground floor, assumed 55nr columns, 425mm x 425mm, 4.05m high	40	m³	210.00	8,400.00
3	Reinforcement to concrete columns, 280kg/m3 as advised by WSL	11	tn	1,250.00	13,750.00
4	Formwork to 425mm x 425mm concrete columns, basic finish	379	m²	75.00	28,425.00
5	Upper Floors				
6	Allowance for upper floor slabs to flexible use - Ground Floor only		Excl		
	Total				50,575.00
	Roof			•	
1	Roof structure and coverings - see Residential		Incl		
	Total				0.00
	External Walls and Doors				
1	Allowance for flexible use frontage - part glazed, part solid brick cladding, 4.3m high	602	m²	800.00	481,600.00
2	Allowance for external double leaf glazed manual entrance doors to flexible use areas, quantity as per S&P drawing	7	nr	7,500.00	52,500.00
3	Allowance for external single leaf glazed manual entrance doors to flexible use areas, quantity as per S&P drawing	2	nr	4,500.00	9,000.00
	Total				543,100.00
	Stairs				
1	Allowance for staircore serving basement to ground floor - Assumed shared access to flexible use from basement car park; see Residential		Incl		
	Total				0.00
	Internal Walls and Doors			•	
1	Allowance for internal blockwork party walls to flexible use areas only; assumed 140mm thick and 3.9m high, including wind posts etc	62	m²	120.00	7,440.00
2	Allowance for internal single doors to flexible use areas, assumed quantity	8	nr	1,500.00	12,000.00
	Total				19,440.00
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Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Job No: 34196 Building 2 - Private Residential / Flexible Use Page					Page No: 23
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Internal Finishes & Fittings				
1	Allowance for wall finishes to Flexible Use areas - Shell and core only		Excl		
2	Allowance for dust sealer to Flexible Use ground floor slab	670	m²	10.00	6,700.00
3	Allowance for dust sealer to soffits of Flexible Use areas	670	m²	10.00	6,700.00
4	Allowance for internal and external statutory signage - by tenant		Excl		
	Total				13,400.00
	Mechanical and Electrical Installation				
1	Allowance for capped power, water, drainage, sprinklers etc services to Flexible Use areas	4	nr	25,000.00	100,000.00
2	BWIC (3%)		%	3.00	3,000.00
	Total				103,000.00
	Lifts				
1	Allowance for goods / passenger lifts - Ground floor only; see Residential		Incl		
	Total				0.00

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	b No: 34196	Building 2 - Private Residential / Fl	exible Us	e	Page No: 24
No.	Description	Quantit	y Unit	t Rate	Cost
				£	£
	Private Residential				
1	Shell and Core Residential Works	10,85	1 m²	2,334.78	25,334,646.48
2	Private Residential Fit Out	8,44	7 m²	1,222.99	10,330,560.00
		Total			35,665,206.48

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Building 2 - Private Residential / Flexible Use			Page No: 25	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Shell and Core Residential Works				
1	Substructure				
2	Frame				1,435,285.00
3	Upper Floors				1,997,330.00
4	Roof				1,018,355.00
5	External Walls and Doors				9,361,400.00
6	Stairs				305,000.00
7	Internal Walls and Doors				536,720.00
8	Landlord Areas Fit Out				785,480.00
9	Mechanical and Electrical Installation	n			4,566,503.69
10	Lifts				975,000.00
11	Sub Total				20,981,073.69
12	Main Contractor Preliminaries (15%)			15.00	3,147,161.05
13	Main Contractor OH&P (5%)			5.00	1,206,411.74
		Total			25,334,646.48

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Jol	No: 34196 Building 2 - Private Res	idential / Flexil	ole Use		Page No: 26
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Substructure				
1	Foundations; Building 2 built entirely above basement - see Basement		Incl		
2	Ground floor slab; included within basement costs		Incl		
	Total			-	0.00
	Frame			-	
1	Columns				
2	In situ concrete columns to residential areas, ground floor, assumed 48nr columns, 425mm x 425mm, 4.05m high	35	m³	210.00	7,350.00
3	In situ concrete columns to residential areas, ground floor, assumed 6nr columns, 750mm x 225mm, 4.05m high	4	m³	210.00	840.00
4	In situ concrete columns to residential areas, level 1 to level 5, assumed 95nr columns per floor, 425mm x 425mm, 3.05m high	262	m³	210.00	55,020.00
5	In situ concrete columns to residential areas, level 1 to level 5, assumed 6nr columns per floor, 750mm x 225mm, 3.05m high	15	m³	210.00	3,150.00
6	In situ concrete columns to residential areas, level 6, assumed 95nr columns, 425mm x 425mm, 4.25m high	73	m³	210.00	15,330.00
7	In situ concrete columns to residential areas, level 6, assumed 6nr columns, 750mm x 225mm, 4.25m high	4	m³	210.00	840.00
8	In situ concrete columns to residential areas, level 7, assumed 10nr columns, 425mm x 425mm, 6.9m high	12	m³	210.00	2,520.00
9	Reinforcement to concrete columns, 280kg/m3 as advised by WSL	113	tn	1,250.00	141,250.00
10	Formwork to 425mm x 425mm concrete columns, basic finish	3,597	m²	75.00	269,775.00
11	Formwork to 750mm x 225mm concrete columns, basic finish	276	m²	75.00	20,700.00
12	Beams				
13	Allowance for in situ concrete beams at LO6 slab level to transfer columns at set back, details TBC	1	Item	10,000.00	10,000.00
14	Core Walls				
15	In situ concrete core walls; 250mm thick as advised by WSL	791	m³	210.00	166,110.00
16	Reinforcement to core walls; 220kg/m3 as advised by WSL	174	tn	1,250.00	217,500.00
17	Formwork to core walls; both sides, basic finish	6,332	m²	75.00	474,900.00
18	Secondary Steelwork				
19	Allowance for secondary steelwork, details TBC	1	Item	50,000.00	50,000.00
	Carried Forward				1,435,285.00
Ga	rdiner & Theobald LLP			R	ef: / / 34196

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

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Job No: 34196 <b>Building 2 - Private Residential / Flexible Use</b> Pa					Page No: 27
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				1,435,285.00
	Total			- -	1,435,285.00
	Upper Floors				
1	In-situ concrete upper floor slabs to residential areas, L01 to L07, 250mm thick as advised by WSL	2,434	m³	195.00	474,630.00
2	Reinforcement to upper floor slabs, 260kg/m3 as advised by WSL	633	tn	1,250.00	791,250.00
3	Formwork to upper floor slabs, basic finish	9,735	m²	70.00	681,450.00
4	Allowance for upstands etc, details TBC	1	Item	50,000.00	50,000.00
	Total			-	1,997,330.00
	Roof				
1	Roof Structure				
2	In-situ concrete slab to L01, L05, L06 terraces and flat roof area, assumed 300mm thick	399	m³	195.00	77,805.00
3	Reinforcement to roof slabs, assumed 280kg/m3	112	tn	1,250.00	140,000.00
4	Formwork to roof slabs, basic finish	1,330	m²	70.00	93,100.00
5	Allowance for forming parapet to main roof for junction with L06 & L07 cladding, details TBC, 1.1m high	224	m	350.00	78,400.00
6	Allowance for applied finish to parapet (one side only) - assumed render	246	m²	100.00	24,600.00
7	Level 1 Terraces				
8	Allowance for level threshold / cold bridging details to LO1 terrace	1	Item	35,000.00	35,000.00
9	Allowance for finish to LO1 terrace, assumed timber, including waterproofing, insulation and drainage etc	298	m²	300.00	89,400.00
10	Allowance for metal mesh balustrade detail to LO1 terrace, assumed 1.2m high	199	m²	550.00	109,450.00
11	Level 5 Terraces				
12	Allowance for level threshold / cold bridging details to L05	1	Item	10,000.00	10,000.00
13	Allowance for finish to L05 terrace, assumed timber, including waterproofing insulation and drainage etc	36	m²	300.00	10,800.00
14	Allowance for balustrade detail to L05 terrace - Captured in external walls measure		Incl		
15	Level 6 Terraces				
16	Allowance for level threshold / cold bridging details to L06 terrace	1	Item	15,000.00	15,000.00
17	Allowance for finish to L06 terrace, assumed timber, including waterproofing insulation and drainage etc	86	m²	300.00	25,800.00
18	Allowance for continuous balustrade to L06 terrace area, metal railings, 1.2m high	105	m²	550.00	57,750.00
	Carried Forward				767,105.00
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	o No: 34196 Building 2 - Private Res	•			Page No: 28
No.	Description	Quantity	Unit	Rate £	Cost £
	Brought Forward				767,105.00
19	Allowance for mesh juliet balustrade to L06 external areas, 1.2m x 1.2m	30	nr	800.00	24,000.00
20	Main Roof Covering				
21	Allowance for LO7 main roof covering including waterproofing, insulation and drainage, assumed sedum roof	909	m²	250.00	227,250.00
	Total			_	1,018,355.00
	External Walls and Doors				
1	Ground				
2	Allowance for cladding to ground floor residential areas, brick-slip cladding with glazing, 3.3m high	597	m²	650.00	388,050.00
3	E.O. allowance for profiled metal cladding perimeter detail at underside of LO1 level to juliet balconies and bay windows, assumed 300mm high	30	m	175.00	5,250.00
4	E.O. allowance for precast concrete spandrel panel at underside of L01 slab level, assumed 300mm high	226	m	260.00	58,760.00
5	E.O. allowance for finish to soffit of LO1 bay window projections	31	m²	300.00	9,300.00
6	E.O. allowance for residential entrance double leaf glazed doors, assumed manual	2	nr	5,000.00	10,000.00
7	E.O. allowance for residential entrance single leaf glazed doors, assumed manual	4	nr	3,000.00	12,000.00
8	E.O. allowance for BoH / car park entrance single leaf doors, assumed manual	3	nr	2,500.00	7,500.00
9	E.O. allowance for PPC framed fixed glazed windows to ground floor apartments, 0.9m wide x 2.5m high	10	nr	350.00	3,500.00
10	E.O. allowance for PPC framed glazed sliding double doors to ground floor apartments, 1.8m wide x 2.5m high	10	nr	4,000.00	40,000.00
11	E.O. allowance for PPC framed glazed manual double doors to ground floor apartments, 1.4m wide x 2.5m high	14	nr	3,000.00	42,000.00
12	E.O. allowance for PPC framed glazed single doors to ground floor apartments, 1.05m wide x 2.5m high	4	nr	2,500.00	10,000.00
13	Levels 1 to Level 4				
14	Allowance for cladding to level 1 to 4, brick-slip panels with glazing, 3.3m high	5,148	m²	600.00	3,088,800.00
15	E.O. allowance for profiled metal cladding perimeter detail L01 to underside of L05 slab level to juliet balconies and bay windows, assumed 300mm high	360	m	175.00	63,000.00
16	E.O. allowance for precast concrete spandrel panel L01 to underside of L05 slab level, assumed 300mm high	404	m	260.00	105,040.00
	Carried Forward				3,843,200.00
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Job No: 34196 Building 2 - Private Residential / Flexible Use					Page No: 29
No.	Description	Quantity	Unit	Rate £	Cost £
				_	-
	Brought Forward				3,843,200.00
	E.O. allowance for finish to roof of L04 bay window projections	31	m²	300.00	9,300.00
	E.O. allowance for PPC framed glazed windows to LO1 - LO4 apartments, 0.9m wide x 2.5m high	68	nr	400.00	27,200.00
	E.O. allowance for PPC framed glazed sliding double doors to L01 - L04 apartments, 1.8m wide x 2.5m high	68	nr	4,000.00	272,000.00
	E.O. allowance for PPC framed glazed manual double doors to L01 - L04 apartments, 1.4m wide x 2.5m high	104	nr	3,000.00	312,000.00
	E.O. allowance for PPC framed glazed single doors to L01 - L04 apartments, 1.05m wide x 2.5m high	32	nr	2,500.00	80,000.00
	E.O. allowance for PPC framed glazed bay windows with central openable window to L01 - L04 apartments, 4.92m wide x 3.45m high	40	nr	7,500.00	300,000.00
	Allowance for bolt on projecting balconies type 1 at levels 1-4, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 6m2	16	nr	10,900.00	174,400.00
	Allowance for bolt on projecting balconies type 2 at levels 1-4, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 3m2	12	nr	8,100.00	97,200.00
	Allowance for bolt on projecting balconies type 3 at levels 1-4, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 10m2	9	nr	8,900.00	80,100.00
	Allowance for bolt on projecting balconies type 4 at levels 1-4, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 14m2	6	nr	20,400.00	122,400.00
	Allowance for bolt on projecting balconies type 5 at levels 1-4, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 20m2	3	nr	14,500.00	43,500.00
	Allowance for bolt on projecting corner balconies type 6 at levels 1-4, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 6m2	6	nr	6,500.00	39,000.00
	Allowance for bolt on projecting corner balconies type 7 at levels 1-4, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 10m2	2	nr	10,900.00	21,800.00
	Allowance for glass balustrades to juliet balconies to all elevations, levels 1, 2, 3 and 4; 2.5m wide, assumed 1.2m high	34	nr	2,400.00	81,600.00
	Carried Forward				5,503,700.00
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Job No: 34196 Building 2 - Private Residential / Flexible Use					Page No: 30
No.	Description	Quantity	Unit	Rate £	Cost £
	Brought Forward				5,503,700.00
31	Allowance for metal railing balustrades to juliet balconies to all elevations, levels 1, 2, 3 and 4; 2.5m wide, assumed 1.2m high	21	nr	1,800.00	37,800.00
32	Level 5				
33	Allowance for cladding to level 5, brick-slip panels with glazing, 3.3m high	1,153	m²	600.00	691,800.00
34	Allowance for continuation of cladding to level 5 residential terrace areas, 1.1m high	50	m²	400.00	20,000.00
35	E.O. allowance for PPC framed glazed windows to L05 apartments, 0.9m wide x 2.5m high	17	nr	400.00	6,800.00
36	E.O. allowance for PPC framed glazed sliding double doors to L05 apartments, 1.8m wide x 2.5m high	10	nr	4,000.00	40,000.00
37	E.O. allowance for PPC framed glazed manual double doors to L05 apartments, 1.4m wide x 2.5m high	14	nr	3,000.00	42,000.00
38	E.O. allowance for PPC framed glazed single doors to L05 apartments, 1.05m wide x 2.5m high	4	nr	2,500.00	10,000.00
39	E.O. allowance for PPC framed glazed manual double doors to L05 apartments, 1.9m wide x 2.5m high	40	nr	7,500.00	300,000.00
40	Allowance for bolt on projecting balconies type 1 at level 5, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 6m2	6	nr	10,900.00	65,400.00
41	Allowance for bolt on projecting balconies type 2 at level 5, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 3m2	4	nr	8,100.00	32,400.00
42	Allowance for bolt on projecting balconies type 3 at level 5, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 10m2	3	nr	8,900.00	26,700.00
43	Allowance for bolt on projecting balconies type 4 at level 5, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 14m2	2	nr	20,400.00	40,800.00
44	Allowance for bolt on projecting balconies type 5 at level 5, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 20m2	1	nr	14,500.00	14,500.00
45	Allowance for bolt on projecting corner balconies type 6 at level 5, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 6m2	2	nr	6,500.00	13,000.00
46	Allowance for bolt on projecting corner balconies type 7 at level 5, including structure, timber finish, waterproofing, drainage, finish to soffit, metal railings and balustrade, thermal break details etc, 10m2	1	nr	10,900.00	10,900.00
	Carried Forward				6,855,800.00
Ga	rdiner & Theobald LLP			Re	ef: / / 34196

Planning Cost Estimate (January 2018) - Phase Ælient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

No.	Description	Quantity	Unit	Rate £	Cos
	Brought Forward				6,855,800.0
47	Allowance for glass balustrades to juliet balconies to all elevations, level 5; 2.5m wide, assumed 1.2m high	10	nr	2,400.00	24,000.0
48	Allowance for metal railing balustrades to juliet balconies to all elevations, level 5; 2.5m wide, assumed 1.2m high	12	nr	1,800.00	21,600.0
49	Level 6				
50	Allowance for cladding to LO6; angled, profiled solid cladding panels, material TBC (assumed PPC metal), including insulation, framing etc, total height 5.8m	2,242	m²	500.00	1,121,000.00
51	E.O. above for structure / framing	2,242	m²	150.00	336,300.00
52	E.O. allowance for horizontal and vertical cladding to projections to glazed areas, 1m deep	232	m²	400.00	92,800.00
53	E.O. allowance for PPC framed glazed windows to L06 apartments, 0.9m wide x 2.5m high	12	nr	500.00	6,000.00
54	E.O. allowance for PPC framed glazed sliding double doors to LO6 apartments, 1.8m wide x 2.5m high	12	nr	4,000.00	48,000.00
55	E.O. allowance for PPC framed glazed manual double doors to LO6 apartments, 1.4m wide x 2.5m high	44	nr	3,000.00	132,000.00
56	E.O. allowance for perimeter detail to top of bricks slip panel facade, assumed brickwork detail, 200mm high	387	m	200.00	77,400.00
57	Allowance for false chimneys within L06 profiled metal cladding panels; including framing	14	nr	27,000.00	378,000.00
58	Allowance for glass balustrades to juliet balconies to all elevations, level 6; 2.5m wide, assumed 1.2m high	2	nr	2,400.00	4,800.00
59	Allowance for mesh balustrades to juliet balconies to all elevations, level 6; 2.5m wide, assumed 1.2m high	2	nr	1,500.00	3,000.00
60	Level 7				
61	Allowance for cladding to L07; angled, profiled solid cladding panels, material TBC (assumed PPC metal), including insulation, framing etc, total height 5.7m	296	m²	500.00	148,000.00
62	E.O. above for structure / framing	296	m²	150.00	44,400.00
63	E.O. allowance for PPC framed glazed sliding double doors to L07 duplex apartment, 2.5m wide x assumed 2.5m high	2	nr	5,500.00	11,000.00
64	E.O. allowance for PPC framed glazed manual double doors to L07 duplex apartment, 1.2m wide x assumed 2.5m high	1	nr	2,500.00	2,500.00
65	Allowance for glass balustrades to juliet balconies to all elevations, level 7; 2.5m wide, assumed 1.2m high	2	nr	2,400.00	4,800.00
66	Allowance for rainwater pipes generally	1	Item	50,000.00	50,000.00
	Total			-	9,361,400.00

Issue Date: 11-Jan-2018

	No: 34196 Building 2 - Private Res				Page No: 32
No.	Description	Quantity	Unit	Rate £	Cost £
	Stairs				
1	Allowance for stair access to basement level car park, including balustrade / handrails	4	Flight	15,000.00	60,000.00
2	Allowance for stair serving floors ground to level 6, including balustrade / handrails	18	Flight	12,500.00	225,000.00
3	Allowance for steps at ground floor level change, including handrail	1	Item	10,000.00	10,000.00
4	E.O. allowance for miscellaneous stairs / ladders, roof access etc	1	Item	10,000.00	10,000.00
	Total				305,000.00
	Internal Walls and Doors				
1	Allowance for internal party and corridor walls to residential areas only; build up to be confirmed	2,404	m²	80.00	192,320.00
2	Allowance for residential apartment front doors; single leaf, assumed timber veneer, incl. ironmongery	101	nr	2,200.00	222,200.00
3	Allowance for internal door to staircore, basement to level 6, assumed 60 minute fire rated, incl. ironmongery	22	nr	2,000.00	44,000.00
4	Allowance for riser doors; assumed 4 per core on each floor	92	nr	850.00	78,200.00
	Total				536,720.00
	Landlord Areas Fit Out				· · · · · · · · · · · · · · · · · · ·
1	Allowance for wall finishes; plaster and paint, skirtings etc	2,404	m²	75.00	180,300.00
2	Allowance for floor finishes; assumed generally carpet, including build up	2,404	m²	100.00	240,400.00
3	Allowance for ceiling finishes; suspended plasterboard, emulsion paint, access panels etc	2,404	m²	70.00	168,280.00
4	E.O. allowance for entrance finishes to residential entrance - entrance matting, tiling etc	218	m²	350.00	76,300.00
5	Allowance for fixed fittings to common areas, signage, post boxes, reception desk, storage etc	2,404	m²	50.00	120,200.00
	Total				785,480.00
	Mechanical and Electrical Installation				
1	Sanitary Appliances - Included in fitout	10,851	Incl		
2	Services Equipment - Included in FF&E	10,851	Incl		
3	Disposal Installation	10,851	m²	26.00	282,126.00
4	Water Installations	10,851	m²	30.00	325,530.00
5	Heat Source - Refer to Energy Centre	10,851	Incl		
6	Space Heating and Air Treatment	10,851	m²	70.00	759,570.00
7	Ventilation	10,851	m²	30.00	325,530.00
8	Electrics Installation	10,851	m²	105.00	1,139,355.00
	Carried Forward				2,832,111.00
Ga	rdiner & Theobald LLP			F	Ref: / / 34196

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	o No: 34196 Building 2 - Priv	ate Residential / Flexi	ble Use		Page No: 33	
No.	Description	Quantity	Unit	Rate	Cost	
				£	£	
	Brought Forwa	ard			2,832,111.00	
9	Gas Installation	10,851	Incl			
10	Fire and Lighting Protection	10,851	m²	8.00	86,808.00	
11	Communications, Security and Control system	10,851	m²	80.00	868,080.00	
12	Specialist Installations		Excl			
13	Builderswork in connection			3.00	113,609.97	
14	Testing & Commissioning			2.00	78,012.18	
15	MEP Subcontractor Preliminaries			12.00	477,434.54	
16	Sub Total				4,456,055.69	
17	Residential Cooling - 10 apartments (Top floor only)					
18	Condenser unit - S&C	39	nr	1,800.00	70,200.00	
19	Shell and core pipework - S&C	39	nr	600.00	23,400.00	
20	Allowance for on costs (MEP), BWIC etc			18.00	16,848.00	
	То	tal			4,566,503.69	
	Lifts					
1	Allowance for residential passenger lift serving floors basement to level 6 - Assumed 17 person lift	4	nr	145,000.00	580,000.00	
2	Allowance for passenger / goods / firefighting lift servi floors basement to level 6 - Assumed 17 person lift	ng 1	nr	180,000.00	180,000.00	
3	Allowance for residential passenger lift serving floors basement to level 7 - Assumed 17 person lift	1	nr	165,000.00	165,000.00	
4	Allowance for passenger lift serving floors basement to ground floor - Car Park Access only	2	nr	25,000.00	50,000.00	
	То	tal			975,000.00	

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Building 2 - Private Residential / Flexible Use			Page No: 34	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Private Residential Fit Out				
1	One Bed - Private	14	nr	69,642.86	975,000.00
2	Two Bed - Private	53	nr	94,320.75	4,999,000.00
3	Three Bed - Private	33	nr	120,787.88	3,986,000.00
4	Four bed - Private (Duplex)	1	nr	220,000.00	220,000.00
5	E.O. allowance for stairs to duplex apartments - scope TBC	1	nr	12,500.00	12,500.00
6	Sub Total				10,192,500.00
7	Residential Cooling - 11 apartments (Top floor only)				
8	Fan coil unit and secondary pipework	39	nr	2,200.00	85,800.00
9	Secondary ductwork, condensate and power	39	nr	800.00	31,200.00
10	Allowance for on costs (MEP), BWIC etc			18.00	21,060.00
	Total				10,330,560.00

Issue Date: 11-Jan-2018

### Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Jok	ob No: 34196 Building 2 - Private Residential / Flexible Use				Page No: 35
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	One Bed - Private				
1	Fit out of one bedroom apartments - small, typically 50m2 NSA	9	nr	69,000.00	621,000.00
2	Fit out of one bedroom apartments - large, average 58m2 NSA	3	nr	70,000.00	210,000.00
3	Fit out of one bedroom apartments - large, typically 67m2 NSA	2	nr	72,000.00	144,000.00
	Total				975,000.00
	Two Bed - Private				
1	Fit out of two bedroom apartments - small, typically 70m2 NSA	29	nr	91,000.00	2,639,000.00
2	Fit out of two bedroom apartments - medium, typically 75m2 NSA	16	nr	95,000.00	1,520,000.00
3	Fit out of two bedroom apartments - medium, average 81m2 NSA	2	nr	102,500.00	205,000.00
4	Fit out of two bedroom apartments - large, typically 80m2 NSA	1	nr	102,500.00	102,500.00
5	Fit out of two bedroom apartments - large, typically 86m2 NSA	4	nr	105,000.00	420,000.00
6	Fit out of two bedroom apartments - large, typically 100m2 NSA	1	nr	112,500.00	112,500.00
	Total				4,999,000.00
	Three Bed - Private				
1	Fit out of three bedroom apartments - small, typically 95m2 NSA	5	nr	108,000.00	540,000.00
2	Fit out of three bedroom apartments - small, typically 104m2 NSA	17	nr	118,000.00	2,006,000.00
3	Fit out of three bedroom apartments - large, typically 115m2 NSA	7	nr	125,000.00	875,000.00
4	Fit out of three bedroom apartments - large, typically 119m2 NSA	1	nr	130,000.00	130,000.00
5	Fit out of three bedroom apartments - large, average 130m2 NSA	3	nr	145,000.00	435,000.00
	Total				3,986,000.00
	Four bed - Private (Duplex)				
1	Fit out of four bedroom apartments - (Duplex unit), typical 202m2 NSA	1	nr	220,000.00	220,000.00
	Total			•	220,000.00

Issue Date: 11-Jan-2018

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Jo	b No: 34196	Building 3 - Private Residential			Page No: 36
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Building 3 - Private Residential				
1	Private Residential	5,120	m²	3,237.74	16,577,204.00
		Total			16,577,204.00

Issue Date: 11-Jan-2018

### Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Jo	b No: 34196	Building 3 - Private Residential			Page No: 37
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Private Residential				
1	Shell and Core Residential Works	5,120	m²	2,336.51	11,962,944.00
2	Private Residential Fit Out	3,741	m²	1,233.43	4,614,260.00
		Total		-	16,577,204.00

Planning Cost Estimate (January 2018) - Phase Ælient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	Job No: 34196 Building 3 - Private Residential			Page No: 38	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Shell and Core Residential Works				
1	Shell and core construction - Building 3; target rate based on Building 2	5,120	m²	1,935.00	9,907,200.00
2	Sub Total				9,907,200.00
3	Main Contractor Preliminaries (15%)		%	15.00	1,486,080.00
4	Main Contractor OH&P (5%)		%	5.00	569,664.00
	Total				11,962,944.00
	Private Residential Fit Out				
1	One Bed - Private	12	nr	73,083.33	877,000.00
2	Two Bed - Private	18	nr	92,888.89	1,672,000.00
3	Three Bed - Private	15	nr	122,200.00	1,833,000.00
4	Four Bed - Private	1	nr	165,000.00	165,000.00
5	Sub Total				4,547,000.00
6	Residential Cooling - 5 apartments (Top floor only)				
7	Fan coil unit and secondary pipework	19	nr	2,200.00	41,800.00
8	Secondary ductwork, condensate and power	19	nr	800.00	15,200.00
9	Allowance for on costs (MEP), BWIC etc			18.00	10,260.00
	Total				4,614,260.00

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	b No: 34196	Building 3 - Priva	ate Residential		Page No: 39	
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	One Bed - Private					
1	Fit out of one bedroom 51m2 NSA)	apartment - Small (Average	2	nr	69,000.00	138,000.00
2	Fit out of one bedroom 57m2 NSA)	apartment - Large (Typically	9	nr	72,000.00	648,000.00
3	Fit out of one bedroom 69m2 NSA)	apartment - Large (Typically	1	nr	91,000.00	91,000.00
		Total			•	877,000.00
	Two Bed - Private					
1	Fit out of two bedroom 69m2 NSA)	apartments - Small (Typically	12	nr	91,000.00	1,092,000.00
2	Fit out of two bedroom 75m2 NSA)	apartments - Medium (Typically	5	nr	95,000.00	475,000.00
3	Fit out of two bedroom 88m2 NSA)	apartments - Large (Typically	1	nr	105,000.00	105,000.00
		Total				1,672,000.00
	Three Bed - Private					
1	Fit out of three bedroo 103m2 NSA)	m apartments - Small (Average	11	nr	118,000.00	1,298,000.00
2	Fit out of three bedroo 118m2 NSA)	m apartments - Large (Typically	3	nr	130,000.00	390,000.00
3	Fit out of three bedroo 134m2 NSA)	m apartments - Large (Typically	1	nr	145,000.00	145,000.00
		Total				1,833,000.00
	Four Bed - Private					
1	Fit out of four bedroon 149m2 NSA)	n apartments - Family (Typically	1	nr	165,000.00	165,000.00
		Total				165,000.00

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 4 - Private Residential / Flexible Use				
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Building 4 - Private Residential / Flex	ible Use			
1	Flexible Use - Refurbishment	468	m²	1,801.95	843,314.38
2	Private Residential - Refurbishment	2,968	m²	2,926.56	8,686,038.44
		Total		_	9,529,352.82

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 4 - Private Residential / Flexible Use				
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use - Refurbishment				
1	Flexible Use Shell and Core	468	m²	1,801.95	843,314.38
2	Flexible Use Fit Out		Excl		
		Total		-	843,314.38

Planning Cost Estimate (January 2018) - Phase Ælient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	o No: 34196	Building 4 - Private Residential / Flexil	ole Use		Page No: 42
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use Shell and Core				
1	Substructure				165,080.00
2	Frame and Upper Floors				51,370.00
3	Roof				
4	External Walls and Doors				265,500.00
5	Stairs				15,000.00
6	Internal Walls and Doors				66,530.00
7	Internal Finishes & Fittings				9,360.00
8	Mechanical and Electrical Installation	on			84,357.00
9	Lifts				41,200.00
10	Sub Total				698,397.00
11	Main Contractor Preliminaries (15%	5)		15.00	104,759.55
12	Main Contractor OH&P (5%)			5.00	40,157.83
		Total			843,314.38

Stag Brewery Issue Date: 11-Jan-2018

	No: 34196 Building 4 - Private Res	idential / Flexil	ole Use		Page No: 43
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Substructure				
1	Works to Existing Foundations				
2	Allowance for works to existing foundations to building perimeter, assumed minimal works required	468	m²	30.00	14,040.00
3	New Foundations				
4	Allowance for works to form new foundations for internal structures, scope and details TBC	468	m²	50.00	23,400.00
5	Ground Floor Slab				
6	Build up to ground floor slab, hardcore, blinding etc, assumed 350mm thick	164	m³	160.00	26,240.00
7	In situ concrete to ground floor slab, assumed 300mm thick	140	m³	200.00	28,000.00
8	Reinforcement to above, assumed 260kg/m3	36	tn	1,250.00	45,000.00
9	Allowance for forming lift pit for flexible use lift	1	nr	5,000.00	5,000.00
10	Allowance for insulation, DPC and drainage to ground floor slab	468	m²	50.00	23,400.00
	Total			_	165,080.00
	Frame and Upper Floors			_	
1	Columns				
2	Allowance for vertical structure to flexible use areas, scope and details TBC, based on Building 2	468	m²	65.00	30,420.00
3	Upper Floors				
4	In-situ concrete to L01, assumed 250mm thick	18	m³	195.00	3,510.00
5	Reinforcement to L01 slabs, assumed 260kg/m3	5	tn	1,250.00	6,250.00
6	Formwork to LO1 slabs, basic finish	71	m²	70.00	4,970.00
7	Formwork to edge of slab	61	m	20.00	1,220.00
8	Allowance for upstands etc, details TBC	1	Item	5,000.00	5,000.00
	Total			_	51,370.00
	Roof				
1	Roof structure and coverings - see Residential		Incl		
	Total				0.00
	External Walls and Doors				
1	Allowance for refurbishment works to existing envelope, ground and first floor, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc	653	m²	300.00	195,900.00
2	E.O. allowance for new glazed area of curtain walling, assumed 6.2m high	56	m²	600.00	33,600.00
3	Allowance for new windows to existing envelope - small	4	nr	750.00	3,000.00
4	Allowance for new windows to existing envelope - large	17	nr	1,500.00	25,500.00
	Carried Forward				258,000.00
Ga	rdiner & Theobald LLP			Re	ef: / / 34196

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Building 4 - Private Res				Page No: 44
	Quantity	Unit	Rate £	Cost £
			r	
Brought Forward				258,000.00
or external double leaf glazed manual ors	1	nr	7,500.00	7,500.00
Total				265,500.00
or stair to overcome internal level changes at	1	nr	5,000.00	5,000.00
or stairs from L00 to L01, including handrails etc	1	nr	10,000.00	10,000.00
Total				15,000.00
lls and Doors				
or internal blockwork party walls to flexible lly; assumed 140mm thick	258	m²	110.00	28,380.00
or internal single leaf solid doors to flexible	4	nr	1,850.00	7,400.00
or internal double leaf solid doors to flexible	2	nr	3,000.00	6,000.00
or other internal doors yet to be shown on iser doors etc)	1	Item	15,000.00	15,000.00
d				
or simple glazed balustrade to LO1 void, Im high	13	m²	750.00	9,750.00
Total				66,530.00
shes & Fittings				
or wall finishes to flexible use area - shell and		Excl		
or dust sealer to flexible use area ground	468	m²	10.00	4,680.00
or dust sealer to flexible use area soffit	468	m²	10.00	4,680.00
or internal and external statutory signage -		Excl		
Total				9,360.00
and Electrical Installation				
or capped power, water, drainage, sprinklers to flexible use areas	468	m²	175.00	81,900.00
		%	3.00	2,457.00
Total				84,357.00
or passenger lift, ground to first floor	1	nr	40,000.00	40,000.00
			3.00	1,200.00
Total				41,200.00
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eobald LLP				Total

#### Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	b No: 34196	Building 4 - Private Residential / Flex	ible Use		Page No: 45
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Private Residential - Refurbishme	ent			
1	Residential Shell and Core	2,968	m²	2,092.12	6,209,398.44
2	Private Residential Fit Out	2,181	m²	1,135.55	2,476,640.00
		Total			8,686,038.44

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#### Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Jo	ob No: 34196 Building 4 - Private Residential / Flexible Use		Page No: 46		
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Residential Shell and Core				
1	Enabling Works				316,650.00
2	Substructure				234,180.00
3	Frame				296,800.00
4	Upper Floors				579,525.00
5	Roof				303,370.00
6	External Walls and Doors				1,116,750.00
7	Stairs				142,500.00
8	Internal Walls and Doors				307,090.00
9	Landlord Areas Fit Out				292,365.00
10	Mechanical and Electrical Installations				1,275,028.96
11	Lifts				278,100.00
12	Sub Total			_	5,142,358.96
13	Main Contractor Preliminaries			15.00	771,353.84
14	Main Contractor OH&P			5.00	295,685.64
		Total		_ _	6,209,398.44

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Jok	No: 34196 Building 4 - Private Re	sidential / Flexi	ole Use		Page No: 47
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Enabling Works				
1	Works to Existing Building				
2	Allowance for stripping out redundant internal structure, floors, partitions etc - scope TBC, assumed already largely removed.	2,222	m²	75.00	166,650.00
3	Allowance for temporary propping works associated with the above, scope to be confirmed	1	Item	150,000.00	150,000.00
	Total			•	316,650.00
	Substructure				
1	Works to Existing Foundations				
2	Allowance for works to existing foundations to building perimeter, assumed minimal works required	2,968	m²	30.00	89,040.00
3	New Foundations				
4	Allowance for works to form new foundations for internal structures, scope and details TBC	2,968	m²	30.00	89,040.00
5	Ground Floor Slab				
6	Build up to ground floor slab, hardcore, blinding etc, assumed 350mm thick	60	m³	160.00	9,600.00
7	In situ concrete to ground floor slab, assumed 300mm thick	52	m³	200.00	10,400.00
8	Reinforcement to above, assumed 260kg/m3	14	tn	1,250.00	17,500.00
9	Allowance for forming lift pits	2	nr	5,000.00	10,000.00
10	Allowance for insulation, DPC and drainage	172	m²	50.00	8,600.00
	Total				234,180.00
	Frame				
1	Allowance for new frame to Building 4, columns and shear walls etc - details TBC	2,968	m²	100.00	296,800.00
	Total				296,800.00
	Upper Floors				
1	In-situ concrete upper floor slabs to residential areas, L01 to L07, 250mm thick as advised by WSL - assumed all new	699	m³	195.00	136,305.00
2	Reinforcement to upper floor slabs, 260kg/m3 as advised by WSL	182	tn	1,250.00	227,500.00
3	Formwork to upper floor slabs, basic finish	2,796	m²	70.00	195,720.00
4	Allowance for upstands etc, details TBC	1	Item	20,000.00	20,000.00
	Total				579,525.00
	Roof				
1	Roof Structure				
	Carried Forward				0.00
Ga	rdiner & Theobald LLP			í	Ref: / / 34196

Issue Date: 11-Jan-2018

Jol	lob No: 34196 Building 4 - Private Residential / Flexible Use				Page No: 48	
No.	Description	Quantity	Unit	Rate	Cost	
				£	£	
	Brought Forward				0.00	
2	Allowance for new roof structure to pitched roof areas at LO6, measured on plan	398	m²	250.00	99,500.00	
3	In-situ concrete slab to L07 terrace, assumed 300mm thick	38	m³	195.00	7,410.00	
4	Reinforcement to roof slab, assumed 280kg/m3	11	tn	1,250.00	13,750.00	
5	Formwork to roof slab, basic finish	125	m²	70.00	8,750.00	
6	Formwork to roof slab edges, assumed 300mm thick	48	m	70.00	3,360.00	
7	Allowance for forming parapet to L08 roof, details TBC	51	m	200.00	10,200.00	
8	Roof Coverings					
9	Allowance for roof coverings to L06 and L07 pitched roofs, including waterproofing insulation and drainage etc, material TBC; all measured on plan	398	m²	300.00	119,400.00	
10	Allowance for plant screen to L07 terrace, assumed 1.7m high, assumed metal	82	m²	500.00	41,000.00	
	Total				303,370.00	
	External Walls and Doors			_		
1	Ground Floor					
2	Injected damp treatment / waterproofing to walls		Excl			
3	Allowance for refurbishment works to existing envelope, ground floor, scope TBC, 2.6m high; assumed to include repairs to brickwork, insulation, drylining to internal face etc	75	m²	300.00	22,500.00	
4	Allowance for external double leaf manual entrance doors to ground floor residential entrances	4	nr	5,000.00	20,000.00	
5	Level 1 to Level 6					
6	Injected damp treatment / waterproofing to walls		Excl			
7	Allowance for refurbishment works to existing envelope, LO1 to LO6, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc	2,403	m²	300.00	720,900.00	
8	Allowance for new windows to existing envelope - small	171	nr	750.00	128,250.00	
9	Allowance for new windows to existing envelope - Medium	11	nr	1,100.00	12,100.00	
10	Allowance for new windows to existing envelope - large	14	nr	1,500.00	21,000.00	
11	Allowance for metal railing juliette balcony balustrades to large windows	14	nr	1,000.00	14,000.00	
12	Level 7					
13	Allowance for new facade to L07, assumed part brick, part glazed, 3.7m floor to floor	190	m²	800.00	152,000.00	
14	Allowance for new round windows to existing envelope	8	nr	750.00	6,000.00	
15	Rainwater fittings					
	Carried Forward				1,096,750.00	
Ga	rdiner & Theobald LLP			Re	f: / / 34196	

Issue Date: 11-Jan-2018

	o No: 34196 Building 4 - Private Res	•			Page No: 49
No.	Description	Quantity	Unit	Rate £	Cost f
				-	•
	Brought Forward				1,096,750.0
16	Allowance for rainwater pipes	1	Item	20,000.00	20,000.0
	Total			_	1,116,750.0
	Stairs				
1	Allowance for stairs from ground to level 5, including balustrade / handrails	5	Flight	12,500.00	62,500.00
2	Allowance for stairs from ground to level 6, including balustrade / handrails	6	Flight	12,500.00	75,000.0
3	E.O. allowance for miscellaneous stairs / ladders	1	Item	5,000.00	5,000.00
	Total			_	142,500.0
	Internal Walls and Doors			_	
1	Allowance for internal party and corridor walls to residential areas only; based on residential GIA	2,968	m²	55.00	163,240.00
2	Allowance for residential apartment front doors; single leaf	21	nr	2,200.00	46,200.0
3	Allowance for internal doors to staircores, ground to level 6	11	nr	2,000.00	22,000.00
4	Allowance for riser doors	89	nr	850.00	75,650.0
	Total			_	307,090.0
	Landlord Areas Fit Out				
1	Allowance for wall finishes; plaster and paint	787	m²	75.00	59,025.00
2	Allowance for floor finishes; assumed carpet, including build up	787	m²	100.00	78,700.0
3	Allowance for ceiling finishes; suspended plasterboard, emulsion paint	787	m²	70.00	55,090.0
4	E.O. allowance for entrance finishes to residential entrance - entrance matting etc	172	m²	350.00	60,200.0
5	Allowance for fixed fittings to common areas, signage, post boxes etc - assumed minimal	787	m²	50.00	39,350.00
	Total			_	292,365.0
	Mechanical and Electrical Installations			_	
1	Sanitary Appliances - Included in fitout	2,968	Incl		
2	Services Equipment - Included in FF&E	2,968	Incl		
3	Disposal Installation	2,968	m²	26.00	77,168.0
4	Water Installations	2,968	m²	30.00	89,040.0
5	Heat Source - Refer to Energy Centre	2,968	Incl		
6	Space Heating and Air Treatment	2,968	m²	70.00	207,760.0
7	Ventilation	2,968	m²	30.00	89,040.0
8	Electrics Installation	2,968	m²	105.00	311,640.0
	Carried Forward				774,648.00
Ga	rdiner & Theobald LLP			Re	ef: / / 34196

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	No: 34196 Building 4 - Private	Residential / Flexi	ble Use		Page No: 50
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				774,648.00
9	Gas Installation	2,968	Incl		
10	Fire and Lighting Protection	2,968	m²	8.00	23,744.00
11	Communications, Security and Control system	2,968	m²	80.00	237,440.00
12	Specialist Installations		Excl		
13	Builderswork in connection			3.00	31,074.96
14	Testing and Commissioning			2.00	21,338.14
15	MEP Subcontractor Preliminaries			13.00	141,471.86
16	Residential Cooling - 4 apartments				
17	Condenser unit - S&C	16	nr	1,800.00	28,800.00
18	Shell and core pipework - S&C	16	nr	600.00	9,600.00
19	Allowance for on costs (MEP), BWIC			18.00	6,912.00
	Total				1,275,028.96
	Lifts				
1	Allowance for residential passenger lift serving floors ground to level 5 - Assumed 17 person lift	1	nr	85,000.00	85,000.00
2	Allowance for residential passenger / goods / firefighting lift serving floors ground to level 7 - Assumed 17 person lift	1	nr	185,000.00	185,000.00
3	BWIC		%	3.00	8,100.00
	Total				278,100.00

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 4 - Private Residential / Flexible Use			Page No: 51	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Private Residential Fit Out				
1	Two Bed - Private	15	nr	100,800.00	1,512,000.00
2	Three Bed - Private	5	nr	166,600.00	833,000.00
3	E.O. allowance for stairs to duplex/triplex apartments - scope TBC	6	nr	12,500.00	75,000.00
4	Sub Total				2,420,000.00
5	Residential Cooling - 4 apartments				
6	Fan coil unit and secondary pipework	16	nr	2,200.00	35,200.00
7	Secondary ductwork, condensate and power	16	nr	800.00	12,800.00
8	Allowance for on costs (MEP), BWIC			18.00	8,640.00
	Total				2,476,640.00

Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 4 - Private Residential / Flexible Use			Page No: 52	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Two Bed - Private				
1	Fit out of two bedroom apartments - medium, typically 80m2 NSA	1	nr	87,000.00	87,000.00
2	Fit out of two bedroom apartments - large, typically 80m2 NSA	1	nr	87,000.00	87,000.00
3	Fit out of two bedroom apartments - large, average 93m2 NSA	12	nr	100,000.00	1,200,000.00
4	Fit out of two bedroom apartments - large (Duplex unit), typical 128m2 NSA	1	nr	138,000.00	138,000.00
	Total				1,512,000.00
	Three Bed - Private				
1	Fit out of three bedroom apartments - large (Duplex unit), typical 132m2 NSA	1	nr	142,000.00	142,000.00
2	Fit out of three bedroom apartments - large (Duplex unit), typical 152m2 NSA	1	nr	164,000.00	164,000.00
3	Fit out of three bedroom apartments - large (Duplex unit), typical 159m2 NSA	1	nr	172,000.00	172,000.00
4	Fit out of three bedroom apartments - large (Duplex unit), typical 162m2 NSA	1	nr	175,000.00	175,000.00
5	Fit out of three bedroom apartments - large (Duplex unit), typical 167m2 NSA	1	nr	180,000.00	180,000.00
	Total				833,000.00

#### Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	Job No: 34196 Public Realm within Site Boundary			Page No: 53	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Public Realm within Site Boundary				
1	Hard Landscaping				2,255,100.00
2	Soft Landscaping				1,213,525.00
3	Fittings				1,184,212.00
4	Sub Total			_	4,652,837.00
5	Main Contractor Preliminaries			15.00	697,925.55
6	Main Contractor OH&P			5.00	267,538.13
		Total		_	5,618,300.68

Issue Date: 11-Jan-2018

Jol	o No: 34196 <b>P</b> ı	ublic Realm with	in Site Bounda	·y		Page No: 54
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Hard Landscaping					
1	Allowance for works associated with land for forming levels for landscaped areas	mation;	6,646	m²	20.00	132,920.00
2	Hard landscaping to Phase A; stone paving ge per Gillespies mark-up, including sub-base	enerally as	5,186	m²	250.00	1,296,500.00
3	Hard landscaping to Phase A; feature stone p Gillespies mark-up, including sub-base	aving as per	1,154	m²	275.00	317,350.00
4	Hard landscaping to Phase A; ceramic tiles to residential gardens as per Gillespies mark-up sub-base		248	m²	225.00	55,800.00
5	Hard landscaping to Phase A; small block sett Gillespies mark-up, including sub-base	ts as per	57	m²	200.00	11,400.00
6	E.O. allowance for build up to vehicular route	es	835	m²	50.00	41,750.00
7	Allowance for feature steps adjacent Block 4 overcome level changes between public reals Thames Towpath		1	Item	150,000.00	150,000.00
8	Allowance for steps / ramps generally to creabetween landscaped public realm areas	ate access	1	Item	50,000.00	50,000.00
9	Drainage to hard landscaped areas generally		6,646	m²	30.00	199,380.00
		Total				2,255,100.00
	Soft Landscaping					
1	Allowance for works associated with land for forming levels for landscaped areas etc	mation;	6,820	m²	20.00	136,400.00
2	Allowance for soft landscaping to formal courecreational lawn areas, lawn and shrub plan		790	m²	100.00	79,000.00
3	Allowance for mass planting to formal courty recreational lawn areas	ard and	567	m²	125.00	70,875.00
4	Allowance for rain gardens		181	m²	150.00	27,150.00
5	Allowance for hedges to private residential a at ground floor; assumed 1.5m high	partments	148	m	250.00	37,000.00
6	Allowance for trees - quantity as per S&P madrawing, including tree grilles	sterplan	67	nr	5,000.00	335,000.00
7	Allowance for soft landscaping to Lower Rich Park area to South of School; assumed lawn a planting		5,281	m²	100.00	528,100.00
8	Allowance for irrigation to soft landscaping a	reas		Excl		
		Total				1,213,525.00
	Fittings					
1	Allowance for fittings, street furniture etc to	Phase A	13,466	m²	15.00	201,990.00
	Carr	ied Forward				201,990.00
G-	rdiner & Theobald LLP	.ca i di walu			r	201,990.00 Ref: / / 34196
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Planning Cost Estimate (January 2018) - Phase AClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Public Realm within Site Boundary			Page No: 55	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				201,990.00
2	Allowance for supply and installation of public realm lighting to Phase A - Allowance based on landscaped area and costings are as stated in the Michael Grubb Studio lighting schedule dated 30/10/17 with the exception of external lighting to the School - Total allowance of £1,181,750	1	Item	694,062.00	694,062.00
3	Allowance for CCTV to Phase A	13,466	m²	10.00	134,660.00
4	Allowance for play features to residential courtyard	1	Item	50,000.00	50,000.00
5	Allowance for water feature	1	Item	100,000.00	100,000.00
6	Allowance for public art		Excl		
7	Allowance for bat boxes including fittings etc - Allowance based on total landscaped area; quantity based on Watermans Protected Species Report dated November 2017 (20nr Total)	7	nr	250.00	1,750.00
8	Allowance for bird boxes including fittings etc - Allowance based on total landscaped area; quantity based on Watermans Protected Species Report dated November 2017 (20nr Total)	7	nr	250.00	1,750.00
	Total				1,184,212.00

# APPENDIX B PHASE B SUMMARY AND INDICATIVE COSTINGS



## STAG BREWERY, LONDON S&P PLANNING SCHEME COST ESTIMATE

Job No. : 34196Issue Date : 11-Jan-18Client : Reselton Properties LtdBase Date : 4Q 2017

#### **APPENDIX B: PHASE B SUMMARY AND INDICATIVE COSTINGS**

Phase B - By Use Total GIA: 436,917 ft <sup>2</sup>
Above Ground GIA: 307,330 ft <sup>2</sup>

Phase B	Quantity	Unit	Rate (£)	Rounded Total (£)
Demolition Works	436,917	ft²	1	280,000
Enabling and infrastructure works	436,917	ft²	14	6,280,000
Basement (Phase B - 297 Spaces)	129,587	ft²	229	29,650,000
Flexible Use S&C	26,571	ft²	154	4,100,000
Offices	26,089	ft²	298	7,770,000
Gym S&C	7,966	ft²	342	2,730,000
Hotel	17,955	ft²	289	5,180,000
Private Residential	228,749	ft²	301	68,780,000
Public Realm within Site Boundary	436,917	ft²	9	3,720,000
Sub total				128,490,000
Contingency	7.5	%	128,490,000	9,640,000
Total				138,130,000

Above Ground Cost/sqft of above ground GIA (Excluding Basement) 346

Cost/sqft of Above Ground GIA 449



## STAG BREWERY, LONDON S&P PLANNING SCHEME COST ESTIMATE

Job No. : 34196Issue Date : 11-Jan-18Client : Reselton Properties LtdBase Date : 4Q 2017

#### **APPENDIX B: PHASE B SUMMARY AND INDICATIVE COSTINGS**

Phase B - By Building Total GIA: 436,917 ft <sup>2</sup>
Above Ground GIA: 307,330 ft <sup>2</sup>

Phase B	Quantity	Unit	Rate (£)	Total (£)
Demolition Works	436,917	ft²	1	281,203
Enabling and infrastructure works	436,917	ft²	14	6,280,099
Basement	129,587	ft²	229	29,652,698
Building 5	58,127	ft²	296	17,233,505
Flexible Use S&C	6,117	ft²	254	1,553,697
Offices	26,089	ft²	298	7,772,682
Gym S&C	7,966	ft²	342	2,726,512
Hotel	17,955	ft²	289	5,180,614
Building 6	28,207	ft²	266	7,516,271
Flexible Use (Shell & Core)	4,828	ft²	125	601,806
Private Residential	23,379	ft²	296	6,914,465
Building 7	88,151	ft²	292	25,730,103
Flexible Use (Shell & Core)	6,782	ft²	125	844,405
Private Residential	81,369	ft²	306	24,885,698
Building 8	95,969	ft²	290	27,813,000
Flexible Use (Shell & Core)	5,574	ft²	125	694,288
Private Residential	90,395	ft²	300	27,118,712
Building 10	36,876	ft²	278	10,266,371
Flexible Use (Shell & Core)	3,270	ft²	125	407,459
Private Residential	33,606	ft²	293	9,858,912
Public Realm within Site Boundary	436,917	ft²	9	3,718,680
Sub total				128,491,928
Contingency	7.5	%	128,491,928	9,636,895
Total				138,128,823

Above Ground Cost/sqft of above ground GIA (Excluding Basement) 346

Cost/sqft of Above Ground GIA 449

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Jo	b No: 34196	Demolition Works			Page No: 1
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Demolition Works				
1	Demolition Works				34,400.00
2	Site Clearance				198,480.00
3	Sub Total			_	232,880.00
4	Demolition Contractor Preliminaries		%	15.00	34,932.00
5	Demolition Contractor OH&P		%	5.00	13,390.60
		Total		_	281,202.60

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Demolition Works		Page No: 2		
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Demolition Works				
1	Demolish existing buildings on site - all demolished as part of Phase A		Incl		
2	Demolition of existing riverwall from +10.68 AOD down to proposed retained level of +6.70 AOD - Phase B extent only	344	m²	100.00	34,400.00
	Total			-	34,400.00
	Site Clearance			-	
1	Allowance for demolition and removal of site features to Phase B site area - misc. silos, tanks, fencing, canopies, walls, fixed fittings etc	13,232	m²	15.00	198,480.00
	Total			-	198,480.00

#### Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	Job No: 34196 Enabling and Infrastructure Works			Page No: 3	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Enabling and Infrastructure Works				
1	Enabling Works				650,560.00
2	Energy Centre and Utilities Works				4,550,350.00
3	Sub Total			_	5,200,910.00
4	Allowance for Main Contractor Preliminaries		%	15.00	780,136.50
5	Allowance for Main Contractor OH&P		%	5.00	299,052.33
		Total		-	6,280,098.83

