

Schedule 1



GVA GRIMLEY & BESPOKE PROPERTY GROUP

THE HOUSING CORPORATION ECONOMIC APPRAISAL TOOL



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Version 1.3 (October 2007)



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INPUT SHEET 1 - RESIDENTIAL MIX ASSUMPTIONS

Basic Site Details

Site Address 2 London Road, Twickenham, TW1 3RY

Site Reference

Scheme Description Convert existing into retail on basement and GF, with 6 no. residential flats

above.

Date 28/06/2024

Site Area (hectares)

Author & Organisation S106 Management Ltd

Housing Corporation Officer

Residential Mix Assumptions

Affordable Housing Tenure 1: Social Rented

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other	Other
Unit Size (sq m) - NIA							
Habitable Rooms per Unit							
Persons per Unit							
Total Number of Units							

Affordable Housing Tenure 2: Intermediate - Shared Ownership

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other	Other
Unit Size (sq m) - NIA							
Habitable Rooms per Unit							
Persons per Unit							
Total Number of Units							

Affordable Housing Tenure 3: Intermediate - Discounted Market Sale

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other	Other
Unit Size (sq m) - NIA							
Habitable Rooms per Unit							
Persons per Unit							
Total Number of Units							

Affordable Housing Tenure 4: Intermediate - Other Type of Shared Ownership / Shared Equity

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other	Other
Unit Size (sq m) - NIA							
Habitable Rooms per Unit							
Persons per Unit							
Total Number of Units							

Affordable Housing Tenure 5:	Intermediate - Discounted Market Rented
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	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other	Other
Unit Size (sq m) - NIA							
Habitable Rooms per Unit							
Persons per Unit							
Total Number of Units							

^{*} Other = User-defined

Open	Mar	ket	Н	ous	ing	Type	1	:
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F	ı	ats

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA						52.7333
Habitable Rooms per Unit						
Persons per Unit						
Total Number of Units						6

Open Market Housing Type 2:

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA						
Habitable Rooms per Unit						
Persons per Unit						
Total Number of Units						

Open Market Housing Type 3:

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA						
Habitable Rooms per Unit						
Persons per Unit						
Total Number of Units						

Open Market Housing Type 4:

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA						
Habitable Rooms per Unit						
Persons per Unit						
Total Number of Units						

Open Market Housing Type 5:

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA						
Habitable Rooms per Unit						
Persons per Unit						
Total Number of Units						

Total number of residential car parking spaces
Value of each residential car parking space

(Open Market and Affordable)
(Average value of all parking spaces

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INPUT SHEET 2 - RESIDENTIAL VALUE & COST ASSUMPTIONS

RESIDENTIAL VALUE ASSUMPTIONS

Base Value			
Affordable Housing Tenure 1:	Social Rented		
Type of Unit Studio 1 Bed 2 Bed 3 Bed 4 Bed Other