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Enabling and Infrastructure Works				Page No: 4
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Enabling Works				
1	Site Enabling Works				
2	Allowance for archaeology, excavation trenches etc, assumed low risk site	1	Item	75,000.00	75,000.00
3	Allowance for services diversions - scope to be advised	1	Item	150,000.00	150,000.00
4	Allowance for ecology works - assumed low risk		Excl		
5	Allowance for decontamination / remediation works - assumed not required		Excl		
6	Allowance for creating consistent site level; increase to existing ground floor levels to areas not above the basement by an average of 0.65m, assumed basement excavation spoil to be utilised, allowance to haul and compact	2,788	m³	20.00	55,760.00
7	Allowance for creating proposed levels to residential areas, see public realm		Incl		
8	Flood Protection Wall				
9	Allowance for new flood protection wall to river front boundary, to Phase 1B extent only, assumed 5.5m deep, construction detail TBC	430	m²	500.00	215,000.00
10	Allowance for brick cladding to new wall above ground level of 6m, both sides	258	m²	300.00	77,400.00
11	Allowance for coping to top of wall	86	m	100.00	8,600.00
12	Allowance for glass balustrade to top of wall, 1m high	86	m	800.00	68,800.00
	Total			_	650,560.00
	Energy Centre and Utilities Works				
1	Energy Centre and Utilities Works				
2	Allowance for substation and electricity connection	1	Item	300,000.00	300,000.00
3	Allowance for gas supply - assumed connection to existing local infrastructure and on site distibution via basement	1	ltem	75,000.00	75,000.00
4	Allowance for water supply - assumed connection to existing local infrastructure and on site distibution via basement(assumed quantity of connections)	5	nr	25,000.00	125,000.00
5	Allowance for foul and surface water drainage connections - assumed connection to existing local infrastructure (assumed quantity of connections)	6	nr	35,000.00	210,000.00
6	Allowance for incoming BT and telecom connections, assumed supplies available locally with no upgrading required	1	Item	50,000.00	50,000.00
7	Allowance for foul and surface water drainage to Phase B, assumed majority via basement	39,860	m²	10.00	398,600.00
	Carried Forward				1,158,600.00
Ga	rdiner & Theobald LLP			Re	ef: / / 34196

#### Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Enabling and Infrastructure Works			Page No: 5	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				1,158,600.00
8	E.O allowance for on-site attenuation requirements including excavation, disposal, cellular storage system, membrane, backfilling etc - Quantity apportioned based on landscaped area; total quantity of 2,650m3 as per Watermans Drainage Strategy Report dated October 2017	451	m³	450.00	202,950.00
9	Allowance for energy centre and renewables, PVs etc - requirements to be set out, allowed based on total proposed development area	39,860	m²	80.00	3,188,800.00
10	Sub Total			-	4,550,350.00
	Total			_	4,550,350.00

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	No: 34196	Basement			Page No: 6
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Basement				
1	Basement Perimeter Walls				2,116,875.00
2	Basement Slabs				12,175,855.00
3	Shear Walls and Columns				859,865.00
4	Ground Floor Slab				4,352,785.00
5	Internal Walls and Doors				554,970.00
6	Internal Finishes and Fittings				1,755,190.00
7	Mechanical and Electrical Installations				2,529,860.25
8	Sub Total			-	24,345,400.25
9	Main Contractor Preliminaries		%	16.00	3,895,264.04
10	Main Contractor OH&P		%	5.00	1,412,033.21
11	Total			-	29,652,697.50
		Total			29,652,697.50

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jok	No: 34196 Bas	asement			Page No: 7		
No.	Description	Quantity	Unit	Rate	Cost		
				£	£		
	Basement Perimeter Walls						
1	Sheet Piling						
2	Sheet piling to basement perimeter, assumed 16m deep, 450mm overall thick sheet piles, fully welded, painted to interior face	6,720	m²	250.00	1,680,000.00		
3	E.O. for 200 x 200 x 18 RSA angle to tie into raft slab $(54.3 \text{kg/m})$	23	tn	2,500.00	57,500.00		
4	E.O. for $150 \times 150 \times 10$ RSA angles to top of sheet piles, both sides (23kg/m)	19	tn	2,500.00	47,500.00		
5	Capping Beam						
6	Allowance for capping beam to basement perimeter, details TBC	420	m	350.00	147,000.00		
7	Lining Walls						
8	Perimeter in situ concrete lining walls as per WSL markup, 350mm thick as per WSL info, 3.7m high	250	m³	210.00	52,500.00		
9	Reinforcement to above, 250kg/m3 as advised by WSL	63	tn	1,250.00	78,750.00		
10	Formwork to above, one side	715	m²	75.00	53,625.00		
11	Waterproofing						
12	Waterproofing to walls, cavity drain, block wall etc - advised not required		Excl				
	Total				2,116,875.00		
	Basement Slabs						
1	Excavation and Disposal						
2	Excavation for main basement area, assumed 5.0m deep from average existing site level of 5.1m	62,275	m³	5.00	311,375.00		
3	Disposal of above - assumed non hazardous	62,275	m³	50.00	3,113,750.00		
4	E.O. allowance for contamination (15%)	9,341	m³	75.00	700,575.00		
5	E.O. allowance for obstructions (15%)	9,341	m³	100.00	934,100.00		
6	Allowance for ground water removal/management as per requirement set out in Watermans environmental statement (Demo, Refurb and Construction)	1	Item	60,000.00	60,000.00		
7	Raft Slab						
8	Build up to raft slab, hardcore, blinding etc, assumed 350mm thick	4,214	m³	160.00	674,240.00		
9	Raft, 1000mm thick as per WSL info - assumed waterproof concrete	12,039	m³	225.00	2,708,775.00		
10	Reinforcement to above, 190kg/m3 as per WSL info	2,287	tn	1,250.00	2,858,750.00		
11	In situ concrete to form upstand / channel to perimeter of basement; 450mm high by 150mm wide as advised by WSL	28	m³	210.00	5,880.00		
12	Reinforcement to above, assumed 150kg/m3	4	tn	1,250.00	5,000.00		
	Carried Forward				11,372,445.00		
Ga	Gardiner & Theobald LLP Ref: / / 34196						

Issue Date: 11-Jan-2018

Jo	o No: 34196 Baser	nent			Page No: 8
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				11,372,445.00
13	Formwork to concrete upstands	378	m²	70.00	26,460.00
14	E.O. for lowered areas for tanks etc - scope TBC	1	Item	80,000.00	80,000.00
15	E.O. for forming lift pits	19	nr	5,000.00	95,000.00
16	Allowance for DPM and insulation to slab	12,039	m²	25.00	300,975.00
17	Allowance for underslab drainage	12,039	m²	25.00	300,975.00
18	Waterproofing				
19	Waterproofing to slab - second layer of defence - advised as not required		Excl		
	Total			_	12,175,855.00
	Shear Walls and Columns				
1	Columns				
2	In situ concrete columns to basement, 450mm x 450mm, 3.7m high, assumed 354nr	265	m³	210.00	55,650.00
3	Reinforcement to concrete columns, 295kg/m3 as advised by WSL	78	tn	1,250.00	97,500.00
4	Formwork to 450mm x 450mm concrete columns, basic finish	2,358	m²	75.00	176,850.00
5	In situ concrete columns to basement, 700mm x 300mm, 3.7m high, assumed 30nr	23	m³	210.00	4,830.00
6	Reinforcement to concrete columns, 295kg/m3 as advised by WSL	7	tn	1,250.00	8,750.00
7	Formwork to 700mm x 300mm concrete columns, basic finish	222	m²	75.00	16,650.00
8	E.O. for column shear heads, 175kg/m2 - TBC	384	nr	100.00	38,400.00
9	Shear Walls				
10	In situ concrete core walls; 250mm thick as advised by WSL	333	m³	210.00	69,930.00
11	Reinforcement to core walls; 220kg/m3 as advised by WSL	73	tn	1,250.00	91,250.00
12	Formwork to core walls; both sides, basic finish	2,667	m²	75.00	200,025.00
13	Ramp Walls				
14	In situ concrete walls; assumed 250mm thick	93	m³	210.00	19,530.00
15	Reinforcement to walls; assumed 220kg/m3	20	tn	1,250.00	25,000.00
16	Formwork to walls; both sides, basic finish	740	m²	75.00	55,500.00
	Total			-	859,865.00
	Ground Floor Slab			_	
1	500mm thick ground floor slab to external landscaped areas				
	Carried Forward				0.00
Ga	rdiner & Theobald LLP			R	ef: / / 34196

Issue Date: 11-Jan-2018 Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Jol	) No: 34196 Baser	ment			Page No: 9
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				0.00
2	In situ concrete to ground floor slab above basement to external landscaped areas/roads, 500mm thick as per WSL info	3,270	m³	200.00	654,000.00
3	Reinforcement to above, 220kg/m3 as per WSL info	719	tn	1,250.00	898,750.00
4	Formwork to soffit, basic finish	6,540	m²	70.00	457,800.00
5	Formwork to sides	210	m²	70.00	14,700.00
6	250mm thick ground floor slab to residential areas				
7	In situ concrete to ground floor slab to Block 7, 8, 10, 11 and 12 residential uses, 250mm thick as per WSL info	675	m³	200.00	135,000.00
8	Reinforcement to above, 260kg/m3 as per WSL info	176	tn	1,250.00	220,000.00
9	Formwork to soffit, basic finish	2,700	m²	70.00	189,000.00
10	300mm thick ground floor slab to retail areas				
11	In situ concrete to ground floor slab to Block 5, 6, 7, 8, 10, 11 and 12 retail uses, 300mm thick as per WSL info	840	m³	200.00	168,000.00
12	Reinforcement to above, 220kg/m3 as per WSL info	185	tn	1,250.00	231,250.00
13	Formwork to soffit, basic finish	2,800	m²	70.00	196,000.00
14	Steps to ground floor slab				
15	In situ concrete to steps in ground floor slab for changes in levels between residential and retail uses, assumed 1.5m high and 500mm thick	258	m³	200.00	51,600.00
16	Reinforcement to above, assumed 260kg/m3	67	tn	1,250.00	83,750.00
17	Formwork to steps in ground floor slab; both sides	1,033	m²	70.00	72,310.00
18	In situ concrete to steps in ground floor slab for changes in levels between residential use and landscaped podium, assumed 1.6m high and 500mm thick	299	m³	200.00	59,800.00
19	Reinforcement to above, assumed 260kg/m3	78	tn	1,250.00	97,500.00
20	Formwork to steps in ground floor slab; both sides	1,197	m²	70.00	83,790.00
21	In situ concrete to steps in ground floor slab for changes in levels between retail use and landscaped podium, assumed 0.95m high and 500mm thick	215	m³	200.00	43,000.00
22	Reinforcement to above, assumed 260kg/m3	56	tn	1,250.00	70,000.00
23	Formwork to steps in ground floor slab; both sides	859	m²	70.00	60,130.00
24	Transfer Beams				
25	In situ concrete to transfer beams; 1000mm deep x 500mm wide as advised by WSL	281	m³	210.00	59,010.00
26	Reinforcement to the above; 150kg/m3 as advised by WSL	42	tn	1,250.00	52,500.00
27	Formwork to transfer beams	1,405	m²	75.00	105,375.00
28	E.O. for beams / transfer structures yet to be detailed - scope TBC - assumed limited	1	Item	50,000.00	50,000.00
	Carried Forward				4,053,265.00
Ga	rdiner & Theobald LLP			Re	f: / / 34196

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jol	o No: 34196 Baser	ment			Page No: 10
No.	Description	Quantity	Unit	Rate £	Cost £
				-	-
	Brought Forward				4,053,265.00
29	Basement Perimeter Detail - 2 (As advised by WSL)				
30	In situ concrete to transfer beam; assumed 1000mm deep x 500mm wide	9	m³	210.00	1,890.00
31	Reinforcement to the above; assumed 150kg/m3	1	tn	1,250.00	1,250.00
32	Formwork to transfer beams	47	m²	75.00	3,525.00
33	Basement Perimeter Detail - 3 (As advised by WSL)				
34	In situ concrete to transfer beam; assumed 600mm deep $x\ 500$ mm wide	24	m³	210.00	5,040.00
35	Reinforcement to the above; assumed 150kg/m3	4	tn	1,250.00	5,000.00
36	Formwork to transfer beams	126	m²	75.00	9,450.00
37	Basement Perimeter Detail - 4 (As advised by WSL)				
38	In situ concrete to transfer beam; assumed 1000mm deep x 500mm wide	12	m³	210.00	2,520.00
39	Reinforcement to the above; assumed 150kg/m3	2	tn	1,250.00	2,500.00
40	Formwork to transfer beams	62	m²	75.00	4,650.00
41	Basement Perimeter Detail - 5 (As advised by WSL - Captured in Residential Substructure Costs)				
42	In situ concrete to transfer beam; assumed 600mm deep $x$ 500mm wide		m³	210.00	
43	Reinforcement to the above; assumed 150kg/m3		tn	1,250.00	
44	Formwork to transfer beams		m²	75.00	
45	Tree Pits				
46	Allowance for forming tree pits within ground floor slab - Size and quantity to be confirmed	1	Item	150,000.00	150,000.00
47	Ramp				
48	In situ concrete to ramp, 350mm thick as advised by WSL	162	m³	210.00	34,020.00
49	Reinforcement to above, 215kg/m3 as advised by WSL	35	tn	1,250.00	43,750.00
50	Formwork to above	444	m²	75.00	33,300.00
51	Formwork to sides	35	m²	75.00	2,625.00
	Total			_	4,352,785.00
	Internal Walls and Doors				
1	Internal Walls				
2	Internal blockwork walls to basement, assumed 140mm thick, 3.7m high	2,838	m²	110.00	312,180.00
3	Allowance for enhanced fire / acoustic requirements to plant areas e.g. energy centre - assumed 20% of total wall area	568	m²	100.00	56,800.00
4	Allowance for other walls yet to be reflected on plan (10%)	284	m²	110.00	31,240.00
	Carried Forward				400,220.00
Ga	rdiner & Theobald LLP			Re	ef: / / 34196

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Jol	o No: 34196 Basement				Page No: 11		
No.	Description	Quantity	Unit	Rate	Cost		
				£	£		
	Brought Forward				400,220.00		
5	Internal Doors						
6	Allowance for single leaf internal doors to basement areas - assumed quantity	35	nr	1,750.00	61,250.00		
7	Allowance for double leaf internal doors to basement areas - assumed quantity	30	nr	2,000.00	60,000.00		
8	Allowance for riser doors to basement areas - assumed quantity	30	nr	800.00	24,000.00		
9	E.O. allowance for fire / acoustic requirements to plant rooms - assumed 40% of doors	38	nr	250.00	9,500.00		
	Total				554,970.00		
	Internal Finishes and Fittings			_			
1	Wall Finishes						
2	Allowance for emulsion paint to internal blockwork walls	5,676	m²	15.00	85,140.00		
3	Allowance for drylining and emulsion paint to concrete shear walls (one side only)	1,333	m²	65.00	86,645.00		
4	Allowance for paint to concrete columns	2,580	m²	15.00	38,700.00		
5	E.O. allowance for tanking to plant rooms etc	1	Item	35,000.00	35,000.00		
6	E.O. for enhanced finishes to building cores	9	nr	5,000.00	45,000.00		
7	Floor Finishes						
8	Allowance for screed to basement areas	12,039	m²	35.00	421,365.00		
9	Allowance for floor finishes to basement areas, assumed epoxy paint generally	12,039	m²	25.00	300,975.00		
10	E.O. allowance for tanking to plant rooms etc	1	Item	35,000.00	35,000.00		
11	E.O. for enhanced finishes to building cores	9	nr	5,000.00	45,000.00		
12	Allowance for white lining to car park spaces and associated circulation zones etc	297	Spaces	150.00	44,550.00		
13	Ceiling Finishes						
14	Allowance for ceiling finish to basement areas, assumed paint to concrete soffits generally	12,039	m²	10.00	120,390.00		
15	E.O. for enhanced finishes to building cores	9	nr	5,000.00	45,000.00		
16	Fixed Fittings						
17	Allowance for signage	12,039	m²	5.00	60,195.00		
18	Allowance for residential bike racks, assumed 1nr space per apartment	278	nr	150.00	41,700.00		
19	Allowance for commercial bike racks, assumed 1nr bike rack per 1,000sq ft GIA	130	nr	150.00	19,500.00		
20	Allowance for showers to commercial bike storage only, assumed 1 shower per 15nr bike spaces	9	nr	7,500.00	67,500.00		
	Carried Forward				1,491,660.00		
Ga	rdiner & Theobald LLP			Re	f: / / 34196		

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Description				
	Quantity	Unit	Rate	Cost
			£	£
Brought Forward				1,491,660.00
Allowance for lockers to commercial bike storage area only	130	nr	175.00	22,750.00
Allowance for other fixed fittings - scope TBC	12,039	m²	20.00	240,780.00
Total				
Mechanical and Electrical Installations				
MEP - Car Park				
Allowance for MEP installations to car parking areas	9,268	m²	125.00	1,158,500.00
MEP - Other Areas				
Allowance for MEP installations to other areas	2,771	m²	425.00	1,177,675.00
Allowance for car chargers - Say 20% of car parking spaces	60	nr	2,000.00	120,000.00
BWIC		%	3.00	73,685.25
Total			_	2,529,860.25
	Allowance for lockers to commercial bike storage area only  Allowance for other fixed fittings - scope TBC  Total  Mechanical and Electrical Installations  MEP - Car Park  Allowance for MEP installations to car parking areas  MEP - Other Areas  Allowance for MEP installations to other areas  Allowance for car chargers - Say 20% of car parking spaces  BWIC	Allowance for lockers to commercial bike storage area only  Allowance for other fixed fittings - scope TBC  12,039  Total  Mechanical and Electrical Installations  MEP - Car Park  Allowance for MEP installations to car parking areas  9,268  MEP - Other Areas  Allowance for MEP installations to other areas  2,771  Allowance for car chargers - Say 20% of car parking spaces  BWIC	Allowance for lockers to commercial bike storage area only  Allowance for other fixed fittings - scope TBC  Total  Mechanical and Electrical Installations  MEP - Car Park  Allowance for MEP installations to car parking areas  Allowance for MEP installations to other areas  Allowance for car chargers - Say 20% of car parking  BWIC  12,039  m²  12,039  m²  12,039  m²  12,039  m²  130  nr  12,039  m²  14,039  15  16  17  17  18  18  18  19  19  19  19  19  19  19	Brought Forward  Allowance for lockers to commercial bike storage area only  Allowance for other fixed fittings - scope TBC 12,039 m² 20.00  Total  Mechanical and Electrical Installations  MEP - Car Park  Allowance for MEP installations to car parking areas 9,268 m² 125.00  MEP - Other Areas  Allowance for MEP installations to other areas 2,771 m² 425.00  Allowance for car chargers - Say 20% of car parking spaces  BWIC % 3.00

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

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Jo	b No: 34196	Building 5 - Hotel / Office	Building 5 - Hotel / Office / Gym / Flexible Use			Page No: 13
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Building 5 - Hotel / Office / Gym	/ Flexible Use				
1	Enabling Works		5,400	m²	271.74	1,467,414.38
2	Substructure - Basement Box		1,089	m²	2,912.73	3,171,957.60
3	Hotel & Restaurant		1,668	m²	2,835.87	4,730,234.54
4	Office & Flexible Use		2,992	m²	2,464.31	7,373,205.11
5	Basement Gym		740	m²	576.87	426,882.95
6	External Works / Public Realm		5,400	m²	11.82	63,810.34
		Total			_	17,233,504.92

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Jol	o No: 34196 Building 5 - Hotel / Office	ce / Gym / Flexi	ible Use		Page No: 14
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Enabling Works				
1	Works to Existing Building				
2	Allowance for demolition of existing building behind retained facade frontage; including ground floor slab	3,155	m²	150.00	473,250.00
3	Allowance for facade retention system; assumed kentledge blocks to the external face with gantry for pedestrian walkway	1,620	m²	350.00	567,000.00
4	Allowance for underpinning works to retained facade to facilitate basement construction (95m length); to be confirmed by engineer	1	Item	100,000.00	100,000.00
5	Allowance for additional props to internal facade face	1	Item	50,000.00	50,000.00
6	Allowance for movement monitoring to retained facade	1	Item	25,000.00	25,000.00
7	Sub Total			-	1,215,250.00
8	Main Contractor Preliminaries			15.00	182,287.50
9	Main Contractor OH&P			5.00	69,876.88
	Total			-	1,467,414.38
	Substructure - Basement Box				
1	Sheet Piling to Basement				
2	Allowance for sheet piling to north and east elevations; assumed 10m deep, fully welded clutches	1,530	m²	200.00	306,000.00
3	Sub Total			-	306,000.00
5	Excavation				
6	Allowance for excavation to form new lower ground incl lightwell, assumed formation level +1.35m (excavation depth 4.7m)	5,527	m³	50.00	276,350.00
7	EO Allowance for disposal of mild contaminated material; assumed 15%	829	m³	75.00	62,175.00
8	EO Allowance for obstructions; assumed 15%	829	m³	100.00	82,900.00
9	Sub Total			-	421,425.00
11	Piled Foundations				
12	Allowance for foundations to Block 05; assumed 600mm dia CFA piles, 25m lengths with 180kg/m3 reinforcement; including 1000mm pile caps with 150kg/m3 - As advised by WSL	5,411	m²	100.00	541,100.00
13	Sub Total			-	541,100.00
15	Basement Slab				
16	Build up to basement slab; compacted sub base, blinding, insulation, DPM etc, assumed 350mm thick	412	m²	160.00	65,920.00
17	Allowance for basement slab; assumed 500mm thick	588	m³	210.00	123,480.00
18	Reinforcement to basement floor slab; 190kg/m3	112	tn	1,250.00	140,000.00
	Carried Forward				1,597,925.00
Ga	rdiner & Theobald LLP			R	ef: / / 34196

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Job No: 34196 Building 5 - Hotel / Office / Gym / Flexible Use					Page No: 15	
No.	Description	Quantity	Unit	Rate	Cost	
				£	£	
	Brought Forward				1,597,925.00	
19	Allowance for thickenings to slab at lift pit locations	4	nr	5,000.00	20,000.00	
20	Allowance for underslab drainage	1,176	m²	30.00	35,280.00	
	E.O Allowance for forming 300mm step in slab between Gym and Hotel BOH (17m)	1	Item	3,400.00	3,400.00	
22	Sub Total			_	388,080.00	
24	Basement Liner Walls					
	Allowance for reinforced insitu liner walls to new basement; 400mm thick, 3.45m high, installed in sections incl retaining wall to form lightwekk	254	m³	210.00	53,340.00	
26	Reinforcement to liner wall; 250kg/m3 assumed	52	tn	1,250.00	65,000.00	
27	Formwork to liner wall; basic finish one side	636	m²	70.00	44,520.00	
	Form work to face of liner wall along retained facade; left in position	317	m²	50.00	15,850.00	
	Allowance for compacted 6F2 engineered fill between retained facade and new retaining wall; 600mm width, assumed average depth 500mm	28	m³	65.00	1,820.00	
30	Sub Total			_	180,530.00	
32	External Walls					
	External walls to lightwell; new brickwork facade to match existing with linear detailing	124	m²	700.00	86,800.00	
34	Allowance for windows to new facade; 1.85m x 2.5m	6	nr	3,500.00	21,000.00	
	Allowance for manually operated, double leaf glazed doors and adjacent fixed glazing leading to lightwell; 1.84m x 3m	2	nr	7,000.00	14,000.00	
36	Sub Total			_	121,800.00	
38	Basement Waterproofing					
	Drained cavity wall system to new basement slab incl. void former and suspended floor	1,089	m²	190.00	206,910.00	
	Drained cavity system to liner walls incl. internal block cavity wall	523	m²	165.00	86,295.00	
41	Sub Total			_	293,205.00	
43	Basement Core Walls & Structural Columns					
44	Included in Hotel and Office Frame Sections					
46	Podium Slab					
	Allowance for reinforced insitu podium slab to new basement; assumed 500mm thick	544	m³	210.00	114,240.00	
48	Reinforcement to podium slab; 220kg/m3	120	tn	1,250.00	150,000.00	
	Formwork to underside of slab and edge; mildly enhanced finish to exposed soffit	1,180	m²	85.00	100,300.00	
	Carried Forward				2,616,680.00	
Gar	diner & Theobald LLP			R	ef: / / 34196	

#### Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	b No: 34196	Building 5 - Hotel / Office / Gym / Flexible Use				Page No: 16	
No.	Description		Quantity	Unit	Rate	Cost	
					£	£	
		Brought Forward				2,616,680.00	
50	E.O Allowance for forming step in s to +5.150m); 17m length	lab 880mm (+6.030m	1	Item	10,200.00	10,200.00	
51	Sub Total					374,740.00	
53	Sub Total				-	2,626,880.00	
54	Main Contractor Preliminaries				15.00	394,032.00	
55	Main Contractor OH&P				5.00	151,045.60	
		Total				3,171,957.60	
	Hotel & Restaurant						
1	Shell and Core		1,661	m²	2,615.19	4,343,834.54	
2	Fit Out		1,661	m²	232.63	386,400.00	
		Total				4,730,234.54	

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

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15.00

5.00

539,606.78

206,849.26

4,343,834.54

Jol	b No: 34196	Building 5 - Hotel / Office / Gym / Flexible Use			Page No: 17
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Shell and Core				
1	Substructure				18,505.00
2	Frame				266,915.00
3	Upper Floors				191,295.00
4	Roof				563,730.00
5	External Walls and Doors				559,300.00
6	Stairs				57,500.00
7	Internal Walls and Doors				201,620.00
8	Landlord Areas Fit Out				865,640.00
9	Mechanical and Electrical Installat	ions			769,873.50
10	Lifts				103,000.00
11	Sub Total			_	3,597,378.50

Total

12 Main Contractor Preliminaries

13 Main Contractor OH&P

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Jol	o No: 34196 Building 5 - Hotel / Office	ce / Gym / Flexi	ible Use		Page No: 18
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Substructure				
1	Ground preparation works to Grd floor glazed restaurant / bar area connecting to adjacent building				
2	Excavation; 650mm deep	44	m³	50.00	2,200.00
3	EO Allowance for disposal of mild contaminated material; assumed 15%	7	m³	75.00	525.00
4	EO Allowance for obstructions; assumed 15%	7	m³	100.00	700.00
5	Build up to ground slab; compacted sub base, blinding, insulation, DPM etc, assumed 350mm thick	24	m³	160.00	3,840.00
6	Allowance for ground slab; assumed 300mm thick	20	m³	210.00	4,200.00
7	Reinforcement to basement floor slab; 190kg/m3	4	tn	1,250.00	5,000.00
8	Allowance for underslab drainage	68	m²	30.00	2,040.00
	Total				18,505.00
	Frame				
1	Target Frame GIA	1,661	m²	85.00	141,185.00
2	In-situ reinforced concrete core walls; assumed 300m thick	123	m³	210.00	25,830.00
3	Reinforcement to above; assumed 280kg/m³	34	tn	1,250.00	42,500.00
4	Formwork to above, basic finish	820	m²	70.00	57,400.00
	Total Upper Floors				266,915.00
4		407	3	105.00	26.465.00
1	In-situ concrete upper floor slabs to hotel areas, L01 to L02; assumed as per residential slabs, 250mm thick	187	m³	195.00	36,465.00
2	Reinforcement to upper floor slabs; assumed as per residential slabs, 260kg/m3	59	tn	1,250.00	73,750.00
3	Formwork to upper floor slabs and edge formwork, basic finish	944	m²	70.00	66,080.00
4	Allowance for upstands etc, details TBC	1	Item	15,000.00	15,000.00
	Total				191,295.00
	Roof				
1	Hotel - Roof Structures				
2	In-situ concrete slab to LO2 green roof and LO2 roof terrace roof; assumed 300mm thick	26	m³	195.00	5,070.00
3	In-situ concrete slab to roof areas to house plant/ lift cores, assumed 300mm thick	60	m³	195.00	11,700.00
4	Reinforcement to roof slabs; assumed 280kg/m³	24	tn	1,250.00	30,000.00
5	Formwork to roof slabs; basic finish	448	m²	70.00	31,360.00
6	Allowance for lift overrun	1	nr	5,000.00	5,000.00
7	Allowance for concrete plinths for roof mounted plant incl reinforcement and formwork	1	Item	10,000.00	10,000.00
	Carried Forward				93,130.00
Ga	rdiner & Theobald LLP			F	Ref: / / 34196

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Brought Forward   93,130.00   33,250.00   34,250.00	Job No: 34196 Building 5 - Hotel / Office / Gym / Flexible Use Page					
Strought Forward   93,130.00   33,250.00   32,250.00	No.	Description	Quantity	Unit		Cost
8 Allowance for parapets to roof; assumed 1m high 95 m 350.00 33,250.00 9 Allowance for pinishes to parapet (one side only) to match existing retained facade - Incl. in External Walls 10 Allowance for pitched glazed roof structures; assumed openable roof vents at regular locations required; details TBC 11 Allowance for angled glazed roof structure to restaurant area adjoining the adjacent building, incl waterproof detail/ connections 12 Allowance for roof light above void at L02 17 m² 900.00 15,300.00 detail/ connections 12 Allowance for roof light above void at L02 17 m² 900.00 15,300.00 detail/ connections 13 Allowance for materiarians of the parapets and drainage to RWP stack locations 14 Allowance for materiarians of the parapets and drainage to RWP stack locations 15 Sub Total 70 mounted plant (202m² measured on plan); details TBC 15 Sub Total 70 mounted plant (202m² measured on plan); details TBC 15 Allowance for finishes to L02 green roof incl drainage, insulation, waterproofing and the like 19 Allowance for finishes to L02 terrace to Hotel room nr 15; assumed timber decking incl drainage, insulation, waterproofing and the like 19 Allowance for opaque privacy dividers to terrace to southern elevations, assumed 2m high 10 m² 1,500.00 1,5					£	£
9 Allowance for finishes to parapet (one side only) to match existing retained facade - Incl. in External Walls 10 Allowance for pitched glazed roof structure; assumed openable roof vents at regular locations required; details TBC 11 Allowance for angled glazed roof structure to restaurant area adjoining the adjacent building, incl waterproof detail/ connections 12 Allowance for roof light above void at LO2 17 m² 900.00 15,300.01 13 Allowance for roof light above void at LO2 17 m² 900.00 15,300.01 14 Allowance for metal rainscream structure to house roof incl drainage to RWP stack locations 15 Sub Total 16 Allowance for metal rainscream structure to house roof incl drainage to RWP stack locations 17 Hotel - Roof Coverings 18 Allowance for finishes to LO2 green roof incl drainage, insulation, waterproofing and the like 19 Allowance for finishes to LO2 green roof incl drainage, insulation, waterproofing and the like 10 Allowance for finishes to LO2 terrace to Hotel room nr 11 m² 300.00 3,300.00 15,300.0		Brought Forward				93,130.00
match existing retained facade - Incl. in External Walls  10 Allowance for pitched glazed roof structures; assumed openable roof vents at regular locations required; details TBC  11 Allowance for angled glazed roof structure to restaurant area adjoining the adjacent building, incl waterproof detail/ connections  12 Allowance for roof light above void at L02  13 Allowance for roof light above void at L02  14 Allowance for waterproof detailing to parapets and drainage to RWP stack locations  14 Allowance for waterproof detailing to parapets and drainage to RWP stack locations  15 Sub Total  16 Sub Total  17 Hotel - Roof Coverings  18 Allowance for finishes to L02 green roof incl drainage, insulation, waterproofing and the like  19 Allowance for finishes to L02 terrace to Hotel room nr 15; assumed timber decking incl drainage, insulation, waterproofing and the like  20 Allowance for waterproofing and drainage to roof slabs plant areas/lift over runs  21 Allowance for opaque privacy dividers to terrace to southern elevations, assumed 2m high  22 Sub Total  Total  External Walls and Doors  1 Hotel - Retained Facade  2 Retained Facade  2 Retained Facade Grd - L02  3 Allowance for retripishment works to existing envelope, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc  4 Ground Floor - Retained Facade  5 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  4 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m	8	Allowance for parapets to roof; assumed 1m high	95	m	350.00	33,250.00
openable roof vents at regular locations required; details TBC  11 Allowance for angled glazed roof structure to restaurant area adjoining the adjacent building, incl waterproof detail/ connections  12 Allowance for roof light above void at L02 13 Allowance for waterproof detailing to parapets and drainage to RWP stack locations  14 Allowance for metal rainscreen structure to house roof mounted plant (202m² measured on plan); details TBC  15 Sub Total  16 Allowance for finishes to L02 green roof incl drainage, insulation, waterproofing and the like  17 Hotel - Roof Coverings  18 Allowance for finishes to L02 green roof incl drainage, insulation, waterproofing and the like  19 Allowance for finishes to L02 terrace to Hotel room nr 15; assumed timber decking incl drainage, insulation, waterproofing and the like  20 Allowance for waterproofing and drainage to roof slabs plant areas/ lift over runs  21 Allowance for opaque privacy dividers to terrace to 1 nr 1,500.00 1,500.	9			Incl		
area adjoining the adjacent building, incl waterproof detail/ connections  12 Allowance for roof light above void at LO2	10	openable roof vents at regular locations required; details	192	m²	1,200.00	230,400.00
Allowance for waterproof detailing to parapets and drainage to RWP stack locations  14 Allowance for metal rainscreen structure to house roof mounted plant (202m² measured on plan); details TBC  15 Sub Total 5 Sub Total 7 Motel - Roof Coverings  18 Allowance for finishes to L02 green roof incl drainage, insulation, waterproofing and the like 19 Allowance for finishes to L02 terrace to Hotel room nr 11 m² 300.00 3,300.00 sub Total 15; assumed timber decking incl drainage, insulation, waterproofing and the like 10 Allowance for waterproofing and drainage insulation, waterproofing and the like 10 Allowance for waterproofing and drainage to roof slabs plant areas/ lift over runs 11 mr 1,500.00 25,250.00 plant areas/ lift over runs 12 Allowance for opaque privacy dividers to terrace to 1 nr 1,500.00 1,500.0	11	area adjoining the adjacent building, incl waterproof	66	m²	1,100.00	72,600.00
drainage to RWP stack locations  14 Allowance for metal rainscreen structure to house roof mounted plant (202m² measured on plan); details TBC  15 Sub Total  17 Hotel - Roof Coverings  18 Allowance for finishes to L02 green roof incl drainage, insulation, waterproofing and the like  19 Allowance for finishes to L02 terrace to Hotel room nr 11 m² 300.00 3,300.00 15; assumed timber decking incl drainage, insulation, waterproofing and the like  20 Allowance for waterproofing and drainage to roof slabs plant areas/ lift over runs  21 Allowance for opaque privacy dividers to terrace to southern elevations, assumed 2m high  22 Sub Total  Total  External Walls and Doors  1 Hotel - Retained Facade  2 Retained Facade Grd - L02  3 Allowance for refurbishment works to existing envelope, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc  4 Ground Floor - Retained Facade  5 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m	12	Allowance for roof light above void at LO2	17	m²	900.00	15,300.00
mounted plant (202m² measured on plan); details TBC  15  Sub Total  16  Hotel - Roof Coverings  18  Allowance for finishes to LO2 green roof incl drainage, insulation, waterproofing and the like  19  Allowance for finishes to LO2 terrace to Hotel room nr 11 m² 300.00 3,300.00 15,500.00	13			Incl		
17 Hotel - Roof Coverings  18 Allowance for finishes to L02 green roof incl drainage, insulation, waterproofing and the like  19 Allowance for finishes to L02 terrace to Hotel room nr 11 m² 300.00 3,300.00 15; assumed timber decking incl drainage, insulation, waterproofing and the like  20 Allowance for waterproofing and drainage to roof slabs 202 m² 125.00 25,250.00 plant areas/ lift over runs  21 Allowance for opaque privacy dividers to terrace to southern elevations, assumed 2m high  22 Sub Total Total External Walls and Doors  1 Hotel - Retained Facade  2 Retained Facade Grd - L02  3 Allowance for refurbishment works to existing envelope, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc  4 Ground Floor - Retained Facade  5 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m  Carried Forward 165,300.00	14		1	Item	70,000.00	70,000.00
Allowance for finishes to LO2 green roof incl drainage, insulation, waterproofing and the like  19 Allowance for finishes to LO2 terrace to Hotel room nr 11 m² 300.00 3,300.00 15; assumed timber decking incl drainage, insulation, waterproofing and the like  20 Allowance for waterproofing and drainage to roof slabs plant areas/ lift over runs  21 Allowance for opaque privacy dividers to terrace to 1 nr 1,500.00 1,5	15	Sub Total				514,680.00
insulation, waterproofing and the like  19 Allowance for finishes to L02 terrace to Hotel room nr 11 m² 300.00 3,300.00 15; assumed timber decking incl drainage, insulation, waterproofing and the like  20 Allowance for waterproofing and drainage to roof slabs plant areas/ lift over runs  21 Allowance for opaque privacy dividers to terrace to 1 nr 1,500.00 1,500.00 southern elevations, assumed 2m high  22 Sub Total 49,050.00 External Walls and Doors  1 Hotel - Retained Facade 2 Retained Facade Grd - L02 3 Allowance for refurbishment works to existing envelope, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc  4 Ground Floor - Retained Facade 5 Allowance for new windows at ground floor level, assumed 1 m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m  Carried Forward 165,300.00 165,300.00 165,300.00 175,000.0	17	Hotel - Roof Coverings				
15; assumed timber decking incl drainage, insulation, waterproofing and the like  20 Allowance for waterproofing and drainage to roof slabs plant areas/ lift over runs  21 Allowance for opaque privacy dividers to terrace to southern elevations, assumed 2m high  22 Sub Total	18		76	m²	250.00	19,000.00
plant areas/ lift over runs  21 Allowance for opaque privacy dividers to terrace to southern elevations, assumed 2m high  22 Sub Total  Total  External Walls and Doors  Hotel - Retained Facade  Retained Facade Grd - L02  3 Allowance for refurbishment works to existing envelope, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc  Ground Floor - Retained Facade  5 Allowance for new windows at ground floor level, assumed 1m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m  Carried Forward  Carried Forward  1 nr 1,500.00  1,500.00  1,500.00  1,500.00  1,500.00  1,500.00  1,500.00  1,500.00  1,500.00  1,500.00  1,500.00  1,500.00  1,500.00	19	15; assumed timber decking incl drainage, insulation,	11	m²	300.00	3,300.00
southern elevations, assumed 2m high  22 Sub Total  Total  External Walls and Doors  1 Hotel - Retained Facade  2 Retained Facade Grd - LO2  3 Allowance for refurbishment works to existing envelope, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc  4 Ground Floor - Retained Facade  5 Allowance for new windows at ground floor level, assumed 1m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m  Carried Forward  Carried Forward  1 4 nr 1,500.00 6,000.00 floor.00 floo	20		202	m²	125.00	25,250.00
External Walls and Doors  1 Hotel - Retained Facade  2 Retained Facade Grd - LO2  3 Allowance for refurbishment works to existing envelope, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc  4 Ground Floor - Retained Facade  5 Allowance for new windows at ground floor level, assumed 1m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m  Carried Forward  Carried Forward  5 Footnamed 1.500.00  6,000.00  165,300.00	21		1	nr	1,500.00	1,500.00
External Walls and Doors  1 Hotel - Retained Facade  2 Retained Facade Grd - LO2  3 Allowance for refurbishment works to existing envelope, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc  4 Ground Floor - Retained Facade  5 Allowance for new windows at ground floor level, assumed 1m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m  Carried Forward  Carried Forward  165,300.00	22	Sub Total				49,050.00
1 Hotel - Retained Facade 2 Retained Facade Grd - LO2 3 Allowance for refurbishment works to existing envelope, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc 4 Ground Floor - Retained Facade 5 Allowance for new windows at ground floor level, assumed 1 m x 2.2m 6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m 7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m Carried Forward  Carried Forward  1 Hotel - Retained Facade  4 Tr  1,500.00 142,800.00		Total				563,730.00
2 Retained Facade Grd - LO2  3 Allowance for refurbishment works to existing envelope, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc  4 Ground Floor - Retained Facade  5 Allowance for new windows at ground floor level, assumed 1m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m  Carried Forward  Carried Forward  100.00  142,800.00  1		External Walls and Doors				
3 Allowance for refurbishment works to existing envelope, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc  4 Ground Floor - Retained Facade  5 Allowance for new windows at ground floor level, assumed 1m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m  Carried Forward  Carried Forward  4 7 0 m² 300.00 142,800.00	1	Hotel - Retained Facade				
scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc  4 Ground Floor - Retained Facade  5 Allowance for new windows at ground floor level, assumed 1m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m  Carried Forward  Carried Forward  1,500.00  6,000.00  165,300.00	2	Retained Facade Grd - L02				
5 Allowance for new windows at ground floor level, assumed 1m x 2.2m 6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m 7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m Carried Forward  Carried Forward 6 nr 1,500.00 9,000.	3	scope TBC; assumed to include repairs to brickwork,	476	m²	300.00	142,800.00
assumed 1m x 2.2m  6 Allowance for new windows at ground floor level, assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m  Carried Forward  Carried Forward  1,500.00  1,500.00  1,500.00  1,500.00  1,500.00  1,500.00  1,500.00  1,500.00	4	Ground Floor - Retained Facade				
assumed 1.1m x 2.2m  7 Allowance for new windows at ground floor level, assumed 1.2m x 2.2m  Carried Forward  1,500.00  165,300.00	5		6	nr	1,500.00	9,000.00
assumed 1.2m x 2.2m  Carried Forward  165,300.00	6		5	nr	1,500.00	7,500.00
	7		4	nr	1,500.00	6,000.00
Gardinar & Theobald LLD		Carried Forward				165,300.00
Gardiner & Friedbard LLF	Ga	rdiner & Theobald LLP			Re	f: / / 34196

Issue Date: 11-Jan-2018

Job No: 34196 Building 5 - Hotel / Office / Gym / Flexible Use Page No:					Page No: 20
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				165,300.00
8	Allowance for new window at ground level; approx 2.1m x 1.3m	1	nr	1,700.00	1,700.00
9	Allowance for new external double leaf glazed door to western elevation with fixed glazing above doors	1	nr	5,000.00	5,000.00
10	Level 1 - Retained Facade				
11	Allowance for new windows to existing envelope; $1m \times 2.6m$	3	nr	1,700.00	5,100.00
12	Allowance for new window to existing envelope; 1m x 2.2m	9	nr	1,500.00	13,500.00
13	Allowance for new window to existing envelope; 1.1m x 2.6m	6	nr	1,700.00	10,200.00
14	Level 2 - Retained Facade				
15	Allowance for new windows to existing envelope; 0.6m x 1.5m	14	nr	1,000.00	14,000.00
16	Sub Total			_	214,800.00
18	Hotel - New Facade				
19	Ground Floor - New Facade				
20	Allowance for new brickwork facade to match existing with linear detailing	129	m²	700.00	90,300.00
21	Allowance for windows to new facade; 1.1m x 2.5m	2	nr	1,800.00	3,600.00
22	Allowance for manually operated, double leaf glazed doors; 2m x 2.2m	2	nr	5,000.00	10,000.00
23	Allowance for forming openings in brick facade to glazed restaurant area		Incl		
24	Allowance for curtain walling to connect Hotel with adjacent building; incl waterproof detail/ connections	29	m²	1,100.00	31,900.00
25	Level 1 - New Facade				
26	Allowance for new brickwork facade to match existing with linear detailing	94	m²	700.00	65,800.00
27	Allowance for windows to new facade; assumed $1.1 m\ x$ $2.5 m$	5	nr	1,800.00	9,000.00
28	Allowance for curtain walling to connect Hotel with adjacent building; incl waterproof detail/ connections	29	m²	1,100.00	31,900.00
29	Level 2 - New Facade				
30	Allowance for new brickwork facade to match existing with linear detailing	125	m²	700.00	87,500.00
31	Allowance for windows to new facade; 0.6m x 1.5m	6	nr	1,000.00	6,000.00
32	Allowance for manually operated, double leaf, glazed external door to southern elevation balcony windows to new facade; 1.7m x 2.5m	1	nr	5,000.00	5,000.00
	Carried Forward				555,800.00
Ga	rdiner & Theobald LLP			Ref	f: / / <b>341</b> 96

Issue Date: 11-Jan-2018

	Description	Quantity	Unit	Rate	Cost
22. 4					
22. 4				£	£
22 4	Brought Forward				555,800.00
	Allowance for manually operated, single leaf, glazed external door to north elevation roof terrace	1	nr	3,500.00	3,500.00
34 S	Sub Total			_	344,500.00
	Total			_	559,300.00
S	Stairs				
	Allowance for Hotel stair core serving floors basement to evel 2, western core, including balustrade / handrails	3	Flight	12,500.00	37,500.00
	Allowance for steps for changes in levels at Hotel Grd FIr; 3 locations	3	nr	5,000.00	15,000.00
3 E	E.O. allowance for miscellaneous stairs / ladders	1	Item	5,000.00	5,000.00
	Total			_	57,500.00
Ir	nternal Walls and Doors			_	
1 H	Hotel: B1 - LO2				
2 A	Allowance for block walls to basement; laid on edge	156	m²	125.00	19,500.00
	Allowance for block walls to form risers to basement; single skin	11	m²	100.00	1,100.00
	Allowance for internal party and corridor walls to hotel areas only; build up to be confirmed	716	m²	120.00	85,920.00
	Allowance for partitions to bathrooms; assumed pod construction incl in Fit Out		Incl		
	Allowance for internal fire rated door to staircores, ground to level 2	3	nr	2,000.00	6,000.00
7 A	Allowance for partitions to form risers	82	m²	100.00	8,200.00
8 A	Allowance for riser doors; assumed 4 per floor	12	nr	850.00	10,200.00
	Allowance for 60min fire rated entrance doors to hotel rooms	16	nr	2,200.00	35,200.00
	nternal Doors; double leaf, timber frame incl ronmongery	3	nr	2,500.00	7,500.00
	nternal Doors; single leaf, timber frame incl ronmongery	14	nr	2,000.00	28,000.00
12 S	Sub Total			_	201,620.00
	Total			_	201,620.00
L	Landlord Areas Fit Out			_	
1 H	Hotel: B1 - LO2				
	Hotel BoH - Plant / Housekeeping / Deliveries / Refuse at Basement & Grd				
4 A	Allowance for wall finishes; painted blockwalls	735	m²	10.00	7,350.00
	Allowance for floor finishes; assumed screed and epoxy floor paint	408	m²	50.00	20,400.00
	Carried Forward				27,750.00
Gard	diner & Theobald LLP			R	ef: / / 34196

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

	b. No: 34196 Building 5 - Hotel / Offic	· •		Data	Page No: 22
No.	Description	Quantity	Unit	Rate £	Cost £
	Brought Forward				27,750.00
6	Allowance for ceiling finishes; assumed paint to concrete soffits	408	m²	10.00	4,080.00
7	Allowance for fixed fittings to common areas, signage etc - assumed minimal	408	m²	20.00	8,160.00
8	Sub Total			-	39,990.00
10	Hotel Amenities - Bar / Restaurant / Reception at Grd				
11	Allowance for wall finishes; enhanced finish - to be confirmed	887	m²	85.00	75,395.00
12	Allowance for floor finishes; assumed ceramic tiling, including build up	333	m²	200.00	66,600.00
13	Allowance for ceiling finishes; suspended plasterboard, emulsion paint	333	m²	65.00	21,645.00
14	E.O. allowance for enhanced finishes to Reception area - Details TBC	90	m²	500.00	45,000.00
15	Allowance for fixed fittings to common areas, signage etc - assumed minimal	333	m²	50.00	16,650.00
16	Allowance for fittings to food and beverage areas - Scope TBC	1	Item	250,000.00	250,000.00
17	Sub Total			-	475,290.00
19	Hotel Kitchen at Grd				
20	Allowance for wall finishes; assumed ceramic tiling	211	m²	150.00	31,650.00
21	Allowance for floor finishes; assumed ceramic tiling, including build up	49	m²	130.00	6,370.00
22	Allowance for ceiling finishes; suspended plasterboard, emulsion paint	49	m²	65.00	3,185.00
23	Allowance for fixed fittings, signage etc - assumed minimal	49	m²	20.00	980.00
24	EO Allowance for freezer store (11m²)	1	Item	5,000.00	5,000.00
25	Allowance for kitchen fittings / equipment	1	Item	200,000.00	200,000.00
26	Sub Total			-	247,185.00
28	Hotel Common Areas - Lift Lobby / Corridors / Staircores				
29	Allowance for wall finishes; painted plasterboard	532	m²	60.00	31,920.00
30	Allowance for floor finishes; assumed carpet including build up	155	m²	70.00	10,850.00
31	Allowance for ceiling finishes; suspended plasterboard, emulsion paint	155	m²	65.00	10,075.00
32	Allowance for fixed fittings to common areas, signage etc - assumed minimal	155	m²	20.00	3,100.00
33	Allowance for balustrading to void at LO3; assumed stainless steel with glazed inserts, 1.5m high	9	m	1,200.00	10,800.00
	Carried Forward				829,210.00
Ga	rdiner & Theobald LLP			R	ef: / / 34196

Issue Date: 11-Jan-2018

### Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Jol	o No: 34196 Building 5 - Hotel / Off	Building 5 - Hotel / Office / Gym / Flexible Use			Page No: 23
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				829,210.00
34	Allowance for furnishings to circulation space at LO1 - Tenant Fit Out		Excl		
35	Sub Total			_	66,745.00
37	Hotel Reception - WCs				
38	WC cubicles including doors, ironmongery, sanitaryware, fittings etc	3	nr	6,000.00	18,000.00
39	Allowance for wall finishes; assumed ceramic tiles	95	m²	150.00	14,250.00
40	Allowance for floor finishes; assumed ceramic tiles incl build up	22	m²	125.00	2,750.00
41	Allowance for ceiling finishes; suspended plasterboard; emulsion paint	22	m²	65.00	1,430.00
42	Sub Total			_	18,000.00
	Total			_	865,640.00
	Mechanical and Electrical Installations				
1	Allowance for Shell & Core M&E works to Hotel & Restaurant	1,661	m²	450.00	747,450.00
2	Allowance for BWIC		%	3.00	22,423.50
	Total			_	769,873.50
	Lifts				
1	Allowance for Hotel passenger lift serving Basement to level 2	1	nr	100,000.00	100,000.00
2	BWIC		%	3.00	3,000.00
	Total			_	103,000.00

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 5 - Hotel / Office / Gym / Flexible Use				
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Fit Out				
1	Hotel Room Fit Out				
2	Fit out of Hotel rooms - Allowance based on a 3 star + standard; average size approx. 30m²	16	nr	20,000.00	320,000.00
3	Sub Total				320,000.00
4	Main Contractor Preliminaries		%	15.00	48,000.00
5	Main Contractor OH&P		%	5.00	18,400.00
	Tot	al			386,400.00

Issue Date: 11-Jan-2018

### Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Job No: 34196		Building 5 - Hotel / Office	Building 5 - Hotel / Office / Gym / Flexible Use			Page No: 25
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Office & Flexible Use					
1	Shell & Core		2,992	m²	2,054.89	6,148,220.51
2	Fit Out		2,094	m²	585.00	1,224,984.60
		Total			_	7,373,205.11

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Job No: 34196 Building 5 - Hotel / Office / Gym / Flexible Use					Page No: 26
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Shell & Core				
1	Substructure				
2	Frame				392,250.00
3	Upper Floors				273,720.00
4	Roof				1,088,480.00
5	External Walls and Doors				1,438,350.00
6	Stairs				55,000.00
7	Internal Walls and Doors				130,980.00
8	Landlord Areas Fit Out				325,710.00
9	Electrical and Mechanical Installation	s			1,232,704.00
10	Lifts				154,500.00
11	Sub Total				5,091,694.00
12	Main Contractor Preliminaries		%	15.00	763,754.10
13	Main Contractor OH&P		%	5.00	292,772.41
		Total			6,148,220.51

Issue Date: 11-Jan-2018

Job No: 34196 <b>Building 5 - Hotel / Office / Gym / Flexible Use</b> Page No					
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Frame				
1	Target Frame GIA	2,992	m²	85.00	254,320.00
2	In-situ reinforced concrete core walls; assumed 300m thick	91	m³	210.00	19,110.00
3	Reinforcement to above; assumed 280kg/m³	25	tn	1,250.00	31,250.00
4	Formwork to above, basic finish	1,251	m²	70.00	87,570.00
	Total				392,250.00
	Upper Floors				
1	In-situ concrete upper floor slabs to Office and Flexible Use areas, L01 to L02; assumed as per residential slabs, 250mm thick	494	m³	195.00	96,330.00
2	Reinforcement to upper floor slabs; assumed as per residential slabs, 260kg/m3	15	tn	1,250.00	18,750.00
3	Formwork to upper floor slabs and edge formwork, basic finish	2,052	m²	70.00	143,640.00
4	Allowance for upstands etc, details TBC	1	Item	15,000.00	15,000.00
	Total				273,720.00
	Roof				
1	Office - Roof Structures				
2	In-situ concrete slab to LO2 terrace and roof areas to house plant/ lift cores, assumed 300mm thick	120	m³	195.00	23,400.00
3	Reinforcement to roof slabs; assumed 280kg/m3	34	tn	1,250.00	42,500.00
4	Formwork to roof slabs; basic finish	359	m²	70.00	25,130.00
5	Allowance for concrete plinths for roof mounted plant incl reinforcement and formwork	1	Item	10,000.00	10,000.00
6	Allowance for parapets to roof; assumed 1m high	116	m	350.00	40,600.00
7	Allowance for finishes to parapet (one side only) to match existing retained facade	116	m²	300.00	34,800.00
8	Allowance for pitched glazed roof structure; assumed openable roof vents at regular locations required; details TBC	642	m²	1,200.00	770,400.00
9	Allowance for waterproof detailing to parapets and drainage to RWP stack locations		Incl		
10	Allowance for metal rainscreen structure to house roof mounted plant (306m² measured on plan); details TBC	1	Item	80,000.00	80,000.00
11	Sub Total			_	1,026,830.00
13	Office - Roof Coverings				
14	Allowance for finishes to LO2 terrace; assumed timber decking incl drainage, insulation, waterproofing and the like	73	m²	300.00	21,900.00
	Carried Forward				1,048,730.00
Ga	rdiner & Theobald LLP			Re	ef: / / 34196
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Issue Date: 11-Jan-2018

Job No: 34196 Building 5 - Hotel / Office / Gym / Flexible Use Page No					
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				1,048,730.00
15	Allowance for waterproofing and drainage to roof slabs plant areas/ lift over runs	306	m²	125.00	38,250.00
16	Allowance for opaque privacy dividers to terrace to southern elevations, assumed 2m high	1	nr	1,500.00	1,500.00
17	Sub Total				61,650.00
	Total				1,088,480.00
	External Walls and Doors				
1	Office - Retained				
2	Retained Facade Grd - L02				
3	Allowance for refurbishment works to existing envelope, scope TBC; assumed to include repairs to brickwork, insulation, drylining to internal face etc	549	m²	300.00	164,700.00
4	Ground Floor - Retained Facade				
5	Allowance for new brickwork to boarded openings at ground floor low level, assumed 1m x 1m	13	nr	450.00	5,850.00
6	Allowance for new windows at ground level to southern elevation; approx $1.5\mathrm{m}$ x $1.5\mathrm{m}$	13	nr	1,500.00	19,500.00
7	Allowance for new window; 2.5m x 1.5m	1	nr	2,450.00	2,450.00
8	Allowance for new external manually operated single leaf door to basement	1	nr	3,500.00	3,500.00
9	Level 1 - Retained Facade				
10	Allowance for new windows to reinstate bricked up window openings; 1.1m x 2.1m	11	nr	1,500.00	16,500.00
11	Allowance for new window to existing envelope; $2.5 \mathrm{m}\mathrm{x}$ $2 \mathrm{m}$	1	nr	3,250.00	3,250.00
12	Allowance for new brickwork around new window (incl above), presently boarded up (approx 8m²)	1	Item	3,600.00	3,600.00
13	Sub Total			_	219,350.00
15	Office - New Facade				
16	Basement - New Facade				
17	Allowance for new brickwork facade to match existing with linear detailing	123	m²	700.00	86,100.00
18	Allowance for windows to new facade; 1.85m x 2.5m	6	nr	3,500.00	21,000.00
19	Allowance for manually operated, double leaf glazed doors and adjacent fixed glazing leading to lightwell; 1.84m x 3m	2	nr	8,500.00	17,000.00
20	Ground Floor - New Facade				
21	Allowance for new brickwork facade to match existing with linear detailing	260	m²	700.00	182,000.00
22	Allowance for windows to new facade; 1.85m x 3m	17	nr	3,500.00	59,500.00
	Carried Forward				584,950.00
Ga	rdiner & Theobald LLP			Re	ef: / / 34196

Issue Date: 11-Jan-2018

Jol	o No: 34196 Building 5 - Hotel / Offi	ible Use		Page No: 29	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				584,950.00
23	Allowance for manually operated, double leaf glazed doors and adjacent fixed glazing; approx. 1.84m x 3.45m	5	nr	7,500.00	37,500.00
24	Allowance for manually operated, single leaf glazed door and adjacent fixed glazing to north elevation; 1.85m x 3.45m	1	nr	7,500.00	7,500.00
25	Level 1 - New Facade				
26	Allowance for new brickwork facade to match existing with linear detailing	347	m²	700.00	242,900.00
27	Allowance for windows to new facade; 1.8m x 2.4m	23	nr	3,500.00	80,500.00
28	Level 2 - New Facade				
29	Allowance for new brickwork facade to match existing with linear detailing	328	m²	700.00	229,600.00
30	Allowance for windows to new facade; 1.8m x 1.85m	23	nr	2,700.00	62,100.00
31	Allowance for full height glazing to office space at LO2 to southern elevation overlooking balcony	163	m²	1,100.00	179,300.00
32	EO Allowance for manually operated, double leaf, glazed doors onto southern balcony	4	nr	3,500.00	14,000.00
33	Sub Total			_	1,219,000.00
	Total			_	1,438,350.00
	Stairs			_	
1	Allowance for Office stair core serving floors ground to level 2, central core, including balustrade / handrails	2	Flight	12,500.00	25,000.00
2	Allowance for Office stair core serving floors ground to level 2, eastern core, including balustrade / handrails	2	Flight	12,500.00	25,000.00
3	E.O. allowance for miscellaneous stairs / ladders	1	Item	5,000.00	5,000.00
	Total			_	55,000.00
	Internal Walls and Doors				
1	Office: Grd - L02				
2	Allowance for partition walls to office areas; build up to be confirmed	509	m²	120.00	61,080.00
3	Allowance for partitions to form risers	92	m²	100.00	9,200.00
4	Allowance for riser doors; assumed 4 per floor	12	nr	850.00	10,200.00
5	Allowance for double leaf doors; manual, timber frame, fire rated	9	nr	2,500.00	22,500.00
6	Allowance for single leaf doors; timber frame, fire rated	14	nr	2,000.00	28,000.00
	Total  Landlord Areas Fit Out			-	130,980.00
1	Office: Grd - L02				
3	Office BOH - Refuse / Storage at Grd				
	Carried Forward				0.00
Ga	rdiner & Theobald LLP			R	ef: / / 34196
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Issue Date: 11-Jan-2018

_Jo	Job No: 34196 <b>Building 5 - Hotel / Office / Gym / Flexible Use</b>					
No.	Description	Quantity	Unit	Rate	Cost	
				£	£	
	Brought Forward				0.00	
4	Allowance for wall finishes; paint to blockwalls	483	m²	10.00	4,830.00	
5	Allowance for floor finishes; assumed screed and epoxy floor paint	133	m²	50.00	6,650.00	
6	Allowance for ceiling finishes; assumed paint to concrete soffits	133	m²	10.00	1,330.00	
7	Allowance for fixed fittings to common areas, signage, post boxes etc - assumed minimal	133	m²	10.00	1,330.00	
8	Allowance for cleaner's cupboard at Grd	1	Item	2,500.00	2,500.00	
9	Sub Total				16,640.00	
11	Office - Lift Lobbies / Reception / Staircores					
12	Allowance for wall finishes; painted plasterboard generally	910	m²	60.00	54,600.00	
13	Allowance for floor finishes; ceramic tiling incl build up	274	m²	150.00	41,100.00	
14	Allowance for ceiling finishes; suspended ceiling system; emulsion paint	274	m²	65.00	17,810.00	
15	Allowance for fixed fittings to common areas, signage etc - assumed minimal	274	m²	10.00	2,740.00	
16	Allowance for Office reception desk	1	Item	25,000.00	25,000.00	
17	Sub Total				141,250.00	
19	Office - WCs Grd - L02					
20	WC cubicles including doors, ironmongery, sanitaryware, fittings etc	19	nr	6,000.00	114,000.00	
21	EO Allowance for oversized/ accessible cubicle at Grd incl Doc M pack	1	nr	1,500.00	1,500.00	
22	Allowance for wall finishes; ceramic tiles	231	m²	150.00	34,650.00	
23	Allowance for floor finishes; assumed ceramic tiles incl build up	93	m²	125.00	11,625.00	
24	Allowance for ceiling finishes; suspended plasterboard; emulsion paint	93	m²	65.00	6,045.00	
25	Sub Total				167,820.00	
	Total				325,710.00	
	Electrical and Mechanical Installations			_		
1	Allowance for Shell & Core M&E works to Office & Flexible Use	2,992	m²	400.00	1,196,800.00	
2	BWIC		%	3.00	35,904.00	
	Total				1,232,704.00	
	Lifts			_		
1	Allowance for Office lobby passenger lifts serving Grd to L2	2	nr	75,000.00	150,000.00	
	Carried Forward				150,000.00	
Ga	ordiner & Theobald LLP			Re	f: / / 34196	

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 5 - Hotel / Office / Gym / Flexible Use				Page No: 31
No.	Description	Quantity	Unit	Rate £	Cost £
		Brought Forward			150,000.00
2	BWIC	•	%	3.00	4,500.00
		Total			154,500.00

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 5 - Hotel / Office / Gym / Flexible Use				Page No: 32
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Fit Out				
1	Office & Flexible Use Fit Out				
2	CAT A Fit Out of Office space Grd - L02 NIA	18,262	ft²	45.00	821,790.00
3	Fit Out of Flexible Use space incl staff office (assumed lettable space) Grd NIA - Shell & Core Only	4,282	ft²	45.00	192,690.00
4	Sub Total			_	1,014,480.00
5	Main Contractor Preliminaries		%	15.00	152,172.00
6	Main Contractor OH&P		%	5.00	58,332.60
	Total			_	1,224,984.60

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 5 - Hotel / Office / Gym / Flexible Use		
No.	Description	Quantity Unit Rate	Cost
		£	£
	Basement Gym		
1	Shell & Core	759 m² 545.37	413,932.51
2	Fit Out	645 Excl 20.08	12,950.44
		Total	426,882.95

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Building 5 - Hotel / Office / Gym / Flexible Use			Page No: 34	
No.	Description	Quantity	/ Unit	Rate	Cost
				£	£
	Shell & Core				
1	Substructure				
2	Frame				147,865.00
3	Upper Floors				
4	Roof				
5	External Walls and Doors				7,500.00
6	Stairs				12,500.00
7	Internal Walls and Doors				47,940.00
8	Landlord Areas Fit Out				3,525.00
9	Electrical and Mechanical Installatio	ns			97,721.25
10	Lifts				25,750.00
11	Sub Total				342,801.25
12	Main Contractor Preliminaries		%	15.00	51,420.19
13	Main Contractor OH&P			5.00	19,711.07
		Total			413,932.51
1					

Issue Date: 11-Jan-2018

_Jol	o No: 34196 Building 5 - Hotel / Offi				Page No: 35
No.	Description	Quantity	Unit	Rate £	Cost £
	Frame				
1	Target Frame GIA	759	m²	85.00	64,515.00
2	In-situ reinforced concrete core walls at Basement & Grd; assumed 300m thick	81	m³	210.00	17,010.00
3	Reinforcement to above; assumed 280kg/m³	23	tn	1,250.00	28,750.00
4	Formwork to above, basic finish	537	m²	70.00	37,590.00
	Total				147,865.00
	External Walls and Doors				
1	Allowance for new external double leaf glazed door Gym entrance lobby at Grd (retained facade southern elevation) with fixed glazing above doors	1	nr	5,000.00	5,000.00
2	Allowance for external manually operated single leaf fire escape door to Gym stair core at Grd to retained facade; assumed metal	1	nr	2,500.00	2,500.00
3	New brickwork and glazing to north elevation onto lightwell - Included in basement box construction		Incl		
	Total			•	7,500.00
	Stairs				
1	Allowance for Gym stair serving basement to ground; including balustrade / handrails	1	Flight	12,500.00	12,500.00
	Total				12,500.00
	Internal Walls and Doors				
1	Block partitions; painted plasterboard both sides at Basement & Grd	262	m²	120.00	31,440.00
2	Internal Doors to block partitions above; double leaf, timber frame incl ironmongery	1	nr	2,500.00	2,500.00
3	Internal Doors to block partitions above; single leaf, timber frame incl ironmongery	8	nr	1,750.00	14,000.00
	Total				47,940.00
	Landlord Areas Fit Out				
1	Gym - Entrance Lobby and Circulation Space (Basement & Grd)				
2	Allowance for wall finishes; painted plasterboard - By Tenant		Excl		
3	Allowance for floor finishes; dust sealer	128	m²	10.00	1,280.00
4	Allowance for ceiling finishes; dust sealer to soffit	128	m²	10.00	1,280.00
5	Allowance for fixed fittings to common areas, statutory signage etc - assumed minimal	128	m²	5.00	640.00
6	Sub Total				3,200.00
8	Gym - BOH / Plant				
	Carried Forward				3,200.00
Ga	rdiner & Theobald LLP				Ref: / / 34196

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	o No: 34196 Building 5 - Hotel / Off	ice / Gym / Flexi	ible Use		Page No: 36	
No.	Description	Quantity	Unit	Rate	Cost	
				£	£	
	Brought Forward				3,200.00	
9	Allowance for wall finishes; paint to blockwalls - By Tenant		Excl			
10	Allowance for floor finishes; dust sealer	13	m²	10.00	130.00	
11	Allowance for ceiling finishes; dust sealer to soffit	13	m²	10.00	130.00	
12	Allowance for fixed fittings to common areas, statutory signage etc - assumed minimal	13	m²	5.00	65.00	
13	Sub Total			<del>-</del>	325.00	
15	Gym - WCs & Showers					
16	Allowance for WC cubicles to male and female changing; basic finishes, concealed cistern, WCs and fittings - By Tenant		Excl			
17	Sub Total					
19	Gym - Fittings, Furnishings & Equipment					
20	Allowance for lockers and benching to shower & changing areas - By Tenant		Excl			
21	Sub Total					
	Total			- -	3,525.00	
	Electrical and Mechanical Installations					
1	Allowance for Shell & Core M&E works to Gym - Capped services only	759	m²	125.00	94,875.00	
2	BWIC		%	3.00	2,846.25	
	Total			-	97,721.25	
	Lifts					
1	Allowance for Gym lobby passenger lift serving Basement to Grd	1	nr	25,000.00	25,000.00	
2	BWIC		%	3.00	750.00	
	Total			-	25,750.00	

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	Job No: 34196 Building 5 - Hotel / Office / Gym / Flexible Use			Page No: 37	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Fit Out				
1	Fit Out of Main Gym Areas (incl class rooms, staff room and gym store)				
2	Allowance for wall finishes; painted plasterboard - By Tenant		Excl		
3	Allowance for floor finishes; dust sealer	429	m²	10.00	4,290.00
4	Allowance for ceiling finishes; dust sealer to soffit	429	m²	10.00	4,290.00
5	Allowance for fixed fittings; statutory signage only	429	m²	5.00	2,145.00
6	Allowance for Reception Desk & Juice Bar - By Tenant		Excl		
7	Allowance for stud partitions and doors to form classrooms etc - By Tenant		Excl		
8	Sub Total				10,725.00
9	Main Contractor Preliminaries			15.00	1,608.75
10	Main Contractor OH&P			5.00	616.69
	Total				12,950.44

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Building 5 - Hotel / Office / Gym / Flexible Use			Page No: 38	
No.	Description Quantity Unit Rate		Cost		
				£	£
	External Works / Public Realm				
1	Lightwell / Entrance				
2	Allowance for insitu reinforced concrete slabs above lightwell at Grd to form bridges to Office entrance; assumed 250mm thick	8	m³	195.00	1,560.00
3	Reinforcement to above; assumed 260kg/m³	2	tn	1,250.00	2,500.00
4	Formwork to above; basic finish	42	m²	70.00	2,940.00
5	Allowance for surface finish to entrance link bridges above light well; to be confirmed	33	m²	150.00	4,950.00
6	Allowance for waterproof paint to underside of concrete soffit	33	m²	15.00	495.00
7	Allowance for concrete paving to lightwell	65	m²	120.00	7,800.00
8	Allowance for wall finishes to lightwell retaining wall; rendered	104	m²	150.00	15,600.00
9	Allowance for balustrading to lightwell void; painted steel assumed, 1.5m high	20	m	850.00	17,000.00
10	Sub Total				52,845.00
11	Main Contractor Preliminaries			15.00	7,926.75
12	Main Contractor OH&P			5.00	3,038.59
	Total				63,810.34

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 6 - Private Residential / Flexible Use			Page No: 39		
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Building 6 - Priva	ate Residential / Flexible Use				
1	Private Resident	al	2,172	m²	3,183.46	6,914,465.15
2	Flexible Use		449	m²	1,340.33	601,805.93
		Т	otal		_	7,516,271.08

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Job No: 34196		Building 6 - Private Residential / Flexible Use				Page No: 40
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Private Residential					
1	Shell and Core Residential Works		2,172	m²	2,336.51	5,074,905.15
2	Private Residential Fit Out		1,499	m²	1,227.19	1,839,560.00
		Total			_	6,914,465.15

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	Job No: 34196 Building 6 - Private Residential / Flexible Use		Page No: 41		
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Shell and Core Residential Works				
1	Shell and core construction - Building 6; target rate based on Building 2	2,172	m²	1,935.00	4,202,820.00
2	Sub Total			•	4,202,820.00
3	Main Contractor Preliminaries (15%)		%	15.00	630,423.00
4	Main Contractor OH&P (5%)		%	5.00	241,662.15
	Total				5,074,905.15
	Private Residential Fit Out				
1	One Bed - Private	3	nr	65,000.00	195,000.00
2	Two Bed - Private	9	nr	95,333.33	858,000.00
3	Three Bed - Private	5	nr	115,000.00	575,000.00
4	Four Bed - Private	1	nr	162,000.00	162,000.00
5	Sub Total				1,790,000.00
6	Residential Cooling - 4 apartments (Top floor only)				
7	Fan coil unit and secondary pipe work	14	nr	2,200.00	30,800.00
8	Secondary ductwork, condensate and power	14	nr	800.00	11,200.00
9	Allowance for on costs (MEP), BWIC etc			18.00	7,560.00
	Total				1,839,560.00

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	o No: 34196 <b>Building 6 - Private Re</b>	sidential / Flexil	ole Use		Page No: 42
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	One Bed - Private				
1	Allowance for fit out of one bedroom apartment - Small (Typically 50m2 NSA)	3	nr	65,000.00	195,000.00
	Total				195,000.00
	Two Bed - Private				
1	Allowance for fit out of two bedroom apartment - Small (Average 71m2 NSA)	3	nr	92,000.00	276,000.00
2	Allowance for fit out of two bedroom apartment - Medium (Average 78m2 NSA)	6	nr	97,000.00	582,000.00
	Total				858,000.00
	Three Bed - Private				
1	Allowance for fit out of three bedroom apartments - Small (Typically 103m2 NSA)	5	nr	115,000.00	575,000.00
	Total				575,000.00
	Four Bed - Private				
1	Allowance for fit out of four bedroom apartments - Family (149m2 NSA)	1	nr	162,000.00	162,000.00
	Total				162,000.00

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	Job No: 34196 Building 6 - Private Residential / Flexible Use			Page No: 43	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use				
1	Flexible Use Shell and Core	449	m²	1,340.33	601,805.93
2	Flexible Use Fit Out		Excl		
		Total			601,805.93

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	Job No: 34196 Building 6 - Private Residential / Flexible Use					
No.	Description	Quantity	Unit	Rate	Cost	
				£	£	
	Flexible Use Shell and Core					
1	Shell and core construction - Building 6; target rate based on Building 2	449	m²	1,110.00	498,390.00	
2	Main Contractor Preliminaries		%	15.00	74,758.50	
3	Main Contractor OH&P		%	5.00	28,657.43	
	1	<b>Total</b>			601,805.93	

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Job No: 34196 Building 7 - Private Residential / Flexible Use		ole Use		Page No: 45		
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Building 7 - Pi	ivate Residential / Flexible Use				
1	Private Reside	ntial	7,559	m²	3,292.19	24,885,697.99
2	Flexible Use		630	m²	1,340.33	844,404.75
			Total		-	25,730,102.74

### Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Job No: 34196		Building 7 - Private Residential / Flexible Use		Page No: 46		
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Private Residential					
1	Shell and Core Residential Works		7,559	m²	2,336.51	17,661,697.99
2	Private Residential Fit Out		5,878	m²	1,228.99	7,224,000.00
		Total			- -	24,885,697.99

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Building 7 - Private Residential / Flexible Use				Page No: 47
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Shell and Core Residential Works				
1	Shell and core construction - Building 7; target rate based on Building 2	7,559	m²	1,935.00	14,626,665.00
2	Sub Total			-	14,626,665.00
3	Main Contractor Preliminaries (15%)		%	15.00	2,193,999.75
4	Main Contractor OH&P (5%)		%	5.00	841,033.24
	Total			-	17,661,697.99
	Private Residential Fit Out			_	
1	One Bed - Private	13	nr	68,461.54	890,000.00
2	Two Bed - Private	39	nr	100,717.95	3,928,000.00
3	Three Bed - Private	18	nr	117,500.00	2,115,000.00
4	Four Bed - Private (Duplex)	1	nr	190,000.00	190,000.00
5	E.O. allowance for stairs to duplex apartments - scope TBC	1	nr	12,500.00	12,500.00
6	Sub Total			-	7,135,500.00
7	Residential Cooling - 7 Apartments (Top Floor Only)				
8	Fan coil unit and secondary pipework	25	nr	2,200.00	55,000.00
9	Secondary ductwork, condensate and power	25	nr	800.00	20,000.00
10	Allowance for on costs (MEP), BWIC etc			18.00	13,500.00
	Total			-	7,224,000.00

Issue Date: 11-Jan-2018

### Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Jol	Job No: 34196 Building 7 - Private Residential / Flexible Use				Page No: 48
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	One Bed - Private				
1	Allowance for fit out of one bedroom apartment - Small (Average 52m2 NSA)	11	nr	68,000.00	748,000.00
2	Allowance for fit out of one bedroom apartment - Medium (Average 63m2 NSA)	2	nr	71,000.00	142,000.00
	Total			-	890,000.00
	Two Bed - Private			-	
1	Allowance for fit out of two bedroom apartment - Small (Average 72m2 NSA)	9	nr	92,000.00	828,000.00
2	Allowance for fit out of two bedroom apartment - Medium (Typically 75m2 NSA)	6	nr	95,000.00	570,000.00
3	Allowance for fit out of two bedroom apartment - Large (Typically 85m2 NSA)	22	nr	105,000.00	2,310,000.00
4	Allowance for fit out of two bedroom apartment - Large (Average 94m2 NSA)	2	nr	110,000.00	220,000.00
	Total			-	3,928,000.00
	Three Bed - Private			-	
1	Allowance for fit out of three bedroom apartments - Small (Average 102m2 NSA)	15	nr	115,000.00	1,725,000.00
2	Allowance for fit out of three bedroom apartments - Large (Average 119m2 NSA)	3	nr	130,000.00	390,000.00
	Total			-	2,115,000.00
	Four Bed - Private (Duplex)			-	
1	Allowance for fit out of four bedroom apartments - Duplex (Typical 179m2 NSA)	1	nr	190,000.00	190,000.00
	Total			-	190,000.00
				-	

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 7 - Private Residential / Flexible Use			Page No: 49	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use				
1	Flexible Use Shell and Core	630	m²	1,340.33	844,404.75
2	Flexible Use Fit Out		Excl		
		Total			844,404.75

### Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	Job No: 34196 Building 7 - Private Residential / Flexible Use					
No.	Description	Quantity	Unit	Rate	Cost	
				£	£	
	Flexible Use Shell and Core					
1	Shell and core construction - Building 7; target rate based on Building 2	630	m²	1,110.00	699,300.00	
2	Main Contractor Preliminaries		%	15.00	104,895.00	
3	Main Contractor OH&P		%	5.00	40,209.75	
	7	Гotal			844,404.75	

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 8 - Private Residential / Flexible Use				Page No: 51	
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Building 8 - Priv	vate Residential / Flexible Use				
1	Private Residen	tial	8,398	m²	3,229.19	27,118,711.98
2	Flexible Use		518	m²	1,340.33	694,288.35
		1	Total .		_	27,813,000.33

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Job No: 34196		Building 8 - Private Residential / Flexible Use			Page No: 52	
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Private Residential					
1	Shell and Core Residential Works		8,398	m²	2,336.51	19,622,031.98
2	Private Residential Fit Out		6,633	m²	1,130.21	7,496,680.00
		Total			_	27,118,711.98

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	o No: 34196 Building 8 - Private Re	sidential / Flexil	ole Use		Page No: 53
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Shell and Core Residential Works				
1	Shell and core construction - Building 8; target rate based on Building 2	8,398	m²	1,935.00	16,250,130.00
2	Sub Total			-	16,250,130.00
3	Main Contractor Preliminaries (15%)		%	15.00	2,437,519.50
4	Main Contractor OH&P (5%)		%	5.00	934,382.48
	Total			_	19,622,031.98
	Private Residential Fit Out				
1	One Bed - Private	10	nr	71,900.00	719,000.00
2	Two Bed - Private	25	nr	102,240.00	2,556,000.00
3	Three Bed - Private	33	nr	121,454.55	4,008,000.00
4	Four Bed - Private (Duplex)	1	nr	141,000.00	141,000.00
5	E.O. allowance for stairs to duplex apartments - scope TBC	1	nr	12,500.00	12,500.00
6	Sub Total			_	7,436,500.00
7	Residential Cooling - 4 Apartments (Top Floor Only)				
8	Fan coil unit and scondary pipework	17	nr	2,200.00	37,400.00
9	Secondary ductwork, condensate and power	17	nr	800.00	13,600.00
10	Allowance for on costs (MEP), BWIC etc			18.00	9,180.00
	Total			_	7,496,680.00

Issue Date: 11-Jan-2018

# Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Job No: 34196 <b>Building 8 - Private Residential / Flexib</b>		ble Use		Page No: 54		
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	One Bed - Private					
1	Allowance for fit out of one bedroom apartme (Average 54m2 NSA)	nt - Small	1	nr	69,000.00	69,000.00
2	Allowance for fit out of one bedroom apartme (Average 60m2 NSA)	ent - Large	8	nr	71,000.00	568,000.00
3	Allowance for fit out of one bedroom apartme (Average 73m2 NSA)	ent - Large	1	nr	82,000.00	82,000.00
		Total				719,000.00
	Two Bed - Private					
1	Allowance for fit out of two bedroom apartme Medium (Typically 78m2 NSA)	ent -	11	nr	96,000.00	1,056,000.00
2	Allowance for fit out of two bedroom apartme (Typically 84m2 NSA)	ent - Large	6	nr	102,000.00	612,000.00
3	Allowance for fit out of two bedroom apartme (Average 96m2 NSA)	ent - Large	8	nr	111,000.00	888,000.00
		Total			•	2,556,000.00
	Three Bed - Private					
1	Allowance for fit out of three bedroom apartm Small (Average 101m2 NSA)	nents -	8	nr	115,000.00	920,000.00
2	Allowance for fit out of three bedroom apartm Small (Average 110m2 NSA)	nents -	18	nr	121,000.00	2,178,000.00
3	Allowance for fit out of three bedroom apartm Large (Typically 130m2 NSA)	nents -	7	nr	130,000.00	910,000.00
		Total			•	4,008,000.00
	Four Bed - Private (Duplex)					
1	Allowance for fit out of four bedroom apartme Family (139m2 NSA)	ents -	1	nr	141,000.00	141,000.00
		Total				141,000.00

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Job No: 34196		Building 8 - Private Residential / Flexible Use			Page No: 55	
No.	Description	Quantity	Unit	Rate	Cost	
				£	£	
	Flexible Use					
1	Flexible Use Shell and Core	518	m²	1,340.33	694,288.35	
2	Flexible Use Fit Out		Excl			
		Total			694,288.35	

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	Job No: 34196 Building 8 - Private Residential / Flexible Use			Page No: 56	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use Shell and Core				
1	Shell and core construction - Building 8; target rate based on Building 2	518	m²	1,110.00	574,980.00
2	Main Contractor Preliminaries		%	15.00	86,247.00
3	Main Contractor OH&P		%	5.00	33,061.35
	1	<b>Total</b>			694,288.35

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Job No: 34196 Buil		Building 10 -	Private Residential / Flexi	ble Use		Page No: 57
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Building 10 -	Private Residential / Flexible Use				
1	Flexible Use		304	m²	1,340.33	407,458.80
2	Private Reside	ential	3,122	m²	3,157.88	9,858,912.03
			Total		-	10,266,370.83

Issue Date: 11-Jan-2018

# Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Job No: 34196		Building 10 - Private Residential / Flexible Use			Page No: 58
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use				
1	Flexible Use Shell and Core	304	m²	1,340.33	407,458.80
2	Flexible Use Fit Out		Excl		
		Total			407,458.80

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 10 - Private Residential / Flexible Use			Page No: 59	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use Shell and Core				
1	Shell and core construction - Building 10; target rate based on Building 2	304	m²	1,110.00	337,440.00
2	Sub Total			-	337,440.00
3	Main Contractor Preliminaries (15%)			15.00	50,616.00
4	Main Contractor OH&P (5%)			5.00	19,402.80
	Total			-	407,458.80

Issue Date: 11-Jan-2018

# Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Job No: 34196		Building 10 - Private Residential / Flexible Use				Page No: 60	
No.	Description		Quantity	Unit	Rate	Cost	
					£	£	
	Private Residential						
1	Shell and Core Residential Works		3,122	m²	2,336.51	7,294,592.03	
2	Private Residential Fit Out		2,088	m²	1,228.12	2,564,320.00	
		Total			_	9,858,912.03	

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 10 - Private Residential / Flexible Use			Page No: 61	
No.	Description	n Quantity Unit Rate			
				£	£
	Shell and Core Residential Works				
1	Shell and core construction - Building 10; target rate based on Building 2	3,122	m²	1,935.00	6,041,070.00
2	Sub Total				6,041,070.00
3	Main Contractor Preliminaries (15%)			15.00	906,160.50
4	Main Contractor OH&P (5%)			5.00	347,361.53
	Total				
	Private Residential Fit Out				
1	One Bed - Private	3	nr	70,000.00	210,000.00
2	Two Bed - Private	22	nr	98,454.55	2,166,000.00
3	Four Bed - Private	1	nr	160,000.00	160,000.00
4	Sub Total				2,536,000.00
5	Residential Cooling - 2 Apartments (Top Floor Only)				
6	Fan coil unit and secondary pipework	8	nr	2,200.00	17,600.00
7	Secondary ductwork, coondensate and power	8	nr	800.00	6,400.00
8	Allowance for on costs (MEP), BWIC etc			18.00	4,320.00
	Total				2,564,320.00

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 10 - Private Residential / Flexible Use		Page No: 62		
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	One Bed - Private				
1	Allowance for fit out of one bedroom apartments - Large (Typically 55m2 NSA)	3	nr	70,000.00	210,000.00
	Total				210,000.00
	Two Bed - Private				
1	Allowance for fit out of two bedroom apartments - Medium (Typically 77m2 NSA)	13	nr	96,000.00	1,248,000.00
2	Allowance for fit out of two bedroom apartments - Large (Average 83m2 NSA)	9	nr	102,000.00	918,000.00
	Total				2,166,000.00
	Four Bed - Private				
1	Allowance for fit out of four bedroom apartments (Family) typical 168m2 NSA	1	nr	160,000.00	160,000.00
	Total				160,000.00

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	Job No: 34196 Public Realm within Site Boundary			Page No: 63	
No.	p. Description Quantity Unit Rate			Rate	Cost
				£	£
	Public Realm within Site Boundary				
1	Hard Landscaping				1,902,275.00
2	Soft Landscaping				462,260.00
3	Fittings				715,117.00
4	Sub Total			-	3,079,652.00
5	Main Contractor Preliminaries		%	15.00	461,947.80
6	Main Contractor OH&P		%	5.00	177,079.99
		Total		-	3,718,679.79

Issue Date: 11-Jan-2018

# Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Job No: 34196 Public Realm within Site Boundary				Page No: 64	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Hard Landscaping				
1	Allowance for works associated with land formation; forming levels for landscaped areas	5,894	m²	20.00	117,880.00
2	Hard landscaping to Phase B; stone paving generally as per Gillespies mark-up, including sub-base	4,619	m²	250.00	1,154,750.00
3	Hard landscaping to Phase B; feature stone paving as per Gillespies mark-up, including sub-base	1,025	m²	275.00	281,875.00
4	Hard landscaping to Phase B; ceramic tiles to private residential gardens as per Gillespies mark-up, including sub-base	250	m²	225.00	56,250.00
5	E.O. allowance for build up to vehicular routes	1,294	m²	50.00	64,700.00
6	Allowance for steps / ramps generally	1	Item	50,000.00	50,000.00
7	Drainage to hard landscaped areas generally	5,894	m²	30.00	176,820.00
	Total			-	1,902,275.00
	Soft Landscaping				
1	Allowance for works associated with land formation; forming levels for landscaped areas etc	1,018	m²	20.00	20,360.00
2	Allowance for soft landscaping to formal courtyard and recreational lawn areas, lawn and shrub planting	564	m²	100.00	56,400.00
3	Allowance for mass planting to formal courtyard and recreational lawn areas	454	m²	125.00	56,750.00
4	Allowance for hedges to private residential apartments at ground floor; assumed 1.5m high	155	m	250.00	38,750.00
5	Allowance for trees - quantity as per S&P masterplan drawing, including tree grille	58	nr	5,000.00	290,000.00
6	Allowance for irrigation		Excl		
	Total			_	462,260.00
	Fittings				
1	Allowance for fittings, street furniture etc to Phase B	6,912	m²	15.00	103,680.00
2	Allowance for supply and installation of public realm lighting to Phase B - Allowance based on landscaped area and costings are as stated in the Michael Grubb Studio lighting schedule dated 30/10/17 with the exception of external lighting to the School - Total allowance of £1,181,750	1	ltem	356,257.00	356,257.00
3	Allowance for CCTV to Phase B - assumed minimal	6,912	m²	15.00	103,680.00
4	Allowance for play feature to residential courtyard	1	Item	50,000.00	50,000.00
5	Provisional allowance for water feature	1	Item	100,000.00	100,000.00
6	Allowance for public art		Excl		
	Carried Forward				713,617.00
Ga	rdiner & Theobald LLP			D	ef: / / 34196
Jd	THE CONTRACTOR OF THE CONTRACT			, n	Ci. / / 34130

Planning Cost Estimate (January 2018) - Phase BClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Public Realm within Site Boundary			Page No: 65	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				713,617.00
7	Allowance for bat boxes including fittings etc - Allowance based on total landscaped area; quantity based on Watermans Protected Species Report dated November 2017 (20nr Total)	3	nr	250.00	750.00
8	Allowance for bird boxes including fittings etc - Allowance based on total landscaped area; quantity based on Watermans Protected Species Report dated November 2017 (20nr Total)	3	nr	250.00	750.00
	Total			_	715,117.00

# APPENDIX C PHASE C SUMMARY AND INDICATIVE COSTINGS



# STAG BREWERY, LONDON S&P PLANNING SCHEME COST ESTIMATE

Job No. : 34196Issue Date : 11-Jan-18Client : Reselton Properties LtdBase Date : 4Q 2017

#### **APPENDIX C: PHASE C SUMMARY AND INDICATIVE COSTINGS**

Phase C - By Use Total GIA: 123,291 ft <sup>2</sup>
Above Ground GIA: 123,291 ft <sup>2</sup>

Phase C	Quantity	Unit	Rate (£)	Rounded Total (£)
Demolition Works	123,291	ft²	1	140,000
Enabling and infrastructure works	123,291	ft²	19	2,380,000
Basement (See Phase B)	-	ft²	-	-
Flexible Use S&C	11,102	ft²	129	1,440,000
Private Residential	112,189	ft²	306	34,350,000
Public Realm within Site Boundary	123,291	ft²	11	1,340,000
Sub total				39,650,000
Contingency	7.5	%	39,650,000	2,970,000
Total				42,620,000

Above Ground Cost/sqft of above ground GIA (Excluding Basement)

Cost/sqft of Above Ground GIA 346

Phase C - By Building Total GIA: 123,291 ft <sup>2</sup>

Above Ground GIA: 123,291 ft <sup>2</sup>

346

Phase C	Quantity	Unit	Rate (£)	Total (£)
Demolition Works	123,291	ft²	1	137,033
Enabling and infrastructure works	123,291	ft²	19	2,380,659
Basement - See Phase B	-	ft²	-	-
Building 9	21,852	ft²	286	6,248,247
Flexible Use (Shell & Core)	3,775	ft²	139	523,433
Private Residential	18,077	ft²	317	5,724,813
Building 11	53,071	ft²	294	15,604,610
Flexible Use (Shell & Core)	3,516	ft²	125	438,286
Private Residential	49,555	ft²	306	15,166,324
Building 12	48,368	ft²	288	13,931,772
Flexible Use (Shell & Core)	3,811	ft²	125	474,475
Private Residential	44,557	ft²	302	13,457,297
Public Realm within Site Boundary	123,291	ft²	11	1,344,112
Sub total				39,646,432
Contingency	7.5	%	39,646,432	2,973,482
Total				42,619,914

Above Ground Cost/sqft of above ground GIA (Excluding Basement) 346

Cost/sqft of Above Ground GIA 346

Issue Date: 11-Jan-2018

# Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Jo	b No: 34196	Demolition Works			Page No: 1
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Demolition Works				
1	Demolition Works				41,200.00
2	Site Clearance				72,285.00
3	Demolition Contractor Preliminaries		%	15.00	17,022.75
4	Demolition Contractor OH&P		%	5.00	6,525.39
		Total		_	137,033.14

Issue Date: 11-Jan-2018

# Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Jol	Job No: 34196 Demolition Works			Page No: 2	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Demolition Works				
1	Demolish existing buildings on site - assumed all demolished as part of Phase A		Incl		
2	Demolition of existing river wall from +10.68 AOD down to +6.70 AOD - Phase C extent only	412	m²	100.00	41,200.00
	Total				41,200.00
	Site Clearance				
1	Allowance for demolition and removal of site features to Phase C site area - misc. silos, tanks, fencing, canopies, walls, fixed fittings etc	4,819	m²	15.00	72,285.00
	Total				72,285.00

Issue Date: 11-Jan-2018

# Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Jo	b No: 34196	Infrastructure Works			Page No: 3
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Infrastructure Works				
1	Enabling Works				574,240.00
2	Energy Centre and Utilities Works				1,397,320.00
3	Sub Total			_	1,971,560.00
4	Main Contractor Preliminaries		%	15.00	295,734.00
5	Main Contractor OH&P		%	5.00	113,364.70
		Total		_	2,380,658.70

Issue Date: 11-Jan-2018

# Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Jol	Job No: 34196 Infrastructure Works			Page No: 4	
No.	Description	Quantity	Unit	Rate £	Cost
				r	£
	Enabling Works				
1	Site Enabling Works				
2	Allowance for archaeology, excavation trenches etc, assumed low risk site	1	ltem	30,000.00	30,000.00
3	Allowance for services diversions - scope to be advised	1	Item	50,000.00	50,000.00
4	Allowance for ecology works		Excl		
5	Allowance for decontamination / remediation works - assumed not required		Excl		
6	Allowance for creating consistent site level; increase to existing ground floor levels to areas not above the basement by an average of 0.75, assumed basement excavation spoil will be utilised, allowance to haul and compact	1,292	m³	20.00	25,840.00
7	Flood Protection Wall				
8	Allowance for new flood protection wall to river front boundary, to Phase 1C extent only, assumed 5.5m deep, construction detail TBC	566	m²	500.00	283,000.00
9	Allowance for brick cladding to new wall above new proposed ground level of 6m, both sides	309	m²	300.00	92,700.00
10	Allowance for coping to top of wall, material TBC	103	m	100.00	10,300.00
11	Allowance for glass balustrade to top of wall, 1m high	103	m	800.00	82,400.00
	Total			_	574,240.00
	Energy Centre and Utilities Works				
1	Energy Centre and Utilities				
2	Allowance for electricity connection	1	Item	100,000.00	100,000.00
3	Allowance for gas supply - assumed connection to existing local infrastructure and on site distribution via basement	1	Item	25,000.00	25,000.00
4	Allowance for water supply - assumed connection to existing local infrastructure and on site distribution via basement	3	nr	25,000.00	75,000.00
5	Allowance for foul and surface water drainage connections, assumed to existing local infrastructure (assumed quantity of connections)	2	nr	35,000.00	70,000.00
6	Allowance for BT telecoms connections, assumed supplies available locallywith no up grade required	1	Item	25,000.00	25,000.00
7	Allowance for foul and surface water drainage to Phase C	11,453	m²	10.00	114,530.00
8	E.O allowance for on-site attenuation requirements including excavation, disposal, cellular storage system, membrane, backfilling etc - Quantity apportioned based on landscaped area; total quantity of 2,650m3 as per Watermans Drainage Strategy Report dated October 2017	159	m³	450.00	71,550.00
	Carried Forward				481,080.00
Ga	rdiner & Theobald LLP			Re	ef: / / 34196

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	b No: 34196 Infrastr	96 Infrastructure Works			Page No: 5	
No.	Description	Quantity	Unit	Rate	Cost	
				£	£	
	Brought Forward					
9	Allowance for energy centre and renewable, PVs etc - requirements to be set out, allowance based on total proposed developments	11,453	m²	80.00	916,240.00	
10	Sub Total			_	1,397,320.00	
	Total					

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 9 - Private Residential / Flexible Use				Page No: 6	
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Building 9 - Pri	vate Residential / Flexible Use				
1	Private Resider	tial	1,679	m²	3,409.66	5,724,813.36
2	Flexible Use		351	m²	1,491.26	523,433.14
			Total		-	6,248,246.50

# Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	b No: 34196	Building 9 - Private Residential / Flexible Use				Page No: 7
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Private Residential					
1	Shell and Core Residential Works		1,679	m²	2,517.64	4,227,113.36
2	Private Residential Fit Out		1,300	m²	1,152.08	1,497,700.00
		Total			-	5,724,813.36

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 9 - Private Residential / Flexible Use				
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Chall and Care Bacidantial Warls				
	Shell and Core Residential Works				
1	Shell and core construction - Building 9; target rate based on Building 2	1,679	m²	1,935.00	3,248,865.00
2	E.O. for substructure (not above basement)	1,679	m²	150.00	251,850.00
3	Sub Total				3,500,715.00
4	Main Contractor Preliminaries (15%)		%	15.00	525,107.25
5	Main Contractor OH&P (5%)		%	5.00	201,291.11
	Total				4,227,113.36
	Private Residential Fit Out				
1	Two Bed - Private	6	nr	100,000.00	600,000.00
2	Three Bed - Private	6	nr	117,500.00	705,000.00
3	Four Bed - Private	1	nr	175,000.00	175,000.00
4	Sub Total				1,480,000.00
5	Residential Cooling - 1 Apartment (Top floor only)				
6	Fan coil unit and scondary pipework	5	nr	2,200.00	11,000.00
7	Secondary ductwork, condensate and power	5	nr	800.00	4,000.00
8	Allowance for on cost (MEP), BWIC etc			18.00	2,700.00
	Total				1,497,700.00

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Building 9 - Private Residential / Flexible Use				
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Two Bed - Private				
1	Allowance for fit out of two bedroom apartment - Medium (Typically 78m2 NSA)	3	nr	97,000.00	291,000.00
2	Allowance for fit out of two bedroom apartment - Large (Typically 84m2 NSA)	3	nr	103,000.00	309,000.00
	Total				600,000.00
	Three Bed - Private				
1	Allowance for fit out of three bedroom apartments - Small (Typically 102m2 NSA)	3	nr	115,000.00	345,000.00
2	Allowance for fit out of three bedroom apartments - Small (Typically 111m2 NSA)	3	nr	120,000.00	360,000.00
	Total				705,000.00
	Four Bed - Private				
1	Allowance for fit out of four bedroom apartments - Family (Typical 175m2 NSA)	1	nr	175,000.00	175,000.00
	Total				175,000.00

Issue Date: 11-Jan-2018

# Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Jo	Job No: 34196 Building 9 - Private Residential / Flexible Use			Page No: 10	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use				
1	Flexible Use Shell and Core	351	m²	1,491.26	523,433.14
2	Flexible Use Fit Out		Excl		
		Total			523,433.14

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 9 - Private Residential / Flexible Use			Page No: 11	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use Shell and Core				
1	Shell and core construction - Building 9; target rate based on Building 2	351	m²	1,110.00	389,610.00
2	E.O. for substructure (not above basement)	351	m²	125.00	43,875.00
3	Sub Total				433,485.00
4	Main Contractor Preliminaries		%	15.00	65,022.75
5	Main Contractor OH&P		%	5.00	24,925.39
		Total			523,433.14

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 11 - Private Residential / Flexible Use			Page No: 12		
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Building 11 - Priva	te Residential / Flexible Use				
1	Private Residential		4,604	m²	3,294.16	15,166,323.55
2	Flexible Use		327	m²	1,340.33	438,286.28
		To	otal		-	15,604,609.83

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	b No: 34196	Building 11 - Private Resid	lential / Flexi	ble Use		Page No: 13
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Private Residential					
1	Shell and Core Residential Works		4,604	m²	2,336.51	10,757,303.55
2	Private Residential Fit Out		3,669	m²	1,201.70	4,409,020.00
		Total			_	15,166,323.55

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

_Jo	Job No: 34196 Building 11 - Private Residential / Flexible Use				Page No: 14
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Shell and Core Residential Works				
1	Shell and core construction - Building 11; target rate based on Block 2	4,604	m²	1,935.00	8,908,740.00
2	Sub Total			-	8,908,740.00
3	Main Contractor Preliminaries (15%)		%	15.00	1,336,311.00
4	Main Contractor OH&P (5%)		%	5.00	512,252.55
	Total			-	10,757,303.55
	Private Residential Fit Out			-	
1	One Bed - Private	9	nr	70,555.56	635,000.00
2	Two Bed - Private	16	nr	101,625.00	1,626,000.00
3	Three Bed - Private	16	nr	121,375.00	1,942,000.00
4	Four Bed - Private	1	nr	160,000.00	160,000.00
5	Sub Total			-	4,363,000.00
6	Residential Cooling - 4 apartments (Top floor only)				
7	Fan coil unit and secondary pipework	13		2,200.00	28,600.00
8	Secondary ductwork, condensate and power	13		800.00	10,400.00
9	Allowance for on costs (MEP), BWIC etc			18.00	7,020.00
	Total			-	4,409,020.00

Issue Date: 11-Jan-2018

# Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Job	No: 34196 <b>Building 11 - Private F</b>	Residential / Flexi	ble Use		Page No: 15
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	One Bed - Private				
1	Allowance for fit out of one bedroom apartment - Small (Typically 52m2 NSA)	2	nr	69,000.00	138,000.00
2	Allowance for fit out of one bedroom apartment - Small (Average 56m2 NSA)	7	nr	71,000.00	497,000.00
	Total				635,000.00
	Two Bed - Private				
1	Allowance for fit out of two bedroom apartments - Small (Typically 74m2 NSA)	4	nr	92,500.00	370,000.00
2	Allowance for fit out of two bedroom apartments - Medium (Typically 75m2 NSA)	1	nr	95,000.00	95,000.00
3	Allowance for fit out of two bedroom apartments - Medium (Typically 86m2 NSA)	1	nr	106,000.00	106,000.00
4	Allowance for fit out of two bedroom apartment - Large (Average 83m2 NSA)	9	nr	105,000.00	945,000.00
5	Allowance for fit out of two bedroom apartment - Large (Typically 91m2 NSA)	1	nr	110,000.00	110,000.00
	Total				1,626,000.00
	Three Bed - Private				
1	Allowance for fit out of three bedroom apartments - Small (Typically 100m2 NSA)	4	nr	115,000.00	460,000.00
2	Allowance for fit out of three bedroom apartments - Small (Typically 107m2 NSA)	9	nr	118,000.00	1,062,000.00
3	Allowance for fit out of three bedroom apartments - Large (Average 122m2 NSA)	2	nr	135,000.00	270,000.00
4	Allowance for fit out of three bedroom apartments - Large (Average 135m2 NSA)	1	nr	150,000.00	150,000.00
	Total				1,942,000.00
	Four Bed - Private				
1	Allowance for fit out of four bedroom apartments - Family (Typically 147m2 NSA)	1	nr	160,000.00	160,000.00
	Total				160,000.00

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 11 - Private Residential / Flexible Use			Page No: 16	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use				
1	Flexible Use Shell and Core	327	m²	1,340.33	438,286.28
2	Flexible Use Fit Out		Excl		
		Total			438,286.28

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 11 - Private Residential / Flexible Use			Page No: 17		
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Flexible Use Shell and (	Core				
1	Shell and core constructions based on Block 2	tion - Building 11; target rate	327	m²	1,110.00	362,970.00
2	Main Contractor Prelim	inaries		%	15.00	54,445.50
3	Main Contractor OH&P			%	5.00	20,870.78
		Total			_	438,286.28

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 12 - Private Residential / Flexible Use			Page No: 18		
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Building 12 - P	rivate Residential / Flexible Use				
1	Private Reside	ntial	4,107	m²	3,276.67	13,457,296.84
2	Flexible Use		354	m²	1,340.33	474,475.05
			Total			13,931,771.89

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	b No: 34196	Building 12 - Private Reside	ential / Flexi	ble Use		Page No: 19
No.	Description		Quantity	Unit	Rate £	Cost £
	Private Residential					
1	Shell and Core Residential Works		4,107	m²	2,336.51	9,596,056.84
2	Private Residential Fit Out		3,157	m²	1,223.07	3,861,240.00
		Total			-	13,457,296.84

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 12 - Private Residential / Flexible Use			Page No: 20	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Shell and Core Residential Works				
1	Shell and core construction - Building 12; target rate based on Building 2	4,107	m²	1,935.00	7,947,045.00
2	Sub Total			-	7,947,045.00
3	Main Contractor Preliminaries (15%)		%	15.00	1,192,056.75
4	Main Contractor OH&P (5%)		%	5.00	456,955.09
	Total			-	9,596,056.84
	Private Residential Fit Out			_	
1	One Bed - Private	1	nr	75,000.00	75,000.00
2	Two Bed - Private	29	nr	99,827.59	2,895,000.00
3	Three Bed - Private	7	nr	124,285.71	870,000.00
4	Sub Total			-	3,840,000.00
5	Residential Cooling - 2 Apartments (Top floor only)				
6	Fan coil unit and secondary pipework	6	nr	2,200.00	13,200.00
7	Seconday ductwork, condensate and power	6	nr	800.00	4,800.00
8	Allowance for on costs (MEP), BWIC etc			18.00	3,240.00
	Total			- -	3,861,240.00

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	b No: 34196 Building 12 - Private Res	sidential / Flexi	ble Use		Page No: 21
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	One Bed - Private				
1	Allowance for fit out of one bedroom apartment - Large (Typical 70m2 NSA)	1	nr	75,000.00	75,000.00
	Total			•	75,000.00
	Two Bed - Private				
1	Allowance for fit out of two bedroom apartments - Small (Typically 73m2 NSA)	12	nr	95,000.00	1,140,000.00
2	Allowance for fit out of two bedroom apartments - Medium (Average 78m2 NSA)	2	nr	100,000.00	200,000.00
3	Allowance for fit out of two bedroom apartments - Large (Typically 83m2 NSA)	10	nr	102,500.00	1,025,000.00
4	Allowance for fit out of two bedroom apartments - Large (Typically 87m2 NSA)	4	nr	105,000.00	420,000.00
5	Allowance for fit out of two bedroom apartments - Large (Typically 94m2 NSA)	1	nr	110,000.00	110,000.00
	Total				2,895,000.00
	Three Bed - Private				
1	Allowance for fit out of three bedroom apartments - Small (Typical 109m2 NSA)	4	nr	120,000.00	480,000.00
2	Allowance for fit out of three bedroom apartments - Large (Typical 118m2 NSA)	3	nr	130,000.00	390,000.00
	Total				870,000.00

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 12 - Private Residential / Flexible Use				Page No: 22
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use				
1	Flexible Use Shell and Core	354	m²	1,340.33	474,475.05
2	Flexible Use Fit Out		Excl		
		Total			474,475.05

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Job No: 34196 Building 12 - Private Residential / Flexible Use		Page No: 23			
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Flexible Use Shell and Core				
1	Shell and core construction - Building 12; targ based on Building 2	get rate 354	m²	1,110.00	392,940.00
2	Main Contractor Preliminaries		%	15.00	58,941.00
3	Main Contractor OH&P		%	5.00	22,594.05
		Total			474,475.05

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Jo	Job No: 34196 Public Realm within Site Boundary			Page No: 24	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Public Realm within Site Boundary				
1	Hard Landscaping				709,225.00
2	Soft Landscaping				193,230.00
3	Fittings				210,681.00
4	Sub Total				1,113,136.00
5	Main Contractor Preliminaries		%	15.00	166,970.40
6	Main Contractor OH&P		%	5.00	64,005.32
		Total			1,344,111.72

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Jol	Job No: 34196 Public Realm within Site Boundary				Page No: 25	
No.	Description	Quantity	Unit	Rate	Cost	
				£	£	
	Hard Landscaping					
1	Allowance for works associated with land formation; forming levels for landscaped areas	2,226	m²	20.00	44,520.00	
2	Hard landscaping to Phase C; stone paving generally as per Gillespies mark-up, including sub-base	2,018	m²	250.00	504,500.00	
3	Hard landscaping to Phase C; ceramic tiles to private residential gardens as per Gillespies mark-up, including sub-base	193	m²	225.00	43,425.00	
4	Hard landscaping to Phase C; small block setts as per Gillespies mark-up, including sub-base	15	m²	200.00	3,000.00	
5	E.O. allowance for build up to vehicular routes	540	m²	50.00	27,000.00	
6	Allowance for steps / ramps generally	1	Item	20,000.00	20,000.00	
7	Allowance for drainage to hard landscaped areas generally	2,226	m²	30.00	66,780.00	
	Total			_	709,225.00	
	Soft Landscaping					
1	Allowance for works associated with land formation; forming levels for landscaped areas etc	324	m²	20.00	6,480.00	
2	Allowance for soft landscaping to formal courtyard and recreational lawn areas	130	m²	100.00	13,000.00	
3	Allowance for mass planting to formal courtyard and recreational lawn areas	194	m²	125.00	24,250.00	
4	Allowance for hedges to private residential apartments at ground floor; assumed 1.5m high	118	m	250.00	29,500.00	
5	Allowance for trees - quantity as per S&P masterplan drawing, including tree grilles	24	nr	5,000.00	120,000.00	
	Total			_	193,230.00	
	Fittings					
1	Allowance for fittings, street furniture etc to Phase C	2,550	m²	15.00	38,250.00	
2	Allowance for supply and installation of public realm lighting to Phase C - Allowance based on landscaped area and costings are as stated in the Michael Grubb Studio lighting schedule dated 30/10/17 with the exception of external lighting to the School - Total allowance of £1,181,750	1	Item	131,431.00	131,431.00	
3	Allowance for CCTV to Phase C - assumed minimal	2,550	m²	10.00	25,500.00	
4	Allowance for play feature	1	Item	15,000.00	15,000.00	
5	Provisional allowance for water feature - scope TBC		Excl			
6	Allowance for public art		Excl			
	Carried Forward				210,181.00	

Curricu Forward

Planning Cost Estimate (January 2018) - Phase Client: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Public Realm within Site Boundary F				Page No: 26
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				210,181.00
7	Allowance for bat boxes including fittings etc Allowance for bat boxes including fittings etc - Allowance based on total landscaped area; quantity based on Watermans Protected Species Report dated November 2017 (20nr Total)	1	nr	250.00	250.00
8	Allowance for bird boxes including fittings etc - Allowance based on total landscaped area; quantity based on Watermans Protected Species Report dated November 2017 (20nr Total)	1	nr	250.00	250.00
	Total			_	210,681.00

# APPENDIX D PHASE D SUMMARY AND INDICATIVE COSTINGS



## STAG BREWERY, LONDON S&P PLANNING SCHEME COST ESTIMATE

Job No. : 34196Issue Date : 11-Jan-18Client : Reselton Properties LtdBase Date : 4Q 2017

#### APPENDIX D: PHASE D SUMMARY AND INDICATIVE COSTINGS

Phase D - By Use Total GIA: 618,002 ft <sup>2</sup>
Above Ground GIA: 489,255 ft <sup>2</sup>

Phase D	Quantity	Unit	Rate (£)	Rounded Total (£)
Demolition Works	618,002	ft²	7	4,350,000
Enabling and infrastructure works	618,002	ft²	13	7,800,000
Basement (Phase D - 267 Spaces)	128,747	ft²	231	29,750,000
Extra Care	160,263	ft²	277	44,460,000
Nursing Home	101,953	ft²	255	26,030,000
Affordable Residential	227,039	ft²	185	41,940,000
Private Residential	67,390	ft²	318	21,400,000
Public Realm within Site Boundary	618,002	ft²	14	8,460,000
Sub total				184,190,000
Contingency	7.5	%	184,190,000	13,810,000
Total				198,000,000

Above Ground Cost/sqft of above ground GIA (Excluding Basement) 292

Cost/sqft of Above Ground GIA 405



## STAG BREWERY, LONDON S&P PLANNING SCHEME COST ESTIMATE

Job No. : 34196Issue Date : 11-Jan-18Client : Reselton Properties LtdBase Date : 4Q 2017

#### APPENDIX D: PHASE D SUMMARY AND INDICATIVE COSTINGS

Phase D - By Building Total GIA: 618,002 ft <sup>2</sup>
Above Ground GIA: 489,255 ft <sup>2</sup>

Phase D	Quantity	Unit	Rate (£)	Total (£)
Demolition Works	618,002	ft²	7	4,346,855
Enabling and infrastructure works	618,002	ft²	13	7,799,303
Basement	128,747	ft²	231	29,754,013
Building 13	37,356	ft²	286	10,684,564
Extra Care	37,356	ft²	286	10,684,564
Building 14	51,345	ft²	264	13,535,471
Nursing Home	51,345	ft²	264	13,535,471
Building 15	50,608	ft²	247	12,490,863
Nursing Home	50,608	ft²	247	12,490,863
Building 16	59,035	ft²	275	16,223,729
Extra Care	59,035	ft²	275	16,223,729
Building 17	63,872	ft²	275	17,554,997
Extra Care	63,872	ft²	275	17,554,997
Building 18	159,649	ft²	263	41,942,319
Affordable Residential - Social Rent /				41,942,319
Shared Ownership	159,649	ft²	263	41,342,319
Building 19	67,390	ft²	318	21,404,921
Private Residential	67,390	ft²	318	21,404,921
Public Realm within Site Boundary	618,002	ft²	14	8,458,163
Sub total				184,195,197
Contingency	7.5	%	184,195,197	13,814,640
Total				198,009,837

Above Ground Cost/sqft of above ground GIA (Excluding Basement)	339
Cost/sqft of Above Ground GIA	405

#### Planning Cost Estimate (January 2018) - Phase DClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	b No: 34196	Demolition Works			Page No: 1
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Demolition Works				
1	Demolition Works				3,225,780.00
2	Site Clearance				374,100.00
3	Demolition Contractor Preliminaries		%	15.00	539,982.00
4	Demolition Contractor OH&P		%	5.00	206,993.10
		Total		_	4,346,855.10

Planning Cost Estimate (January 2018) - Phase DClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Demolition Works		Page No: 2		
No.	Description	Quantity	Unit	Rate £	Cost £
	Demolition Works				
1	Demolition of existing buildings on site - POB, Brewhouse, Silo, Chip Store, Finishing Cellar, Process Building, Sports Club, Stable Court and Workshop, Old Effluent Building, Store and West Security Building - all existing GIAs as per Squire & Partners existing buildings GIA schedule. Assumes some reselling of unusable assets	18,876	m²	155.00	2,925,780.00
2	Provisional allowance for the removal of asbestos	1	Item	300,000.00	300,000.00
	Total				3,225,780.00
	Site Clearance				
1	Allowance for demolition and removal of site features to Phase D site area - misc. silos, tanks, fencing, canopies, walls, fixed fittings etc	24,940	m²	15.00	374,100.00
	Total				374,100.00

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase DClient: Reselton Properties Ltd.

Jo	b No: 34196	Infrastructure Works			Page No: 3
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Infrastructure Works				
1	Enabling Works				484,580.00
2	Energy Centre and Utilities Works				5,974,470.00
3	Sub Total			_	6,459,050.00
4	Main Contractor Preliminaries		%	15.00	968,857.50
5	Main Contractor OH&P		%	5.00	371,395.38
		Total		_	7,799,302.88

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Infrastructure Works			Page No: 4	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Enabling Works				
1	Site Enabling Works				
2	Allowance for archaeology, excavation trenches etc, assumed low risk site	1	Item	75,000.00	75,000.00
3	Allowance for ecology works		Excl		
4	Allowance for decontamination / remediation works - assumed not required		Excl		
5	Allowance for services diversions - scope to be advised	1	Item	150,000.00	150,000.00
6	Allowance for creating consistent site level; increase to existing ground floor levels to areas not above the basement by an average of 0.75, assumed basement excavation spoil will be utilised, allowance to haul and compact	12,979	m³	20.00	259,580.00
7	Allowance for creating proposed levels, including raised levels to residential areas, see public realm				
	Total			_	484,580.00
	Energy Centre and Utilities Works				
1	Energy Centre and Utilities				
2	Allowance for substation and electricity connection - capacity to be advised	1	Item	300,000.00	300,000.00
3	Allowance for gas supply - assumed connection to existing local infrastructure and on site distibution via basement	1	Item	75,000.00	75,000.00
4	Allowance for water supply - assumed connection to existing local infrastructure and on site distibution via basement (assumed quantity of connections)	6	nr	25,000.00	150,000.00
5	Allowance for foul and surface water drainage connections, assumed to existing local infrastructure (assumed quantity of connections)	8	nr	35,000.00	280,000.00
6	Allowance for BT telecoms connections, assumed supplies availablelocally with bno up grading required	1	Item	50,000.00	50,000.00
7	Allowance for foul and surface water drainage to Phase D, assumed majoriy via basement	52,113	m²	10.00	521,130.00
8	E.O allowance for on-site attenuation requirements including excavation, disposal, cellular storage system, membrane, backfilling etc - Quantity apportioned based on landscaped area; total quantity of 2,650m3 as per Watermans Drainage Strategy Report dated October 2017	954	m³	450.00	429,300.00
9	Allowance for energy centre and renewables, PVs etc - requirements to be set out, allowance based on total proposed development area	52,113	m²	80.00	4,169,040.00
10	Sub Total			_	5,974,470.00
	Total			_	5,974,470.00
Ga	rdiner & Theobald LLP			Ro	ef: / / 34196

Planning Cost Estimate (January 2018) - Phase Colient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	No: 34196	Basement			Page No: 5
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Basement				
1	Basement Perimeter Walls				2,791,775.00
2	Basement Slabs				12,100,285.00
3	Shear Walls and Columns				854,605.00
4	Ground Floor Slab				3,865,015.00
5	Internal Walls and Doors				453,130.00
6	Internal Finishes and Fittings				1,727,770.00
7	Mechanical and Electrical Installations				2,636,001.75
8	Sub Total			-	24,428,581.75
9	Main Contractor Preliminaries		%	16.00	3,908,573.08
10	Main Contractor OH&P		%	5.00	1,416,857.74
11	Total				29,754,012.57
		Total			29,754,012.57

Issue Date: 11-Jan-2018

Jol	b No: 34196 Basement				
No.	Description	Quantity	Unit	Rate £	Cost £
	Basement Perimeter Walls				
1	Sheet Piling				
2	Sheet piling to basement perimeter, assumed 16m deep, 450mm overall thick sheet piles, fully welded, painted to interior face	8,480	m²	250.00	2,120,000.00
3	E.O. for $200 \times 200 \times 18$ RSA angle to tie into raft slab (54.3kg/m)	29	tn	2,500.00	72,500.00
4	E.O. for $150 \times 150 \times 10$ RSA angles to top of sheet piles, both sides (23kg/m)	24	tn	2,500.00	60,000.00
5	Capping Beam				
6	Allowance for capping beam to basement perimeter, details TBC	530	m	350.00	185,500.00
7	Lining Walls				
8	Perimeter in situ concrete lining walls assumed based on Phase 1 requirements, 350mm thick as per WSL info, 3.7m high	480	m³	210.00	100,800.00
9	Reinforcement to above, 250kg/m3 as advised by WSL	120	tn	1,250.00	150,000.00
10	Formwork to above, one side	1,373	m²	75.00	102,975.00
11	Waterproofing				
12	Waterproofing to walls, cavity drain, block wall etc - advised not required		Excl		
	Total			_	2,791,775.00
	Basement Slabs				
1	Excavation and Disposal				
2	Excavation for main basement area, assumed 5.0m deep from average existing site level of 5.1m	62,435	m³	5.00	312,175.00
3	Disposal of above - assumed non hazardous	62,435	m³	50.00	3,121,750.00
4	E.O. allowance for contamination (15%)	9,365	m³	75.00	702,375.00
5	E.O. allowance for obstructions (15%)	9,365	m³	100.00	936,500.00
6	Raft Slab				
7	Build up to raft slab, hardcore, blinding etc, assumed 350mm thick	4,186	m³	160.00	669,760.00
8	Raft, 1000mm thick as per WSL info - assumed waterproof concrete	11,961	m³	225.00	2,691,225.00
9	Reinforcement to above, 190kg/m3 as per WSL info	2,273	tn	1,250.00	2,841,250.00
10	In situ concrete to form upstand / channel to perimeter of basement; 450mm high by 150mm wide as advised by WSL	36	m³	210.00	7,560.00
11	Reinforcement to above, assumed 150kg/m3	5	tn	1,250.00	6,250.00
12	Formwork to concrete upstands	477	m²	70.00	33,390.00
	Carried Forward				11,322,235.00
Ga	rdiner & Theobald LLP			Re	ef: / / 34196

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Basement				
No.	Description	Quantity	Unit	Rate £	Cost £
				ı.	r
	Brought Forward				11,322,235.00
13	E.O. for lowered areas for tanks etc - scope TBC	1	Item	80,000.00	80,000.00
14	E.O. for forming lift pits	20	nr	5,000.00	100,000.00
15	Allowance for DPM and insulation to slab	11,961	m²	25.00	299,025.00
16	Allowance for underslab drainage	11,961	m²	25.00	299,025.00
17	Waterproofing				
18	Waterproofing to slab - second layer of defence - advised as not required		Excl		
	Total			_	12,100,285.00
	Shear Walls and Columns			_	
1	Columns				
2	In situ concrete columns to basement, 450mm x 450mm, 3.7m high, assumed 290nr	217	m³	210.00	45,570.00
3	Reinforcement to concrete columns, 295kg/m3 as advised by WSL	86	tn	1,250.00	107,500.00
4	Formwork to 450mm x 450mm concrete columns, basic finish	1,931	m²	75.00	144,825.00
5	E.O. for column shear heads, 175kg/m2 - TBC	290	nr	100.00	29,000.00
6	Shear Walls				
7	In situ concrete core walls; 250mm thick as advised by WSL	354	m³	210.00	74,340.00
8	Reinforcement to core walls; 220kg/m3 as advised by WSL	78	tn	1,250.00	97,500.00
9	Formwork to core walls; both sides, basic finish	2,834	m²	75.00	212,550.00
10	Ramp Walls				
11	In situ concrete walls; assumed 250mm thick	132	m³	210.00	27,720.00
12	Reinforcement to walls; assumed 220kg/m3	29	tn	1,250.00	36,250.00
13	Formwork to walls; both sides, basic finish	1,058	m²	75.00	79,350.00
	Total			_	854,605.00
	Ground Floor Slab				
1	500mm thick ground floor slab to external landscaped areas				
2	In situ concrete to ground floor slab above basement to external landscaped areas/roads, 500mm thick as per WSL info	3,175	m³	200.00	635,000.00
3	Reinforcement to above, 220kg/m3 as per WSL info	698	tn	1,250.00	872,500.00
4	Formwork to soffit, basic finish	6,350	m²	70.00	444,500.00
5	Formwork to sides	210	m²	70.00	14,700.00
6	250mm thick ground floor slab to residential areas				
	Carried Forward				1,966,700.00
G-	rdiner & Theobald LLP			D	ef: / / 34196
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Issue Date: 11-Jan-2018

Job No: 34196 Basement					
No.	Description	Quantity	Unit	Rate	Cost
				£	£
		1,966,700.00			
7	In situ concrete to ground floor slab to Block 18 and 19 residential uses, 250mm thick as per WSL info	698	m³	200.00	139,600.00
8	Reinforcement to above, 260kg/m3 as per WSL info	181	tn	1,250.00	226,250.00
9	Formwork to soffit, basic finish	2,790	m²	70.00	195,300.00
10	300mm thick ground floor slab to extra care areas				
11	In situ concrete to ground floor slab to Block 13, 16 and 17 extra care uses, assumed 300mm thick	419	m³	200.00	83,800.00
12	Reinforcement to above, assumed 220kg/m3	92	tn	1,250.00	115,000.00
13	Formwork to soffit, basic finish	1,397	m²	70.00	97,790.00
14	300mm thick ground floor slab to care home areas				
15	In situ concrete to ground floor slab to Block 15 care home uses, assumed 300mm thick	210	m³	200.00	42,000.00
16	Reinforcement to above, assumed 220kg/m3	46	tn	1,250.00	57,500.00
17	Formwork to soffit, basic finish	699	m²	70.00	48,930.00
18	300mm thick ground floor slab to health centre areas				
19	In situ concrete to ground floor slab to Block 17 health centre uses, assumed 300mm thick	218	m³	200.00	43,600.00
20	Reinforcement to above, assumed 220kg/m3	48	tn	1,250.00	60,000.00
21	Formwork to soffit, basic finish	726	m²	70.00	50,820.00
22	Steps to ground floor slab				
23	In situ concrete to steps in ground floor slab for changes in levels between residential / extra care / care home / health centre uses and street level, assumed 1.2m high and 500mm thick	168	m³	200.00	33,600.00
24	Reinforcement to above, assumed 260kg/m3	44	tn	1,250.00	55,000.00
25	Formwork to steps in ground floor slab; both sides	696	m²	70.00	48,720.00
26	In situ concrete to steps in ground floor slab for changes in levels between residential / extra care / care home / health centre uses and courtyard level, assumed 0.7m high and 500mm thick	180	m³	200.00	36,000.00
27	Reinforcement to above, assumed 260kg/m3	47	tn	1,250.00	58,750.00
28	Formwork to steps in ground floor slab; both sides	720	m²	70.00	50,400.00
29	Transfer Beams				
30	E.O. for beams / transfer structures yet to be detailed - scope TBC - assumed limited	1	Item	100,000.00	100,000.00
31	Basement Perimeter Detail - 3 (As advised by WSL)				
32	In situ concrete to transfer beam; assumed 600mm deep x 500mm wide	82	m³	210.00	17,220.00
33	Reinforcement to the above; assumed 150kg/m3	12	tn	1,250.00	15,000.00
	Carried Forward				3,541,980.00
Ga	rdiner & Theobald LLP			Ra	ef: / / 34196
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Issue Date: 11-Jan-2018

Jo	Job No: 34196 Basement				
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				3,541,980.00
34	Formwork to transfer beams	435	m²	75.00	32,625.00
35	Basement Perimeter Detail - 4 (As advised by WSL)				
36	In situ concrete to transfer beam; assumed 1000mm deep x 500mm wide	14	m³	210.00	2,940.00
37	Reinforcement to the above; assumed 150kg/m3	2	tn	1,250.00	2,500.00
38	Formwork to transfer beams	70	m²	75.00	5,250.00
39	Basement Perimeter Detail - 5 (As advised by WSL - Captured in Residential Substructure Costs)				
40	See Building 13, 18 & 19 Substructure Costs		Incl		
41	Tree Pits				
42	Allowance for forming tree pits within ground floor slab - Size and quantity to be confirmed	1	Item	150,000.00	150,000.00
43	Ramp				
44	In situ concrete to ramp, 350mm thick as advised by WSL	182	m³	210.00	38,220.00
45	Reinforcement to above, 215kg/m3 as advised by WSL	39	tn	1,250.00	48,750.00
46	Formwork to above	520	m²	75.00	39,000.00
47	Formwork to sides	50	m²	75.00	3,750.00
	Total			_	3,865,015.00
	Internal Walls and Doors				
1	Internal Walls				
2	Internal blockwork walls to basement, assumed 140mm thick, 3.7m high	2,198	m²	110.00	241,780.00
3	Allowance for enhanced fire / acoustic requirements to plant areas e.g. energy centre - assumed 20% of total wall area	440	m²	100.00	44,000.00
4	Allowance for other walls yet to be reflected on plan (10%)	220	m²	110.00	24,200.00
5	Internal Doors				
6	Allowance for single leaf internal doors to basement areas - assumed quantity	32	nr	1,750.00	56,000.00
7	Allowance for double leaf internal doors to basement areas - assumed quantity	28	nr	2,000.00	56,000.00
8	Allowance for riser doors to basement areas - assumed quantity	28	nr	800.00	22,400.00
9	E.O. allowance for fire / acoustic requirements to plant rooms - assumed 40% of doors	35	nr	250.00	8,750.00
	Total			_	453,130.00
	Internal Finishes and Fittings			_	
1	Wall Finishes				
	Carried Forward				0.00
Ga	ardiner & Theobald LLP			Ro	ef: / / 34196

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Jol	o No: 34196 <b>Base</b>	ment			Page No: 10				
No.	Description	Quantity	Unit	Rate	Cost				
				£	£				
Brought Forward 0.00									
2	Allowance for emulsion paint to internal blockwork walls	4,396	m²	15.00	65,940.00				
3	Allowance for drylining and emulsion paint to concrete shear walls (one side only)	1,413	m²	65.00	91,845.00				
4	Allowance for paint to concrete columns	1,931	m²	15.00	28,965.00				
5	E.O. allowance for tanking to plant rooms etc	1	Item	35,000.00	35,000.00				
6	E.O. for enhanced finishes to building cores	10	nr	5,000.00	50,000.00				
7	Floor Finishes								
8	Allowance for screed to basement areas	11,961	m²	35.00	418,635.00				
9	Allowance for floor finishes to basement areas, assumed epoxy paint generally	11,961	m²	25.00	299,025.00				
10	E.O. allowance for tanking to plant rooms etc	1	Item	35,000.00	35,000.00				
11	E.O. for enhanced finishes to building cores	10	nr	5,000.00	50,000.00				
12	Allowance for white lining to car park spaces and associated circulation zones etc	267	Spaces	150.00	40,050.00				
13	Ceiling Finishes								
14	Allowance for ceiling finish to basement areas, assumed paint to concrete soffits generally	11,961	m²	10.00	119,610.00				
15	E.O. for enhanced finishes to building cores	10	nr	5,000.00	50,000.00				
16	Fixed Fittings								
17	Allowance for signage	11,961	m²	5.00	59,805.00				
18	Allowance for residential bike racks, assumed 1nr space per apartment	235	nr	150.00	35,250.00				
19	Allowance for commercial bike racks, assumed 1nr bike rack per 1,000sq ft GIA	129	nr	150.00	19,350.00				
20	Allowance for showers to commercial bike storage only, assumed 1 shower per 15nr bike spaces	9	nr	7,500.00	67,500.00				
21	Allowance for lockers to commercial bike storage area only	129	nr	175.00	22,575.00				
22	Allowance for other fixed fittings - scope TBC	11,961	m²	20.00	239,220.00				
	Total				1,727,770.00				
	Mechanical and Electrical Installations								
1	MEP - Car Park								
2	Allowance for MEP installations to car parking areas	8,774	m²	125.00	1,096,750.00				
3	MEP - Other Areas								
4	Allowance for MEP installations to other areas	3,187	m²	425.00	1,354,475.00				
5	Allowance for car chargers - Say 20% of car parking spaces	54	nr	2,000.00	108,000.00				
6	BWIC		%	3.00	76,776.75				
	Carried Forward				2,636,001.75				
Ga	rdiner & Theobald LLP			F	Ref: / / 34196				

Issue Date: 11-Jan-2018

Planning Cost Estimate (January 2018) - Phase DClient: Reselton Properties Ltd.

Job No: 34196 Basement				Page No: 11	
No. Description		Quantity	Unit	Rate	Cost
				£	£
	Brought Forward				2,636,001.75
	Total				2,636,001.75
				_	

Issue Date: 11-Jan-2018

Planning Cost Estimate (January 2018) - Phase DClient: Reselton Properties Ltd.

Jo	b No: 34196	Building 13 - Extra Care			Page No: 12
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Building 13 - Extra Care				
1	Extra Care	3,470	m²	3,079.13	10,684,563.75
		Total			10,684,563.75

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase DClient: Reselton Properties Ltd.

Job No: 34196 Building 13 - Extra Care		Page No: 13			
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Extra Care				
1	New build private extra care residential units, part above basement - Target allowance (Unit mix not provided)	3,470	m²	2,450.00	8,501,500.00
2	E.O allowance for substructure - Partially above basement	3,470	m²	100.00	347,000.00
3	Sub Total				8,848,500.00
4	Main Contractor Preliminaries (15%)			15.00	1,327,275.00
5	Main Contractor Overheads & Profit (5%)			5.00	508,788.75
	Total	I			10,684,563.75

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase DClient: Reselton Properties Ltd.

Jok	Job No: 34196 Building 14 - Nursing Home				Page No: 14	
No.	Description	Quantity	Unit	Rate	Cost	
				£	£	
	Building 14 - Nursing Home					
1	New build private nursing home - Target allowance (Unit mix not provided)	4,770	m²	2,200.00	10,494,000.00	
2	E.O allowance for substructure - Not above basement	4,770	m²	150.00	715,500.00	
3	Sub Total			-	11,209,500.00	
4	Main Contractor Preliminaries (15%)			15.00	1,681,425.00	
5	Main Contractor OH&P (5%)			5.00	644,546.25	
	Total			- -	13,535,471.25	
	Building 15 - Nursing Home					
1	New build private nursing home - Target allowance (Unit mix not provided)	4,702	m²	2,200.00	10,344,400.00	
2	Sub Total			-	10,344,400.00	
3	Main Contractor Preliminaries (15%)			15.00	1,551,660.00	
4	Main Contractor OH&P (5%)			5.00	594,803.00	
	Total			-	12,490,863.00	
	Building 16 - Extra Care					
1	New build private extra care residential units, above basement - Target allowance (Unit mix not provided)	5,484	m²	2,450.00	13,435,800.00	
2	Sub Total			_	13,435,800.00	
3	Main Contractor Preliminaries (15%)			15.00	2,015,370.00	
4	Main Contractor OH&P (5%)			5.00	772,558.50	
	Total			-	16,223,728.50	
	Building 17 - Extra Care					
1	New build private extra care residential units, above basement - Target allowance (Unit mix not provided)	5,934	m²	2,450.00	14,538,300.00	
2	Sub Total			-	14,538,300.00	
3	Main Contractor Preliminaries (15%)			15.00	2,180,745.00	
4	Main Contractor Overheads & Profit (5%)			5.00	835,952.25	
	Total			-	17,554,997.25	
	Building 18 - Affordable Residential - Social Rent / Shared Ownership					
1	Affordable Residential - Social Rent / Shared Ownership	14,832	m²	2,827.83	41,942,319.25	
	Total			_	41,942,319.25	

Planning Cost Estimate (January 2018) - Phase DClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	b No: 34196	No: 34196 Building 18 - Affordable Residential - Social Rent / Shared Ownership				Page No: 15
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Affordable Reside	ntial - Social Rent / Shared Owners	nip			
1	Shell and Core Res	idential Works	14,832	m²	2,138.84	31,723,319.25
2	Affordable Resider	ntial Fit Out	12,087	m²	845.45	10,219,000.00
		To	tal			41,942,319.25

Planning Cost Estimate (January 2018) - Phase Cient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	Job No: 34196 Building 18 - Affordable Residential - Social Rent / Shared Ownership				
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Shell and Core Residential Works				
1	Shell and core construction - Building 18; target rate - Social Rent	11,673	m²	1,650.00	19,260,450.00
2	Shell and core construction - Building 18; target rate - Shared Ownership	3,159	m²	1,750.00	5,528,250.00
3	E.O. for substructure (partially above basement)	14,832	m²	100.00	1,483,200.00
4	Sub Total			-	26,271,900.00
5	Main Contractor Preliminaries (15%)		%	15.00	3,940,785.00
6	Main Contractor OH&P (5%)		%	5.00	1,510,634.25
	Total				31,723,319.25
	Affordable Residential Fit Out				
1	Affordable Residential Fit Out - Social Rent				
2	One Bed - Affordable - Social Rent	14	nr	53,000.00	742,000.00
3	Two Bed - Affordable - Social Rent	36	nr	57,000.00	2,052,000.00
4	Three Bed - Affordable - Social Rent	53	nr	75,773.58	4,016,000.00
5	Four Bed - Affordable - Social Rent	7	nr	95,000.00	665,000.00
7	Affordable Residential Fit Out - Shared Ownership				
8	One Bed - Affordable - Shared Ownership	7	nr	74,000.00	518,000.00
9	Two Bed - Affordable - Shared Ownership	21	nr	106,000.00	2,226,000.00
	Total			- -	10,219,000.00

Planning Cost Estimate (January 2018) - Phase Colient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Job No: 34196 Building 18 - Affordable Residential - Social Rent / Shared Ownership					
No.	Description	Quantity	Unit	Rate £	Cost £
				_	_
	One Bed - Affordable - Social Rent				
1	Allowance for fit out of one bedroom apartment - average 58m2 NSA	14	nr	53,000.00	742,000.00
	Total				742,000.00
	Two Bed - Affordable - Social Rent				
1	Allowance for fit out of two bedroom apartments - typically 74m2 NSA	17	nr	54,000.00	918,000.00
2	Allowance for fit out of two bedroom apartments - average 86m2 NSA	18	nr	63,000.00	1,134,000.00
	Total				2,052,000.00
	Three Bed - Affordable - Social Rent			•	
1	Allowance for fit out of three bedroom apartments - typically 95m2 NSA	37	nr	78,500.00	2,904,500.00
2	Allowance for fit out of three bedroom apartments - average 107m2 NSA	13	nr	85,500.00	1,111,500.00
	Total			•	4,016,000.00
	Four Bed - Affordable - Social Rent				
1	Allowance for fit out of four bedroom apartments - typically 115m2 NSA	7	nr	95,000.00	665,000.00
	Total				665,000.00
	One Bed - Affordable - Shared Ownership				
1	Allowance for fit out of one bedroom apartment - large, average 57m2 NSA	7	nr	74,000.00	518,000.00
	Total			•	518,000.00
	Two Bed - Affordable - Shared Ownership				
1	Allowance for fit out of two bedroom apartments - medium, average 87m2 NSA	21	nr	106,000.00	2,226,000.00
	Total				2,226,000.00
				•	

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase DClient: Reselton Properties Ltd.

_Jo	b No: 34196	Building 19 - Private	Residential			Page No: 18
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Building 19 - Private Residential					
1	Private Residential		6,261	m²	3,418.77	21,404,920.51
		Total				21,404,920.51

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase DClient: Reselton Properties Ltd.

Job No: 34196		Building 19 - Priva	te Residential			Page No: 19
No.	Description		Quantity	Unit	Rate	Cost
					£	£
	Private Residential					
1	Shell and Core Residential Works		6,261	m²	2,457.26	15,384,920.51
2	Private Residential Fit Out		5,207	m²	1,156.14	6,020,000.00
		Total			_	21,404,920.51

Planning Cost Estimate (January 2018) - Phase Cient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jo	34196 Building 19 - Private Residential			Page No: 20	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Shell and Core Residential Works				
1	Shell and core construction - Building 19; target rate based on Building 2	6,261	m²	1,935.00	12,115,035.00
2	E.O. for substructure (partially above basement)	6,261	m²	100.00	626,100.00
3	Sub Total			-	12,741,135.00
4	Main Contractor Preliminaries (15%)		%	15.00	1,911,170.25
5	Main Contractor OH&P (5%)		%	5.00	732,615.26
	Total			-	15,384,920.51
	Private Residential Fit Out				
1	One Bed - Private	11	nr	69,000.00	759,000.00
2	Two Bed - Private	30	nr	95,000.00	2,850,000.00
3	Three Bed - Private	21	nr	114,809.52	2,411,000.00
	Total			-	6,020,000.00

Planning Cost Estimate (January 2018) - Phase DClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Building 19 - Private Residential				Page No: 21
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	One Bed - Private				
1	Allowance for fit out of one bedroom apartment - average 52m2 NSA	11	nr	69,000.00	759,000.00
	Total				759,000.00
	Two Bed - Private				
1	Allowance for fit out of two bedroom apartments - typically 75m2 NSA	15	nr	85,000.00	1,275,000.00
2	Allowance for fit out of two bedroom apartments - average 88m2 NSA	15	nr	105,000.00	1,575,000.00
	Total				2,850,000.00
	Three Bed - Private				
1	Allowance for fit out of three bedroom apartments - typically 95m2 NSA	13	nr	111,000.00	1,443,000.00
2	Allowance for fit out of three bedroom apartments - average 112m2 NSA	8	nr	121,000.00	968,000.00
	Total				2,411,000.00

Planning Cost Estimate (January 2018) - Phase DClient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Public Realm within Site Boundary			Page No: 22	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Public Realm within Site Boundary				
1	Allowance for landscaping and public realm works to residential areas, total Phase D site area of 30,377m2 minus total ground floor GEA of 9,652. Allowance for general site levelling, roads, pedestrian areas, planted squares, fittings, trees, external lighting, drainage etc-target allowance	15,288	m²	405.00	6,191,640.00
2	Allowance for landscaping and public realm works to Lower Richmond Road Park area, total Phase D site area of 30,377m2 minus total ground floor GEA of 9,652.  Allowance for minor site levelling, retention of existing trees, new trees, assumed 25% of area new soft landscape and 75% of area minor uplift allowances for existing soft landscaping etc - target allowance	5,397	m²	150.00	809,550.00
3	Allowance for public art		Excl		
4	Allowance for water features etc		Excl		
5	Allowance for bat boxes including fittings etc - Allowance based on total landscaped area; quantity based on Watermans Protected Species Report dated November 2017 (20nr Total)	7	nr	250.00	1,750.00
6	Allowance for bird boxes including fittings etc - Allowance based on total landscaped area; quantity based on Watermans Protected Species Report dated November 2017 (20nr Total)	7	nr	250.00	1,750.00
7	Sub Total				7,004,690.00
8	Main Contractor Preliminaries		%	15.00	1,050,703.50
9	Main Contractor OH&P		%	5.00	402,769.68
	Total				8,458,163.18

# APPENDIX E PHASE E SUMMARY AND INDICATIVE COSTINGS



### STAG BREWERY, LONDON S&P PLANNING SCHEME COST ESTIMATE

Job No. : 34196Issue Date : 11-Jan-18Client : Reselton Properties LtdBase Date : 4Q 2017

#### **APPENDIX E: PHASE E SUMMARY AND INDICATIVE COSTINGS**

Phase E - By Use Total GIA: 42,114 ft <sup>2</sup>
Above Ground GIA: 42,114 ft <sup>2</sup>

Phase E	Quantity	Unit	Rate (£)	Rounded Total (£)
Demolition Works	42,114	ft²	2	100,000
Enabling and infrastructure works	42,114	ft²	13	550,000
Private Residential (Townhouses)	42,114	ft²	200	8,410,000
Public Realm within Site Boundary	42,114	ft²	20	830,000
Sub total				9,890,000
Contingency	7.5	%	9,890,000	740,000
Total				10,630,000

Above Ground Cost/sqft of above ground GIA 252

Cost/sqft of Above Ground GIA 252

Phase E - By Building Total GIA: 42,114 ft <sup>2</sup>

Above Ground GIA: 42,114 ft <sup>2</sup>

Phase E	Quantity	Unit	Rate (£)	Total (£)
Demolition Works	42,114	ft²	2	96,775
Enabling and infrastructure works	42,114	ft²	13	554,738
Building 20	28,137	ft²	200	5,618,401
Private Residential (Townhouses)	28,137	ft²	200	5,618,401
Building 21	13,977	ft²	200	2,789,856
Private Residential (Townhouses)	13,977	ft²	200	2,789,856
Public Realm within Site Boundary	42,114	ft²	20	831,050
Sub total				9,890,820
Contingency	7.5	%	9,890,820	741,811
Total				10,632,631

Above Ground Cost/sqft of above ground GIA 252

Cost/sqft of Above Ground GIA 252

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase Eclient: Reselton Properties Ltd.

Jo	b No: 34196	Demolition Works			Page No: 1
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Demolition Works				
1	Demolition Works				
2	Site Clearance				80,145.00
3	Demolition Contractor Preliminaries		%	15.00	12,021.75
4	Demolition Contractor OH&P		%	5.00	4,608.34
		Total		_	96,775.09

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase Eclient: Reselton Properties Ltd.

Jo	b No: 34196	<b>Demolition Work</b>	s			Page No: 2
No.	Description	Qu	antity	Unit	Rate	Cost
					£	£
	Demolition Works					
1	Demolish existing buildings on site - assumed all demolished as part of 1A			Excl		
2	Provisional allowance for the removal of asbestos - assumed not applicable			Excl		
		Total			•	0.00
	Site Clearance				•	
1	Allowance for demolition and removal of site feature. Phase E site area - misc. silos, tanks, fencing, canopi walls, fixed fittings etc		5,343	m²	15.00	80,145.00
		Total				80,145.00

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase Eclient: Reselton Properties Ltd.

ge No: 3				frastructure Works	o No: 34196	Job
Cost	ate	Unit Rate	Unit	Quantity	Description	No.
£	£	£				
					Infrastructure Works	
73,180.00					Enabling Works	1
386,230.00					Energy Centre and Utilities Works	2
459,410.00					Sub Total	3
68,911.50	.00	% 15.00	%		Main Contractor Preliminaries	4
26,416.08	.00	% 5.00	%		Main Contractor OH&P	5
554,737.58				Total		
				Total	Energy Centre and Utilities Works Sub Total Main Contractor Preliminaries	2 3 4

Planning Cost Estimate (January 2018) - Phase Eclient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	Job No: 34196 Infrastructure Works			Page No: 4	
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Enabling Works				
1	Site Enabling Works				
2	Allowance for archaeology, excavation trenches etc, assumed low risk site	1	Item	15,000.00	15,000.00
3	Allowance for services diversions - scope to be advised	1	Item	20,000.00	20,000.00
4	Allowance for ecology works		Excl		
5	Allowance for decontamination / remediation works - assumed not required		Excl		
6	Allowance for creating consistent site level; increase to existing ground floor levels by an average of 0.5m across Phase E excluding building areas, assumed Phase D basement excavation spoil will be utilised, allowance to haul and compact	1,909	m³	20.00	38,180.00
7	Allowance for creating proposed levels, including raised levels to residential areas, see public realm				
	Total				73,180.00
	Energy Centre and Utilities Works				
1	Energy Centre and Utilities				
2	Allowance for utilities connections, electricity, water, gas, drainage and telecomms connections	24	nr	10,000.00	240,000.00
3	Allowance for foul and surface water drainage to Phase E	3,913	m²	10.00	39,130.00
4	E.O allowance for on-site attenuation requirements including excavation, disposal, cellular storage system, membrane, backfilling etc - Quantity apportioned based on landscaped area; total quantity of 2,650m3 as per Watermans Drainage Strategy Report dated October 2017	238	m³	450.00	107,100.00
	Total				386,230.00

Issue Date: 11-Jan-2018

#### Planning Cost Estimate (January 2018) - Phase Eclient: Reselton Properties Ltd.

Jol	Job No: 34196 Building 20 - Residential Townhouses				
No.	Description	Quantity	Unit	Rate	Cost
				£	£
	Building 20 - Residential Townhouses				
1	Private residential houses, 8nr 4 bed and 8nr 3 bed, 16nr houses in total	2,614	m²	1,780.00	4,652,920.00
2	Sub Total			•	4,652,920.00
3	Main Contractor Preliminaries (15%)			15.00	697,938.00
4	Main Contractor OH&P (5%)			5.00	267,542.90
	Total				5,618,400.90
	Building 21 - Residential Townhouses				
1	Private residential houses, 4nr 4 bed and 4nr 3 bed, 8nr houses in total	1,298	m²	1,780.00	2,310,440.00
2	Sub Total				2,310,440.00
3	Main Contractor Preliminaries (15%)			15.00	346,566.00
4	Main Contractor OH&P (5%)			5.00	132,850.30
	Total				2,789,856.30
	Public Realm within Site Boundary				
1	Public Realm within Site Boundary				688,240.00
2	Sub Total				688,240.00
3	Main Contractor Preliminaries		%	15.00	103,236.00
4	Main Contractor OH&P		%	5.00	39,573.80
	Total				831,049.80

#### **Stag Brewery**

Planning Cost Estimate (January 2018) - Phase Eclient: Reselton Properties Ltd.

Issue Date: 11-Jan-2018

Jol	o No: 34196 Public Realm wit	hin Site Bounda	ry		Page No: 6
No.	Description	Quantity	Unit	Rate £	Cost £
	Public Realm within Site Boundary				
1	Allowance for landscaping and public realm works - based on a total Phase E site area of 5,343m2 and total ground floor GEA of 1,525m2 - allowance for general site levelling, drives, pavements and rear gardens - assumed predominantly grass with simple wooden boundary fencing	3,818	m²	180.00	687,240.00
2	Allowance for bat boxes including fittings etc - Allowance based on total landscaped area; quantity based on Watermans Protected Species Report dated November 2017 (20nr Total)	2	nr	250.00	500.00
3	Allowance for bird boxes including fittings etc - Allowance based on total landscaped area; quantity based on Watermans Protected Species Report dated November 2017 (20nr Total)	2	nr	250.00	500.00
	Total			_	688,240.00

Gardiner & Theobald LLP Ref: / / 34196

## APPENDIX F TYPICAL RESIDENTAL FIT OUT COSTINGS

Client: Reselten Properties

Base Date: 4Q17

Job No: 34196

Average Apartment NSA (sq ft): 570

Average Apartment NSA (m2): 53

ONE BED SMALL APARTMENT - SQUIRE & PARTNERS

TYPIC	AL ONE BED SMALL APARTMENT	Qty	Unit	Rate £	Tot	al £	Total £	£/sq1
1.00 1.01	Internal Partitions Plasterboard dry-lining to corridor, facade and party walls,	82	m2	3	80	2,455		
1.02	assumed 2.60m high Partitions to apartment, assumed double sided plasterboard partitions, room to room, including 3mm skim coat, assumed 2.775m high	41	m2	9	0	3,691		
0.00	1.1. 15						6,14	5 10
2.00	Internal Doors Apartment entrance door, single hinged door, assumed timber veneer, including frame and ironmongery, spy hole and door bell				Inc	luded		
2.02	Internal apartment doors, single hinged doors, timber veneer, including frame and ironmongery, to bathrooms	3	nr	90	00	2,700		
							2,70	0 4
3.00	Wall Finishes							
3.01 3.02	Paint to plasterboard drylining, two coats Paint to plasterboard partitions to kitchen, living and bedrooms areas, two coats	82 60	m2 m2		8	655 481		
	bedioons areas, two coats						1,13	6 2
4.00	Floor Finishes							
4.01	Floor build up - assumed screed and resilient layer generally	49	m2			1,220		
4.02	Engineered timber flooring to living spaces and bedrooms	37	m2	15	0	5,520		
4.03	Carpet to bedroom	12	m2		5	540		
4.04	Painted MDF skirtings throughout, plant on	55	m	1	5	819	8,09	9 14
5.00	Ceiling Finishes							
5.01	Suspended plasterboard m/f ceiling, including 3mm skim coat	49	m2	4	0	1,952		
5.02	Paint to plasterboard ceiling, two coats	49	m2		8	390		
5.03	E.O. for access panels, grilles, pattresses etc	1	Item	35	50	350	2,69	2 4
6.00	Bathroom 1 - shower over bath						2,07	
6.01	Ceramic tiling to bathroom walls	22	m2	12	25	2,730		
6.02	Floor build up	4	m2		25	105		
6.03	Ceramic tiling to floor	4	m2			420		
6.04	MR plasterboard ceiling	4	m2		0	168		
6.05 6.06	Paint to above Vanity unit, including storage, mirror above etc	4 1	m2 Item		8	34 750		
6.07	Bath	1	nr			400		
6.08	Shower fittings over bath, including controls and head	1	nr			750		
6.09	Shower, including tray, screen, fittings etc	0	nr			0		
6.10	Sink and taps	1	nr			600		
6.11	Wall mounted WC, including cistern, ironmongery, soft	1	nr	50	00	500		
6.12	close toilet seat, push flush Wall mounted heated towel rail	1	nr	15	60	150		
6.13	Allowance for other fittings - hooks, shelving, toilet roll	1	Item		50	50		
	holder etc						6,65	7 11

7.00 7.01 7.02 7.03	Kitchen and Appliances - Kitchen Allowance for kitchen furniture and units, worktop, splashback, integrated lighting etc Allowance for kitchen sink and taps Allowance for built in appliances - oven, extractor, hob,	1 1 1	Item Item Item	5,500 650 1,500	5,500 650 1,500		
	fridge/freezer and dishwasher, A&G or equivalent						
					-	7,650	13.4
8.00 8.01	Fixtures, Fittings and Joinery Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only	1	Item	2,000	2,000		
8.02	Fitted wardrobe to secondary bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only	1	Item	1,500	n/a		
8.03	Allowance for fittings and door to utility cupboard	1	Item	1,250	1,250		
						3,250	5.7
9.00 9.01	Mechanical and Electrical Services Allowance for MEP services - sprinklered, no aircon	1	Item	18,500	18,500 _		
						18,500	32.4
					_		
	SUB TOTAL		570 s	q ft NSA		56,830	99.6
	Main contractor preliminaries			15.0%		8,524	14.9
	Main contractor OH&P			5.0%		3,268	5.7
	ONE BED SMALL APARTMENT TOTAL					69,000	120.95

Client: Reselten Properties

Base Date: 4Q17

Job No: 34196 Average Apartment NSA (sq ft): 700
Average Apartment NSA (m2): 65

ONE BED LARGE APARTMENT - SQUIRE & PARTNERS

TYPIC	AL ONE BED LARGE APARTMENT	Qty	Unit	Rate £	Total £	Total £	£/sqft
1.00 1.01	Internal Partitions Plasterboard dry-lining to corridor, facade and party walls,	86	m2	30	2,570		
1.02	assumed 2.60m high Partitions to apartment, assumed double sided plasterboard partitions, room to room, including 3mm	41	m2	90	3,699		
	skim coat, assumed 2.775m high					6,269	9.0
2.00	Internal Doors						
2.01	Apartment entrance door, single hinged door, assumed timber veneer, including frame and ironmongery, spy hole and door bell				Included		
2.02	Internal apartment doors, single hinged doors, timber veneer, including frame and ironmongery, to bathrooms	2	nr	900	1,800		
						1,800	2.6
3.00	Wall Finishes	0.4	m l	0	405		
3.01 3.02	Paint to plasterboard drylining, two coats Paint to plasterboard partitions to kitchen, living and bedrooms areas, two coats	86 55	m2 m2	8	685 438		
	bodi como di casi, two coats					1,124	1.6
4.00 4.01	Floor Finishes Floor build up - assumed screed and resilient layer	58	m2	25	1,451		
	generally						
4.02	Engineered timber flooring to living spaces and bedrooms	40	m2	150	6,032		
4.03 4.04	Carpet to bedroom Painted MDF skirtings throughout, plant on	18 54	m2 m	45 15	803 810		
						9,096	13.0
5.00 5.01	Ceiling Finishes Suspended plasterboard m/f ceiling, including 3mm skim	58	m2	40	2,322		
	coat						
5.02 5.03	Paint to plasterboard ceiling, two coats E.O. for access panels, grilles, pattresses etc	58 1	m2 Item	8 400	464 400		
						3,186	4.6
6.00 6.01	Bathroom 1 - shower over bath Ceramic tiling to bathroom walls	27	m2	125	3,429		
6.02	Floor build up	7	m2	25	174		
6.03 6.04	Ceramic tiling to floor MR plasterboard ceiling	7 7	m2 m2	100 40	696 278		
6.05	Paint to above	7	m2	8	56		
6.06	Vanity unit, including storage, mirror above etc	1	Item	750	750		
6.07	Bath  Shaven fittings are both including controls and bood	1	nr	400	400		
6.08 6.09	Shower fittings over bath, including controls and head Shower, including tray, screen, fittings etc	1 0	nr nr	750 1,200	750 0		
6.10	Sink and taps	1	nr	600	600		
6.11	Wall mounted WC, including cistern, ironmongery, soft close toilet seat, push flush	1	nr	500	500		
6.12	Wall mounted heated towel rail	1	nr	150	150		
6.13	Allowance for other fittings - hooks, shelving, toilet roll holder etc	1	Item	50	50		
						7,832	11.2

7.00	Kitchen and Appliances - Kitchen						
7.01	Allowance for kitchen furniture and units, worktop,	1	Item	5,500	5,500		
	splashback, integrated lighting etc						
7.02	Allowance for kitchen sink and taps	1	Item	650	650		
7.03	Allowance for built in appliances - oven, extractor, hob,	1	Item	1,500	1,500		
	fridge/freezer and dishwasher, A&G or equivalent						
					_	7,650	10.9
						7,030	10.9
8.00	Fixtures, Fittings and Joinery						
8.01	Fitted wardrobe to master bedroom, allowance for 1nr	1	Item	2,000	2,000		
	double door wardrobe, hinged doors, chrome hanging rail						
	only						
8.02	Fitted wardrobe to secondary bedroom, allowance for 1nr	1	Item	1,500	n/a		
	double door wardrobe, hinged doors, chrome hanging rail						
	only						
8.03	Allowance for fittings and door to utility cupboard	1	Item	1,250	1,250 _	2.050	4.6
						3,250	4.6
9.00	Mechanical and Electrical Services						
9.01	Allowance for MEP services - sprinklered, no aircon	1	Item	19,500	19,500		
						19,500	27.9
	SUB TOTAL		700 s	q ft NSA	_	59,707	85.3
	JOB TOTAL		700 30	y IT NOA		37,101	05.5
	Main contractor preliminaries			15.0%		8,956	12.8
	Main contractor OH&P			5.0%		3,433	4.9
	ONE BED LARGE APARTMENT TOTAL					72,000	102.91

Client: Reselten Properties Base Date : 4Q17

Job No: 34196 Average Apartment NSA (sq ft): 753
Average Apartment NSA (m2): 70

TWO BED SMALL APARTMENT - SQUIRE & PARTNERS

TYPIC	AL TWO BED SMALL APARTMENT	Qty	Unit	Rate £	Total £	Total £	£/sqft	
1.00	Internal Partitions							
1.01	Plasterboard dry-lining to corridor, facade and party walls, assumed 2.60m high	103	m2	30	3,101			
1.02	Partitions to apartment, assumed double sided	70	m2	90	6,337			
	plasterboard partitions, room to room, including 3mm skim coat, assumed 2.775m high							
	skin coat, assantoa 2.77 om nigri					9,438	3	12.5
2.00	Internal Doors							
2.01	Apartment entrance door, single hinged door, assumed timber veneer, including frame and ironmongery, spy hole and door bell				Included			
2.02	Internal apartment doors, single hinged doors, timber	5	nr	900	4,500			
	veneer, including frame and ironmongery, to bathrooms							
						4,500	)	6.0
3.00	Wall Finishes							
3.01 3.02	Paint to plasterboard drylining, two coats Paint to plasterboard partitions to kitchen, living and	103 100	m2 m2	8	827 802			
3.02	bedrooms areas, two coats	100	1112	O	002			
						1,629	)	2.2
4.00 4.01	Floor Finishes Floor build up - assumed screed and resilient layer	63	m2	25	1,563			
4.01	generally	03	1112	25	1,505			
4.02	Engineered timber flooring to living spaces and bedrooms	38	m2	150	5,669			
4.03	Carpet to bedroom	25	m2	45	1,112			
4.04	Painted MDF skirtings throughout, plant on	78	m	15	1,175	9,518	)	12.6
5.00	Ceiling Finishes					7,510	,	12.0
5.00	Suspended plasterboard m/f ceiling, including 3mm skim	63	m2	40	2,500			
5.02	coat Paint to plasterboard ceiling, two coats	63	m2	8	500			
5.02	E.O. for access panels, grilles, pattresses etc	1	Item	500	500			
						3,500	)	4.6
6.00	Bathroom 1 - shower over bath	21	m l	105	2 4 4 5			
6.01 6.02	Ceramic tiling to bathroom walls Floor build up	21 4	m2 m2	125 25	2,665 105			
6.03	Ceramic tiling to floor	4	m2	100	420			
6.04	MR plasterboard ceiling	4	m2	40	168			
6.05	Paint to above	4	.m2	8	34			
6.06 6.07	Vanity unit, including storage, mirror above etc Bath	1 1	Item	750 400	750 400			
6.07	Shower fittings over bath, including controls and head	1	nr nr	750	750			
6.09	Shower, including tray, screen, fittings etc	0	nr	1,200	0			
6.10	Sink and taps	1	nr	600	600			
6.11	Wall mounted WC, including cistern, ironmongery, soft	1	nr	500	500			
6.12	close toilet seat, push flush Wall mounted heated towel rail	1	nr	150	150			
6.13	Allowance for other fittings - hooks, shelving, toilet roll	1	Item	50	50			
	holder etc							8.7

Coramic tiling to bathroom walls	6.00	Bathroom 2 - shower room						
Ceramic tilling to floor   3 mz   100   330								
MR plasterboard ceiling								
According to above   3 m2 m2 m3 m3 m2 m3								
Autity unit, including storage, mirror above etc		•						
Bath								
Shower fittings over bath, including controls and head								
Shower, including tray, screen, fittings etc   1   nr   1,200   1,20								
6.11       Wall mounted WC, including cistern, ironmongery, soft close toilet seat, push flush close toilet seat, push flush all mounted heated towel rail       1 nr 150 150         6.12       Wall mounted heated towel rail       1 nr 150 150         6.13       Allowance for other fittings - hooks, shelving, toilet roll holder etc       1 ltem 50 50         7.00       Kitchen and Appliances - Kitchen         7.01       Allowance for kitchen furniture and units, worktop, splashback, integrated lighting etc       1 ltem 6,000 6,000         7.02       Allowance for kitchen sink and taps       1 ltem 650 650         7.03       Allowance for built in appliances - oven, extractor, hob, fridge/freezer and dishwasher, A&G or equivalent       1 ltem 1,650 1,650         8.01       Fixtures, Fittings and Joinery       8,300 11.0         8.02       Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only       1 ltem 1,500			1		1,200	1,200		
Close toilet seat, push flush   Wall mounted heated towel rail   1 nr   150			1	nr	600	600		
6.12       Wall mounted heated towel rail       1       nr       150       150         6.13       Allowance for other fittings - hooks, shelving, toilet roll holder etc       1       Item       50       50         7.00       Kitchen and Appliances - Kitchen       7.9       7.9       7.00       Kitchen and Appliances - Kitchen       7.9         7.01       Allowance for kitchen furniture and units, worktop, splashback, integrated lighting etc       1       Item       6.00       6.00         7.02       Allowance for kitchen sink and taps       1       Item       6.50       650         Allowance for built in appliances - oven, extractor, hob, fridge/freezer and dishwasher, A&G or equivalent       1       Item       1,650       1,650         8.00       Fixtures, Fittings and Joinery       8,300       11.0         8.01       Fixtures, Fittings and Joinery       8,300       11.0         8.02       Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only       1       Item       1,500       1,500         8.03       Allowance for fittings and door to utility cupboard       1       Item       1,250       1,250         8.03       Allowance for MEP services - sprinklered, no aircon       1       Item       21,500       21,500	6.11	ů ,	1	nr	500	500		
Notice   N	6.12		1	nr	150	150		
7.00 Kitchen and Appliances - Kitchen 7.01 Allowance for kitchen furniture and units, worktop, splashback, integrated lighting etc 7.02 Allowance for kitchen sink and taps 7.03 Allowance for built in appliances - oven, extractor, hob, fridge/freezer and dishwasher, A&G or equivalent  8.00 Fixtures, Fittings and Joinery 8.01 Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only 8.02 Fitted wardrobe to secondary bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only 8.03 Allowance for fittings and door to utility cupboard  8.04 Mechanical and Electrical Services 9.01 Allowance for MEP services - sprinklered, no aircon  8.05 Allowance for MEP services - sprinklered, no aircon  9.06 Main contractor preliminaries 9.07 Main contractor OH&P  8.08 Allowance for MEP services - Some Main contractor OH&P  8.09 Allowance for MEP services - Some Main contractor OH&P  8.09 Allowance for MEP services - Some Main contractor OH&P  8.09 Allowance for MEP services - Some Main contractor OH&P  8.09 Allowance for MEP services - Some Main contractor OH&P  8.09 Allowance for MEP services - Some Main contractor OH&P  9.00 Allowance for MEP services - Some Merchanical Some Main contractor OH&P  9.00 Allowance for MEP services - Some Merchanical Some Main contractor OH&P  9.00 Allowance for MEP services - Some Merchanical Some M	6.13	· · · · · · · · · · · · · · · · · · ·	1	Item	50	50		
7.01 Allowance for kitchen furniture and units, worktop, splashback, integrated lighting etc 7.02 Allowance for kitchen sink and taps 7.03 Allowance for built in appliances - oven, extractor, hob, fridge/freezer and dishwasher, A&G or equivalent  8.00 Fixtures, Fittings and Joinery 8.01 Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only 8.02 Fitted wardrobe to secondary bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only 8.03 Allowance for fittings and door to utility cupboard  9.00 Mechanical and Electrical Services 9.01 Allowance for MEP services - sprinklered, no aircon  1 Item 2,000 2,000  4,750 6.3  4,750 6.3  5.06 T1,500  21,500  22,500  4,750 28.5  8.300 11.0						_	5,976	7.9
7.01 Allowance for kitchen furniture and units, worktop, splashback, integrated lighting etc 7.02 Allowance for kitchen sink and taps 7.03 Allowance for built in appliances - oven, extractor, hob, fridge/freezer and dishwasher, A&G or equivalent  8.00 Fixtures, Fittings and Joinery 8.01 Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only 8.02 Fitted wardrobe to secondary bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only 8.03 Allowance for fittings and door to utility cupboard  9.00 Mechanical and Electrical Services 9.01 Allowance for MEP services - sprinklered, no aircon  1 Item 2,000 2,000  4,750 6.3  4,750 6.3  5.06 T1,500  21,500  22,500  4,750 28.5  8.300 11.0	7.00	Kitchen and Appliances - Kitchen						
7.02       Allowance for kitchen sink and taps       1       Item       650       650         7.03       Allowance for built in appliances - oven, extractor, hob, fridge/freezer and dishwasher, A&G or equivalent       1       Item       1,650       1,650         8.00       Fixtures, Fittings and Joinery       8,300       11.0         8.01       Fixtures, Fittings and Joinery       1       Item       2,000       2,000         8.01       Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only       1       Item       1,500       1,500         8.02       Fitted wardrobe to secondary bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only       1       Item       1,250       1,250         8.03       Allowance for fittings and door to utility cupboard       1       Item       1,250       4,750       6.3         9.00       Mechanical and Electrical Services       9.01       Allowance for MEP services - sprinklered, no aircon       1       Item       21,500       21,500       21,500         SUB TOTAL       75,702       100.5         Main contractor preliminaries       15.0%       11,355       15.1         Main contractor OH&P       5.0%       4,353       5.8	7.01	•	1	Item	6,000	6,000		
Allowance for built in appliances - oven, extractor, hob, fridge/freezer and dishwasher, A&G or equivalent  8.00 Fixtures, Fittlings and Joinery 8.01 Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only 8.02 Fitted wardrobe to secondary bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only 8.03 Allowance for fittings and door to utility cupboard  9.00 Mechanical and Electrical Services 9.01 Allowance for MEP services - sprinklered, no aircon  1 Item 21,500 21,500  21,500 28.5  SUB TOTAL  Main contractor preliminaries Main contractor OH&P  1 Stem 1,650 1,650  8,300 11.0  1 Item 2,000 2,000  1,500 1,500  4,750 6.3  75,702 100.5	7 02		1	ltem	650	650		
Fridge/freezer and dishwasher, A&G or equivalent   8,300   11.0								
8.00       Fixtures, Fittings and Joinery         8.01       Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only       1       Item       2,000       2,000         8.02       Fitted wardrobe to secondary bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only       1       Item       1,500       1,500         8.03       Allowance for fittings and door to utility cupboard       1       Item       1,250       1,250         9.00       Mechanical and Electrical Services       9.01       Allowance for MEP services - sprinklered, no aircon       1       Item       21,500       21,500         SUB TOTAL       75,702       100.5         Main contractor preliminaries       15.0%       11,355       15.1         Main contractor OH&P       5.0%       4,353       5.8		··						
8.01 Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only  8.02 Fitted wardrobe to secondary bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only  8.03 Allowance for fittings and door to utility cupboard  9.00 Mechanical and Electrical Services  9.01 Allowance for MEP services - sprinklered, no aircon  1 Item 21,500 21,500  21,500 28.5  SUB TOTAL  753 sq ft NSA  75,702 100.5  Main contractor preliminaries  Main contractor OH&P  5.0% 11,355 15.1  Main contractor OH&P						-	8,300	11.0
8.01 Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only  8.02 Fitted wardrobe to secondary bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only  8.03 Allowance for fittings and door to utility cupboard  9.00 Mechanical and Electrical Services  9.01 Allowance for MEP services - sprinklered, no aircon  1 Item 21,500 21,500  21,500 28.5  SUB TOTAL  753 sq ft NSA  75,702 100.5  Main contractor preliminaries  Main contractor OH&P  5.0% 11,355 15.1  Main contractor OH&P	8.00	Fixtures, Fittings and Joinery						
8.02       Fitted wardrobe to secondary bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only       1       Item       1,500       1,500         8.03       Allowance for fittings and door to utility cupboard       1       Item       1,250       1,250         9.00       Mechanical and Electrical Services         9.01       Allowance for MEP services - sprinklered, no aircon       1       Item       21,500       21,500         SUB TOTAL       753 sq ft NSA       75,702       100.5         Main contractor preliminaries Main contractor OH&P       15.0%       11,355       15.1         Main contractor OH&P       5.0%       4,353       5.8		Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail	1	Item	2,000	2,000		
double door wardrobe, hinged doors, chrome hanging rail only         8.03       Allowance for fittings and door to utility cupboard       1 Item       1,250       1,250         9.00       Mechanical and Electrical Services         9.01       Allowance for MEP services - sprinklered, no aircon       1 Item       21,500       21,500         SUB TOTAL       753 sq ft NSA       75,702       100.5         Main contractor preliminaries       15.0%       11,355       15.1         Main contractor OH&P       5.0%       4,353       5.8								
8.03       Allowance for fittings and door to utility cupboard       1       Item       1,250       1,250         9.00       Mechanical and Electrical Services         9.01       Allowance for MEP services - sprinklered, no aircon       1       Item       21,500       21,500         SUB TOTAL       753 sq ft NSA       75,702       100.5         Main contractor preliminaries       15.0%       11,355       15.1         Main contractor OH&P       5.0%       4,353       5.8	8.02	double door wardrobe, hinged doors, chrome hanging rail	1	Item	1,500	1,500		
9.00 Mechanical and Electrical Services 9.01 Allowance for MEP services - sprinklered, no aircon  1 Item 21,500 21,500  21,500 28.5  SUB TOTAL  753 sq ft NSA  75,702 100.5  Main contractor preliminaries  Main contractor OH&P  5.0%  4,750 6.3  4,750 6.3  4,750 10.5	8 03	•	1	ltem	1 250	1 250		
9.00       Mechanical and Electrical Services         9.01       Allowance for MEP services - sprinklered, no aircon       1       Item       21,500       21,500       28.5         SUB TOTAL       753 sq ft NSA       75,702       100.5         Main contractor preliminaries       15.0%       11,355       15.1         Main contractor OH&P       5.0%       4,353       5.8	0.03	Amowance for fittings and door to dtinty cupboard		Item	1,230	1,230	4.750	6.3
9.01 Allowance for MEP services - sprinklered, no aircon  1 Item 21,500 21,500  21,500 28.5  SUB TOTAL 753 sq ft NSA 75,702 100.5  Main contractor preliminaries 15.0% 11,355 15.1  Main contractor OH&P 5.0% 4,353 5.8							.,,	0.0
SUB TOTAL       753 sq ft NSA       75,702       100.5         Main contractor preliminaries       15.0%       11,355       15.1         Main contractor OH&P       5.0%       4,353       5.8			4		04 500	04 500		
SUB TOTAL         753 sq ft NSA         75,702         100.5           Main contractor preliminaries         15.0%         11,355         15.1           Main contractor OH&P         5.0%         4,353         5.8	9.01	Allowance for IVIEP Services - Sprinklered, no aircon	1	item	21,500	21,500	21 500	20.5
Main contractor preliminaries         15.0%         11,355         15.1           Main contractor OH&P         5.0%         4,353         5.8							21,500	20.5
Main contractor OH&P 5.0% 4,353 5.8		SUB TOTAL		753 s	q ft NSA	_	75,702	100.5
Main contractor OH&P 5.0% 4,353 5.8		Main contractor preliminaries			15.0%		11,355	15.1
TWO BED SMALL APARTMENT TOTAL 91,000 120.77								
		TWO BED SMALL APARTMENT TOTAL					91,000	120.77

Client: Reselten Properties Base Date : 4Q17

Job No: 34196 Average Apartment NSA (sq ft): 807
Average Apartment NSA (m2): 75

TWO BED MEDIUM APARTMENT - SQUIRE & PARTNERS

TYPIC	AL TWO BED MEDIUM APARTMENT	Qty	Unit	Rate £	Total £	Total £	£/sqft	
1.00 1.01	Internal Partitions Plasterboard dry-lining to corridor, facade and party walls,	101	m2	30	3,021			
1.00	assumed 2.60m high			0.0				
1.02	Partitions to apartment, assumed double sided plasterboard partitions, room to room, including 3mm	68	m2	90	6,147			
	skim coat, assumed 2.775m high					9,168	3	11.4
2.00	Internal Doors							
2.01	Apartment entrance door, single hinged door, assumed timber veneer, including frame and ironmongery, spy hole and door bell				Included			
2.02	Internal apartment doors, single hinged doors, timber veneer, including frame and ironmongery, to bathrooms	5	nr	900	4,500			
						4,500	)	5.6
3.00	Wall Finishes							
3.01	Paint to plasterboard drylining, two coats	101	m2	8	806			
3.02	Paint to plasterboard partitions to kitchen, living and bedrooms areas, two coats	96	m2	8	769			
						1,574	1	2.0
4.00	Floor Finishes	40	0	25	1 (00			
4.01	Floor build up - assumed screed and resilient layer generally	68	m2	25	1,688			
4.02	Engineered timber flooring to living spaces and bedrooms	50	m2	150	7,450			
4.03	Carpet to bedroom	18	m2	45	803			
4.04	Painted MDF skirtings throughout, plant on	76	m	15	1,135	11,075	<u> </u>	13.7
5.00	Ceiling Finishes					11,070	,	10.7
5.00	Suspended plasterboard m/f ceiling, including 3mm skim	68	m2	40	2,700			
F 00	coat	/0	O	0	F40			
5.02 5.03	Paint to plasterboard ceiling, two coats  E.O. for access panels, grilles, pattresses etc	68 1	m2 Item	8 500	540 500			
						3,740	)	4.6
6.00	Bathroom 1 - shower over bath	04	0	405	0.750			
6.01 6.02	Ceramic tiling to bathroom walls Floor build up	21 4	m2 m2	125 25	2,658 105			
6.03	Ceramic tiling to floor	4	m2	100	420			
6.04	MR plasterboard ceiling	4	m2	40	168			
6.05	Paint to above	4	m2	8	34			
6.06	Vanity unit, including storage, mirror above etc	1	Item	750	750			
6.07	Bath Shower fittings over both, including controls and head	1	nr	400	400			
6.08 6.09	Shower fittings over bath, including controls and head Shower, including tray, screen, fittings etc	1 0	nr nr	750 1,200	750 0			
6.10	Sink and taps	1	nr	600	600			
6.11	Wall mounted WC, including cistern, ironmongery, soft	1	nr	500	500			
6.12	close toilet seat, push flush Wall mounted heated towel rail	1	nr	150	150			
6.13	Allowance for other fittings - hooks, shelving, toilet roll	1	Item	50	50			
	holder etc					6,584	1	8.2

6.00	Bathroom 2 - shower room						
6.01	Ceramic tiling to bathroom walls	19	m2	125	2,405		
6.02	Floor build up	3	m2	25	83		
6.03	Ceramic tiling to floor	3	m2	100	330		
6.04	MR plasterboard ceiling	3	m2	40	132		
6.05	Paint to above	3	m2	8	26		
6.06	Vanity unit, including storage, mirror above etc	1	Item	500	500		
6.07	Bath	0	nr	400	0		
6.08	Shower fittings over bath, including controls and head	0	nr	750	0		
6.09	Shower, including tray, screen, fittings etc	1	nr	1,200	1,200		
6.10	Sink and taps	1	nr	600	600		
6.11	Wall mounted WC, including cistern, ironmongery, soft	1	nr	500	500		
. 10	close toilet seat, push flush	4		450	450		
6.12	Wall mounted heated towel rail	1	nr	150	150		
6.13	Allowance for other fittings - hooks, shelving, toilet roll	1	Item	50	50		
	holder etc				_	5,976	7.4
						5,970	7.4
7.00	Kitchen and Appliances - Kitchen						
7.01	Allowance for kitchen furniture and units, worktop,	1	Item	6,000	6,000		
	splashback, integrated lighting etc						
7.02	Allowance for kitchen sink and taps	1	Item	650	650		
7.03	Allowance for built in appliances - oven, extractor, hob,	1	Item	1,650	1,650		
	fridge/freezer and dishwasher, A&G or equivalent						
					_	8,300	10.3
						0,000	10.0
8.00	Fixtures, Fittings and Joinery						
8.01	Fitted wardrobe to master bedroom, allowance for 1nr	1	Item	2,000	2,000		
	double door wardrobe, hinged doors, chrome hanging rail						
	only						
8.02	Fitted wardrobe to secondary bedroom, allowance for 1nr	1	Item	1,500	1,500		
	double door wardrobe, hinged doors, chrome hanging rail						
	only						
8.03	Allowance for fittings and door to utility cupboard	1	Item	1,250	1,250		
						4,750	5.9
9.00	Mechanical and Electrical Services						
9.00	Allowance for MEP services - sprinklered, no aircon	1	Item	23,000	23,000		
7.01	Allowance for Mile Services - Sprinklered, no all con	'	пеш	23,000	23,000	23,000	28.5
						23,000	20.3
	CLID TOTAL		007	~	_	70 / / 0	07.4
	SUB TOTAL		807 S	q ft NSA		78,668	97.4
	Main contractor preliminaries			15.0%		11,800	14.6
	Main contractor OH&P			5.0%		4,523	5.6
						.,	
	TWO BED MEDIUM APARTMENT TOTAL					95,000	117.68

Client: Reselten Properties Base Date : 4Q17

Job No: 34196 Average Apartment NSA (sq ft): 926
Average Apartment NSA (m2): 86

TWO BED LARGE APARTMENT - SQUIRE & PARTNERS

TYPIC	AL TWO BED LARGE APARTMENT	Qty	Unit	Rate £	Total £	Total £	£/sqft	
1.00 1.01	Internal Partitions Plasterboard dry-lining to corridor, facade and party walls,	129	m2	30	3,868			
1.00	assumed 2.60m high	75	0	00	/ 740			
1.02	Partitions to apartment, assumed double sided plasterboard partitions, room to room, including 3mm	75	m2	90	6,749			
	skim coat, assumed 2.775m high					10,618	3	11.5
2.00	Internal Doors							
2.01	Apartment entrance door, single hinged door, assumed timber veneer, including frame and ironmongery, spy hole and door bell				Included			
2.02	Internal apartment doors, single hinged doors, timber veneer, including frame and ironmongery, to bathrooms	5	nr	900	4,500			
						4,500	)	4.9
3.00	Wall Finishes							
3.01 3.02	Paint to plasterboard drylining, two coats Paint to plasterboard partitions to kitchen, living and	129 104	m2 m2	8	1,032 834			
3.02	bedrooms areas, two coats	104	1112	O	034	-		
						1,865	5	2.0
4.00 4.01	Floor Finishes Floor build up - assumed screed and resilient layer	77	m2	25	1,915			
4.01	generally	,,	1112	23	1,713			
4.02	Engineered timber flooring to living spaces and bedrooms	59	m2	150	8,815			
4.03	Carpet to bedroom	18	m2	45	803			
4.04	Painted MDF skirtings throughout, plant on	90	m	15	1,345	12,878	3	13.9
5.00	Ceiling Finishes					12,070	,	10.7
5.00	Suspended plasterboard m/f ceiling, including 3mm skim	77	m2	40	3,064			
5.02	coat Paint to plasterboard ceiling, two coats	77	m2	8	613			
5.03	E.O. for access panels, grilles, pattresses etc	1	Item	500	500			
						4,177	7	4.5
6.00	Bathroom 1 - shower over bath	27	0	105	2 210			
6.01 6.02	Ceramic tiling to bathroom walls Floor build up	26 6	m2 m2	125 25	3,218 148			
6.03	Ceramic tiling to floor	6	m2	100	590			
6.04	MR plasterboard ceiling	6	m2	40	236			
6.05	Paint to above	6	m2	8	47			
6.06	Vanity unit, including storage, mirror above etc	1	Item	750	750			
6.07	Bath	1	nr	400	400			
6.08	Shower fittings over bath, including controls and head	1	nr	750	750			
6.09 6.10	Shower, including tray, screen, fittings etc Sink and taps	1 1	nr nr	1,200 600	1,200 600			
6.11	Wall mounted WC, including cistern, ironmongery, soft	1	nr nr	500	500			
6.12	close toilet seat, push flush Wall mounted heated towel rail	1	nr	150	150			
6.13	Allowance for other fittings - hooks, shelving, toilet roll	1	nr Item	50	50			
	holder etc					8,638	3	9.3
						0,030	,	7.5

6.00	Bathroom - shower room						
6.01	Ceramic tiling to bathroom walls	20	m2	125	2,503		
6.02	Floor build up	4	m2	25	88		
6.03	Ceramic tiling to floor	4	m2	100	350		
6.04 6.05	MR plasterboard ceiling Paint to above	4 4	m2 m2	40 8	140 28		
6.06	Vanity unit, including storage, mirror above etc	1	Item	500	500		
6.07	Bath	Ö	nr	400	0		
6.08	Shower fittings over bath, including controls and head	0	nr	750	0		
6.09	Shower, including tray, screen, fittings etc	1	nr	1,200	1,200		
6.10	Sink and taps	1	nr	600	600		
6.11	Wall mounted WC, including cistern, ironmongery, soft close toilet seat, push flush	1	nr	500	500		
6.12	Wall mounted heated towel rail	1	nr	150	150		
6.13	Allowance for other fittings - hooks, shelving, toilet roll holder etc	1	Item	50	50		
					_	6,108	6.6
7.00	Kitchen and Appliances - Kitchen						
7.01	Allowance for kitchen furniture and units, worktop, splashback, integrated lighting etc	1	Item	6,500	6,500		
7.02	Allowance for kitchen sink and taps	1	Item	650	650		
7.03	Allowance for built in appliances - oven, extractor, hob,	1	Item	1,650	1,650		
	fridge/freezer and dishwasher, A&G or equivalent						
					-	8,800	9.5
						0,000	7.0
8.00	Fixtures, Fittings and Joinery	4	14	2.000	2.000		
8.01	Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail	1	Item	2,000	2,000		
8.02	only	1	ltom	1,500	1,500		
0.02	Fitted wardrobe to secondary bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail	1	Item	1,300	1,300		
	only						
8.03	Allowance for fittings and door to utility cupboard	1	Item	1,250	1,250	4.750	F 1
						4,750	5.1
9.00	Mechanical and Electrical Services						
9.01	Allowance for MEP services - sprinklered, no aircon	1	Item	24,500	24,500		
						24,500	26.5
	SUB TOTAL		926 s	q ft NSA	-	86,834	93.8
	Main contractor proliminario-			15 00/		12.025	444
	Main contractor preliminaries			15.0%		13,025	14.1
	Main contractor OH&P			5.0%		4,993	5.4
	TWO BED LARGE APARTMENT TOTAL					105,000	113.43

Client: Resolten Properties

Base Date: 4Q17

Job No: 34196

Average Apartment NSA (sq ft): 1,130

Average Apartment NSA (sq 11): 1,130
Average Apartment NSA (m2): 105

THREE BED SMALL APARTMENT - SQUIRE & PARTNERS

TYPIC	AL THREE BED SMALL APARTMENT	Qty	Unit	Rate £	Total £	Total £	£/sqft	
1.00 1.01	Internal Partitions Plasterboard dry-lining to corridor, facade and party walls, assumed 2.60m high	127	m2	30	3,822			
1.02	Partitions to apartment, assumed double sided plasterboard partitions, room to room, including 3mm skim coat, assumed 2.775m high	98	m2	90	8,816			
	, , , , , , , , , , , , , , , , , , ,					12,638	3	11.2
2.00 2.01	Internal Doors Apartment entrance door, single hinged door, assumed timber veneer, including frame and ironmongery, spy hole and door bell				Included			
2.02	Internal apartment doors, single hinged doors, timber veneer, including frame and ironmongery, to bathrooms	6	nr	900	5,400			
						5,400	)	4.8
3.00	Wall Finishes							
3.01	Paint to plasterboard drylining, two coats	127	m2		1,019			
3.02	Paint to plasterboard partitions to kitchen, living and bedrooms areas, two coats	152	m2	8	1,216			
						2,236	Ó	2.0
4.00	Floor Finishes		_					
4.01	Floor build up - assumed screed and resilient layer generally	96	m2	25	2,390			
4.02	Engineered timber flooring to living spaces and bedrooms	60	m2	150	8,985			
4.03	Carpet to bedroom	36	m2	45	1,607			
4.04	Painted MDF skirtings throughout, plant on	107	m	15	1,612	14,594	1	12.9
5.00	Ceiling Finishes							
5.01	Suspended plasterboard m/f ceiling, including 3mm skim coat	96	m2	40	3,824			
5.02	Paint to plasterboard ceiling, two coats	96	m2	8	765			
5.03	E.O. for access panels, grilles, pattresses etc	1	Item	1,000	1,000		`	4.0
	Datharan 1 alanan ang bath					5,589	<del>/</del>	4.9
6.00 6.01	Bathroom 1 - shower over bath Ceramic tiling to bathroom walls	25	m2	125	3,094			
6.02	Floor build up	6	m2		148			
6.03	Ceramic tiling to floor	6	m2		590			
6.04	MR plasterboard ceiling	6	m2		236			
6.05	Paint to above	6	m2		47			
6.06	Vanity unit, including storage, mirror above etc	1	Item		750			
6.07	Bath Shower fittings over both including controls and bood	1 1	nr		400 750			
6.08 6.09	Shower fittings over bath, including controls and head Shower, including tray, screen, fittings etc	0	nr nr		750 0			
6.10	Sink and taps	1	nr		600			
6.11	Wall mounted WC, including cistern, ironmongery, soft	1	nr		500			
6.12	close toilet seat, push flush Wall mounted heated towel rail	1	nr	150	150			
6.13	Allowance for other fittings - hooks, shelving, toilet roll	1	Item		50			
	holder etc					7,314	1	6.5

7.00	Bathroom 2 - Shower Room						
7.01	Ceramic tiling to bathroom walls	19	m2	125	2,391		
7.02	Floor build up	4	m2	25	88		
7.03	Ceramic tiling to floor	4	m2	100	350		
7.04	MR plasterboard ceiling	4	m2	40	140		
7.05 7.06	Paint to above Vanity unit, including storage, mirror above etc	4 1	m2 Item	8 500	28 500		
7.00	Bath	0	nr	400	0		
7.08	Shower fittings over bath, including controls and head	0	nr	750	0		
7.09	Shower, including tray, screen, fittings etc	1	nr	1,200	1,200		
7.10	Sink and taps	1	nr	600	600		
7.11	Wall mounted WC, including cistern, ironmongery, soft close toilet seat, push flush	1	nr	500	500		
7.12	Wall mounted heated towel rail	1	nr	150	150		
7.13	Allowance for other fittings - hooks, shelving, toilet roll holder etc	1	Item	50	50		
					_	5,996	5.3
8.00	Kitchen and Appliances - Kitchen						
8.01	Allowance for kitchen furniture and units, worktop, splashback, integrated lighting etc	1	Item	7,000	7,000		
8.02	Allowance for kitchen sink and taps	1	Item	650	650		
8.03	Allowance for built in appliances - oven, extractor, hob, fridge/freezer and dishwasher, A&G or equivalent	1	Item	1,650	1,650		
					-	9,300	8.2
9.00	Fixtures, Fittings and Joinery						
9.01	Fitted wardrobe to master bedroom, allowance for 1nr	1	Item	2,000	2,000		
7.01	double door wardrobe, hinged doors, chrome hanging rail only	•	tom	2,000	2,000		
9.02	Fitted wardrobe to secondary bedroom, allowance for 1nr	2	nr	1,500	3,000		
	double door wardrobe, hinged doors, chrome hanging rail only			,	.,		
9.03	Allowance for fittings and door to utility cupboard	1	Item	1,250	1,250		
					_	6,250	5.5
10.00	Mechanical and Electrical Services						
10.01	Allowance for MEP services - sprinklered, no aircon	1	Item	28,000	28,000		
	у по папас то типе то типе то типе типе типе типе типе типе типе типе	•		20,000		28,000	24.8
	SUB TOTAL		1,130 so	q ft NSA	_	97,317	86.1
	Main contractor preliminaries			15.0%		14,598	12.9
	Main contractor preliminaries  Main contractor OH&P			5.0%		5,596	5.0
	Main sontractor Origi			3.070		5,570	3.0
	THREE BED SMALL APARTMENT TOTAL					118,000	104.41

Client: Resolten Properties

Base Date: 4Q17

Job No: 34196

Average Apartment NSA (sq ft): 1,270

Average Apartment NSA (sq r): 1,270
Average Apartment NSA (m2): 118

THREE BED LARGE APARTMENT - SQUIRE & PARTNERS

TYPIC	AL THREE BED LARGE APARTMENT	Qty	Unit	Rate £	Total £	Total £	£/sqft	
1.00 1.01	Internal Partitions Plasterboard dry-lining to corridor, facade and party walls,	143	m2	30	4,290			
1.02	assumed 2.60m high Partitions to apartment, assumed double sided plasterboard partitions, room to room, including 3mm skim coat, assumed 2.775m high	97	m2	90	8,741			
	skiin soat, assamoa 2.77 om nign					13,03	1	10.3
2.00	Internal Doors							
2.01	Apartment entrance door, single hinged door, assumed timber veneer, including frame and ironmongery, spy hole and door bell				Included			
2.02	Internal apartment doors, single hinged doors, timber veneer, including frame and ironmongery, to bathrooms	6	nr	900	5,400			
						5,40	0	4.3
3.00	Wall Finishes							
3.01	Paint to plasterboard drylining, two coats	143	m2		1,144			
3.02	Paint to plasterboard partitions to kitchen, living and bedrooms areas, two coats	126	m2	8	1,004			
						2,14	8	1.7
4.00	Floor Finishes							
4.01	Floor build up - assumed screed and resilient layer generally	103	m2	25	2,564			
4.02	Engineered timber flooring to living spaces and bedrooms	64	m2	150	9,611			
4.03	Carpet to bedroom	39	m2		1,733			
4.04	Painted MDF skirtings throughout, plant on	103	m	15	1,549	15,45	6	12.2
5.00	Ceiling Finishes							
5.01	Suspended plasterboard m/f ceiling, including 3mm skim coat	103	m2	40	4,103			
5.02	Paint to plasterboard ceiling, two coats	103	m2		821			
5.03	E.O. for access panels, grilles, pattresses etc	1	Item	1,000	1,000	5,92	3	4.7
6.00	Bathroom 1 - shower over bath (Master)					0,72	J	1.,
6.01	Ceramic tiling to bathroom walls	25	m2	125	3,141			
6.02	Floor build up	6	m2		151			
6.03	Ceramic tiling to floor	6	m2		605			
6.04	MR plasterboard ceiling	6	m2		242			
6.05 6.06	Paint to above Vanity unit, including storage, mirror above etc	6 1	m2 Item		48 750			
6.07	Bath	1	nr		400			
6.08	Shower fittings over bath, including controls and head	1	nr		750			
6.09	Shower, including tray, screen, fittings etc	0	nr		0			
6.10	Sink and taps	1	nr		600			
6.11	Wall mounted WC, including cistern, ironmongery, soft close toilet seat, push flush	1	nr	500	500			
6.12	Wall mounted heated towel rail	1	nr	150	150			
6.13	Allowance for other fittings - hooks, shelving, toilet roll	1	Item	50	50			
	holder etc					7,38	7	5.8

	THREE BED LARGE APARTMENT TOTAL					130,000	102.35
	Main contractor preliminaries Main contractor OH&P			15.0% 5.0%		16,188 6,206	12.7 4.9
	SUB TOTAL		1,270 s	q ft NSA	-	107,922	85.0
11.01	Allowance for MEP services - sprinklered, no aircon	1	Item	30,000	30,000 _	30,000	23.6
11.00	Mechanical and Electrical Services				_	6,250	4.9
10.03	only Allowance for fittings and door to utility cupboard	1	Item	1,250	1,250		
10.02		2	nr	1,500	3,000		
10.00 10.01	Fixtures, Fittings and Joinery Fitted wardrobe to master bedroom, allowance for 1nr double door wardrobe, hinged doors, chrome hanging rail only	1	Item	2,000	2,000		
					-	9,300	7.3
9.03	Allowance for built in appliances - oven, extractor, hob, fridge/freezer and dishwasher, A&G or equivalent	1	Item	1,650	1,650		
9.02	splashback, integrated lighting etc Allowance for kitchen sink and taps	1	Item	650	650		
9.00 9.01	Kitchen and Appliances - Kitchen Allowance for kitchen furniture and units, worktop,	1	Item	7,000	7,000	5,889	4.6
8.13	Allowance for other fittings - hooks, shelving, toilet roll holder etc	1	Item	50	50	5.000	
8.11 8.12	Wall mounted WC, including cistern, ironmongery, soft close toilet seat, push flush Wall mounted heated towel rail	1	nr nr	150	500 150		
8.10	Sink and taps	1 1	nr	600 500	600		
8.08 8.09	Shower fittings over bath, including controls and head Shower, including tray, screen, fittings etc	0	nr nr	750 1,200	0 1,200		
8.06 8.07	Vanity unit, including storage, mirror above etc Bath	1 0	Item nr	500 400	500 0		
8.04 8.05	MR plasterboard ceiling Paint to above	3 3	m2 m2	40 8	133 27		
8.02 8.03	Floor build up Ceramic tiling to floor	3 3	m2 m2	25 100	83 333		
8.00 8.01	Bathroom 3 - Shower Room Ceramic tiling to bathroom walls	19	m2	125	2,313		
	holder etc				-	7,137	5.6
7.12 7.13	Wall mounted heated towel rail Allowance for other fittings - hooks, shelving, toilet roll	1 1	nr Item	150 50	150 50		
7.11	Wall mounted WC, including cistern, ironmongery, soft close toilet seat, push flush	1	nr	500	500		
7.09 7.10	Shower, including tray, screen, fittings etc Sink and taps	0 1	nr nr	1,200 600	0 600		
7.08	Shower fittings over bath, including controls and head	1	nr	750	750		
7.06 7.07	Vanity unit, including storage, mirror above etc Bath	1 1	Item nr	500 400	500 400		
7.05	Paint to above	6	m2	8	48		
7.03 7.04	Ceramic tiling to floor MR plasterboard ceiling	6 6	m2 m2	100 40	605 242		
7.02	Ceramic tiling to bathroom walls Floor build up	25 6	m2 m2	125 25	3,141 151		

# APPENDIX G OUTSIDE SITE BOUNDARY WORKS SUMMARY AND INDICATIVE COSTS



Job No. : 34196Issue Date : 11-Jan-18Client : Reselton Properties LtdBase Date : 4Q 2017

#### APPENDIX G: OUTSIDE SITE BOUNDARY WORKS SUMMARY AND INDICATIVE COSTINGS

**Outside Site Boundary Works by Phase** 

<b>Breakdown of Current Day Construction</b>	PHASE A	PHASE B	PHASE C	PHASE D	PHASE E	ALL PHASES
Costs	Total £	Total £	Total £	Total £	Total £	Total £
Chalkers Corner	5,360,000	-	-	-	-	5,360,000
Lower Richmond Road	-	2,850,000	-	-	-	2,850,000
Mortlake High Street	-	1,420,000	-	-	-	1,420,000
Ship Lane	570,000	-	-	-	-	570,000
Williams Lane	880,000	-	-	-	-	880,000
Thames Tow Path	-	-	1,430,000	-	-	1,430,000
Mortlake Green	Excl.	Excl.	Excl.	Excl.	Excl.	Excluded
Sub-total - 4Q 17	6,810,000	4,270,000	1,430,000	-	-	12,510,000
Contingency (7.5%)	510,000	320,000	110,000	-	-	940,000
Total - 4Q 17	7,320,000	4,590,000	1,540,000	-	-	13,450,000

In addition to the above, further off-site highways costs for refurbishment of the footways surrounding the scheme as requested by LBRu and set out by PBA on 27/10/17 are summarised as follows:-

<b>Breakdown of Current Day Construction</b>	PHASE A	PHASE B	PHASE C	PHASE D	PHASE E	ALL PHASES
Costs						
4Q 17	Total £	Total £	Total £	Total £	Total £	Total £
Chalkers Corner	_	_	-	-	_	-
Lower Richmond Road	-	1,290,000	-	-	_	1,290,000
Mortlake High Street	-	475,000	-	-	-	475,000
Ship Lane	160,000	-	-	-	_	160,000
Williams Lane	170,000	-	-	-	_	170,000
Thames Tow Path	-	-	-	-	-	-
Mortlake Green	Excl.	Excl.	Excl.	Excl.	Excl.	Excluded
Sub-total - 4Q 17	330,000	1,765,000	-	-	-	2,095,000
Contingency (7.5%)	20,000	130,000	-	-	-	150,000
Total - 4Q 17	350,000	1,900,000	-	-		2,250,000



Job No.: 34196Issue Date: 11-Jan-18Client: Reselton Properties LtdBase Date: 4Q 2017

#### **OUTSIDE SITE BOUNDARY WORKS INDICATIVE COSTINGS - CHALKERS CORNER**

Ref	Description	Quant	Unit	Rate £	£	TOTAL £
	CHALKERS CORNER WORKS					
		444 407	6.			
	Junction area TOTAL JUNCTION	141,407 <b>141,407</b>	sq ft sq ft			
		, -				
1.00	Demolition works			21/2	21/2	
1.01	Demolish existing buildings on site - none shown within Junction area			N/A	N/A	
1.02	Allowance for demolition and removal of site features -	933	m2	30	28,000	
	walls, fixed fittings etc - minor works assumed				ŕ	
1.03	Allowance for breaking out and disposal of existing road	561	m2	100	56,000	
1.04	surfacing Allowance for breaking out and disposal of existing	507	m2	100	51,000	
1.04	pavements	307	1112	100	31,000	
1.05	Allowance for lifting and disposal of existing kerbs	477	m	25	12,000	
1.06	E.O. allowance for removal of existing central	1	Item	150,000	150,000	
	reservations; 5nr  Demolition Works - sub-total				207.000	200 000
	Demolition works - sub-total				297,000	300,000
2.00	Infrastructure works					
2.01	Allowance for archaeology / ecology - assumed not			Excluded	Excluded	
2.02	required Allowance for decontamination / remediation works -			Excluded	Excluded	
2.02	assumed not required			Excluded	Excluded	
2.03	Allowance for protection of existing services - scope to	1	Item	500,000	500,000	
	be advised					
2.04	Allowance for the diversion of existing services - scope			Excluded	Excluded	
2.05	to be advised Allowance for forming proposed levels - assumed	1	Item	100,000	100,000	
2.03	existing levels retained, general allowance for minor site	1	iteiii	100,000	100,000	
	levelling					
2.06	Allowance for new vehicular junctions with Clifford	1	nr	300,000	300,000	
2.07	Road	1		200,000	200,000	
2.07	Allowance for new pedestrian/cycle crossings across Clifford Road	1	nr	200,000	200,000	
	Infrastructure Works - sub-total				1,100,000	1,100,000
3.00	Public Realm					
3.01	Allowance for new tarmacadam road surfacing including	3,700	m2	200	740,000	
	sub-base	,				
3.02	Allowance for new footpaths including sub-base	1,375	m2	175	241,000	
3.03	Allowance for nearside cycle lane on Lower Richmond	131	m2	200	26,000	
3.04	Road approach Allowance for shared landscape area between informal	220	m2	150	33,000	
3.04	parking and the junction	220	1112	130	33,000	
3.05	Allowance for new kerb lines to roads; assumed granite,	465	m	150	70,000	
	including sub-base					



Job No.: 34196Issue Date: 11-Jan-18Client: Reselton Properties LtdBase Date: 4Q 2017

#### **OUTSIDE SITE BOUNDARY WORKS INDICATIVE COSTINGS - CHALKERS CORNER**

Ref	Description	Quant	Unit	Rate £	£	TOTAL £
3.00	Public Realm Continued					
3.06	Allowance for new / extension of existing central	5	nr	100,000	500,000	
	reservations as shown on PBA site plan; assumed					
	tarmacadam surfacing including sub-base					
3.07	Allowance for new kerb lines to central reservations	278	m	150	42,000	
2.00	including sub-base	4	14	350,000	350,000	
3.08 3.09	Allowance for new / altered traffic lights etc Allowance for drainage to new infrastructure roads	1 465	Item	350,000 150	350,000 70,000	
3.10	Allowance for lighting	465	m m	180	84,000	
3.10	Allowance for signage	403	Item		•	
3.12	Allowance for trees - quantity as per Gillespies 278	32	nr	*	160,000	
0.11	Works (Chalkers Corner) document, including tree grilles			3,000	200,000	
	Traine (enamers conner) accoment, motacing area grines					
3.13	Allowance for planting - assumed minimal	1	Item	20,000	20,000	
3.14	Allowance for repositioning bus stops; 2nr	1	Item	15,000	15,000	
	Public Realm Works - sub-total				2,376,000	2,380,000
4.00	Main Contractor Preliminaries					
4.01	Allowance for main contractor preliminaries / traffic	35	%	3,780,000	1,323,000	
	management etc				1 222 000	1 220 000
	Prelims - sub-total				1,323,000	1,320,000
5.00						
5.01	Allowance for main contractor OH&P	5	%	5,100,000	255,000	
	Prelims - sub-total		, -	5,255,555	255,000	260,000
					ŕ	ŕ
	JUNCTION WORKS SUB TOTAL - 4Q 17					5,360,000
6.00	Inflation					
6.01	Indicative inflation allowance to start on site	Excl.	%	Excluded	Excluded	
6.02	Indicative inflation allowance to midpoint	Excl.	%	Excluded	Excluded	-
	Inflation - sub-total				0	
	JUNCTION WORKS SUB TOTAL					5,360,000
7.00	Risk Allowance					
7.01	Allowance for design, procurement and construction	7.5	%	5,360,000	402,000	
	risk					
	Risk Allowance - sub-total				402,000	400,000
	TOTAL CHALKERS CORNER WORKS - CONSTRUCT	ION COST C	NLY (	4Q 17)		5,760,000

CHALKERS CORNER WORKS TOTAL - ROUNDED (4Q 17) £ 5,800,000



Job No.: 34196

Client: Reselton Properties Ltd

Base Date: 4Q 2017

#### **OUTSIDE SITE BOUNDARY WORKS INDICATIVE COSTINGS - LOWER RICHMOND CORRIDOR**

Ref	Description	Quant	Unit	Rate £	£	TOTAL £
	LOWER RICHMOND ROAD AND SHEEN LANE WORK	S				
4.00						
<b>1.00</b> 1.01	Lower Richmond Road Allowance for new pelican crossing to the west of new	1	Item	150,000	150,000	
1.01	access road to school including traffic light control	_		200,000	250,000	
1.02	Allowance for breaking out and disposal of existing road surfacing to isolated area between Rosemary Lane and Waldeck Road	43	m2	100	4,290	
1.03	Allowance for lifting and disposal of existing kerbs	43	m	25	1,075	
1.04	Allowance for new footpaths including sub-base	43	m2	175	7,508	
1.05	Allowance for new kerb lines to roads; assumed granite,	43	m	150	6,450	
	including sub-base					
1.06	Allowance for repositioning of Bus Stop P - new road	1	Item	5,000	5,000	
1.07	markings, signage etc Allowance for removal of existing bus shelter and	1	Item	1,500	1,500	
4.00	disposal	4		45.000	4.5.000	
1.08	Allowance for new bus shelter, including footings etc	1	item	15,000	15,000	
1.09	Allowance for removal of existing bus shelter at Bus	1	Item	1,500	1,500	
1.10	Stop N and disposal Allowance for new bus shelter at Bus Stop N, including	1	Item	15,000	15,000	
1.10	footings etc	_	iteiii	13,000	13,000	
	Allowance for raised entry treatments to side roads:					
1.11	Near: Williams Lane	62	m2	200	12,360	
1.12	Near: Bus terminus exit	49	m2	200	9,880	
1.13	Near: New access road	43	m2	200	8,600	
1.14	Near: Ship Lane	43	m2	200	8,600	
1.15	Allowance for removal of existing footpath at bus	49	m2	100	4,940	
1.16	terminus exit adjacent Williams Lane Allowance for repositioning of existing traffic lights to	1	Item	75,000	75,000	
1.17	new location further east of Ship Lane Allowance for raised entry treatments to new traffic	31	m2	200	6,240	
1.17	light crossing position	21	1112	200	0,240	
1.18	Allowance for removal of existing bus stop Z and shelter;	1	Item	1,500	1,500	
1.19	and disposal Allowance for breaking out and disposal of existing	121	m2	100	12,100	
1.13	pavement to extend two lanes at Lower Richmond bend	121	1112	100	12,100	
1.20	Allowance for lifting and disposal of existing kerbs at	103	m	25	2,575	
	Lower Richmond bend					
1.21	Allowance for new tarmacadam road surfacing including	121	m2	200	24,200	
1.22	sub-base Allowance for new kerb lines to roads; assumed granite,	118	m	150	17,700	
1 22	including sub-base.	7	m2	100	670	
1.23	Allowance for breaking out and disposal of existing road surfacing to widen footpath at Sheen Lane mini	/	m2	100	670	
1.24	roundabout Allowance for lifting and disposal of existing kerbs	14	m	25	350	
			m			
1.25	Allowance for new footpaths including sub-base	7	m2	175	1,173	



Job No.: 34196

Client: Reselton Properties Ltd

Base Date: 4Q 2017

#### **OUTSIDE SITE BOUNDARY WORKS INDICATIVE COSTINGS - LOWER RICHMOND CORRIDOR**

Ref	Description	Quant	Unit	Rate £	£	TOTAL £
1.00	Lower Richmond Road Continued					
	Allowance for raised entry treatment to:					
1.26	Zebra crossing at Hayson Close	53	m2	200	10,600	
1.27	Pedestrian crossing near Rosemary Lane	14	m2	200	· · · · · · · · · · · · · · · · · · ·	
1.28	Allowance for breaking out and disposal of existing road	4,962	m2	100	496,191	
	surfacing on Lower Richmond Road					
1.29	Allowance for new tarmacadam road surfacing without	4,962	m2	135	669,857	
4.20	sub-base, to Lower Richmond Road	4		25.000	25.000	
1.30	Allowance for new road markings; white lining etc.	1	Item	25,000	25,000	
1.31	Allowance for alterations/enhancements to signage	1	Item	25,000	25,000	
1.32	Alterations to drainage	1	Item	,	50,000	
1.33	Allowance for alterations to street furniture; benches,	1	Item	50,000	50,000	
	railings, bins etc.  Lower Richmond Road - sub-total				1,722,658	1,720,000
	Lower Richmond Road - Sub-total				1,722,038	1,720,000
2.00	Sheen Lane - Widening of footpath					
2.01	Allowance for demolition and removal of site features -	70	m2	30	2,100	
2.01	walls, fixed fittings etc - minor works assumed to park	, 0		30	2,100	
	side					
2.02	Allowance for new footpaths including sub-base	70	m2	160	11,178	
	(widening of Sheen Lane footpath)				,	
2.03	Allowance for new raised surface to form zebra crossing	39	m2	200	7,800	
2.04	Allowance for breaking out and disposal of existing road	1,059		100	105,885	
	surfacing	·				
2.05	Allowance for new tarmacadam road surfacing without	1,059	m2	135	142,944	
	sub-base					
2.06	General Allowances for:					
2.07	New road markings; white lining etc.	1	Item	5,000	5,000	
2.08	Alterations/enhancements to signage	1	Item	5,000	5,000	
2.09	Alterations to street furniture; benches, bins etc.	1	Item	10,000	10,000	
	Sheen Lane Works - sub-total				289,907	290,000
3.00	Main Contractor Preliminaries					
3.01	Allowance for main contractor preliminaries / traffic	35	%	2,010,000	704,000	
	management Prolines out total				704 000	700 000
	Prelims - sub-total				704,000	700,000
4.00	Main Contractor Overheads & Profit					
4.01	Allowance for main contractor OH&P	5	%	2,710,000	136,000	
4.01	Prelims - sub-total	3	/0	2,710,000	136,000	140,000
	r reims - sub-total				130,000	140,000
	LOWER RICHMOND CORRIDOR WORKS SUB TOTA	AL - 3Q 17				2,850,000
5.00	Inflation					
5.00 5.01	Indicative inflation allowance to start on site	Excl.	%	Excluded	Excluded	
5.02	Indicative inflation allowance to midpoint	Excl.	% %			
3.02	•	EXCI.	70	Excluded	Excluded	ı
	Inflation - sub-total				0	-



Job No.: 34196

Client: Reselton Properties Ltd

Base Date: 4Q 2017

#### **OUTSIDE SITE BOUNDARY WORKS INDICATIVE COSTINGS - LOWER RICHMOND CORRIDOR**

Ref	Description	Quant	Unit	Rate £	£	TOTAL £
	LOWER RICHMOND CORRIDOR WORKS SUB T	OTAL				2,850,000
<b>6.00</b> 6.01	Risk Allowance Allowance for design, procurement and construction risk	7.5	%	2,850,000	214,000	
	Risk Allowance - sub-total				214,000	210,000
	TOTAL LOWER RICHMOND ROAD WORKS - CONSTR	UCTION COS	ST ON	LY (4Q 17)		3,060,000

LOWER RICHMOND ROAD WORKS TOTAL - ROUNDED (4Q 17) £ 3,100,000



Job No.: 34196

Client: Reselton Properties Ltd

Base Date: 4Q 2017

#### **OUTSIDE SITE BOUNDARY WORKS INDICATIVE COSTINGS - MORTLAKE HIGH STREET**

Ref	Description	Quant	Unit	Rate £	£	TOTAL £
	MORTLAKE HIGH STREET WORKS					
1.00	Mortlake High Street Works					
1.01	Allowance for new raised surface to form zebra crossing	86	m2	200	17,140	
1.02	opposite Mortlake Business Centre Allowance for breaking out and disposal of existing road	36	m2	100	3,600	
1.02	surfacing (at new zebra crossing)	30	1112	100	3,000	
1.03	Allowance for lifting and disposal of existing kerbs	18	m	25	450	
1.04	Allowance for new kerb lines to roads; assumed granite, including sub-base	54	m	150	8,100	
1.05	Allowance for new footpaths including sub-base	36	m2	175	6,300	
1.06	Allowance for breaking out and disposal of existing	108		100	10,800	
	surface at central reservation closest to mini-					
1.07	roundabout on Mortlake High Street Allowance for lifting and disposal of existing kerbs	104	m	25	2,600	
1.08	Allowance for new footpaths including sub-base (new	117	m2	175	20,475	
1.00	central reservation on Mortlake High Street)	11,	1112	1,3	20,473	
1.09	Allowance for new kerb lines to roads; assumed granite,	104	m	150	15,601	
1 10	including sub-base Allowance for breaking out and disposal of existing	87	m)	100	0 653	
1.10	surface at central reservation on Mortlake High Street to	87	m2	100	8,653	
	form new right turn into underground car park					
1.11	Allowance for new tarmacadam road surfacing including	87	m2	200	17,306	
1.12	sub-base	425		450	20 247	
1.12	Allowance for new kerb lines to roads; assumed granite, including sub-base	135	m	150	20,317	
1.13	Allowance for breaking out and disposal of existing	84	m2	100	8,378	
	surface at Vineyard Lane entrance					
1.14	Allowance for lifting and disposal of existing kerbs	62	m	25	1,550	
1.15 1.16	Allowance for new footpaths including sub-base Allowance for new kerb lines to roads; assumed granite,	84 62	m2	175 150	14,662 9,275	
1.10	including sub-base	02	m	130	9,275	
1.17	Allowance for lifting and disposal of existing kerbs for	15	m	25	375	
	access to underground car park					
1.18	Allowance for new kerb lines to roads; assumed granite, including sub-base. To underground access	19	m	150	2,913	
1.19	Allowance for raised entry treatments to: New access road near Bulls Alley	40	m2	200	8,020	
1.19	Underground parking entrance	16	m2	200	3,140	
1.21	Underground parking exit	13		200	2,680	
1.22	Vineyard Path entrance	52	m2	200	10,400	
1.23	Allowance for repositioning of Bus Stop (eastbound)	1	Item	5,000		
1.24	Allowance for new bus shelter (eastbound)	1	Item	15,000	15,000	
1.25 1.26	Allowance for repositioning of Bus Stop (westbound) Allowance for removal of existing bus shelter	1 1	Item Item	5,000 1,500	5,000 1,500	
	(westbound)			1,500	1,550	



Job No.: 34196Issue Date: 11-Jan-18Client: Reselton Properties LtdBase Date: 4Q 2017

#### **OUTSIDE SITE BOUNDARY WORKS INDICATIVE COSTINGS - MORTLAKE HIGH STREET**

Ref	Description	Quant	Unit	Rate £	£	TOTAL £
1.00	Mortlake High Street Works Continued					
1.27	Allowance for new bus shelter (westbound)	1	Item	15,000	15,000	
1.28	Allowance for breaking out and disposal of existing road	2,987	m2	100	298,731	
	surfacing on Mortlake High Street					
1.29	Allowance for new tarmacadam road surfacing without	2,987	m2	135	403,286	
	sub-base, to Mortlake High Street					
1.30	General Allowances for: New road markings; white lining etc.	1	Item	10,000	10,000	
1.31	Alterations/enhancements to signage	1	Item	10,000	10,000	
1.32	Alterations to drainage	1	Item	25,000	25,000	
1.33	Alterations to street furniture; benches, bins etc.	1	Item	20,000	20,000	
2.00	Mortlake High Street Works - sub-total	_		_0,000	1,001,252	1,000,000
					_,	_,,,,,,,,
2.00	Main Contractor Preliminaries					
2.01	Allowance for main contractor preliminaries / traffic	35	%	1,000,000	350,000	
	management					
	Prelims - sub-total				350,000	350,000
3.00	Main Contractor Overheads & Profit					
3.01	Allowance for main contractor OH&P	5	%	1,350,000	68,000	
	Prelims - sub-total				68,000	70,000
	MORTLAKE HIGH STREET WORKS SUB TOTAL - 4Q 1	7				1,420,000
4.00	Inflation					
4.01	Indicative inflation allowance to start on site	Excl.	%	Excluded	Excluded	
4.02	Indicative inflation allowance to midpoint	Excl.	%	Excluded	Excluded	-
	Inflation - sub-total				0	
	MORTLAKE HIGH STREET WORKS SUB TOTAL - 4Q 1	7				1,420,000
5.00	Risk Allowance					
5.01	Allowance for design, procurement and construction	7.5	%	1,420,000	107,000	
	risk				, 	
	Risk Allowance - sub-total				107,000	110,000
	TOTAL MORTLAKE HIGH STREET WORKS - CONSTRU	CTION COS	T ONL	Y (4Q 17)		1,530,000

MORTLAKE HIGH STREET WORKS TOTAL - ROUNDED (4Q 17) £ 1,500,000



Job No.: 34196

Client: Reselton Properties Ltd

Base Date: 4Q 2017

#### **OUTSIDE SITE BOUNDARY WORKS INDICATIVE COSTINGS - SHIP LANE**

Ref	Description	Quant	Unit	Rate £	£	TOTAL £
	SHIP LANE WORKS					
1.00	Ship Lane					
1.01	Allowance for breaking out and disposal of existing road	1,384	m2	100	138,427	
4.02	surfacing	270		25	0.474	
1.02 1.03	Allowance for lifting and disposal of existing kerbs Allowance for new tarmacadam road surfacing not	379 1,302	m m2	25 135	9,474 175,742	
1.03	including sub-base	1,302	1112	155	173,742	
1.04	Allowance for new kerb lines to roads; assumed granite, including sub-base	373	m	150	56,009	
1.05	New road markings; white lining etc.	1	Item	,	5,000	
1.06	Alterations/enhancements to signage	1	Item	5,000	5,000	
1.07	Alterations to street furniture; benches, railings, bins etc.	1	Item	5,000	5,000	
1.08	Alterations to drainage	1	Item	15,000	15,000	
1.09	Street lighting amendments	1	Item	-	25,000	
	Ship Lane - sub-total			·	434,652	430,000
2.00	Main Contractor Preliminaries					
2.01	Allowance for main contractor preliminaries	25	%	430,000	108,000	
	Prelims - sub-total				108,000	110,000
3.00	Main Contractor Overheads & Profit					
3.01	Allowance for main contractor OH&P	5	%	540,000	27,000	
	Prelims - sub-total				27,000	30,000
	SHIP LANE WORKS SUB TOTAL - 4Q 17					570,000
4.00	Inflation					
4.01	Indicative inflation allowance to start on site	Excl.	%	Excluded	Excluded	
4.02	Indicative inflation allowance to midpoint	Excl.	%	Excluded	Excluded	
	Inflation - sub-total				0	-
	SHIP LANE WORKS SUB TOTAL					570,000
5.00	Risk Allowance					370,000
5.01	Allowance for design, procurement and construction	7.5	%	570,000	43,000	
	risk					
	Risk Allowance - sub-total				43,000	40,000
T	I DTAL SHIP LANE WORKS - CONSTRUCTION COST ONI	Y (4Q 17)				610,000

SHIP LANE WORKS TOTAL - ROUNDED (4Q 17) £ 600,000



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#### **OUTSIDE SITE BOUNDARY WORKS INDICATIVE COSTINGS - WILLIAMS LANE**

Ref	Description	Quant	Unit	Rate £	£	TOTAL £
	WILLIAMS LANE WORKS					
1.00	Williams Lane					
1.01	Allowance for demolition and removal of site features -	442	m2	30	13,262	
	walls, fixed fittings etc - minor works assumed to widen					
4.02	road	4.42	_	200	00.442	
1.02	Allowance for new tarmacadam road surfacing including sub-base to form widened road	442	m2	200	88,413	
1.03	Allowance for new kerb lines to roads; assumed granite,	184	m	150	27,633	
1.00	including sub-base	20.		100	_7,000	
1.04	Allowance for breaking out and disposal of existing road	1,821	m2	100	182,051	
	surfacing					
1.05	Allowance for new tarmacadam road surfacing without	1,821	m2	135	245,769	
1.06	sub-base; to existing surface New road markings; white lining etc.	1	Item	10,000	10,000	
1.07	Alterations/enhancements to signage	1	Item	10,000	-	
1.08	Alterations to street furniture; benches, railings, bins	1	Item	15,000	15,000	
	etc.					
1.09	Alterations to drainage	1	Item	25,000	25,000	
1.10	Street lighting amendments	1	Item	50,000		670.000
	Williams Lane - sub-total				667,127	670,000
2.00	Main Contractor Preliminaries					
2.01	Allowance for main contractor preliminaries	25	%	670,000	168,000	
	Prelims - sub-total				168,000	170,000
2.00						
3.00	Main Contractor Overheads & Profit	-	0/	0.40.000	42.000	
3.01	Allowance for main contractor OH&P	5	%	840,000		40.000
	Prelims - sub-total				42,000	40,000
	WILLIAMS LANE WORKS SUB TOTAL - 4Q 17					880,000
	Inflation	E I	0/	Food ode d	For all codes at	
4.01	Indicative inflation allowance to start on site	Excl.	%		Excluded	
4.02	Indicative inflation allowance to midpoint  Inflation - sub-total	Excl.	%	Excluded	Excluded	
	iiiiatioii - sub-totai				0	_
	WILLIAMS LANE WORKS SUB TOTAL					880,000
5.00	Risk Allowance					
5.01	Allowance for design, procurement and construction	7.5	%	880,000	66,000	
	risk			,		
	Risk Allowance - sub-total				66,000	70,000
TOT	AL WILLIAMS LANE WORKS - CONSTRUCTION COST	ONLY (40 1	7)			950,000
101	AL TELLIMITIS EMILE VIOLITS - CONSTITUCTION COST	בוזבו ודע ב	• 1			330,000

SHIP LANE WORKS TOTAL - ROUNDED (4Q 17)

£ 1,000,000



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#### **OUTSIDE SITE BOUNDARY WORKS INDICATIVE COSTINGS - TOW PATH / BULLS ALLEY**

Description	Quant	Unit	Rate £	£	TOTAL £
TOW PATH / BULLS ALLEY WORKS					
Tow Path / Bulls Alley Area	30,720	sq ft			
TOTAL TOW PATH / BULLS ALLEY		sq ft			
TOTAL TOW PAITTY BOLLS ALLET	30,720	3410			
Works Beyond Site Boundary - Tow Path / Bulls Alley					
Allowance for removal of existing fixed fittings, fencing,	2,854	m2	50	142,700	
thinning of existing low level vegetation and thinning of trees - scope TBC				2 .2,. 30	
Allowance for breaking out and disposal of existing hardstanding (granite setts and railway tracks retained)	2,141	m2	35	74,944	
Allowance for new hard landscaping including sub-base,	1,095	m2	200	219,078	
resin bound gravel as per Gillespies detail  Allowance for new granite setts to match existing	98	m2	250	24,425	
_		m3	230	986	
Allowance for breaking out and disposal of existing concrete; assumed 250mm thick	4	1115	223	960	
Allowance for restoration of existing granite setts	615	m2	50	30,743	
Allowance for works at interface with Bulls Alley / existing slipway - scope TBC	1	Item	50,000	50,000	
Allowance for construction of new retaining wall; assumed 1.75m high	1	Item	15,000	15,000	
Allowance for widening of existing path	1	Item	10,000	10,000	
Allowance for new stairs to corner of brewery pier	1	Item	15,000	15,000	
Allowance for new soft landscaping	1,046	m2	100	104,586	
Allowance for new trees - scope TBC	1	Item	75,000	75,000	
Allowance for modifications to existing drainage	2,854	m2	25	71,350	
Allowance for enhancements to existing lighting	2,854	m2	30	85,620	
Allowance for enhancements to existing CCTV	2,854	m2	20	57,080	
Allowance for fixed fittings generally, benches / railings etc	1	Item	100,000	100,000	
Allowance for signage	1	Item	20,000	20,000	
Allowance for works to river edge - assumed not			Excluded	Excluded	
required Contractor preliminaries, no allowance made for	25	%	1,096,512	274,000	
provision of temporary access during works or for					
phasing of the works - assumed Tow Path closed to the					
public while works are undertaken Contractor OH&P, no allowance made for provision of	5	%	1,227,812	61,000	
temporary access during works or for phasing of the works - assumed Tow Path closed to the public while					
works are undertaken					
Public Realm Works - sub-total				1,431,512	1,430,000
TOWPATH SUB TOTAL - 4Q 17					1,430,000
phas publi Cont temp work	ing of the works - assumed Tow Path closed to the ic while works are undertaken ractor OH&P, no allowance made for provision of porary access during works or for phasing of the is - assumed Tow Path closed to the public while is are undertaken  Public Realm Works - sub-total	ing of the works - assumed Tow Path closed to the cwhile works are undertaken ractor OH&P, no allowance made for provision of sorary access during works or for phasing of the cs - assumed Tow Path closed to the public while	ing of the works - assumed Tow Path closed to the c while works are undertaken ractor OH&P, no allowance made for provision of sorary access during works or for phasing of the cs - assumed Tow Path closed to the public while cs are undertaken  Public Realm Works - sub-total	ing of the works - assumed Tow Path closed to the c while works are undertaken ractor OH&P, no allowance made for provision of sorary access during works or for phasing of the cs - assumed Tow Path closed to the public while s are undertaken  Public Realm Works - sub-total	ing of the works - assumed Tow Path closed to the ic while works are undertaken ractor OH&P, no allowance made for provision of porary access during works or for phasing of the is - assumed Tow Path closed to the public while is are undertaken  Public Realm Works - sub-total  1,431,512



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#### **OUTSIDE SITE BOUNDARY WORKS INDICATIVE COSTINGS - TOW PATH / BULLS ALLEY**

Ref	Description	Quant	Unit	Rate £	£	TOTAL £
2.00 2.01 2.02	Inflation Indicative inflation allowance to start on site Indicative inflation allowance to midpoint Inflation - sub-total	Excl. Excl.	% %		Excluded Excluded <b>0</b>	-
3.00	TOWPATH SUB TOTAL Risk Allowance					1,430,000
3.01	Allowance for design, procurement and construction risk  Risk Allowance - sub-total	7.5	%	1,430,000	107,000 107,000	110,000
Т	OTAL TOW PATH WORKS - CONSTRUCTION COST ON	ILY (4Q 17)				1,540,000

TOW PATH WORKS TOTAL - ROUNDED (4Q 17) £ 1,500,000



### Appendix 4 - Carbon offset report



#### **Dartmouth Capital**

Stag Brewery, Richmond Carbon Offset Calculation 11.01.2018 Revision A SUSTAINABILITY



#### Stag Brewery Carbon Offset Calculation



#### Audit sheet

Rev.	Date	Description	Prepared	Verified
А	11.01.2018	For Information	R Harper	T Brown

This report has been prepared for Dartmouth Capital only and expressly for the purposes set out in an appointment dated 11/07/2017 and we owe no duty of care to any third parties in respect of its content. Therefore, unless expressly agreed by us in signed writing, we hereby exclude all liability to third parties, including liability for negligence, save only for liabilities that cannot be so excluded by operation of applicable law. The consequences of climate change and the effects of future changes in climatic conditions cannot be accurately predicted. This report has been based solely on the specific design assumptions and criteria stated herein.

#### Stag Brewery Carbon Offset Calculation



#### **Contents**

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1. Introduction	4
2. Results	4
3. CO <sub>2</sub> Emissions Reductions	5
3.1 Development Area 1	5
3.2 School	6
3.3 Development Area 2	6
4. Option for Assisted Living as C2 use type	7

#### Stag Brewery Carbon Offset Calculation



#### 1. Introduction

The following calculations are based on the area schedule (16019\_180104\_Area Schedule\_GIA\_3rd Draft Planning Application) provided by Squires on 4<sup>th</sup> January and the Building Regulations Part L1A and L2A results as used in the calculations for the Draft Energy Strategy dated 4<sup>th</sup> December 2017.

The Assisted Living Accommodation has been assumed to be C3 use type and therefore in accordance with the London Plan requires a carbon offset to 100% for residential dwellings. The C3 use class uses a Part L1A profile of a typical dwelling. Section 4 includes the carbon offset calculation when a C2 use class is used for the assisted living areas.

The basis of the calculations is assumed to be the same as that provided in the draft Energy Strategy dated 4<sup>th</sup> December 2017. i.e. Combined Heat and Power (CHP) engines in an energy centre for each Development Area. The school is serviced separately, but also proposes a CHP engine. PV is assumed to provide a 1% reduction to each Development Area. In Development Area 1 this is an array area of 520m². In Development Area 2 this is an array area of approx. 200m². Further details of the assumptions made can be reviewed in the draft Energy Strategy.

The School has not been updated to reflect the latest iteration of design as this requires additional modelling work.

#### 2. Results

Table 2.1: Carbon Offset Calculation Results

Development Area 1 Carbon Offset Total	
Annual Off-set (residential Areas)	592 tCO <sub>2</sub>
Annual Off-set (Non-residential Areas)	79 tCO <sub>2</sub>
Cost (@£1,800 per tonne)	£1,207,800

School Total	
Annual Off-set (School)	20 tCO <sub>2</sub>
Cost (@£1,800 per tonne)	£36,000

Development Area 2 Carbon Offset Total	
Annual Off-set (residential Areas)	510 tCO <sub>2</sub>
Annual Off-set (Non-residential Areas)	67 tCO <sub>2</sub>

#### Stag Brewery Carbon Offset Calculation



Cost (@£1,800 per tonne)	£1,038,600
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The total Carbon Offset Costs anticipated for the proposed development are £2,282,400.

#### 3. CO<sub>2</sub> Emissions Reductions

#### 3.1 Development Area 1

Table 3.1: Development Area 1 Carbon Offset Calculations

Residential Areas	Estimated Regulate Emission Savings for	d Carbon Dioxide or Residential Buildings	
	(Tonnes CO <sub>2</sub> /yr)	(%)	
Savings from energy demand reduction (Lean)	10	1.3%	
Savings from heat network / CHP (Clean)	144	18.6%	
Savings from renewable energy (Green)	30	3.9% (equivalent to 1%of overall CO <sub>2</sub> emissions for Dev Area 1)	
Total Cumulative Savings	184	23.7%	
Total Target Reduction	776	100%	
Non-Residential Areas	Estimated Regulated Carbon Dioxide Emission Savings for Non-Residential Building		
	(tonnesCO <sub>2</sub> /yr)	(%)	
Savings from energy demand reduction (Lean)	23	5.0%	
Savings from heat network / CHP (Clean)	59	12.8%	
Savings from renewable energy (Green)	-	-	
Total Cumulative Savings	82	17.8%	
Total Target Reduction	161	35%	

Development Area 1 Carbon Offset Total	
Annual Off-set (residential Areas)	592 tCO <sub>2</sub>
Annual Off-set (Non-residential Areas)	79 tCO <sub>2</sub>
Cost (@£1,800 per tonne)	£1,207,800

#### Stag Brewery Carbon Offset Calculation



#### 3.2 School

Table 3.2: School Carbon Offset Calculations

School Areas (Application B)	Estimated Regulated Carbon Dioxide Emission Savings for School Buildings	
	(Tonnes CO <sub>2</sub> /year)	(%)
Be Lean	10	6.3%
Be Clean	30	17.6%
Be Green	-	-
Total Cumulative Savings	41	23.8%
Total Target Reduction	61	35%

School Total	
Annual Off-set (School)	20 tCO <sub>2</sub>
Cost (@£1,800 per tonne)	£36,000

#### 3.3 Development Area 2

Table 3.3: Development Area 2 Carbon Offset Calculations

Residential Areas		Estimated Regulated Carbon Dioxide Emission Savings for Residential Buildings	
	(Tonnes CO <sub>2</sub> /yr)	(%)	
Savings from energy demand reduction (Lean)	5	0.9%	
Savings from heat network / CHP (Clean)	99	16.0%	
Savings from renewable energy (Green)	6	1.0%	
Total Cumulative Savings	110	17.7%	
Total Target Reduction	620	100%	
Non-Residential Areas		Estimated Regulated Carbon Dioxide Emission Savings for Non-Residential Buildings	
	(tonnesCO <sub>2</sub> /yr)	(%)	
Savings from energy demand reduction (Lean)	0	0.0	
Savings from heat network / CHP (Clean)	113	21.4%	
Savings from renewable energy (Green)	5	1.0%	

# SUSTAINABILITY

# Stag Brewery Carbon Offset Calculation



Total Cumulative Savings	118	22.3%
Total Target Reduction	185	35%

Development Area 2 Carbon Offset Total	
Annual Off-set (residential Areas)	510 tCO <sub>2</sub>
Annual Off-set (Non-residential Areas)	67 tCO <sub>2</sub>
Cost (@£1,800 per tonne)	£1,038,600

# 4. Option for Assisted Living as C2 use type

The only difference applied in this option is a different use type to the assisted living accommodation to C2 use class. This only then requires the Caron offset for this use type to 35% as it is non-residential and hence reduces the overall costs.

The profile used to determine CO<sub>2</sub> emissions for the assisted living areas is still the same i.e. a dwelling, rather than that of a typical residential institution that typically have much greater hot water use.

The change of use to C2 for the assisted living areas results in a reduction in the total Carbon Offset charges of approx. £280,000.

Table 4.1: Development Area 2 Carbon Offset Calculations with C2 for Assisted Living Areas

Residential Areas	Estimated Regulated Carbon Dioxide Emission Savings for Residential Buildings				
	(Tonnes CO <sub>2</sub> /yr)	(%)			
Savings from energy demand reduction (Lean)	5	1.3%			
Savings from heat network / CHP (Clean)	55	14.5%			
Savings from renewable energy (Green)	1.0%				
Total Cumulative Savings	64	16.8%			
Total Target Reduction	379	100%			
Non-Residential Areas		Estimated Regulated Carbon Dioxide Emission Savings for Non-Residential Buildings			
	(tonnesCO <sub>2</sub> /yr)	(%)			
Savings from energy demand reduction (Lean)	0	0.0			
Savings from heat network / CHP (Clean)	159	20.7%			
Savings from renewable energy (Green)	8	1.0%			
Total Cumulative Savings	164	21.3%			

# **SUSTAINABILITY**

# Stag Brewery Carbon Offset Calculation



get Reduction 269 35%
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Development Area 2 Carbon Offset Total	
Annual Off-set (residential Areas)	315 tCO <sub>2</sub>
Annual Off-set (Non-residential Areas)	105 tCO <sub>2</sub>
Cost (@£1,800 per tonne)	£756,000

Building Regulations Part L1A and Part L2A modelling to be undertaken for the reserved matters submission will determine the actual results and are likely to vary from the benchmark data used in the Energy Strategy calculations.

# **SUSTAINABILITY**

# Stag Brewery Carbon Offset Calculation



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# Appendix 5 - CIL estimate



Stag Brewery - Financial Contributions for Planning Applications	- <u>Blocks 13, 16, 17 as assisted living (Class C2)</u> (and therefore not liable for LBRuT Residential CIL Charge)

3 // · · · · · · · · · · · · · · · · · ·										
		A - No existing floorspace passes the vacancy test				B - All existing floorspace passes the vacancy test (i.e. is 'occupied')				
CIL Phase 1 - Demolition Only (Site Wide including School)  CIL Phase 2 - Plot 1A (Basement and Above Ground)  CIL Phase 3 - Rest of Site Excluding School (including basements)			TOTAL CIL	CIL Phase 1 - Demolition Only (Site Wide including School)	(Basement and Above	CIL Phase 3 - Rest of Site Excluding School (including basements)		TOTAL CIL		
MCIL	003	£2,080,538	£6,562,858	20	£8,643,396	50		£6,291,638	20	£6,291,638
IVICIL	£U						£U			
LB Richmond CIL	£0	£8,265,720	£17,894,318	£0	£26,160,038	93	93	£17,154,809	£0	£17,154,809
TOTAL	03	£10,346,258	£24,457,176	93	£34,803,434	03	03	£23,446,447	03	£23,446,447

# Assumptions/Comments

- 1. Proposed GIA sqm figures provided by Squires (dated 04/01/2018). We have taken the plot by plot total land use areas. When using the overall scheme land use areas, there is a slight discrepancy.

  2. Existing GIA sqm figures taken from Squire and Partners schedule dated 24/10/2017. We understand that the Maltings only comprises ground and basement floors (confirmed by Squire and Partners as 1,083 sqm on 09/01/2018). We have taken the area for the Maltings out of any existing floorspace that could be offset against the CIL liability as we understand that the floorspace has been vacant for a significant period of time as was not part of the fixtures and fittings CIL re-occupation strategy that occurred during April 2017 and October 2017.
- 3. We have assumed that all buildings on site are to be demolished in their entirety except for the Maltings, the former hotel and the former Bottling Hall. We understand that the former Bottling Hall buildings 10 and 11 as shown on Squires' plan issued with existing areas on 24/10/2017) will only comprise retained façades (and no retained floors nace)
- 4. We have apportioned the car parking floorspace on a plot by plot basis and by land use, so that any car park apportioning on a site-wide basis (rather than plot by plot), the areas differ and therefore so does the CIL liability. We consider a plot by plot basis is more accurate and appropriate. We have assumed that there is no basement car parking/space associated with the school use.

### Other Notes/Assumptions

- 5. This is an indicative estimate only. It is not intended to be a definitive statement of the anticipated final CIL liability.
- 6. We have set out two scenarios for the existing floorspace i.e. Scenarios A assumes that all floorspace on site is occupied for the purposes of CIL. The 'vacancy test' for CIL is defined as being passed if at least part of the building in question has been lawfully occupied for a continuous period of 6 months in the three year period ending on the date planning permission is likely to be granted.
- 7. We have assumed that the developer's strategy for making CIL payments is as per the CIL Strategy Note prepared by Gerald Eve LLP dated 10 May 2017. The principles within this note have been applied to the CIL strategy in these calculations, albeit the floorspaces and resultant CIL estimates have changed since May 2017.
- 8. These calculations assume that the assisted living units within blocks 13, 16, 17 will be Class C2 (therefore not liable for LBRuT CIL charge). These assumptions relate also to the associated car parking space. We have assumed that the care home (blocks 14 and 15) is Class C2.
- 9. LBRuT retail CIL charge (£150/sqm) is only payable on retail that is wholly or mainly used for convenience retail. The latest draft parameter floor areas note prepared by Gerald Eve (dated 30/08/17) suggests a threshold of a maximum of 2,500sqm Class A1 retail on site. We have therefore assumed that this would be the maximum subject to LBRuT retail CIL charge. This has not yet been confirmed by LBRuT and is subject to change. In order to present a 'worst-case' scenarios (Scenarios A), we have assumed that the retail would come forward in CIL Phase 3 i.e. only a small proportion of demolition credit is applied to this use. For the vacant scenarios (Scenarios A), we have also assumed that the convenience retail would come forward in CIL Phase 3. A different approach could be taken and assume that the retail would not affect CIL liability (subject to indexation) but would affect when payment would be due.
- 10. We have assumed that only Block 18 would comprise affordable housing and that this accommodation (and the associated car park space) will qualify for CIL social housing relief, in accordance with 49 of the CIL Regulations 2010 (as amended).

  11. All payments have been provided index linked to today's date (i.e. on the assumption that planning permission is granted in 2018 so that November 2017 CIL indexation is as at 09/01/2018 but it should be noted at this time this indexation is a forecast only and therefore is subject to change. We have assumed that any indexation for later phases would be indexed to the date of grant of planning permission (i.e. in 2018). This is a phased planning permission and the approach to indexation on later phases could be higher than indicated and therefore may lead to substantially larger CIL amounts.
- 12. Social housing relief (if applicable) and the level of relief must be agreed with LBRuT prior to works commencing on site.
- 13. Mayoral CIL charges are under review and will change in the future, with a new Mayoral CIL Charging Schedule due to be in place from April 2019. If permission is granted after April 2019, then the new Mayoral CIL rates may apply.
- 14. CIL rates are taken from the Mayoral CIL Charging Schedule effective from 1 April 2012 and the LBRuT CIL Charging Schedule effective from 1 November 2014.
- 15. We have assumed that the school is Class D1 in its entirety and liable for CIL relief. We have therefore calculated a £0 CIL Liability. If the school were to be treated as a composite Class D1/Class D2 use, CIL may be liable for the new floorspace.

09-Jan-18

NTH/KWEW/SRO/J7699



# Appendix 6 - Savills existing use valuation

Stag Brewery Development Site Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14 0QS





Nick Hume

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21 December 2017

Ref: WEVA358748/DJB

**DRAFT** 

The Directors

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For the attention of Guy Duckworth Esq

Dear Sirs.

# PROPERTY: THE STAG BREWERY SITE, MORTLAKE HIGH STREET, LOWER RICHMOND ROAD & SHIP LANE, LONDON SW14 0QS

In accordance with the instructions contained in your email to us dated 24 October 2017, as confirmed in our letter to you dated XX, we have inspected the above mentioned property, a substantial former brewery facility, and made such enquiries as are sufficient to provide you with our opinion of value on the basis stated below. A copy of our letter of confirmation is enclosed at **Appendix 1**.

We draw your attention to our accompanying Report together with the General Assumptions and Conditions upon which our Valuations have been prepared, details of which are provided at the rear of our report.

We trust that our report meets your requirements, however should you have any queries, please do not hesitate to contact us.

Yours faithfully

For and on behalf of Savills (UK) Limited

Nick Hume MRICS RICS Registered Valuer Director Arthur Newsom MRICS RICS Registered Valuer Surveyor

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



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1. Instructions and Terms of Reference

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



### 1.1. Instructions

### 1.1.1. Instructions and Basis of Valuation

You have instructed us to provide our opinion of value on the following basis.

The current value of the freehold interest, subject to vacant possession and on the basis that new employment generating uses are appropriate for the site (but ignoring the residential potential) – Existing Use Value;

### 1.1.2. Background to the Valuation

The property comprises a substantial site of approximately 21.10 acres which was formerly utilised as a brewing facility by Anheuser-Busch InBev (producing Budweiser pale lager). Production ceased in recent years and we understand that the facility was vacated during the course of 2015. At present, there are some 17 buildings of varying quality occupying the site, which together extend to approximately 370,000 sq ft (gross internal area). The majority of these buildings are partially derelict and in a poor state of repair.

The site was purchased by Reselton Properties Limited of Jersey with the specific intention of working up a residential led redevelopment scheme. The design and planning process is, we understand, ongoing. That said, we have been instructed to provide an impartial view as to the potential value of this property on the basis of commercial uses, which will feed into a planning viability assessment to form part of a planning application for a substantial residential-led, mixed-use development at the property. This entails that we are ignoring the residential potential of this site. Accordingly, the content of this report is a wholly hypothetical exercise as any potential purchaser in this market would have regard to the residential potential. Clearly, therefore, the exclusion of the residential potential from our assessment has a dampening impact on the value of the property. With this in mind, the purchase price for the site is of no relevance to our assessment of value.

In undertaking the exercise, our first important consideration is the view that this facility would not be of interest to other brewing companies. The local planning authority also appear to hold this view, which partly reflects the bespoke nature of the buildings and the location of the facility.

We have sought to set out within this report a logical approach to the valuation process in order to assist with the viability exercise.

### 1.1.3. Date of Valuation

Our opinions of value are as at the date of inspection, 31 October 2017. The importance of the date of valuation must be stressed as property values can change over a relatively short period.

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



### 1.1.4. Definition of Market Value

In undertaking our valuations, although we are ignoring any residential potential, we have effectively adopted the definition of Market Value as defined in the RICS Red Book, as detailed below:

"The estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction, after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion."

# 1.1.5. Purpose of Valuations

You instruct us that our valuations are required in connection with a viability assessment of the site.

### 1.1.6. Conflicts of Interest

The Valuation Department at Savills has had no previous involvement with the property. As you are obviously fully aware, our Residential Development department has an ongoing involvement with the site, providing Dartmouth Capital Advisors (the development manager) with residential consultancy advice. Overall, we do not consider this to cause a conflict of interest in us accepting your instruction to value the property and we are in a position to provide you with objective and impartial advice.

### 1.1.7. Valuer Details and Inspection

The due diligence enquiries referred to below were undertaken by Nick Hume MRICS, Arthur Newsom MRICS and Holly Oriel MSc (Hons). The valuations have also been reviewed by Dean Samuels MRICS.

The property was inspected on 31 October 2017 by the above individuals. We were able to inspect most of the property, both externally and internally, but limited to those areas that were easily accessible or visible. More specifically, we inspected the majority of the buildings on the site. The weather on the date of our inspection was cloudy and sunny.

All those above with MRICS qualifications are also RICS Registered Valuers. Furthermore, in accordance with VPS 3.7, we confirm that the aforementioned individuals have sufficient current local knowledge of the particular market and the skills and understanding to undertake the valuation competently.

# 1.1.8. Extent of Due Diligence Enquiries and Information Sources

The extent of the due diligence enquiries we have undertaken and the sources of the information we have relied upon for the purpose of our valuation are stated in the relevant sections of our report below. Where reports and other information have been provided, we summarise the relevant details in this report. We do not accept responsibility for any errors or omissions in the information and documentation provided to us, nor for any consequences that may flow from such errors and omissions.

### 1.1.9. Liability Cap

Our letter confirming instructions at Appendix 1 includes details of any liability cap.

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



### 1.1.10. RICS Compliance

This report has been prepared in accordance with Royal Institution of Chartered Surveyors' ("RICS") Valuation – Global Standards 2017 incorporating the IVSC International Valuation Standards (the "RICS Red Book") issued June 2017 and effective from 1 July 2017, in particular in accordance with the requirements of VPS 3 entitled Valuation reports, as appropriate. Our report in accordance with those requirements is set out below.

### 1.1.11. Verification

This report contains many assumptions, some of a general and some of a specific nature. Our valuations are based upon certain information supplied to us by others. Some information we consider material may not have been provided to us. All of these matters are referred to in the relevant sections of this report.

We recommend that you satisfy yourself on all these points, either by verification of individual points or by judgement of the relevance of each particular point in the context of the purpose of our valuations. Our valuations should not be relied upon pending this verification process.

### 1.1.12. Confidentiality and Responsibility

Finally, in accordance with the recommendations of the RICS, we would state that this report is provided solely for the purpose stated above. It is confidential to and for the use only of the party to whom it is addressed only, and no responsibility is accepted to any third party for the whole or any part of its contents. Any such parties rely upon this report at their own risk. Neither the whole nor any part of this report or any reference to it may be included now, or at any time in the future, in any published document, circular or statement, nor published, referred to or used in any way without our written approval of the form and context in which it may appear.

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



2. The Property, Statutory & Legal Aspects

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14

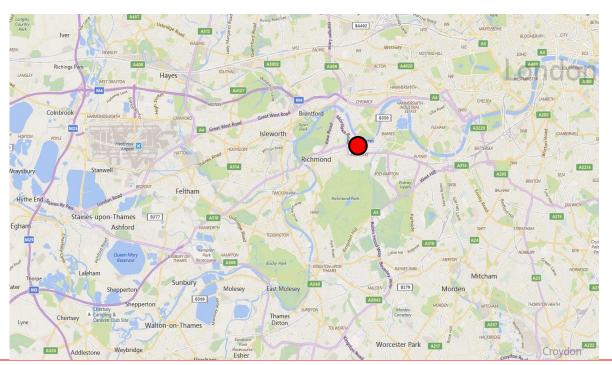


### 2.1. Location

The property to be valued is located in Mortlake within the London Borough of Richmond, an affluent suburb in southwest London. Mortlake is located approximately 9 miles to the southwest of Central London, 3 miles to the southwest of Hammersmith, 5 miles to the northwest of Wimbledon and 10 miles to the south east of Heathrow.

Mortlake is an established and desirable residential location. With the exclusion of certain local retailers and government / community buildings, which both serve the local population, the majority of the buildings in Mortlake are residential. The same can be said of the nearby residential suburbs of Kew / North Sheen, Barnes and East Sheen, which neighbour Mortlake to the west, east and south respectively. To the north, Mortlake is bounded by the River Thames.

The residential housing stock in the area is mixed. Generally speaking, it comprises a collection of detached, semi-detached, and terraced houses, some converted to flats, although many still remaining in single family occupation. There are also pockets of higher density housing nearby with a number of smaller tower blocks, and small housing estates, being located across Mortlake and the aforementioned suburbs. We include below a General Location Map showing the location of Mortlake in its local context.



Location Plan (source: bing.com)

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



Many of the inhabitants of Mortlake commute into Central London. We detail below the nearby communication links that provide access into Central London and out of Greater London.

Transport Mode	Transport Node	Proximity	Comment			
Overland Rail	Mortlake Station  Mortlake Station  C. 200 metres south of the main entrance to the property  Direct services into London Waterloo (c. 8 train a fastest journey time of 24 minutes. Direct wes to Richmond, Twickenham, Staines, Egham, Reading.					
Road	South Circular Road (A205)	c. 500 metres to the south and west of the site	Runs from the Woolwich Ferry in the east to the Chisv Flyover in the west via Catford, Dulwich, Clapham Comm Wandsworth and Kew Bridge.			
Road	M4 Motorway c. 2.3 miles to the northwest, via  Junction 1 the South Circular Road		Runs between London and South Wales, and links London with Heathrow Airport.			
Road	c. 7.5 miles to the southwest		Major road passing close to Kingston upon Thames, Guildford, Haslemere and Petersfield.			
Road	M25 Motorway	c. 13.7 miles to the southwest	117 mile motorway that encircles Greater London.			
Air	Heathrow Airport	c. 10 miles to the northwest via the M4 Motorway	The second busiest airport in the world by international passenger traffic.			

### 2.2. Situation

In micro locational terms, the property is situated in the northeast area of the London Borough of Richmond and is bounded by the River Thames to the north, Lower Richmond Road and Mortlake High Street to the south, and Williams Lane to the west. The property is divided into two principal parts by Ship Lane. We include images of the surrounding streets below, taken at the date of our inspection.



View East Along Lower Richmond Road



**View Southwest Over Lower Richmond Road** 

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14





**View Southwest Over Sports Pitches** 



**View West Over Williams Lane** 



View North Along Ship Lane Towards The River Thames



**View South Along Ship Lane** 

The surrounding area is predominantly residential in character. There are a number of public houses and local retailers located on Lower Richmond Road and Mortlake High Street. There is also a Post Office depot and business centre on the corner of Mortlake High Street and Sheen Lane.

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14

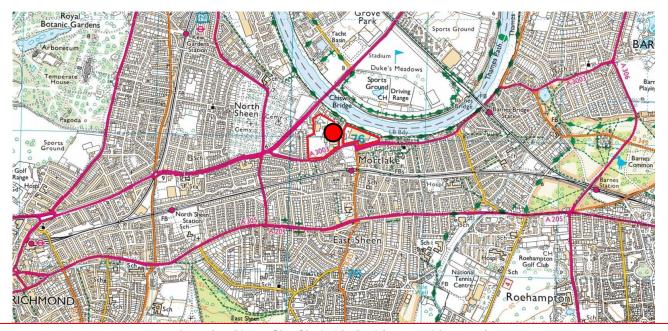


We include aerial photographs and a local street map below.





Aerial Photographs (source: sales brochure)



Location Plan - Site Circled in Red (source: bing.com)

# 2.3. Description

### 2.3.1. Overview

The property comprises a collection of former brewery related buildings on two sites, which, as noted above, are bisected by Ship Lane. The two parcels of land, which are connected by a flyover walkway, aggregate to approximately 21.10 acres / 8.54 hectares. There are 17 buildings located on the site which together extend to approximately 370,000 sq ft (gross internal area). The existing buildings vary in terms of the size, use, condition and age.

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



The largest building, a substantial warehouse, extends to 101,610 sq ft whereas the smallest extends to 263 sq ft. The majority of the buildings are purpose built and highly bespoke.

All of the buildings on the site are generally in a poor state of condition and repair, and some have become functionally obsolete. This, we anticipate, is why the former owner of the site decided to cease operations and to vacate the facility in 2015. In light of this, we initially focus our description of the property around the site itself, before briefly describing the individual buildings.

### 2.3.2. Site Area

The two principal sites that collectively make up the property are broadly triangular in shape as a whole. By reference to the Ordnance Survey Extract, we calculate that these together aggregate to a total area of 21.10 acres (8.54 hectares). The main southern boundary to Mortlake High Street and Lower Richmond Road are approximately 585 metres in length. The eastern boundary (predominantly formed of Williams Lane) measures approximately 400 metres, while the northern boundary (formed of the River Thames and private houses in certain sections) measures approximately 530 metres. The boundary along Ship Lane, which bisects the two sites, measures approximately 180 metres. We detail the two sites below.

### **East Site**

The east site is arguably the more conventional of the two parcels of land. It is roughly triangular in shape and is bounded by Mortlake High Street and Lower Richmond Road to the south (c. 300 metres), Ship Lane to the West (c. 180 metres), the River Thames Towpath to the north (c. 280 metres) and a small road off Mortlake High Street to the east (c. 35 metres). By reference to the Ordnance Survey Extract, we calculate that this site covers an area of 7.616 acres (3.082 hectares).



The entire Eastern Site - 7.616 acres

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



The east site comprises the elements of the property which would need to be retained due to their special architectural and historic interest. These are the Maltings Building (located to the northwest corner of the site), the former Hotel and Bottling Buildings (located at the southern edge of the site) and the northern and southern boundary structures. By definition, the northern and southern boundary structures are located around the perimeter of the site and therefore do not encroach into the overall site area. Conversely, the Maltings Building and former Bottling and Hotel Buildings encroach onto the site and have approximate site areas of 0.185 acres (0.075 hectares) and 0.307 acres (0.124 hectares) respectively.

The Maltings Building directly fronts the River Thames towpath and Ship Lane. The former Hotel and Bottling Buildings directly front Lower Richmond Road and Mortlake High Street. If converted, it would be reasonable to assume that each of these buildings could be let in isolation (i.e. no other land around the buildings would encroach onto the site). The aggregate site area of these buildings is 0.492 acres (0.199 hectares). When deducting 0.492 acres (0.199 hectares) from the overall east site area of 7.616 acres (3.082 hectares), the remaining useable site area falls to 7.124 acres (2.883 hectares).



Former Maltings Building (source: Promap)



Former Maltings Building (source: bing.com)



Former Hotel Building & Bottling Building (source: Promap)



Former Hotel Building & Bottling Building (source: google.com)

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



### **West Site**

The west site is irregular in shape and is bounded by Lower Richmond Road to the south (c. 285 metres), Willis Lane and private houses to the west (c. 395 metres), private houses to the north (c. 95 metres metres) and Ship Lane to the east (c. 180 metres). By reference to the Ordnance Survey Extract, we calculate that this site covers an area of 13.487 acres (5.458 hectares).

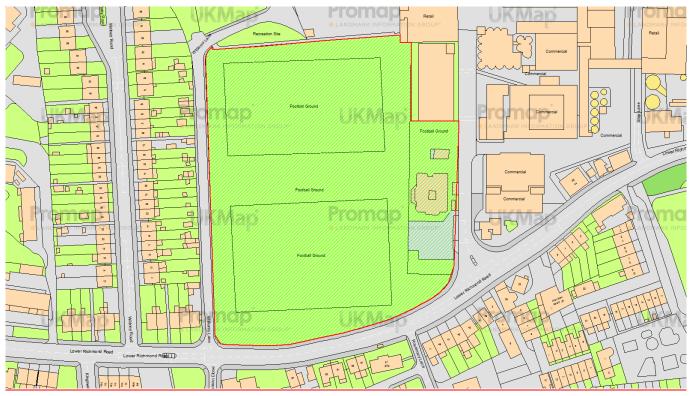




The west site also includes two football pitches / a cricket pitch and a "club house" building, which is designated as "Other Open Land of Townscape Importance". The planning documents state that the council will "seek to protect and enhance" this land and it must be retained in this location, and "made more accessible for public use". We calculate that the site area of this parcel of land, (which includes the club house / pavilion) is 5.192 acres (2.101 hectares). After deducting this area from the total (13.487 acres), we calculate that the remaining usable site area to be 8.295 acres (3.357 hectares).

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14





The football Pitches and the "club house" - 5.192 acres

# **Summary**

We summarise the various components of the site below:

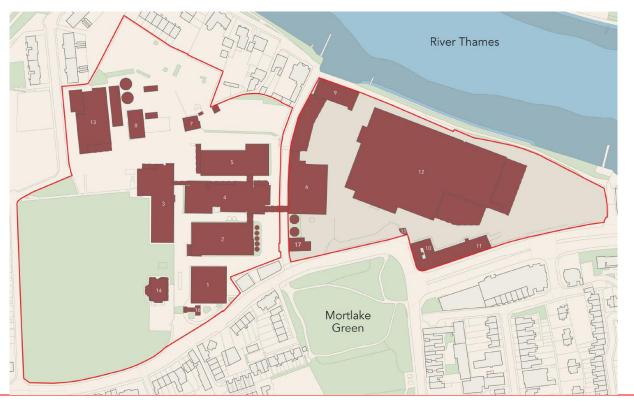
Part of Property	Size (Acres)
East Site	7.616
Maltings, Bottling and Hotel buildings	0.492
East Site (less Maltings, Bottling and Hotel buildings)	7.124
West Site	13.487
Other Open Land (sports pitches)	5.192
West Site (less Other Open Land)	8.295
Aggregate of Both Sites	21.103
Aggregate of Both Sites excluding the Open Land	15.911

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



# 2.4. Existing Buildings & Accommodation

We include below brief descriptions of each of the buildings that are currently in situ on the two sites. As noted on the plan below, the two sites are connected by a walkway that overflies Ship Lane.



Site Plan

# Building 1 Size: 23,906 sq ft Floors: B – 2 Site (east or west): West Former Use: Office building Condition: Poor quality accommodation

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



# **Building 2**





- Size: 50,004 sq ft
- Floors: G 5
- Site (east or west): West
- Former Use: Brewing related (distillery)
- Condition: Poor highly bespoke building with limited change of use potential

**Building 3** 





- Size: 39,879 sq ft
- Floors: G 6
- Site (east or west): West
- Former Use: Brewing related
- Condition: Poor highly bespoke building with limited change of use potential

**Building 4** 





- Size: 31,466 sq ft
- Floors: G − 5
- Site (east or west): West
- Former Use: Brewing related (distillery)
- Condition: Poor highly bespoke building with limited change of use potential

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London **SW14** 







Size: 23,172 sq ft

Floors: G - 3

Site (east or west): West

Former Use: Brewing related / laboratories

Condition: Poor - bespoke building with limited change of

use potential





Size: 28,278 sq ft

Floors: G - 3

Site (east or west): East

Former Use: Brewing related

Condition: Poor - highly bespoke building with limited change of use

potential





Size: 1,806 sq ft

Floors: G

Site (east or west): West

Former Use: Storage / industrial

Condition: Dated

**Building 8** 



Size: 3,548 sq ft

Floors: G - 1

Site (east or west): West

Former Use: Storage / industrial

Condition: Dated

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



### **Building 9 (Maltings Buildings)**





- Size: Ground Floor Only
- Floors: N/A floors currently not in situ. Building formerly comprised a 9 / 10 storey warehouse building
- Site (east or west): East
- Former Use: Brewery related
- Condition: Dilapidated Victorian building that requires extensive capital expenditure
- Building considered by the Council to make a positive contribution to the Conservation Area and is therefore to be retained

Building 10 (Former Hotel and Bottling Building)





- Size: 33,211 sq ft
- Floors: B − 2
- Site (east or west): East
- Former Use: Hotel and beer bottling
- Condition: Reasonable.
   Victorian building that appeared to be structurally sound
- Space compromised internally. Building considered by the Council to make a positive contribution to the Conservation Area and is therefore to be retained

# **Building 11**



- Size: 753 sq ft
- Floors: G
- Site (east or west): East
- Former Use: Ancillary accommodation to building 10
- Condition: Basic portacabin

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



# **Building 12**





- Size: 101,610 sq ft
- Floors: Ground, in the main, with elements of first floor office and ancillary accommodation
- Site (east or west): East
- Former Use: Logistics and distribution
- Condition: poor internal condition

# **Building 13**





- Size: 22,711 sq ft
- Floors: Ground, in the main, but with offices over 3 floors
- Site (east / west): West
- Former Use: Storage / industrial & office
- Condition: Reasonable condition, albeit in need of capital expenditure to make the unit lettable

# **Building 14**





- Size: 5,906 sq ft
- Floors: G 1
- Site (east or west): West
- Former Use: Sports club
- Condition: Reasonable. We have allocated this building to the sports fields

### **Building 15**

- Size: 263 sq ft
- Floors: G
- Site (east or west): East
- Former Use: Entrance / Security hut
- Condition: Unknown

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



### **Building 16**



Size: 777 sq ft

Floors: G

Site (east or west): West

Former Use: Security hut

Condition: Average

**Building 17** 



• Size: 2,115 sq ft

Floors: G

Site (east or west): West

Former Use: Security hut

Condition: Average

### 2.5. Condition

### 2.5.1. General Condition

We have not carried out a structural survey, nor have we tested any of the services. We comment upon the condition of the various elements of the property above, which we do so without liability. Generally speaking, all of the buildings on the site are in a relatively poor state of repair and condition.

### 2.6. Environmental Considerations

### 2.6.1. Informal Enquiries

We have not carried out a soil test or an environmental audit. We understand that the property was used as a brewery facility for over a century prior to Budweiser ceasing operations on the site in 2015. We have valued the property on the basis that whilst contaminants might be present beneath the two sites, this would not be of a sufficient level so as to prevent commercial uses.

# 2.6.2. Flooding

We have made informal enquiries with regard to potential flooding at the Environment Agency website, <a href="www.environment-agency.gov.uk">www.environment-agency.gov.uk</a> and note that the property is located in a flood zone, however it is protected by a flood defence barrier. The northern boundary wall forms part of this flood defence. Our valuations assume that the site has not flooded in the past.

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



### 2.6.3. Energy Act 2011

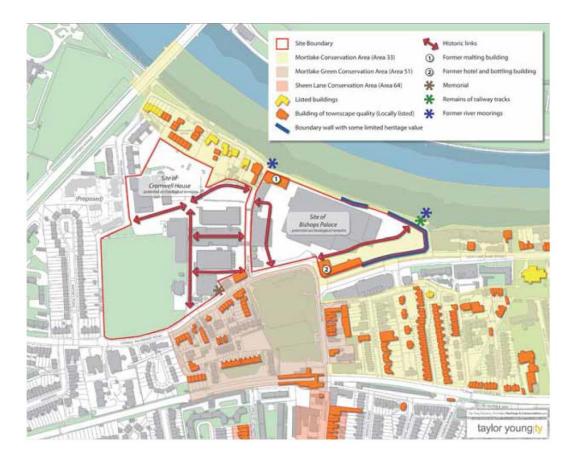
We have searched the non-domestic EPC register and could not find EPCs relating to any of the buildings on the site. This is not surprising given the fact that the units have not been let on a long term basis since operations ceased on the site in 2015. Prior to this, the site was owner occupied by the brewery.

If an assessment were to be undertaken, we anticipate that all the buildings would have the two lowest ratings of F or G. Commercial properties cannot be let after April 2018 with these two ratings. It is principally for this reason that we believe that purchasers buying the property for commercial uses would seek to demolish the existing buildings and to replace them with more modern, usable premises.

### 2.7. Town Planning

Clearly, a substantial residential redevelopment scheme is being pursued in respect of the site, albeit this is of limited relevance to us given the purpose of this valuation exercise. We understand that a Brewery is a B2, general industrial use, although the principal components on the site are B1 (Business), B2 (General Industrial) and B8 (Storage and Distribution) uses. We have therefore explored these potential uses within our valuations.

We include below an extract from the Supplementary Planning Document relating to the Stag Brewery:



The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



We note that Policy LP42 of the Council's Local Plan states that "the Borough has a very limited supply of industrial floorspace and demand for this type of land is high. Therefore, the Council will protect, and where possible enhance, the existing stock of industrial premises to meet local needs."

Furthermore, the Council will seek to retain existing space and, in terms of new space, "development of appropriate scale industrial uses, and improvement and expansion of such premises, is encouraged. New industrial should be flexible and adaptable to different types of uses and suitable to meet future needs, especially to provide for the requirements of local businesses." The Council perceives that "industrial land" relates to general industrial, light industry, warehouses, open storage, self storage, distribution and logistics and other similar types of employment, as well as any other uses which fall within the B1c, B2 or B8 Use Classes or are considered to be Sui Generis.

In addition to the above, Policy SA24 of the Local Plan, which covers this site, comments that the site falls within the Mortlake area of mixed use which supports a mix of employment (B) uses including units for small businesses. Other employment generating uses will also be supported.

Overall, if residential were excluded, we anticipate that the Council would look favourably upon a continuation of the site for employment generating purposes. We also suspect that they would encourage new build stock on this site.

# 2.8. Tenure and Occupation

We have not been provided with any Legal Reports relating to this property. We understand and assume that the property is held freehold and registered with HM Land Registry under title number TGL306471. Our valuations assume that the title is 'good and marketable' with no onerous covenants or easements. We have valued the freehold interest in the property, as highlighted in green on the Land Registry Extract below.



**Land Registry Extract** 

We have also valued the property on the specific assumption of full vacant possession.

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



# 3. Market Commentary

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



### 3.1. Introduction

The principal thrust of our valuation exercise is to establish a potential value that a purchaser might pay for this site on the specific assumption that it can never be used for residential purposes. Accordingly, we have considered commercial / employment uses for the site. We therefore set out below a market commentary that has guided us in forming our views on value.

### 3.2. London and South Industrial and Office Occupational Market

As noted above, we are of the opinion that most of the buildings in situ at the property are functionally and economically obsolete in their existing condition, as brewery related buildings. We are also of the opinion that industrial land uses would drive the highest alternative land values for the property, when ignoring the property's residential use potential and keeping the site within an employment use.

We comment below on current occupational market conditions in Greater London and more generally on Mortlake, in order to articulate the fact that we believe that there would be high demand for new build industrial led uses for the majority of the site. We additionally comment upon rental values achievable in nearby industrial markets to establish the likely rental values for new / prime industrial accommodation at the property (and a rental value for Grade B refurbished accommodation).

Conservation policy necessitates that the Victorian brick built buildings (the Maltings Building and the former Bottling and Hotel Buildings) would need to be retained (they are not Listed but are viewed by the Council as being of importance to the Conservation Area). We perceive that these buildings would most likely be used as offices and / or storage if restored and kept in an employment use. We also therefore comment upon the perceived rental value of these buildings below.

### 3.2.1. Industrial Market Overview

The increase of technology and change in consumer habits is increasing the demand for warehouse space, subsequently meaning that demand has exceeded supply for the third year in a row. The growth of e-commerce is driving these high levels of demand, with retail now accounting for 57% of large warehouse take up.

As a whole, the UK industrial market is experiencing high rental growth, particularly for small and medium sized units. High development and build costs are limiting further stock to the market, therefore forcing supply levels to remain low. A lack of accessible land in highly populated areas (the subject property being an apposite example) limits further development and in urban areas, such as Mortlake, there will be a desire to increase residential stock. It is expected that there will be a continued battle between local authorities and developers to maintain a balance of each asset class, perhaps resulting in more examples of logistics led mixed-use schemes in urban environments.

Specifically, the Western Corridor, which includes Mortlake, saw take up levels increase by 9%, with 5.6M sq ft of industrial floor space take up in 2016. Levels were 19% higher than the 10 year average, demonstrating the high demand for logistics space from a range of occupiers. The highest rise in rental growth has been seen in Park Royal, and a new record rent has been set in the area at £17.25 per sq ft (we would expect a slightly lower rent in Mortlake).

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The aforementioned factors have resulted in Greater London industrial stock commanding the highest rental levels ever on record. Further factors heightening industrial rents include a reduced pipeline and a reduction in supply of industrial accommodation. Many industrial estates in the area have been converted to other employment based mixed-use developments. Given the loss of industrial space in Greater London locations, we are of the opinion that there would be very high demand for industrial accommodation on the subject site. This view has been endorsed by our colleagues who work within the industrial sector. We expand upon this in more detail below.

### **Mortlake**

Mortlake is not a conventional industrial location. However, this does not mean that there would be a lack of demand for industrial accommodation in the area. The lack of industrial stock in Mortlake and the surrounding areas is reflective of the fact that the area traditionally has been a residential suburb. As such, residential land values have surpassed all other land values in the area (as evidenced by the purchase of the subject site for a proposed residential development). Indeed, given the general lack of industrial land availability and competing nearby standing industrial assets, we perceive there would be high levels of demand for industrial accommodation and land in Mortlake.

Moreover, Mortlake is located in relatively close proximity to London Heathrow Airport, the M4 / M3 Motorways and the wider national road network. Other positive fundamentals include the relative high population density and affluence of the local area. With the rise of the on-line retail sector, we perceive that much of the demand for space at the subject property would be derived from retail delivery companies requiring storage space within a densely populated area.

### **Supply (London and the South East)**

Supply across London and the South East of England remains constrained, with the vacancy rate standing at 5.0%. By way of comparison, the vacancy rate has fluctuated between 17.6% in 2009 and 3.8% in 2013. There is currently 4.7M sq ft of available accommodation in the London & the South East across 27 existing units, down from 5.5M sq ft at the start of 2016. The vacancy rate for the Inner M25 market is only 2.2%.

In terms of available space, the vast majority of supply is sub 200,000 sq ft, with just six units on the market that are larger than this, spread across the region from Milton Keynes, to London Gateway and to Andover where the largest unit in the region is 336,800 sq ft, which was speculatively developed by Goodman and completed in 2016. This is largely reflective of the fact that large industrial units are less frequently developed. Moreover, there is a particularly high demand for smaller units (the Council is particularly supportive of small start-up units).

The lack of supply would bode extremely well for the outlook of the subject site as an industrial development, not least because of the location within Greater London. Moreover, build costs have moved in an upwards trajectory over the past 5 years which has resulted in a reduction in speculative development. Savills expect a further upward pressure on costs as the price of imported raw materials rises and a lack of contractor availability increases labour costs.

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### **Demand**

Take-up in 2016 reached 5.1M sq ft, 32% above the long term average and almost 2M sq ft greater than the 2015 take-up. Take-up in H1 2017 has been more subdued with transaction levels being 29% below H1 2016. This however is considered more of a 'blip' rather than an indication of a downturn in demand, as our occupational market colleagues report high levels of positivity in the market, particularly amongst 'e-retailers'. Subdued demand may also have been a function of a lack of supply rather than a downturn in interest among industrial tenants.

As at the end of 2016, Savills reported that a lack of supply and strong occupier demand meant occupiers were prepared to pay increasingly high rental levels. As at the 2016 year end, the average achieved headline rent in the SE & M25 area increased by 7% to £7.21 per sq ft. Notwithstanding a comparatively muted H1 2017, the trend of occupiers paying increasing rents has continued. The average rent agreed in H1 2017 was £8.09 per sq ft. This again is illustrative of the fact that tenants are still willing to pay premium rents for the best quality space. Given the lack of poorer quality space it is no surprise that 79% of the space transacted in the first half of the year is classified as Grade A.

If a developer was to acquire the subject site they are likely to build-out modern, Grade A industrial units. As such, it is positive that there remains strong demand for best in class industrial accommodation. Moreover, the rents agreed on the site would be higher than the average rent of £8.09 per sq ft agreed across the SE & M25 market in H1 2017, due to the fact that rental values in London are higher than rents across the whole South East area.

### 3.2.2. Rental Transactions

As noted above, Mortlake is not an established industrial location. As such, in assessing the likely achievable rental value of Grade A industrial accommodation we have drawn upon evidence from major industrial locations from across the Greater London and the M25 market. We have particularly focussed on west London submarkets, partly as these submarkets have similar fundamentals to Mortlake. These are as follows:

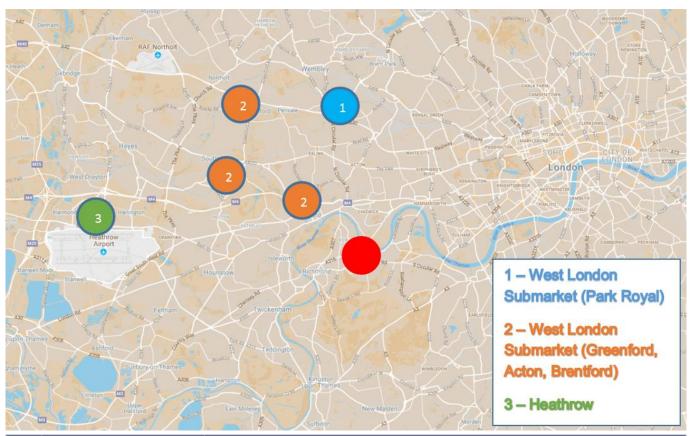
- Reasonable road connections into Central London and out of Greater London;
- Relatively close proximity to the M4 Motorway and Heathrow Airport; and
- Occupy relatively densely populated greater London areas.

The map below illustrates the location of Mortlake (marked in red) within the wider context of the three most comparable nearby industrial sub-markets. Many industrial locations across west London provide relatively small pockets of industrial accommodation. As such, we have had regard to evidence from many of these smaller locations and included them within our classification of West London as a whole.

We have canvassed the opinions of our industrial agency colleagues to get a view on the prime rental values of smaller sub 50,000 sq ft units, in addition to larger 50,000 sq ft+ distribution warehouses. We additionally contrasted these internal opinions on rental values against those provided by Colliers International, as at H2 2017.

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Key		Prime Rents (£ per sq ft)					
	Submarket	Savills (sub 50,000 sq ft)	Colliers (sub 100,000 sq)	Savills (50,000 sq ft +)	Colliers (100,000 sq +)		
1	West London (Park Royal)	£18.00	£17.25	£16.00	N/A		
2	Other West London (Greenford, Acton, Brentford)	£15.50	£12.00 (Greenford) - £15.00 (Acton)	£14.00	£12.00 (Greenford)		
3	Heathrow	£16.50	£15.00	£15.75	£15.50		

# West London (Figure 1 & 2)

Average rents in the West London submarket have grown rapidly in recent years. According to CoStar, annual rental growth peaked at more than 12% in mid-2016, although this has fallen back slightly over the course of 2017. The West London submarket commands the second highest average rents in London, with Heathrow recording the highest rental levels.

We outline below recent rental evidence generated from across west London over the last 18 months.

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Date	Address	Size (sq ft)	Tenant	Grade	Rent
Q3 2017	Unit A & B, Central Space Waye, Feltham	19,000 (A), 26,000 (B)	Confidential	А	£14.75 - £15.25
Q3 2017	Prologis Park West London, Stockley	192,115	Virtus	А	£14.50
Q2 2017	North London Distribution Centre	166,850	Amazon	В	£9.59
Q1 2017	Unit 6, Fleming Way, Isleworth	9,310	Freddie's Flowers	В	£11.07
Q3 2016	989 Great West Road, Brentford	12,790	Confidential	В	£14.75

#### **Heathrow Submarket (Figure 3)**

The London Heathrow industrial market is a key industrial and logistics location, largely due to its position next to the UK's principal international airport. In 2016, Heathrow Airport handled just over 1.5 million tonnes of cargo, and there are now just under 100 warehouses sized 50,000 sq ft and over in the Heathrow sub-market. As typically expected, many international logistics firms have a presence, with the airport forming an important part of their supply chains. Key occupiers include Worldwide Flight Services, British Airways, Royal Mail Group and DHL. The Heathrow submarket is able to command some of the highest rents in Greater London and has recorded robust growth in recent years.

We outline below recent rental evidence generated from across west London over the last 18 months.

Date	Address	Size (sq ft)	Tenant	Grade	Rent
Q3 2017	Dc2 Prologis Park West London, Uxbridge	113,335	Virtus Data Centres	А	£14.50
Q3 2017	Dc1 Prologis Park West London, Uxbridge	78,780	Virtus Data Centres	А	£14.50
Q2 2017	Unit B Central Spacewaye, Feltham	25,898	Williams & Hill	А	£15.25
Q1 2017	Poyle Rd, Poyle Central, Slough	43,486	Newrest	А	£14.95

#### **Other Less Established Greater London Transactions**

In addition to the transactions across the established west London markets, we have also had regard to lettings within less established southwest London locations such as Wandsworth and Battersea. We detail these below:

Date	Address	Size (sq ft)	Tenant	Grade	Rent
Q3 2017	Unit 8, Ferrier Street Industrial Estate, Wandsworth	3,851	Not disclosed	В	£14.28
Q2 2017	Unit 4, Ferrier Street Industrial Estate, Wandsworth	2,246	Not disclosed	В	£18.70
Q1 2017	6 Southside Industrial Estate, Battersea	2,552	Not disclosed	В	£19.00

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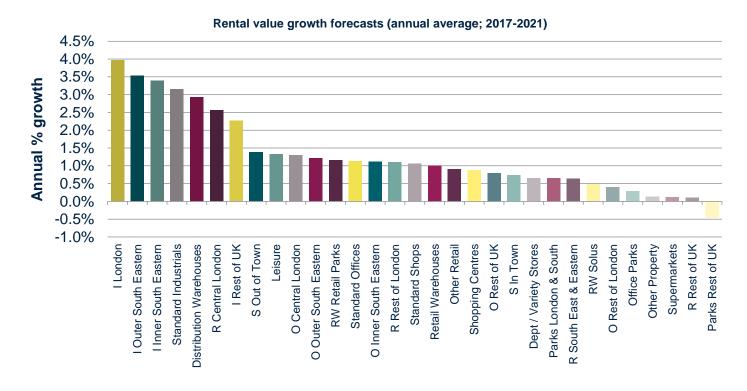


Date	Address	Size (sq ft)	Tenant	Grade	Rent
Q1 2017	Unit 7 Heliport Industrial Estate, Battersea	1,557	Not discloed	В	£16.06
Q4 2016	Unit 11, Ferrier Street Industrial Estate, Wandsworth	4,407	Not disclosed	В	£15.89

The above evidence was generated for smaller Grade B industrial units. We have not been able to draw upon larger evidence generated from Grade A industrial units due to a lack of supply of these types of unit, away from established industrial locations. Whilst not directly comparable, the above evidence illustrates the fact that high rental values in the region of, and in excess of £15.00 per sq ft, are attainable across the whole of west London.

#### **Outlook**

We have had regard to the latest property forecasts provided by RealFor (Q1 2017), an industry forecast provider that uses the MSCI data as the forecasting base. Over the next five years (2017-2021), the London industrial market is expected to show the highest average annual rental growth over the forecast period (4.0% growth per annum), followed closely by the South East industrial market. These positive forecasts are stimulated by the expectation that demand will remain strong within the e-retailing market, in addition to the current low levels of supply.



Source: RealFor

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These positive rental growth predictions bode well for the outlook of the subject property, not least because there would be a circa 18 – 36 month time lag between acquiring the property and delivering industrial accommodation on the site. Positive longer-term market conditions would accordingly enable prospective bidders to make optimistic assumptions when bidding for the site.

#### 3.2.3. Industrial Market Rent and Lease Terms

In consideration of the above evidence we are of the opinion that smaller (sub 50,000 sq ft) Grade A industrial accommodation located at the subject property would command a rental value in the region of £16.00 per sq ft. Rental values at this level are easily supported by the prime rents in the other west London sub-markets. Whilst areas along the M4 such as Park Royal, Brentford and Heathrow are better connected than Mortlake, Mortlake is substantially more affluent than the aforementioned areas. Moreover the lack of new Grade A industrial stock in the area would make accommodation particularly desirable to a broad spectrum of occupiers. Furthermore, our opinion of rental value is supported by the high rents being achieved in the other less established locations, such as Wandsworth.

We are of the opinion that if Grade A industrial units were built on the site they would be let for terms certain in excess of 10 years with initial rent free periods of 6 months. We are also of the opinion that Grade A industrial units on the site would attract interest from a variety online retailers who generally have good (or better) covenant strengths overall.

#### 3.2.4. Office Rental Evidence

As noted above, we also want to consider office rents as this use might be a viable option for parts of the subject property (e.g. the Maltings building). Mortlake is not an established office location. The Mortlake Business Centre is located opposite the entrance to the property and provides serviced office suites. Units at the business centre are let on inclusive licences. As such, no conventional lease evidence is generated at this property, however the location of this business centre does show there is demand for office business space in the area. We have accordingly reviewed rental evidence from other less established west London locations in order to get an indication of what the likely rental value would be for the two Victorian buildings (and new and existing buildings), upon refurbishment.

Property	Date	Floor	Size (Sq Ft)	Rent (psf)	Incentive	Lease Term	Tenant	Comments
Unit 1 Verney House, 1B Hollywood Road, Fulham	August 2017	1st	1,081	£46.00	3 months frent free	5 years (3rd year mutual break)	Not disclosed	<ul> <li>Located on Fulham Road opposite Chelsea &amp; Westminster Hospital</li> <li>Mid terrace constrcuted in the 1950s</li> <li>Refurbished specification</li> </ul>
79-89 Lots Road, Imperial Wharf	Sept 2016	Pt 1st and pt ground	4,000	£35.00	Undisclosed	5 years (1st year tenant break)	MBDS	<ul> <li>Converted factory office building</li> <li>Exposed ceilings and features</li> <li>Nearby riverside location</li> </ul>

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Property	Date	Floor	Size (Sq Ft)	Rent (psf)	Incentive	Lease Term	Tenant	Comments
79-89 Lots Road, Imperial Wharf	Nov 2016	Pt 2nd	536	£35.00	Undisclosed	5 years (1st year tenant break)	Rory Barratt	<ul> <li>Converted factory office building</li> <li>Exposed ceilings and features</li> <li>Nearby riverside location</li> </ul>
Applemarket House, 17 Union Street, Kingston	Sept 2017	Pt 2nd	3,700	£22.50	2 months rent free + £10,000 LL contribution	5 years (3rd year tenant beak)	Immediate Future	<ul> <li>Office above retail</li> <li>Agent suggested letting was 'soft' from a landlord's perspective</li> <li>Air conditioned</li> <li>Town centre location</li> <li>Lift</li> <li>Open plan space</li> <li>LG7 compliant lighting</li> </ul>
1 – 3 Union Street, Kingston	August 2017	2nd	2,633	£22.50	3 months rent free	5 years (3rd year tenant beak)	Yellow Zebra	<ul> <li>Offices above retail</li> <li>Comfort cooling</li> <li>Secondary glazing</li> <li>No lift</li> <li>Perimeter trunking</li> </ul>
The Malt House, 25 – 29 High Street, Kingston	April 2017	Ground	2,200	£28.50	Undisclosed	5 years	Protocol Education Ltd	<ul> <li>Refurbished floor</li> <li>Comfort cooling</li> <li>Raised floors</li> <li>Suspended ceilings with Cat II lighting</li> </ul>

#### 3.2.5. Office Market Rent and Lease Terms

Upon refurbishment of the Victorian buildings we are of the opinion that they could command the following rental values:

- Maltings Building (Building 9): £30.00 per sq ft, assuming terms certain of 5 10 years and an average rent free period
  of 12 months; and
- Former Hotel and Bottling Buildings (Building 10): £15.00 per sq ft (reduced to reflect the fact that this building provides secondary, compromised accommodation and would most likely be used in a quasi-industrial capacity), assuming terms certain of 3 5 years and an average rent free period of 6 months.

If developed simultaneously with the East and West Industrial Sites, the alternative types of business accommodation (i.e. offices) would be complementary to the remainder of the property, providing alternative business space options. We are of the opinion that both buildings would attract interest from local tenants with average covenant strengths, in addition to some national covenants who might occupy warehouse accommodation across the remainder of the site.

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#### 3.3. South East Industrial Investment Market

We comment below upon the industrial investment market conditions in order to assess the marketability and value of the hypothetical industrial buildings on the site after they are constructed and / or refurbished, and let thereafter.

#### 3.3.1. Investment Trends and Outlook

The positive sentiment towards the industrial investment sector continued throughout 2017. As with H1, a lack of good quality opportunities continues to result in very competitive bidding for available stock. This has led to further yield compression, particularly for well-located multi-let estates across the south east and regions.

PropertyData.com tracked an increase in industrial transaction volumes during Q3 of 2017 of 170 sales, up 39% from the 122 transactions during the same period in 2016. Total capital values transacted in Q3 2017 were recorded at just over £2.0bn, up 100% on the volumes for Q3 2016. The 2017 figures are skewed by some large portfolio transactions, namely Blackstone's acquisition of Brockton Capital's industrial portfolio for £559m, and London Metric's acquisition of Cabot's portfolio of 14 warehouses for £166.6m.

We highlight Savills' prime benchmark yield which illustrates yield compression in the industrial multi-let sector. These assets are particularly attractive to investors when viewed in comparison to the outward yield movement of a number of other sectors. Moreover the diversified nature of the income stream additionally makes the assets appealing:

#### Savills' Prime Equivalent Yields

	•		
	Nov'16	May'17	Dec'17
Industrial Distribution (OMR)	5.00%	5.00%	4.50%
Industrial Multi-Let	4.75%	4.50%	4.25%
Offices M25	5.25%	5.25%	5.00%

In December 2017, Savills' prime yield for multi let industrial estates stood at 4.25%, compared with 4.75% 12 months previously. This has been driven by downward pressure from a seemingly insatiable appetite from UK funds alongside limited supply. The single let logistics sector has witnessed further prime yield compression from 5.00% in May 2017 to 4.50% in December, and again this is under downward pressure.

Longer term, we anticipate that industrial land values will remain robust. Stock availability remains an issue for investors as many of the largest owners are holding stock rather than trading them. A combination of strong investor demand and rental growth forecasts will continue to put upwards pressure on industrial land values and investments.

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#### 3.3.2. Investment Evidence

We consider it likely that a developer would seek to build a multi-let industrial estate on both the east and the west site due to the fact that a) the property is located in Greater London and occupies a good location for small 'last mile' industrial units and b) multi-let industrial estates have a lower yield profile and command higher rental values when compared against large, single-let logistics units (logistic units would not be favoured by the Council at the subject property). In terms of a yield profile, we have had regard to the following multi-let industrial sales that have occurred in the south east over the last 12 months.

Property	Tenure	Date	Size	Tenants	WAULT Certain	Price	Comment
Photo			(Sq Ft)		Rent pa	NIY	
					Rent psf	(Price PSF)	
Crown Business Centre, West Drayton	FH	October 2017	69,214	10 tenants with good covenant strengths overall (9 of the 10 tenants have A1 covenants)  (3 vacancies, accounting for 22% of floor space. Units being refurbished)	3.0 £793,391 £11.46 (topped- up)	£19.06M 3.90% £275	Constructed in the 1980s and located in the established Horton Road industrial area.  12 months' rent, rates and service charge guarantee granted for the vacant units.  Broadly rack rented – highest rent is £12.21 psf.
Odhams Trading Estate, St Albans Raod, Watford	FH	October 2017	125,476	Muller UK & Ireland Group LLP, UPS Ltd, Trend Machinery & Cutting Tools Ltd, Vegetarian Express Ltd, Spire Automotive Limited, STS Flooring Distributors Limited	3.8 £1,084,108 £8.64	£25.65M 3.96% £204	Reversionary. 1980's industrial estate, therefore likely to require capital expenditure in the medium term.
Zennor Trade Park, Balham	FH	August 2017	66,546	28 unit scheme let to 15 tenants	U/K £943,295 £14.18	£30.00M 2.9% £451	Sold at a premium of 84% to the March 2017 valuation. 3 acre industrial estate. Higher value reflective of longer-term underlying development potential, albeit no development proposals in place. Off market transaction.
Alfred's Way Industrial Estate, Barking, Essex	FH	July 2017	56,274	Fully let to 9 tenants including Topps Tiles, HSS, Edmundson Electrical and Crown Paints	2.9 £561,011 £9.74	£14.50M 4.00% £258	Reversionary property with short term asset management opportunities. Off market transaction.

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Property	Tenure	Date	Size	Tenants	WAULT Certain	Price	Comment
Photo			(Sq Ft)		Rent pa	NIY	
					Rent psf	(Price PSF)	
Logistics City, Motherwell Way, Thurrock, Essex	FH	May 2017	172,794	Selco Trade Centres, Saint Gobain Limited	U/K £943,295 £14.18	£33.10M 4.63% £192	Off market transaction. 2 vacant units sold with rental guarantees. Longer term income.

#### **Summary**

The above evidence illustrates the fact that demand for multi-let industrial estates is strong at present. Omitting the sale of Logistics City, all of the transactions above reflected net initial yields below Savills' Prime Industrial Multi-Let yield (4.25%). This is reflective of a) the downward yield pressure on multi-let industrial assets, and b) the fact that many of the aforementioned transactions are reversionary and possess certain asset management opportunities.

In light of the above evidence we are of the opinion that upon developing Grade A industrial units on both the east and the west sites (and them becoming fully let and incoming producing), the assets would command values reflecting net initial yields in the region of 4.50%. This is reflective of the following:

- 1. Mortlake would be considered a desirable industrial location both from an investment and occupational perspective;
- 2. The hypothetical units would be brand new, Grade A assets;
- 3. The units would be let for terms certain in excess of 10 years; and
- 4. The units would be rack rented.

Our industrial agency colleagues confirmed their view to us that there would be excellent investor demand for this type of product, particularly given the London location.

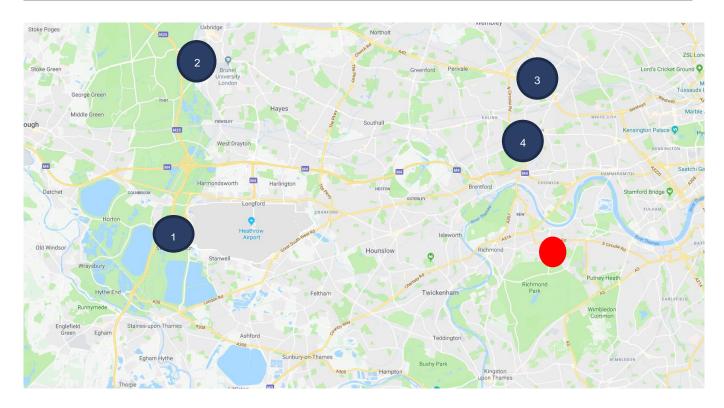
#### 3.3.3. Industrial Land Evidence

For the purpose of our valuations, we have additionally had regard to the sale of industrial sites across Greater London, which have sold in the last 24 months. We would comment that there has been a scarcity of evidence that is directly comparable to the subject site. The majority of the sites that have been sold within densely populated inner-London locations have been sold with residential development angles or proposals in place (we, of course, need to ignore the residential potential). As such, the evidence we have had regard to originates across the whole of west London and extends as far as Heathrow and Uxbridge. We detail this evidence below:

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Ref	Property	Developer / Purchaser	Size (Acres)	Comments	Sales Price	Price / Acre	Date
1	Kidde Graviner, Mathisen Way, Poyle	Canmoor/ Valor	7.7 (develop- able 6)	Development site sale with short term income for 1 year. Site had constraints in the form of maximum number of employees allowed, it is bounded on 3 sides by waterway and access is over a narrow bridge. Developable area is 6 acres.	£15.05M	£2.508M (develop able)	Oct-16
2	River House, Riverside Way, Uxbridge	Starlight Design	2.3	2.3 acre site with 35,000 sq ft 1970s unit - low density. Purchased by owner occupier who out-bid several developers.	£5.23M	£2.27M	Jun-16
3	Waxlow Road, Park Royal	Canmoor/ Aviva	2	Long narrow site. 2 unit 61,000 sq ft scheme named "Rock n Roll" under construction with completion expected in Q2 2017.	£5M	£2.5M	Jun-15
4	South Acton, former civic recycling site	Goya/ Bilsdale	2	Former local authority recycling site. Small unit spec scheme built by Goya totalling 45,000 sq ft. Completed scheme called North Chiswick Business Park, sold to Aviva in June 2016 as part of a wider portfolio.	£5M	£2.5M	Jun-15
Average	•		3.075		£7.57M	£2.46M	



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The evidence detailed above shows a clear trend for industrial land values, with values consistently falling around the £2.50M per acre mark. We would also comment that occupational and investment market conditions have improved over the last 24 months. As such, the resultant land values are likely to have moved in an upwards trajectory since the above noted comparables have transacted. Whilst all of the evidence originates from more conventional industrial locations (Heathrow, Uxbridge, Park Royal and South Acton), we perceive industrial developers would consider Mortlake to be desirable given the affluence of the area, the relatively good transport links, the proximity to Central London and the population density. On the basis of the above, we are of the opinion that the industrial land in Mortlake would command a value of £2.50M - £3.0M per acre (if cleared).

#### 3.3.4. London Metropolitan Land

Given that there are two football pitches and a club house (which could not be built upon) we have also had regard to the following Greater London and M25 recreational land sales.

Property	Tenure	Date	Size	Price	Description
Photo			(acres)	(per acre)	
Moorland House, Sandy Lane, Kingswood, Surrey KT20	FH	November 2017	2.6	£285,000 (£109,615)	Open paddock with timber stable block & woodland. Suitable for recreational uses.
Motspur Park, New Malden	FH	June 2017	20	£5,350,000 (£267,500)	Purchased by Fulham FC
Crystal Palace FC Training Ground, Beckenham, Kent	FH	July 2017	12.3	£2,300,000 (£186,992)	Training ground with ancillary facilities, including a pavilion, club house, gym extending to circa 15,000 sq ft.  Let investment - CPFC for a 20 year term from 4 August 2003 at a rent of £200,310 per annum (£16,285 per acre, per annum).  The landlord has an option to determine the lease at any time if PP has been obtained for development of the whole, or part.
The Britannia Sports Centre / former Bank of England Sports Club, Loughton	FH	March 2013	16.3	£1,830,000 (£112,270)	Includes 10, 5-a-side football AstroTurf pitches, 1, 7-a-side-pitch, a mini soccer pitch and 3 full sized grass pitches and a 12,665 pavilion.

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We have liaised with colleagues at Savills who have experience buying and selling Open Metropolitan Land in Greater London. They have confirmed that there would be a strong level of interest for this site for the following reasons:

- i. The general prosperity of this part of southwest London, in particular due to the high concentration of affluent sports clubs and private schools;
- ii. The development potential around the edges of the sports pitches. Specifically it is possible that further sports related uses could be incorporated on the site (e.g. 5-aside football pitches or tennis courts);
- iii. The adjoining pavilion (building 14), which would be complementary to the remainder of the site and compatible with a range of sports uses (e.g. changing rooms, a club house or event space);
- iv. The fact that the site is level and in a good condition; and
- v. The attractive lot-size of the property, making it affordable to affluent local individuals, sports clubs and schools.

On the basis of the above we are of the opinion that the recreational land at the subject property would command a value of £250,000 per acre if openly marketed, plus an additional sum for the club house.

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# 4. Valuation Advice

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#### 4.1. Approach To Valuation

You have instructed us to provide our opinions of value by reference to commercial uses, thereby disregarding any residential potential. We fundamentally believe that if this site were to be offered on a commercial use basis, purchasers would seek to replace the existing bespoke and / or obsolete buildings and replace them with employment generating buildings. We could not imagine any purchaser seeking to retain all of the buildings and to let them thereafter (i.e. most of the buildings are either bespoke, functionally obsolete or in a poor condition and all will fail the EPC rating test for new lettings). As such, our principal valuation involves an assessment of the site with the replacement of the buildings (with the exception of the Victorian buildings and the club house) with new employment generating premises.

To recap, therefore, our opinion of value is based upon the following:

• The current Market Value of the freehold interest, subject to full vacant possession and on the basis that new employment generating uses are appropriate for the site (residential uses excluded). In this scenario the Victorian buildings and the club house are retained. The remaining buildings are demolished.

We would comment from the outset that the valuation is far from straightforward and we have therefore needed to adopt a relatively high level view in each case (e.g. with regards to matters such as density, refurbishment costs, rents and yields).

As noted above, we are of the opinion that most of the existing buildings are effectively obsolete in their existing condition. Specifically, given the bespoke nature of the buildings (i.e. being brewery related) and their poor condition, the costs required to refurbish the buildings would deter purchasers from pursuing their retention. The lack of a market for bespoke brewery related buildings forms the cornerstone of this opinion (the Council shared this view insofar that it is recognised that the retention of the Brewery use is not considered to be viable).

In light of the above, we have sought to identify the highest commercial use value for the property, ignoring its residential use potential. We are of the opinion that the highest value alternative-user class is industrial. As such, we have sought to appraise the value of the property as industrial land. As noted above, the property has been used for employment purposes for a number of decades and the Council appear to be favourable to the construction of commercial premises in this location.

Moreover, as stated in the Market Commentary Section of the report, we perceive that there would be very high demand for industrial land and accommodation both from an investment and occupational perspective. Furthermore, this is not a substantial deviation away from the site's current B2 user class.

There are certain planning constraints that we have had regard to when appraising the site. These are as follows:

- 1. The Other Open Land of Townscape Importance (the sports pitches and pavilion) must be retained and kept as sports pitches. As such, we have appraised this element of the property separately, assuming a continued use as a sports pitch;
- 2. The Victorian Buildings (Maltings Building / Former Bottling and Hotel Buildings) are of importance to the Conservation Area and must therefore be retained. We have carved these buildings out from the site and appraised each building separately:
- 3. Northern and Southern Boundary Walls are to be retained. We do not perceive this to influence value; and

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



4. The property is divided by Ship Lane, a public highway. As such, we have appraised both the west and east sites separately.

We briefly detail below how we have appraised each separate element of the property.

#### Western Site & Eastern Sites

We have adopted the residual method of valuation to appraise the value of both the eastern and western sites. This method is used to value property which has potential for redevelopment and is carried out by calculating the completed value of the proposed development (in today's terms), before deducting the total costs of carrying out construction works, including professional fees, finance (on land and work) and a developer's profit.

For both sites, there are no development proposals in place. We have therefore decided to make generic assumptions as to what a typical developer might plausibly be capable of / decide to build on the site. In both instances, our assumptions are high level in nature (i.e. we have not made specific assumptions about the layout of the units, the size of individual prospective units (other than that there would be a range of sizes) or the specific detail of the scheme). However, in assessing the sites we have sought the advice of industrial land, lettings and investment agency colleagues. Both our residual appraisals assume that a developer would demolish all of the buildings on the sites (with the exception of the protected Victorian buildings).

#### West Site (8.295 acres)

In summary, we have adopted the following inputs:

- A site cover of 47.5%. Based on a developable site area of 8.295 acres (361,330 sq ft), this equates to a rounded developable aggregate Gross Internal Area of 170,000 sq ft;
- A rental value of £16.00 per sq ft, creating a total rent roll when fully-let and income producing of £2,720,000 per annum;
- 6 months rent free granted to the incoming tenants;
- A capitalisation rate of 4.50% applied to the £2,720,000 rent roll.

We have adopted the following timescale (from our date of valuation):

- Pre-construction: 12 months (including demolition and site clearance);
- Construction: 18 months; and
- Post Development: 12 months (this is an average void period across the site).

We have then sought to deduct an estimated cost involved in developing this hypothetical scheme. We would comment that we have canvassed the opinions of our industrial agency and investment colleagues when electing to adopt certain costs and in making assumptions, such as the allowance for profit and risk. We have additionally had regard to similar schemes that we have appraised in Greater London over the past 24 months. Our cost deduction inputs are as follows:

• Demolition and clearance cost of £1,100,000. The developer has informed us that they received offers of between £1,500,000 - £2,200,000 from demolition and clearance companies to clear the entire property (east and west sites). We have therefore adopted 50% of this upper figure within our valuation appraisal for the western site;

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- Build costs equivalent to £75.00 per sq ft across the total developable gross internal area of 170,000 sq ft. This equates
  to a total build cost of £12,750,000. This is an all-encompassing build cost figure and includes drainage and external
  works (this figure is relatively low in consideration of the fact that the site has been in employment use for a number of
  years);
- Planning professional fees, a spot figure of £50,000;
- Professional fees: 12.5% of build costs;
- Marketing and letting fees:
  - Marketing fees: 0.50% of GDV;
  - Letting agent Fee: 10% of rental value;
  - Letting legal Fee: 5% of rental value.
- Sales fees:
  - Sales agent: 1.00% of GDV;
  - o Legal fees: 0.50% of GDV.
- Finance costs: 5.00% (this has been applied to 100% of land and works).

In addition to the above deductions, we have also made an allowance for profit and risk to the developer. This element of the valuation is particularly subjective and any incoming purchaser is likely to adopt varying views on the level of return (i.e. profit) required.

We have canvassed the opinions of colleagues from our South East Industrial Agency and Investment teams, Commercial (Mixed-Use) Development Department and other directors within our Valuation division who have experience of appraising similar schemes. The general consensus amongst our colleagues internally is that most developers would adopt a profit allowance of 20.00% to develop this hypothetical scheme.

On the basis of the above, our appraisal produces a current rounded site value figure of £22,000,000. This figure reflects approximately 39% of our opinion of the gross development value, and produces an un-geared IRR of 12.01%. These metrics are in line with our expectations. This value also reflects £2.652M per acre, which is fully in line with our expectations

#### East Site (7.124 acres – excluding the Victorian buildings)

Our approach to the valuation and inputs for the east site are similar to the west site. Our appraisal of the east section of the site produces a current rounded site value figure of £18,500,000. This figure reflects approximately 39% of our opinion of the gross development value, and produces an un-geared IRR of 12.02%. This value reflects £2.596M per acre, which is again within the expected range.

#### **Summary of Land Values**

The resultant residual appraisals for the West and East sites reflect £2.652M per acre and £2.596M per acre respectively (or £2.626M per acre overall). This sits well with the comparable sites noted within the Market Commentary section of this report. The evidence produced an average rate per acre of £2.46M.

We would comment that we have appraised the two sites separately, however in reality it is likely that both sites would be acquired by the same purchaser. Indeed, we perceive that the two sites would be complementary to each other. In particular, a developer would benefit from the ability to create a range of different but complementary buildings.

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#### Victorian Buildings (Maltings Building and Former Bottling / Hotel Building)

These properties are possibly the most challenging to appraise, not least because they require considerable expenditure. We have sought to run residual appraisals for each building to calculate their residual land values. For both buildings we perceive an office use to be the most realistic (i.e. excluding a residential use), although a quasi warehouse / office use for the front building is also possible. We are of the opinion that the Maltings Building would be capable of providing relatively conventional office accommodation. Our approach to the valuations are as follows:

#### **Maltings Building**

- Size: We have adopted a net internal area of 26,570 sq ft once the floors have been reinstated. We have adopted a gross to net ratio thereafter of 80%;
- A rental value of £30.00 per sq ft, reflecting a total rent roll when fully-let and income producing of £797,100 per annum;
- A capitalisation rate of 5.50% applied to the projected rent roll (assuming average quality tenants and an unexpired term certain of c. 5 years); and
- A blended average rent free period of 12 months.

#### Former Bottling / Hotel Building

- We have adopted a net internal area of 26,676 sq ft;
- A rental value of £15.00 per sq ft, creating a total rent roll when fully-let and income producing of £400,140 per annum;
- A capitalisation rate of 7.00%; and
- An assumed an average rent free period of 6 months.

The rental value of this element of the property is lower, reflecting the more compromised nature of the asset and the fact it would most likely be used as quasi office / storage type accommodation. We have then sought to deduct the assumed costs involved in refurbishing these buildings. The inputs are as follows:

- Build Costs:
  - Maltings Building: £7,388,000. This figure reflects £5,888,000 (the build cost estimate provided by the Developer, which assumes the building is put in a structurally sound condition with ground, first fourth floors (i.e. assuming double height floors)). We have additionally incorporated a £1,500,000 cost for fitting the property out as a Category A office.
  - Hotel and Bottling Building: £1,778,400, reflecting £50 per sq ft on the gross area.
- Planning Costs: a spot figure of £20,000;
- Professional fees: 12.5% of build costs;
- Marketing and letting fees:
  - Marketing fees: A spot figure of £50,000;
  - Letting agent Fee: 10% of rental value;
  - $\circ$   $\;$  Letting legal Fee: 5% of rental value.
- Sales fees:
  - Sales agent: 1.00% of GDV;
  - Legal fees: 0.50% of GDV.
- Finance costs: 5.00% (this has been applied to 100% of land and works);
- Profit on cost: increased to 25% to reflect the irregularities of the properties and the associated risks.

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On the basis of the above, and after the deduction of purchaser's costs at 6.80%, our appraisal produces a current rounded value for the buildings of £2,000,000.

#### Open Land of Townscape Importance (the sports pitches and club house)

We have had regard to the sale of comparable sports pitches from across Greater London, which we have noted within the Market Commentary Section of this report. Following the analysis of relevant transactions and a conversation with a colleague that trades in such land, we are of the opinion that the sports pitches would command a value of £250,000 per acre. This equates to a rounded value of £1,298,000 for the 5.19 acre site. We have decided to apply a 'spot figure' of £50.00 per sq ft to the 5,906 sq ft club house, therefore creating an additional value of £295,300.

The aggregate of these two figures is £1,593,300, which we have decided to round down to £1,500,000 for reporting purposes.

#### **Summary of Values**

We provide below a summary of the various elements, which aggregate to a total of £44,000,000.

Element of Property	Site Acreage /Sq Ft	Rate Per Acre / £psf	Value
Western Site	8.295 acres	£2,652,200	£22,000,000
Eastern Site	7.12 acres	£2,596,856	£18,500,000
Victorian Warehouse & Front Building	53,246	£37.56	£2,000,000
Metropolitan Land	£1,500,000		
Net T	£44,000,000		

#### 4.2. Valuation

Having carefully considered the property, as described in this report, we are of the opinion that the current value of the freehold interest, subject to vacant possession and a redevelopment to comprise commercial premises (but ignoring the residential potential), is:

£44,000,000
(FORTY FOUR MILLION POUNDS)

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5. General Assumptions & Conditions to Valuations

The Stag Brewery Development Site, Mortlake High Street, Lower Richmond Road & Ship Lane, London SW14



#### 5.1. General Assumptions and Conditions

#### 5.1.1. General Assumptions

- 1. Unless otherwise stated in this report, our valuation has been carried out on the basis of the following General Assumptions. If any of them are subsequently found not to be valid, we may wish to review our valuation, as there may be an impact on it.
- 2. That the property is not subject to any unusual or especially onerous restrictions, encumbrances or outgoings contained in the Freehold Title. Should there be any mortgages or charges, we have assumed that the property would be sold free of them. We have not inspected the Title Deeds or Land Registry Certificate.
- 3. That we have been supplied with all information likely to have an effect on the value of the property, and that the information supplied to us and summarised in this report is both complete and correct.
- 4. That the building has been constructed and is used in accordance with all statutory and bye-law requirements, and that there are no breaches of planning control. Likewise, that any future construction or use will be lawful (other than those points referred to above).
- 5. That the property is not adversely affected, nor is likely to become adversely affected, by any highway, town planning or other schemes or proposals, and that there are no matters adversely affecting value that might be revealed by a local search, replies to usual enquiries, or by any statutory notice (other than those points referred to above).
- 6. That the building is structurally sound, and that there are no structural, latent or other material defects, including rot and inherently dangerous or unsuitable materials or techniques, whether in parts of the building we have inspected or not, that would cause us to make allowance by way of capital repair (other than those points referred to above). Our inspection of the property and this report do not constitute a building survey.
- 7. That the property is connected, or capable of being connected without undue expense, to the public services of gas, electricity, water, telephones and sewerage.
- 8. That in the construction or alteration of the building no use was made of any deleterious or hazardous materials or techniques, such as high alumina cement, calcium chloride additives, woodwool slabs used as permanent shuttering and the like (other than those points referred to above). We have not carried out any investigations into these matters.
- 9. That the property has not suffered any land contamination in the past, nor is it likely to become so contaminated in the foreseeable future. We have not carried out any soil tests or made any other investigations in this respect, and we cannot assess the likelihood of any such contamination.
- 10. That the property does not suffer from any risk of flooding. We have not carried out any investigation into this matter.
- 11. That the property either complies with the Disability Discrimination Acts and all other Acts relating to occupation, or if there is any such non-compliance, it is not of a substantive nature.
- 12. That the property does not suffer from any ill effects of Radon Gas, high voltage electrical supply apparatus and other environmental detriment.

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- 13. That the tenant is capable of meeting its obligations, and that there are no arrears of rent or undisclosed breaches of covenant, if applicable.
- 14. That there are no adverse site or soil conditions, that the property is not adversely affected by the Town and Country Planning (Assessment of Environmental Effects) Regulations 1988, that the ground does not contain any archaeological remains, nor that there is any other matter that would cause us to make any allowance for exceptional delay or site or construction costs in our valuation.

#### 5.1.2. General Conditions

Our valuation has been carried out on the basis of the following general conditions:

- 1. We have made no allowance for any Capital Gains Tax or other taxation liability that might arise upon a sale of the property.
- 2. Our valuation is exclusive of VAT (if applicable).
- 3. No allowance has been made for any expenses of realisation.
- 4. Excluded from our valuation is any additional value attributable to goodwill, or to fixtures and fittings which are only of value in situ to the present occupier.
- 5. Energy Performance Certificates (EPCs) are required for the sale, letting, construction or alteration of all residential buildings on non-domestic residential buildings over 538 sq ft (50 sq m) in England and Wales and on all buildings in Scotland. The effect of EPCs on value is as yet unknown, given that the market has yet to respond to their introduction. Therefore, we have not considered the property's EPC rating in forming our opinion of value. However, should this position alter, we reserve the right to reconsider our opinion of value.
- 6. We have not taken account of any possible effect that the appointment of either an Administrative Receiver or a Law of Property Act Receiver might have on the perception of the property in the market and its subsequent valuation, or the ability of such a Receiver to realise the value of the property in either of these scenarios.
- 7. No allowance has been made for rights, obligations or liabilities arising under the Defective Premises Act 1972, and it has been assumed that all fixed plant and machinery and the installation thereof complies with the relevant UK and EU legislation.
- 8. Our valuation is based on market evidence which has come into our possession from numerous sources. That from other agents and valuers is given in good faith but without liability. It is often provided in verbal form. Some comes from databases such as the Land Registry or computer databases to which Savills subscribes. In all cases, other than where we have had a direct involvement with the transactions, we are unable to warrant that the information on which we have relied is correct although we believe it to be so.

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# Appendix 7 - Appraisal (100% private housing)

Stag Brewery 100% private, full Highways, worst case CIL

Summary Appraisal for Merged Phases 1 2 3 4 5

Currency in £

REVENUE	11.24	640	D . ( . ( . 2	11.14.5.1	0
Sales Valuation	Units	ft²	Rate ft <sup>2</sup>	Unit Price	Gross Sales
Building 2 residential	101	90,923	1,019.00	917,332	92,650,537
Building 3 residential	46 20	40,268	1,007.00	881,519	40,549,876
Building 4 residential	126	23,476 80,891	1,062.00 38.94	1,246,576 25,000	24,931,512
Plot 1A Basement Car Parking Building 6 residential	120	16,135	987.00	884,736	3,150,000
Building 7 residential  Building 7 residential	71	63,270	1,048.00	933,901	15,925,245 66,306,960
Building 8 residential	69	71,397	1,040.00	1,076,129	74,252,880
Building 10 residential	26	22,475	928.00	802,185	20,856,800
Plot 1B Car Parking	205	129,587	39.55	25,000	5,125,000
Building 9 residential	13	13,993	1,038.00	1,117,287	14,524,734
Bulding 11 residential	42	39,525	1,054.00	991,889	41,659,350
Building 12 residential	37	33,982	1,050.00	964,354	35,681,100
Building 13 Extracare	1	26,149	950.00	24,841,550	24,841,550
Building 14 Extracare	1	35,942	950.00	34,144,900	34,144,900
Building 15 Extracare	1	35,426	950.00	33,654,700	33,654,700
Building 16 Extracare	1	41,325	915.00	37,812,375	37,812,375
Building 17 Extracare	1	44,710	915.00	40,909,650	40,909,650
Building 18 affordable residential	138	129,856	950.00	893,936	123,363,200
Building 19 residential	62	55,499	950.00	850,388	52,724,050
Plot 2A Car Parking	225	128,747	43.69	25,000	5,625,000
Building 20 residential (houses)	16	25,575	855.00	1,366,682	21,866,910
Building 21 residential (houses)	<u>8</u>	<u>12,788</u>	855.00	1,366,682	<u>10,933,455</u>
Totals	1,228	1,161,939			821,489,784
Pontal Area Summary				Initial	Net Rent
Rental Area Summary	Units	ft²	Rate ft <sup>2</sup>	MRV/Unit	at Sale
Building 1 Cinema	1	22,821	15.00	342,315	342,315
Plot 1A Ground rents	167	22,021	10.00	450	75,150
Building 2 flexible use	1	6,127	25.00	153,175	153,175
Builidng 4 flexible use	1	4,283	25.00	107,075	107,075
Builidng 4 flexible use Building 5 flexible use	1 1			107,075 129,975	107,075 129,975
Builidng 4 flexible use Building 5 flexible use Plot 1B Ground rents	1	4,283 5,199	25.00	107,075 129,975 450	107,075 129,975 76,500
Builidng 4 flexible use Building 5 flexible use	1 1 170	4,283	25.00 25.00	107,075 129,975	107,075 129,975
Builidng 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office	1 1 170 1	4,283 5,199 18,262	25.00 25.00 40.00	107,075 129,975 450 730,480	107,075 129,975 76,500 730,480
Builidng 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym	1 1 170 1 1	4,283 5,199 18,262 6,771	25.00 25.00 40.00	107,075 129,975 450 730,480 115,107	107,075 129,975 76,500 730,480 115,107
Builidng 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel	1 1 170 1 1	4,283 5,199 18,262 6,771 17,955	25.00 25.00 40.00 17.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125	107,075 129,975 76,500 730,480 115,107
Builiding 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use	1 170 1 1 1 1 1	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738	25.00 25.00 40.00 17.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450
Builiding 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use	1 170 1 1 1 1 1 1	4,283 5,199 18,262 6,771 17,955 4,104 5,765	25.00 25.00 40.00 17.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500
Builiding 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents	1 170 1 1 1 1 1 1 1 1 92	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400
Builiding 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use	1 170 1 1 1 1 1 1 1 1 92	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225
Builiding 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use	1 170 1 1 1 1 1 1 1 92 1	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use	1 170 1 1 1 1 1 1 1 92 1 1	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975
Builiding 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use	1 170 1 1 1 1 1 1 1 92 1	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 9 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Totals	1 170 1 1 1 1 1 1 1 92 1 1	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 9 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Totals	1 170 1 1 1 1 1 1 1 92 1 1	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 9 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Totals	1 170 1 1 1 1 1 1 1 92 1 1 1 443	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent	1 170 1 1 1 1 1 1 1 92 1 1	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239 108,242	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b>
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 9 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema	1 170 1 1 1 1 1 1 1 92 1 1 1 443	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239 108,242	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free)	1 170 1 1 1 1 1 1 1 92 1 1 1 443	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239 108,242	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b>
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents	1 170 1 1 1 1 1 1 1 92 1 1 1 443	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239 108,242 YP @ PV 2yrs @	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b>
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Building 9 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent	1 170 1 1 1 1 1 1 1 92 1 1 1 443	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239 108,242 YP @ PV 2yrs @ YP @ YP @	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b>
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free)	1 170 1 1 1 1 1 1 1 92 1 1 1 443	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239 108,242 YP @ PV 2yrs @ YP @	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b>
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free) Building 4 flexible use	1 170 1 1 1 1 1 1 1 1 92 1 1 1 443 342,315 75,150	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239 108,242 YP @ PV 2yrs @ YP @ PV 1yr @	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 6.0000% 6.0000%	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free) Building 4 flexible use Market Rent	1 170 1 1 1 1 1 1 1 92 1 1 1 443	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239 108,242 YP @ PV 2yrs @ YP @ PV 1yr @ YP @ PV 1yr @	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 6.0000% 6.0000% 6.0000% 6.0000%	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222 16.6667	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652 1,670,000
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free) Building 4 flexible use Market Rent (1yr Rent Free)	1 170 1 1 1 1 1 1 1 1 92 1 1 1 443 342,315 75,150	4,283 5,199 18,262 6,771 17,955 4,104 5,765 4,738 2,780 3,209 2,989 3,239 108,242 YP @ PV 2yrs @ YP @ PV 1yr @	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 6.0000% 6.0000%	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free) Building 4 flexible use Market Rent (1yr Rent Free) Building 5 flexible use	1 170 1 1 1 1 1 1 1 1 1 92 1 1 1 443 342,315 75,150 153,175	4,283 5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @ YP @ PV 1yr @ PV 1yr @ PV 1yr @	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 6.000% 6.000% 6.000% 6.000%	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222 16.6667 0.9434	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652 1,670,000
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Building 9 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free) Building 4 flexible use Market Rent (1yr Rent Free) Building 5 flexible use Market Rent (1yr Rent Free) Building 5 flexible use Market Rent	1 170 1 1 1 1 1 1 1 1 92 1 1 1 443 342,315 75,150	4,283 5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @ YP @ PV 1yr @ YP @ PV 1yr @	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 6.000% 6.000% 6.000% 6.000% 6.000%	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222 16.6667 0.9434 18.1818	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652 1,670,000 2,408,412
Building 4 flexible use Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free) Building 4 flexible use Market Rent (1yr Rent Free) Building 5 flexible use	1 170 1 1 1 1 1 1 1 1 1 92 1 1 1 443 342,315 75,150 153,175	4,283 5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @ YP @ PV 1yr @ PV 1yr @ PV 1yr @	25.00 25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 6.000% 6.000% 6.000% 6.000%	107,075 129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222 16.6667 0.9434	107,075 129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652 1,670,000

APPRAISAL SUMMARY			BNP PA	ARIBAS RE	AL ESTATE
Stag Brewery					
100% private, full Highways, worst case CIL					
Current Rent	76,500	YP @	4.5000%	22.2222	1,700,000
Building 5 office	700 400	VD @	0.00000/	40.0007	
Market Rent (2yrs Rent Free)	730,480	YP @ PV 2yrs @	6.0000% 6.0000%	16.6667 0.8900	10,835,410
Building 5 gym		1 V 2y10 @	0.000070	0.0000	10,000,110
Market Rent	115,107	YP @	6.0000%	16.6667	
(2yrs Rent Free)		PV 2yrs @	6.0000%	0.8900	1,707,414
Building 5 hotel Manual Value					10,755,000
Building 6 flexible use					10,100,000
Market Rent	102,600	YP @	6.0000%	16.6667	
(1yr Rent Free)  Building 7 flexible use		PV 1yr @	6.0000%	0.9434	1,613,208
Market Rent	144,125	YP @	6.0000%	16.6667	
(1yr Rent Free)	, . = 0	PV 1yr @	6.0000%	0.9434	2,266,116
Building 8 flexible use	440.450	\ <b>/B</b>	0.00000/	40.000	
Market Rent	118,450	YP @ PV 1yr @	6.0000% 6.0000%	16.6667 0.9434	1 060 404
(1yr Rent Free)  Building 10 flexible use		PV Tyl @	0.0000%	0.9434	1,862,421
Market Rent	69,500	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,092,767
Plot 1C Ground rents Current Rent	41,400	YP @	4.5000%	22.2222	920,000
Building 9 flexible use	41,400	IF W	4.5000 %	22.222	920,000
Market Rent	80,225	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,261,399
Building 11 flexible use Market Rent	74 705	YP @	6.0000%	16.6667	
(1yr Rent Free)	74,725	PV 1yr @	6.0000%	0.9434	1,174,921
Building 12 flexible use		,	0.0000	5.5.15.1	.,,
Market Rent	80,975	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,273,192 <b>49,541,465</b>
GROSS DEVELOPMENT VALUE				871,031,249	-,- ,
Purchaser's Costs		6.80%	(3,368,820)		
i dichasers costs		0.0076	(3,300,020)	(3,368,820)	
NET DEVELOPMENT VALUE				867,662,429	
NET REALISATION				867,662,429	
OUTLAY					
ACQUISITION COSTS					
Residualised Price			(2,026,917)	(2,026,917)	
CONSTRUCTION COSTS				(2,020,017)	
Construction	ft²	Rate ft <sup>2</sup>	Cost		
Building 1 Cinema	22,821 ft <sup>2</sup>	316.87 pf <sup>2</sup>	7,231,290		
Building 2 flexible use Builidng 4 flexible use	7,208 ft <sup>2</sup> 5,039 ft <sup>2</sup>	316.87 pf <sup>2</sup> 316.87 pf <sup>2</sup>	2,283,999 1,596,708		
Building 5 flexible use	6,117 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,938,294		
Building 5 office	26,089 ft <sup>2</sup>	316.87 pf <sup>2</sup>	8,266,821		
Building 5 gym	7,996 ft <sup>2</sup>	316.87 pf <sup>2</sup>	2,533,693		
Building 5 hotel Building 6 flexible use	17,955 ft <sup>2</sup> 4,828 ft <sup>2</sup>	316.87 pf <sup>2</sup> 316.87 pf <sup>2</sup>	5,689,401 1,529,848		
Building 7 flexible use	6,782 ft <sup>2</sup>	316.87 pf <sup>2</sup>	2,149,012		
Building 8 flexible use	5,574 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,766,233		
Building 10 flexible use	3,270 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,036,165		
Building 9 flexible use Building 11 flexible use	3,775 ft <sup>2</sup> 3,516 ft <sup>2</sup>	316.87 pf <sup>2</sup> 316.87 pf <sup>2</sup>	1,196,184 1,114,115		
Building 12 flexible use	3,811 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,207,592		
Building 2 residential	116,800 ft <sup>2</sup>	316.87 pf <sup>2</sup>	37,010,416		
Building 3 residential Building 4 residential	55,111 ft <sup>2</sup> 31,945 ft <sup>2</sup>	316.87 pf <sup>2</sup> 316.87 pf <sup>2</sup>	17,463,023 10,122,412		
Plot 1A Basement Car Parking	80,891 ft <sup>2</sup>	316.87 pf <sup>2</sup>	25,631,931		
J	,	•	. ,		

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# **BNP PARIBAS REAL ESTATE**

Stag Brewery				
100% private, full Highways, worst case CIL	22 270 42	240 07 -62	7 400 404	
Building 6 residential Building 7 residential	23,379 ft <sup>2</sup> 81,369 ft <sup>2</sup>	316.87 pf <sup>2</sup> 316.87 pf <sup>2</sup>	7,408,104 25,783,395	
Building 8 residential	90,395 ft <sup>2</sup>	316.87 pf <sup>2</sup>	28,643,464	
Building 10 residential	33,606 ft <sup>2</sup>	316.87 pf <sup>2</sup>	10,648,733	
Plot 1B Car Parking	129,587 ft <sup>2</sup>	316.87 pf <sup>2</sup>	41,062,233	
Building 9 residential	18,077 ft <sup>2</sup>	316.87 pf <sup>2</sup>	5,728,059	
Bulding 11 residential	49,555 ft <sup>2</sup>	316.87 pf <sup>2</sup>	15,702,493	
Building 12 residential	44,557 ft <sup>2</sup>	316.87 pf <sup>2</sup>	14,118,777	
Building 13 Extracare Building 14 Extracare	37,356 ft <sup>2</sup> 51,345 ft <sup>2</sup>	316.87 pf <sup>2</sup> 316.87 pf <sup>2</sup>	11,836,996 16,269,690	
Building 15 Extracare	50,608 ft <sup>2</sup>	316.87 pf <sup>2</sup>	16,036,157	
Building 16 Extracare	59,035 ft <sup>2</sup>	316.87 pf <sup>2</sup>	18,706,420	
Building 17 Extracare	63,872 ft <sup>2</sup>	316.87 pf <sup>2</sup>	20,239,121	
Building 18 affordable residential	159,649 ft <sup>2</sup>	316.87 pf <sup>2</sup>	50,587,979	
Building 19 residential	67,390 ft <sup>2</sup>	316.87 pf <sup>2</sup>	21,353,869	
Plot 2A Car Parking Building 20 residential (houses)	128,747 ft <sup>2</sup> 28,137 ft <sup>2</sup>	316.87 pf <sup>2</sup> 316.87 pf <sup>2</sup>	40,796,062 8,915,771	
Building 21 residential (houses)	13,977 ft <sup>2</sup>	316.87 pf <sup>2</sup>	4,428,892	
Totals	1,540,169 ft <sup>2</sup>	0.0.0. p.	488,033,351	488,033,351
Developers Contingency		5.00%	24,401,668	
		0.0070	21,101,000	24,401,668
Municipal Costs CIL (Borough and Mayoral) Ph 1			10,346,258	
Phase A Highways			7,150,500	
Phase A Pavement improvements			346,500	
Carbon offset			1,207,800	
TFL contribution			6,000,000	
Phase B Highways			4,483,500	
Phase B Pavement improvements Phase C Highways			1,853,250 1,501,500	
CIL Borough and Mayoral (Ph 2)			24,457,176	
,			, - , -	57,346,484
PROFESSIONAL FEES				
Professional fees		12.00%	58,564,002	50 504 000
MARKETING & LETTING				58,564,002
Marketing		2.00%	12,805,551	
Letting Agent Fee		10.00%	259,104	
Letting Legal Fee		5.00%	224,435	
DISPOSAL FEES				13,289,090
Sales Agent Fee		1.00%	8,676,624	
Sales Legal Fee		0.50%	4,338,312	
				13,014,936
FINANCE  Debit Rate 7 000% Credit Rate 0 000% (Naminal)				
Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost				49,543,878
TOTAL COSTS				702,166,492
				702,100,432
PROFIT				165,495,937
P. (				-
Performance Measures Profit on Cost%		23.57%		
Profit on GDV%		23.57% 19.00%		
Profit on NDV%		19.07%		
Development Yield% (on Rent)		0.35%		
Equivalent Yield% (Nominal)		5.82%		
Equivalent Yield% (True)		6.04%		
IRR		21.48%		
Rent Cover		67 yrs 9 mths		
Rent Cover Profit Erosion (finance rate 7.000%)		67 yrs 9 mths 3 yrs 1 mth		



Appendix 8 - Appraisal (20% aff hsg, full CIL, full highways costs)

Stag Brewery 20% AH, full Highways, worst case CIL

### Summary Appraisal for Merged Phases 1 2 3 4 5

Currency in £

REVENUE	11.74	640	D . 4 . 42		0
Sales Valuation	Units	ft²	Rate ft <sup>2</sup>	Unit Price	Gross Sales
Building 2 residential Building 3 residential	101 46	90,923 40,268	1,019.00 1,007.00	917,332 881,519	92,650,537
Building 4 residential	20	23,476	1,062.00	1,246,576	40,549,876 24,931,512
Plot 1A Basement Car Parking	126	80,891	38.94	25,000	3,150,000
Building 6 residential	18	16,135	987.00	884,736	15,925,245
Building 7 residential	71	63,270	1,048.00	933,901	66,306,960
Building 8 residential	69	71,397	1,040.00	1,076,129	74,252,880
Building 10 residential	26	22,475	928.00	802,185	20,856,800
Plot 1B Car Parking	205	129,587	39.55	25,000	5,125,000
Building 9 residential	13	13,993	1,038.00	1,117,287	14,524,734
Bulding 11 residential	42	39,525	1,054.00	991,889	41,659,350
Building 12 residential	37	33,982	1,050.00	964,354	35,681,100
Building 13 Extracare	1	26,149	950.00	24,841,550	24,841,550
Building 14 Extracare	1	35,942	950.00	34,144,900	34,144,900
Building 15 Extracare	1	35,426	950.00	33,654,700	33,654,700
Building 16 Extracare	1	41,325	915.00	37,812,375	37,812,375
Building 17 Extracare	1	44,710	915.00	40,909,650	40,909,650
Building 18 affordable residential	138	129,856	130.00	122,328	16,881,280
Building 19 residential	62	55,499	950.00	850,388	52,724,050
Plot 2A Car Parking	225	128,747	43.69	25,000	5,625,000
Building 20 residential (houses)	16	25,575	855.00	1,366,682	21,866,910
Building 21 residential (houses)	<u>8</u>	12,788	855.00	1,366,682	10,933,455
Totals	1,228	1,161,939			715,007,864
Rental Area Summary				Initial	Net Rent
, , , , , , , , , , , , , , , , , , ,	Units	ft²	Rate ft <sup>2</sup>	MRV/Unit	at Sale
Building 1 Cinema	1	22,821	15.00	342,315	342,315
Plot 1A Ground rents	167			450	75,150
Building 2 flexible use	1	6,127	25.00	153,175	153,175
Builidng 4 flexible use	1	4,283	25.00	107,075	107,075
Builidng 4 flexible use Building 5 flexible use	1	4,283 5,199	25.00 25.00	129,975	129,975
		5,199	25.00	129,975 450	129,975 76,500
Building 5 flexible use Plot 1B Ground rents Building 5 office	1 170 1	5,199 18,262	25.00 40.00	129,975 450 730,480	129,975 76,500 730,480
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym	1 170 1 1	5,199 18,262 6,771	25.00	129,975 450 730,480 115,107	129,975 76,500 730,480 115,107
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel	1 170 1 1 1	5,199 18,262 6,771 17,955	25.00 40.00 17.00	129,975 450 730,480 115,107 0	129,975 76,500 730,480 115,107
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use	1 170 1 1 1 1	5,199 18,262 6,771 17,955 4,104	25.00 40.00 17.00 25.00	129,975 450 730,480 115,107 0 102,600	129,975 76,500 730,480 115,107 0 102,600
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use	1 170 1 1 1 1	5,199 18,262 6,771 17,955 4,104 5,765	25.00 40.00 17.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125	129,975 76,500 730,480 115,107 0 102,600 144,125
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use	1 170 1 1 1 1 1	5,199 18,262 6,771 17,955 4,104 5,765 4,738	25.00 40.00 17.00 25.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125 118,450	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use	1 170 1 1 1 1 1 1	5,199 18,262 6,771 17,955 4,104 5,765	25.00 40.00 17.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents	1 170 1 1 1 1 1 1 1 1 92	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780	25.00 40.00 17.00 25.00 25.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use	1 170 1 1 1 1 1 1 1 92	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use	1 170 1 1 1 1 1 1 1 92 1	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use	1 170 1 1 1 1 1 1 92 1 1	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use	1 170 1 1 1 1 1 1 1 92 1	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Totals	1 170 1 1 1 1 1 1 92 1 1	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Totals	1 170 1 1 1 1 1 1 92 1 1 1 443	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 botel Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Building 1 flexible use Building 1 flexible use Building 1 flexible use	1 170 1 1 1 1 1 1 92 1 1	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b>
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free)	1 170 1 1 1 1 1 1 92 1 1 1 443	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Building 1 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents	1 170 1 1 1 1 1 1 92 1 1 443	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 6.000%	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b>
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 1 flexible use Building 12 flexible use Building 12 flexible use Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent	1 170 1 1 1 1 1 1 92 1 1 1 443	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b>
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 1 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use	1 170 1 1 1 1 1 1 1 92 1 1 1 443	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @ YP @	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 4.5000%	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b>
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 1 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent	1 170 1 1 1 1 1 1 92 1 1 443	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @ YP @ YP @	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 4.5000% 6.0000% 6.0000%	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652 1,670,000
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 1 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free)	1 170 1 1 1 1 1 1 1 92 1 1 1 443	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @ YP @	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 4.5000%	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b>
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free) Building 4 flexible use	1 170 1 1 1 1 1 1 1 92 1 1 443 342,315	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @ YP @ PV 1yr @ PV 1yr @	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 4.5000% 6.0000% 6.0000% 6.0000%	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222 16.6667 0.9434	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652 1,670,000
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 1 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free) Building 4 flexible use Market Rent	1 170 1 1 1 1 1 1 1 92 1 1 1 443	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @ YP @ PV 1yr @ PV 1yr @ YP @	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 4.5000% 6.0000% 6.0000% 6.0000% 6.0000%	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222 16.6667 0.9434	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652 1,670,000
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free) Builidng 4 flexible use Market Rent (1yr Rent Free)	1 170 1 1 1 1 1 1 1 92 1 1 443 342,315	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @ YP @ PV 1yr @ PV 1yr @	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 4.5000% 6.0000% 6.0000% 6.0000%	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222 16.6667 0.9434	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652 1,670,000
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 1 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free) Building 4 flexible use Market Rent (1yr Rent Free) Building 5 flexible use	1 170 1 1 1 1 1 1 1 92 1 1 1 443 342,315 75,150 153,175	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @ YP @ PV 1yr @ PV 1yr @ PV 1yr @ PV 1yr @	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 4.5000% 6.0000% 6.0000% 6.0000% 6.0000%	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222 16.6667 0.9434	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652 1,670,000
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 11 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free) Building 4 flexible use Market Rent (1yr Rent Free) Building 5 flexible use Market Rent	1 170 1 1 1 1 1 1 1 92 1 1 443 342,315	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @ YP @ PV 1yr @ PV 1yr @ PV 1yr @ PV 1yr @ YP @ PV 1yr @ YP @ PV 1yr @	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 6.000% 6.000% 6.000% 6.000% 6.000% 6.000%	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222 16.6667 0.9434 18.1818	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652 1,670,000 2,408,412
Building 5 flexible use Plot 1B Ground rents Building 5 office Building 5 gym Building 5 hotel Building 6 flexible use Building 7 flexible use Building 8 flexible use Building 10 flexible use Plot 1C Ground rents Building 9 flexible use Building 1 flexible use Building 12 flexible use Building 12 flexible use Totals  Investment Valuation Building 1 Cinema Market Rent (2yrs Rent Free) Plot 1A Ground rents Current Rent Building 2 flexible use Market Rent (1yr Rent Free) Building 4 flexible use Market Rent (1yr Rent Free) Building 5 flexible use	1 170 1 1 1 1 1 1 1 92 1 1 1 443 342,315 75,150 153,175	5,199  18,262 6,771 17,955 4,104 5,765 4,738 2,780  3,209 2,989 3,239 108,242  YP @ PV 2yrs @ YP @ PV 1yr @ PV 1yr @ PV 1yr @ PV 1yr @	25.00 40.00 17.00 25.00 25.00 25.00 25.00 25.00 25.00 25.00 4.5000% 6.0000% 6.0000% 6.0000% 6.0000%	129,975 450 730,480 115,107 0 102,600 144,125 118,450 69,500 450 80,225 74,725 80,975 16.6667 0.8900 22.2222 16.6667 0.9434	129,975 76,500 730,480 115,107 0 102,600 144,125 118,450 69,500 41,400 80,225 74,725 80,975 <b>2,441,777</b> 5,077,652 1,670,000

APPRAISAL SUMMARY			BNP PA	ARIBAS REA	AL ESTATE
Stag Brewery					
20% AH, full Highways, worst case CIL					
Current Rent	76,500	YP @	4.5000%	22.2222	1,700,000
Building 5 office	•				
Market Rent	730,480	YP @	6.0000%	16.6667	
(2yrs Rent Free)		PV 2yrs @	6.0000%	0.8900	10,835,410
Building 5 gym	445.405	\ <b>/D</b>	0.00000/	40.0007	
Market Rent	115,107	YP @ PV 2yrs @	6.0000% 6.0000%	16.6667 0.8900	1,707,414
(2yrs Rent Free)  Building 5 hotel		PV ZylS @	6.0000%	0.8900	1,707,414
Manual Value					10,755,000
Building 6 flexible use					, ,
Market Rent	102,600	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,613,208
Building 7 flexible use	44440=	\ <b>/D</b>	0.00000/	40.0007	
Market Rent	144,125	YP @	6.0000%	16.6667	0.000.440
(1yr Rent Free)  Building 8 flexible use		PV 1yr @	6.0000%	0.9434	2,266,116
Market Rent	118,450	YP @	6.0000%	16.6667	
(1yr Rent Free)	110,100	PV 1yr @	6.0000%	0.9434	1,862,421
Building 10 flexible use		,			.,,
Market Rent	69,500	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,092,767
Plot 1C Ground rents	44.400	\/D_@	4.50000/	00 0000	222 222
Current Rent	41,400	YP @	4.5000%	22.2222	920,000
Building 9 flexible use Market Rent	80,225	YP @	6.0000%	16.6667	
(1yr Rent Free)	00,223	PV 1yr @	6.0000%	0.9434	1,261,399
Building 11 flexible use		. v .y. ©	0.000070	0.0 10 1	1,201,000
Market Rent	74,725	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,174,921
Building 12 flexible use					
Market Rent	80,975	YP @	6.0000%	16.6667	4 070 400
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,273,192 <b>49,541,465</b>
GROSS DEVELOPMENT VALUE				764,549,329	43,041,400
CROSS DEVELOT MILITY VALUE				704,543,523	
Purchaser's Costs		6.80%	(3,368,820)		
			(-,,-	(3,368,820)	
NET DEVELOPMENT VALUE				761,180,509	
NET REALISATION				761,180,509	
OUTLAY					
ACQUISITION COSTS					
Residualised Price			(65,201,367)		
rtooladallood i rioo			(00,201,001)	(65,201,367)	
CONSTRUCTION COSTS				( , , ,	
Construction	ft²	Rate ft <sup>2</sup>	Cost		
Building 1 Cinema	22,821 ft <sup>2</sup>	316.87 pf <sup>2</sup>	7,231,290		
Building 2 flexible use	7,208 ft <sup>2</sup>	316.87 pf <sup>2</sup>	2,283,999		
Builidng 4 flexible use Building 5 flexible use	5,039 ft <sup>2</sup> 6,117 ft <sup>2</sup>	316.87 pf <sup>2</sup> 316.87 pf <sup>2</sup>	1,596,708 1,938,294		
Building 5 office	26,089 ft <sup>2</sup>	316.87 pf <sup>2</sup>	8,266,821		
Building 5 gym	7,996 ft <sup>2</sup>	316.87 pf <sup>2</sup>	2,533,693		
Building 5 hotel	17,955 ft <sup>2</sup>	316.87 pf <sup>2</sup>	5,689,401		
Building 6 flexible use	4,828 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,529,848		
Building 7 flexible use	6,782 ft <sup>2</sup>	316.87 pf <sup>2</sup>	2,149,012		
Building 8 flexible use	5,574 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,766,233		
Building 10 flexible use Building 9 flexible use	3,270 ft <sup>2</sup> 3,775 ft <sup>2</sup>	316.87 pf <sup>2</sup> 316.87 pf <sup>2</sup>	1,036,165 1,196,184		
Building 11 flexible use	3,773 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,114,115		
Building 12 flexible use	3,811 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,207,592		
Building 2 residential	116,800 ft <sup>2</sup>	316.87 pf <sup>2</sup>	37,010,416		
Building 3 residential	55,111 ft <sup>2</sup>	316.87 pf <sup>2</sup>	17,463,023		
Building 4 residential	31,945 ft <sup>2</sup>	316.87 pf <sup>2</sup>	10,122,412		
Plot 1A Basement Car Parking	80,891 ft <sup>2</sup>	316.87 pf <sup>2</sup>	25,631,931		

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# **BNP PARIBAS REAL ESTATE**

Stag Brewery 20% AH, full Highways, worst case CIL				
Building 6 residential	23,379 ft <sup>2</sup>	316.87 pf <sup>2</sup>	7,408,104	
· ·	•	•		
Building 7 residential	81,369 ft <sup>2</sup>	316.87 pf <sup>2</sup>	25,783,395 28,643,464	
Building 8 residential	90,395 ft <sup>2</sup>	316.87 pf <sup>2</sup>	10,648,733	
Building 10 residential	33,606 ft <sup>2</sup>	316.87 pf <sup>2</sup>	41,062,233	
Plot 1B Car Parking	129,587 ft <sup>2</sup>	316.87 pf <sup>2</sup>		
Building 9 residential	18,077 ft <sup>2</sup>	316.87 pf <sup>2</sup>	5,728,059	
Bulding 11 residential Building 12 residential	49,555 ft <sup>2</sup>	316.87 pf <sup>2</sup>	15,702,493	
	44,557 ft <sup>2</sup>	316.87 pf <sup>2</sup> 316.87 pf <sup>2</sup>	14,118,777	
Building 13 Extracare Building 14 Extracare	37,356 ft <sup>2</sup>	•	11,836,996	
Building 15 Extracare	51,345 ft <sup>2</sup> 50,608 ft <sup>2</sup>	316.87 pf <sup>2</sup> 316.87 pf <sup>2</sup>	16,269,690 16,036,157	
Building 16 Extracare	59,035 ft <sup>2</sup>	316.87 pf <sup>2</sup>	18,706,420	
Building 17 Extracare	63,872 ft <sup>2</sup>	316.87 pf <sup>2</sup>	20,239,121	
Building 18 affordable residential	159,649 ft <sup>2</sup>	316.87 pf <sup>2</sup>	50,587,979	
Building 19 residential	67,390 ft <sup>2</sup>	316.87 pf <sup>2</sup>	21,353,869	
Plot 2A Car Parking	128,747 ft <sup>2</sup>	316.87 pf <sup>2</sup>	40,796,062	
Building 20 residential (houses)	28,137 ft <sup>2</sup>	316.87 pf <sup>2</sup>	8,915,771	
Building 21 residential (houses)	13,977 ft <sup>2</sup>	316.87 pf <sup>2</sup>	4,428,892	
Totals	1,540,169 ft <sup>2</sup>	010.01 p.	488,033,351	488,033,351
Developers Contingency		5.00%	24,401,668	04 404 000
Municipal Costs				24,401,668
CIL (Borough and Mayoral) Ph 1			10,346,258	
Phase A Highways			7,150,500	
Phase A Pavement improvements			346,500	
Carbon offset			1,207,800	
TFL contribution			6,000,000	
Phase B Highways			4,483,500	
Phase B Pavement improvements			1,853,250	
Phase C Highways			1,501,500	
CIL Borough and Mayoral (Ph 2)			24,457,176	57,346,484
PROFESSIONAL FEES				
PROFESSIONAL FEES Professional fees		12.00%	58,564,002	
		12.00%	58,564,002	58,564,002
			58,564,002	58,564,002
Professional fees  MARKETING & LETTING  Marketing		2.00%	58,564,002 12,805,551	58,564,002
Professional fees  MARKETING & LETTING  Marketing  Letting Agent Fee		2.00% 10.00%	12,805,551 259,104	58,564,002
Professional fees  MARKETING & LETTING  Marketing		2.00%	12,805,551	
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee		2.00% 10.00%	12,805,551 259,104	58,564,002 13,289,090
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES		2.00% 10.00% 5.00%	12,805,551 259,104 224,435	
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee		2.00% 10.00% 5.00%	12,805,551 259,104 224,435 7,611,805	
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES		2.00% 10.00% 5.00%	12,805,551 259,104 224,435	13,289,090
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee		2.00% 10.00% 5.00%	12,805,551 259,104 224,435 7,611,805	
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE		2.00% 10.00% 5.00%	12,805,551 259,104 224,435 7,611,805	13,289,090
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal)		2.00% 10.00% 5.00%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost		2.00% 10.00% 5.00%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal)		2.00% 10.00% 5.00%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost		2.00% 10.00% 5.00%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288 <b>615,916,223</b>
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost  TOTAL COSTS		2.00% 10.00% 5.00%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost  TOTAL COSTS		2.00% 10.00% 5.00%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288 <b>615,916,223</b>
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost  TOTAL COSTS  PROFIT		2.00% 10.00% 5.00%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288 <b>615,916,223</b>
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost  TOTAL COSTS  PROFIT  Performance Measures		2.00% 10.00% 5.00% 1.00% 0.50%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288 <b>615,916,223</b>
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost  TOTAL COSTS  PROFIT  Performance Measures Profit on Cost%		2.00% 10.00% 5.00% 1.00% 0.50%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288 <b>615,916,223</b>
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost  TOTAL COSTS  PROFIT  Performance Measures Profit on Cost% Profit on GDV% Profit on NDV% Development Yield% (on Rent)		2.00% 10.00% 5.00% 1.00% 0.50% 23.59% 19.00% 19.08% 0.40%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288 <b>615,916,223</b>
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost  TOTAL COSTS  PROFIT  Performance Measures Profit on Cost% Profit on GDV% Profit on NDV% Development Yield% (on Rent) Equivalent Yield% (Nominal)		2.00% 10.00% 5.00% 1.00% 0.50% 23.59% 19.00% 19.08% 0.40% 5.82%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288 <b>615,916,223</b>
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost  TOTAL COSTS  PROFIT  Performance Measures Profit on Cost% Profit on GDV% Profit on NDV% Development Yield% (on Rent)		2.00% 10.00% 5.00% 1.00% 0.50% 23.59% 19.00% 19.08% 0.40%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288 <b>615,916,223</b>
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost  TOTAL COSTS  PROFIT  Performance Measures Profit on Cost% Profit on GDV% Profit on NDV% Development Yield% (on Rent) Equivalent Yield% (Nominal)		2.00% 10.00% 5.00% 1.00% 0.50% 23.59% 19.00% 19.08% 0.40% 5.82%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288 <b>615,916,223</b>
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost  TOTAL COSTS  PROFIT  Performance Measures Profit on Cost% Profit on GDV% Profit on NDV% Development Yield% (on Rent) Equivalent Yield% (True)  IRR		2.00% 10.00% 5.00% 1.00% 0.50% 23.59% 19.00% 19.08% 0.40% 5.82% 6.04% 37.33%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288 <b>615,916,223</b>
Professional fees  MARKETING & LETTING  Marketing Letting Agent Fee Letting Legal Fee  DISPOSAL FEES Sales Agent Fee Sales Legal Fee  FINANCE Debit Rate 7.000% Credit Rate 0.000% (Nominal) Total Finance Cost  TOTAL COSTS  PROFIT  Performance Measures Profit on Cost% Profit on GDV% Profit on NDV% Development Yield% (on Rent) Equivalent Yield% (True)		2.00% 10.00% 5.00% 1.00% 0.50% 23.59% 19.00% 19.08% 0.40% 5.82% 6.04%	12,805,551 259,104 224,435 7,611,805	13,289,090 11,417,708 28,065,288 <b>615,916,223</b>



Appendix 9 - Appraisal (20% aff hsg, lower CIL, no highways costs)

### Stag Brewery 20% AH, best CIL, EFA fund highways

Summary Appraisal for Merged Phases 1 2 3 4 5

Currency in £

REVENUE						
Sales Valuation	Units	ft²	Rate ft <sup>2</sup>	Unit Price	Gross Sales	
Building 2 residential	101	90,923	1,019.00	917,332	92,650,537	
Building 3 residential	46	40,268	1,007.00	881,519	40,549,876	
Building 4 residential	20	23,476	1,062.00	1,246,576	24,931,512	
Plot 1A Basement Car Parking	126	80,891	38.94	25,000	3,150,000	
Building 6 residential	18	16,135	987.00	884,736	15,925,245	
Building 7 residential	71	63,270	1,048.00	933,901	66,306,960	
Building 8 residential	69 36	71,397	1,040.00	1,076,129	74,252,880	
Building 10 residential Plot 1B Car Parking	26 205	22,475 129,587	928.00 39.55	802,185 25,000	20,856,800 5,125,000	
Building 9 residential	13	13,993	1,038.00	1,117,287	14,524,734	
Bulding 11 residential	42	39,525	1,054.00	991,889	41,659,350	
Building 12 residential	37	33,982	1,050.00	964,354	35,681,100	
Building 13 Extracare	1	26,149	950.00	24,841,550	24,841,550	
Building 14 Extracare	1	35,942	950.00	34,144,900	34,144,900	
Building 15 Extracare	1	35,426	950.00	33,654,700	33,654,700	
Building 16 Extracare	1	41,325	915.00	37,812,375	37,812,375	
Building 17 Extracare	1	44,710	915.00	40,909,650	40,909,650	
Building 18 affordable residential	138	129,856	130.00	122,328	16,881,280	
Building 19 residential Plot 2A Car Parking	62 225	55,499 128,747	950.00 43.69	850,388 25,000	52,724,050 5,625,000	
Building 20 residential (houses)	16	25,575	855.00	1,366,682	21,866,910	
Building 21 residential (houses)	8 8	12,788	855.00	1,366,682	10,933,455	
Totals	1,22 <u>8</u>	1,161,939	000.00	1,000,002	715,007,864	
	,	• •			, ,	
Rental Area Summary		4.4		Initial	Net Rent	Initial
Della and O'come	Units	ft²	Rate ft <sup>2</sup>	MRV/Unit	at Sale	MRV
Building 1 Cinema	1	22,821	15.00	342,315	342,315	342,315
Plot 1A Ground rents Building 2 flexible use	167 1	6,127	25.00	450 153,175	75,150 153,175	75,150 153,175
Builidng 4 flexible use	1	4,283	25.00	107,075	107,075	107,075
Building 5 flexible use	1	5,199	25.00	129,975	129,975	129,975
Plot 1B Ground rents	170	0,.00	20.00	450	76,500	76,500
Building 5 office	1	18,262	40.00	730,480	730,480	730,480
Building 5 gym	1	6,771	17.00	115,107	115,107	115,107
Building 5 hotel	1	17,955		0	0	
Building 6 flexible use	1	4,104	25.00	102,600	102,600	102,600
Building 7 flexible use	1	5,765	25.00	144,125	144,125	144,125
Building 8 flexible use Building 10 flexible use	1 1	4,738 2,780	25.00 25.00	118,450 69,500	118,450 69,500	118,450 69,500
Plot 1C Ground rents	92	2,700	25.00	450	41,400	41,400
Building 9 flexible use	1	3,209	25.00	80,225	80,225	80,225
Building 11 flexible use	1	2,989	25.00	74,725	74,725	74,725
Building 12 flexible use	1	3,239	25.00	80,975	80,975	80,975
Totals	443	108,242			2,441,777	2,441,777
Investment Valuation						
Building 1 Cinema						
Market Rent	342,315	YP @	6.0000%	16.6667		
(2yrs Rent Free)	,	PV 2yrs @	6.0000%	0.8900	5,077,652	
Plot 1A Ground rents		•				
Current Rent	75,150	YP @	4.5000%	22.2222	1,670,000	
Building 2 flexible use						
Market Rent	153,175	YP @	6.0000%	16.6667	0.400.440	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	2,408,412	
Builidng 4 flexible use Market Rent	107,075	YP @	6.0000%	16.6667		
(1yr Rent Free)	107,075	PV 1yr @	6.0000%	0.9434	1,683,569	
Building 5 flexible use			2.000070	0.0404	.,000,000	
Market Rent	129,975	YP @	5.5000%	18.1818		
(1yr Rent Free)	-	PV 1yr @	5.5000%	0.9479	2,239,983	
Plot 1B Ground rents						
Current Rent	76,500	YP @	4.5000%	22.2222	1,700,000	
Building 5 office	700 101	\ <del>-</del>	0.00000:	40.000		
Market Rent	730,480	YP @	6.0000%	16.6667	10 005 440	
(2yrs Rent Free)		PV 2yrs @	6.0000%	0.8900	10,835,410	
Building 5 gym Market Rent	115,107	YP @	6.0000%	16.6667		
(2yrs Rent Free)	. 10, 107	PV 2yrs @	6.0000%	0.8900	1,707,414	
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# **BNP PARIBAS REAL ESTATE**

#### **Stag Brewery**

#### 20% AH, best CIL, EFA fund highways

Building 5 hotel					
Manual Value					10,755,000
Building 6 flexible use					
Market Rent	102,600	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,613,208
Building 7 flexible use					
Market Rent	144,125	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	2,266,116
Building 8 flexible use					
Market Rent	118,450	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,862,421
Building 10 flexible use					
Market Rent	69,500	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,092,767
Plot 1C Ground rents					
Current Rent	41,400	YP @	4.5000%	22.2222	920,000
Building 9 flexible use					
Market Rent	80,225	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,261,399
Building 11 flexible use					
Market Rent	74,725	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,174,921
Building 12 flexible use					
Market Rent	80,975	YP @	6.0000%	16.6667	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	1,273,192
					49,541,465

GROSS DEVELOPMENT VALUE 764,549,329

Purchaser's Costs 6.80% (3,368,820)

(3,368,820)

NET DEVELOPMENT VALUE 761,180,509

NET REALISATION 761,180,509

OUTLAY

**ACQUISITION COSTS** 

Residualised Price (33,257,054)

(33,257,054)

#### **CONSTRUCTION COSTS**

CONSTRUCTION COSTS			
Construction	ft <sup>2</sup>	Rate ft <sup>2</sup>	Cost
Building 1 Cinema	22,821 ft <sup>2</sup>	316.87 pf <sup>2</sup>	7,231,290
Building 2 flexible use	7,208 ft <sup>2</sup>	316.87 pf <sup>2</sup>	2,283,999
Builidng 4 flexible use	5,039 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,596,708
Building 5 flexible use	6,117 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,938,294
Building 5 office	26,089 ft <sup>2</sup>	316.87 pf <sup>2</sup>	8,266,821
Building 5 gym	7,996 ft <sup>2</sup>	316.87 pf <sup>2</sup>	2,533,693
Building 5 hotel	17,955 ft <sup>2</sup>	316.87 pf <sup>2</sup>	5,689,401
Building 6 flexible use	4,828 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,529,848
Building 7 flexible use	6,782 ft <sup>2</sup>	316.87 pf <sup>2</sup>	2,149,012
Building 8 flexible use	5,574 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,766,233
Building 10 flexible use	3,270 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,036,165
Building 9 flexible use	3,775 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,196,184
Building 11 flexible use	3,516 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,114,115
Building 12 flexible use	3,811 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,207,592
Building 2 residential	116,800 ft <sup>2</sup>	316.87 pf <sup>2</sup>	37,010,416
Building 3 residential	55,111 ft <sup>2</sup>	316.87 pf <sup>2</sup>	17,463,023
Building 4 residential	31,945 ft <sup>2</sup>	316.87 pf <sup>2</sup>	10,122,412
Plot 1A Basement Car Parking	80,891 ft <sup>2</sup>	316.87 pf <sup>2</sup>	25,631,931
Building 6 residential	23,379 ft <sup>2</sup>	316.87 pf <sup>2</sup>	7,408,104
Building 7 residential	81,369 ft <sup>2</sup>	316.87 pf <sup>2</sup>	25,783,395
Building 8 residential	90,395 ft <sup>2</sup>	316.87 pf <sup>2</sup>	28,643,464
Building 10 residential	33,606 ft <sup>2</sup>	316.87 pf <sup>2</sup>	10,648,733
Plot 1B Car Parking	129,587 ft <sup>2</sup>	316.87 pf <sup>2</sup>	41,062,233
Building 9 residential	18,077 ft <sup>2</sup>	316.87 pf <sup>2</sup>	5,728,059
Bulding 11 residential	49,555 ft <sup>2</sup>	316.87 pf <sup>2</sup>	15,702,493
Building 12 residential	44,557 ft <sup>2</sup>	316.87 pf <sup>2</sup>	14,118,777
Building 13 Extracare	37,356 ft <sup>2</sup>	316.87 pf <sup>2</sup>	11,836,996
Building 14 Extracare	51,345 ft <sup>2</sup>	316.87 pf <sup>2</sup>	16,269,690
Building 15 Extracare	50,608 ft <sup>2</sup>	316.87 pf <sup>2</sup>	16,036,157
Building 16 Extracare	59,035 ft <sup>2</sup>	316.87 pf <sup>2</sup>	18,706,420
Building 17 Extracare	63,872 ft <sup>2</sup>	316.87 pf <sup>2</sup>	20,239,121
Building 18 affordable residential	159,649 ft <sup>2</sup>	316.87 pf <sup>2</sup>	50,587,979

488,033,351

24,401,668

145,264,350

#### **Stag Brewery**

#### 20% AH, best CIL, EFA fund highways

Developers Contingency	, .	5.00%	24,401,668
Totals	1,540,169 ft <sup>2</sup>		488,033,351
Building 21 residential (houses)	13,977 ft <sup>2</sup>	316.87 pf <sup>2</sup>	4,428,892
Building 20 residential (houses)	28,137 ft <sup>2</sup>	316.87 pf <sup>2</sup>	8,915,771
Plot 2A Car Parking	128,747 ft <sup>2</sup>	316.87 pf <sup>2</sup>	40,796,062
Building 19 residential	67,390 ft <sup>2</sup>	316.87 pf <sup>2</sup>	21,353,869

Municipal Costs	,	•
CIL (Borough and Mayoral) Ph 1	1	
Phase A Highways	1	
Phase A Pavement improvements	1	
Carbon offset	1,207,800	
TFL contribution	1	
Phase B Highways	1	
Phase B Pavement improvements	1	
Phase C Highways	1	
CIL Borough and Mayoral (Ph 2)	23,446,447	

			24,654,254

PROFESSIONAL FEES	ROFESSION	NAL	FEES
-------------------	-----------	-----	------

Professional fees 12.00% 58,564,002 58,564,002

MARKETING & LETTING			
Marketing	2.00%	12,805,551	
Letting Agent Fee	10.00%	259 104	

 Letting Agent Fee
 10.00%
 259,104

 Letting Legal Fee
 5.00%
 224,435

13,289,090 **DISPOSAL FEES** 

 Sales Agent Fee
 1.00%
 7,611,805

 Sales Legal Fee
 0.50%
 3,805,903

11,417,708 FINANCE

Debit Rate 7.000% Credit Rate 0.000% (Nominal)

Total Finance Cost 28,813,140

TOTAL COSTS 615,916,159

PROFIT

Performance Measures

 Profit on Cost%
 23.59%

 Profit on GDV%
 19.00%

 Profit on NDV%
 19.08%

 Development Yield% (on Rent)
 0.40%

 Equivalent Yield% (Nominal)
 5.82%

 Equivalent Yield% (True)
 6.04%

 IRR
 29.82%

Rent Cover 59 yrs 6 mths Profit Erosion (finance rate 7.000%) 3 yrs 1 mth



# Appendix 10 - Appraisal (sensitivity analysis)

# Stag Brewery 20% AH, best CIL, EFA fund highways, with growth

Summary Appraisal for Merged Phases 1 2 3 4 5

Currency in £

REVENUE						
Sales Valuation	Units	ft²	Rate ft <sup>2</sup>	Unit Price	<b>Gross Sales</b>	Adjustment
‡ Building 2 residential	101	90,923	1,019.00	917,332	92,650,537	20,700,388
Building 3 residential	46	40,268	1,007.00	881,519	40,549,876	9,059,831
‡ Building 4 residential	20	23,476	1,062.00	1,246,576	24,931,512	5,570,307
Plot 1A Basement Car Parking	126 18	80,891	38.94	25,000	3,150,000	0
<ul><li>Building 6 residential</li><li>Building 7 residential</li></ul>	71	16,135 63,270	987.00 1,048.00	884,736 933,901	15,925,245 66,306,960	3,558,088 14,814,591
‡ Building 8 residential	69	71,397	1,040.00	1,076,129	74,252,880	16,589,903
Building 10 residential	26	22,475	928.00	802,185	20,856,800	4,659,917
Plot 1B Car Parking	205	129,587	39.55	25,000	5,125,000	0
Building 9 residential	13	13,993	1,038.00	1,117,287	14,524,734	3,245,180
‡ Bulding 11 residential	42	39,525	1,054.00	991,889	41,659,350	9,307,714
Building 12 residential	37	33,982	1,050.00	964,354	35,681,100	7,972,027
Building 13 Extracare	1	26,149	950.00	24,841,550	24,841,550	9,306,629
Building 14 Extracare     Building 15 Extracare	1 1	35,942	950.00	34,144,900	34,144,900	12,792,033
<ul><li>‡ Building 15 Extracare</li><li>‡ Building 16 Extracare</li></ul>	1	35,426 41,325	950.00 915.00	33,654,700 37,812,375	33,654,700 37,812,375	12,608,384 14,166,014
‡ Building 17 Extracare	1	44,710	915.00	40,909,650	40,909,650	15,326,376
Building 18 affordable residential	138	129,856	130.00	122,328	16,881,280	4,391,278
‡ Building 19 residential	62	55,499	950.00	850,388	52,724,050	19,752,518
Plot 2A Car Parking	225	128,747	43.69	25,000	5,625,000	0
Building 20 residential (houses)	16	25,575	855.00	1,366,682	21,866,910	8,192,211
‡ Building 21 residential (houses)	<u>8</u>	<u>12,788</u>	855.00	1,366,682	<u>10,933,455</u>	<u>4,096,105</u>
Totals	1,228	1,161,939			715,007,864	196,109,496
Rental Area Summary				Initial	Net Rent	Initial
-	Units	ft²	Rate ft <sup>2</sup>	MRV/Unit	at Sale	MRV
Building 1 Cinema	1	22,821	15.00	342,315	342,315	342,315
Plot 1A Ground rents	167			450	75,150	75,150
Building 2 flexible use	1	6,127	25.00	153,175	153,175	153,175
Building 4 flexible use	1 1	4,283	25.00	107,075	107,075	107,075
Building 5 flexible use Plot 1B Ground rents	170	5,199	25.00	129,975 450	129,975 76,500	129,975 76,500
Building 5 office	170	18,262	40.00	730,480	730,480	730,480
Building 5 gym	1	6,771	17.00	115,107	115,107	115,107
Building 5 hotel	1	17,955		0	0	-, -
Building 6 flexible use	1	4,104	25.00	102,600	102,600	102,600
Building 7 flexible use	1	5,765	25.00	144,125	144,125	144,125
Building 8 flexible use	1	4,738	25.00	118,450	118,450	118,450
Building 10 flexible use	1	2,780	25.00	69,500	69,500	69,500
Plot 1C Ground rents	92 1	2 200	25.00	450	41,400	41,400
Building 9 flexible use Building 11 flexible use	1	3,209 2,989	25.00 25.00	80,225 74,725	80,225 74,725	80,225 74,725
Building 12 flexible use	1	3,239	25.00	80,975	80,975	80,975
Totals	443	108,242		,	2,441,777	2,441,777
Investment Valuation						
Investment Valuation Building 1 Cinema						
Market Rent	342,315	YP @	6.0000%	16.6667		
(2yrs Rent Free)	0.2,0.0	PV 2yrs @	6.0000%	0.8900	5,077,652	
Plot 1A Ground rents		, , ,			-,- ,	
Current Rent	75,150	YP @	4.5000%	22.2222	1,670,000	
Building 2 flexible use						
Market Rent	153,175	YP @	6.0000%	16.6667	0.400.440	
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	2,408,412	
Builidng 4 flexible use Market Rent	107,075	YP @	6.0000%	16.6667		
(1yr Rent Free)	107,075	PV 1yr @	6.0000%	0.9434	1,683,569	
Building 5 flexible use		i v iyi w	0.000070	0.5454	1,000,000	
Market Rent	129,975	YP @	5.5000%	18.1818		
(1yr Rent Free)	-,-	PV 1yr @	5.5000%	0.9479	2,239,983	
Plot 1B Ground rents						
Current Rent	76,500	YP @	4.5000%	22.2222	1,700,000	
Building 5 office			0.00====	10.000		
Market Rent	730,480	YP @	6.0000%	16.6667	40.005.440	
(2yrs Rent Free)		PV 2yrs @	6.0000%	0.8900	10,835,410	
Building 5 gym Market Rent	115,107	YP @	6.0000%	16.6667		
(2yrs Rent Free)	110,107	PV 2yrs @	6.0000%	0.8900	1,707,414	
· / · · /				2.5000	, ,	

Stag Brewery	Stag	<b>Brewery</b>
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20% AH	hest CII	EFA fund highways, with	h arowth
20/0 AII,	DOGL OIL	LI A IUIIU IIIGIIWUYS, WI	III GIOWUII

102,600	YP @	6.0000%	16 6667	10,755,000
102,600	YP @	6.0000%	16 6667	
102,600	YP @	6.0000%	16 6667	
	DV / 4 •		16.6667	
	PV 1yr @	6.0000%	0.9434	1,613,208
144,125	YP @	6.0000%	16.6667	
	PV 1yr @	6.0000%	0.9434	2,266,116
118,450	YP @	6.0000%	16.6667	
	PV 1yr @	6.0000%	0.9434	1,862,421
69,500	YP @	6.0000%	16.6667	
	PV 1yr @	6.0000%	0.9434	1,092,767
41,400	YP @	4.5000%	22.2222	920,000
80,225	YP @	6.0000%	16.6667	
	PV 1yr @	6.0000%	0.9434	1,261,399
74,725	YP @	6.0000%	16.6667	
	PV 1yr @	6.0000%	0.9434	1,174,921
80,975	YP @	6.0000%	16.6667	
	PV 1yr @	6.0000%	0.9434	1,273,192
				49,541,465
	118,450 69,500 41,400 80,225 74,725	PV 1yr @  118,450	PV 1yr @ 6.0000%  118,450	PV 1yr @ 6.0000% 0.9434  118,450 YP @ 6.0000% 16.6667 PV 1yr @ 6.0000% 0.9434  69,500 YP @ 6.0000% 16.6667 PV 1yr @ 6.0000% 0.9434  41,400 YP @ 4.5000% 22.2222  80,225 YP @ 6.0000% 16.6667 PV 1yr @ 6.0000% 0.9434  74,725 YP @ 6.0000% 16.6667 PV 1yr @ 6.0000% 10.9434  80,975 YP @ 6.0000% 16.6667

GROSS DEVELOPMENT VALUE 960,658,825

Purchaser's Costs 6.80% (3,368,820)

(3,368,820)

58,626,136

NET DEVELOPMENT VALUE 957,290,005

NET REALISATION 957,290,005

OUTLAY

**ACQUISITION COSTS** 

Residualised Price		54,893,386
Stamp Duty	5.00%	2,744,669
Agent Fee	1.00%	548,934
Legal Fee	0.80%	439,147

**CONSTRUCTION COSTS** 

CONSTRUCTION COSTS			
Construction	ft²	Rate ft <sup>2</sup>	Cost
Building 1 Cinema	22,821 ft²	316.87 pf <sup>2</sup>	7,599,445
Building 2 flexible use	7,208 ft <sup>2</sup>	316.87 pf <sup>2</sup>	2,400,280
Builidng 4 flexible use	5,039 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,677,998
Building 5 flexible use	6,117 ft <sup>2</sup>	316.87 pf <sup>2</sup>	2,036,975
Building 5 office	26,089 ft <sup>2</sup>	316.87 pf <sup>2</sup>	8,687,696
‡ Building 5 gym	7,996 ft <sup>2</sup>	316.87 pf <sup>2</sup>	2,662,686
Building 5 hotel	17,955 ft²	316.87 pf <sup>2</sup>	5,979,056
Building 6 flexible use	4,828 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,607,735
Building 7 flexible use	6,782 ft²	316.87 pf <sup>2</sup>	2,258,421
Building 8 flexible use	5,574 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,856,155
Building 10 flexible use	3,270 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,088,917
Building 9 flexible use	3,775 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,257,084
Building 11 flexible use	3,516 ft <sup>2</sup>	316.87 pf <sup>2</sup>	1,114,115
Building 12 flexible use	3,811 ft²	316.87 pf <sup>2</sup>	1,269,072
Building 2 residential	116,800 ft²	316.87 pf <sup>2</sup>	38,894,665
Building 3 residential	55,111 ft²	316.87 pf <sup>2</sup>	18,352,088
Building 4 residential	31,945 ft²	316.87 pf <sup>2</sup>	10,637,758
Plot 1A Basement Car Parking	80,891 ft²	316.87 pf <sup>2</sup>	25,631,931
Building 6 residential	23,379 ft²	316.87 pf <sup>2</sup>	7,785,260
Building 7 residential	81,369 ft²	316.87 pf <sup>2</sup>	27,096,062
Building 8 residential	90,395 ft²	316.87 pf <sup>2</sup>	30,101,740
Building 10 residential	33,606 ft²	316.87 pf <sup>2</sup>	11,190,874
Plot 1B Car Parking	129,587 ft²	316.87 pf <sup>2</sup>	41,062,233
Building 9 residential	18,077 ft²	316.87 pf <sup>2</sup>	6,019,682
Bulding 11 residential	49,555 ft²	316.87 pf <sup>2</sup>	16,501,928
Building 12 residential	44,557 ft²	316.87 pf <sup>2</sup>	14,837,582
Building 13 Extracare	37,356 ft²	316.87 pf <sup>2</sup>	13,069,389
Building 14 Extracare	51,345 ft²	316.87 pf <sup>2</sup>	17,963,588
Building 15 Extracare	50,608 ft²	316.87 pf <sup>2</sup>	17,705,741

#### **Stag Brewery**

20% AH, best CIL	, EFA fund highways	, with growth
+ Building 16 Extraca	ro	50 035 ft <sup>2</sup>

Totals	1.540.169 ft <sup>2</sup>		516.308.530
Building 21 residential (houses)	13,977 ft <sup>2</sup>	316.87 pf <sup>2</sup>	4,890,000
Building 20 residential (houses)	28,137 ft²	316.87 pf <sup>2</sup>	9,844,025
Plot 2A Car Parking	128,747 ft²	316.87 pf <sup>2</sup>	40,796,062
Building 19 residential	67,390 ft <sup>2</sup>	316.87 pf <sup>2</sup>	23,577,100
‡ Building 18 affordable residential	159,649 ft²	316.87 pf <sup>2</sup>	55,854,881
Building 17 Extracare	63,872 ft²	316.87 pf <sup>2</sup>	22,346,291
Building 16 Extracare	59,035 ft²	316.87 pt <sup>2</sup>	20,654,015

Developers Contingency 5.00% 25,815,427

**Municipal Costs** CIL (Borough and Mayoral) Ph 1 1 Phase A Highways 1 Phase A Pavement improvements 1,207,800 Carbon offset TFL contribution Phase B Highways 1 Phase B Pavement improvements 1 Phase C Highways CIL Borough and Mayoral (Ph 2) 23,446,447

24,654,254

516,308,530

25,815,427

#### PROFESSIONAL FEES

Professional fees 12.00% 61,957,024

61,957,024

16,244,865

# MARKETING & LETTING Marketing 2.00%

 Letting Agent Fee
 10.00%
 259,104

 Letting Legal Fee
 5.00%
 224,435

16,728,404

DISPOSAL FEES
Sales Agent Fee 1.00% 9,572,900

Sales Legal Fee 0.50% 4,786,450

14,359,350

FINANCE
Debit Rate 7.000% Credit Rate 0.000% (Nominal)

Total Finance Cost 56,315,685

TOTAL COSTS 774,764,809

**PROFIT** 

182,525,196

#### **Performance Measures**

Profit on Cost%	23.56%
Profit on GDV%	19.00%
Profit on NDV%	19.07%
Development Yield% (on Rent)	0.32%
Equivalent Yield% (Nominal)	5.82%
Equivalent Yield% (True)	6.04%
IRR	20.26%

Rent Cover 74 yrs 9 mths

Profit Erosion (finance rate 7.000%)

3 yrs 1 mth

#### ‡ Inflation/Growth applied

Growth on Sales		Ungrown	Growth	Total
Building 2 residential	Growth Set 1 at 6.000%	92,650,537	20,700,388	113,350,925
Building 3 residential	Growth Set 1 at 6.000%	40,549,876	9,059,831	49,609,707
Building 4 residential	Growth Set 1 at 6.000%	24,931,512	5,570,307	30,501,819
Building 6 residential	Growth Set 1 at 6.000%	15,925,245	3,558,088	19,483,333
Building 7 residential	Growth Set 1 at 6.000%	66,306,960	14,814,591	81,121,551
Building 8 residential	Growth Set 1 at 6.000%	74,252,880	16,589,903	90,842,783
Building 10 residential	Growth Set 1 at 6.000%	20,856,800	4,659,917	25,516,717
Building 9 residential	Growth Set 1 at 6.000%	14,524,734	3,245,180	17,769,914
Bulding 11 residential	Growth Set 1 at 6.000%	41,659,350	9,307,714	50,967,064
Building 12 residential	Growth Set 1 at 6.000%	35,681,100	7,972,027	43,653,127
Building 13 Extracare	Growth Set 1 at 6.000%	24,841,550	9,306,629	34,148,179
Building 14 Extracare	Growth Set 1 at 6.000%	34,144,900	12,792,033	46,936,933
Building 15 Extracare	Growth Set 1 at 6.000%	33,654,700	12,608,384	46,263,084
Building 16 Extracare	Growth Set 1 at 6.000%	37,812,375	14,166,014	51,978,389

# **BNP PARIBAS REAL ESTATE**

# **Stag Brewery**

#### 20% AH, best CIL, EFA fund highways, with growth

Building 17 Extracare	Growth Set 1 at 6.000%	40,909,650	15,326,376	56,236,026	
Building 18 affordable residential	Growth Set 1 at 6.000%	16,881,280	4,391,278	21,272,558	
Building 19 residential	Growth Set 1 at 6.000%	52,724,050	19,752,518	72,476,568	
Building 20 residential (houses)	Growth Set 1 at 6.000%	21,866,910	8,192,211	30,059,121	
Building 21 residential (houses)	Growth Set 1 at 6.000%	10,933,455	4,096,105	15,029,560	
Inflation on Construction Costs Uninflated Inflation Total					
Building 2 residential	Inflation Set 1 at 2.500%	37,010,416	1,884,249	38,894,665	
Building 3 residential	Inflation Set 1 at 2.500%	17,463,023	889,066	18,352,088	
Building 4 residential	Inflation Set 1 at 2.500%	10,122,412	515,345	10,637,758	
Building 6 residential	Inflation Set 1 at 2.500%	7,408,104	377,156	7,785,260	
Building 7 residential	Inflation Set 1 at 2.500%	25,783,395	1,312,667	27,096,062	
Building 8 residential	Inflation Set 1 at 2.500%	28,643,464	1,458,277	30,101,740	
Building 10 residential	Inflation Set 1 at 2.500%	10,648,733	542,141	11,190,874	
Building 9 residential	Inflation Set 1 at 2.500%	5,728,059	291,623	6,019,682	
Bulding 11 residential	Inflation Set 1 at 2.500%	15,702,493	799,435	16,501,928	
Building 12 residential	Inflation Set 1 at 2.500%	14,118,777	718,806	14,837,582	
Building 13 Extracare	Inflation Set 1 at 2.500%	11,836,996	1,232,394	13,069,389	
Building 14 Extracare	Inflation Set 1 at 2.500%	16,269,690	1,693,898	17,963,588	
Building 15 Extracare	Inflation Set 1 at 2.500%	16,036,157	1,669,584	17,705,741	
Building 16 Extracare	Inflation Set 1 at 2.500%	18,706,420	1,947,595	20,654,015	
Building 17 Extracare	Inflation Set 1 at 2.500%	20,239,121	2,107,170	22,346,291	
Building 18 affordable residential	Inflation Set 1 at 2.500%	50,587,979	5,266,902	55,854,881	
Building 19 residential	Inflation Set 1 at 2.500%	21,353,869	2,223,231	23,577,100	
Building 20 residential (houses)	Inflation Set 1 at 2.500%	8,915,771	928,254	9,844,025	
Building 21 residential (houses)	Inflation Set 1 at 2.500%	4,428,892	461,108	4,890,000	
Building 1 Cinema	Inflation Set 1 at 2.500%	7,231,290	368,155	7,599,445	
Building 2 flexible use	Inflation Set 1 at 2.500%	2,283,999	116,281	2,400,280	
Builidng 4 flexible use	Inflation Set 1 at 2.500%	1,596,708	81,291	1,677,998	
Building 5 flexible use	Inflation Set 1 at 2.500%	1,938,294	98,681	2,036,975	
Building 5 office	Inflation Set 1 at 2.500%	8,266,821	420,875	8,687,696	
Building 5 gym	Inflation Set 1 at 2.500%	2,533,693	128,994	2,662,686	
Building 5 hotel	Inflation Set 1 at 2.500%	5,689,401	289,655	5,979,056	
Building 6 flexible use	Inflation Set 1 at 2.500%	1,529,848	77,887	1,607,735	
Building 7 flexible use	Inflation Set 1 at 2.500%	2,149,012	109,409	2,258,421	
Building 8 flexible use	Inflation Set 1 at 2.500%	1,766,233	89,921	1,856,155	
Building 10 flexible use	Inflation Set 1 at 2.500%	1,036,165	52,753	1,088,917	
Building 9 flexible use	Inflation Set 1 at 2.500%	1,196,184	60,899	1,257,084	
Building 12 flexible use	Inflation Set 1 at 2.500%	1,207,592	61,480	1,269,072	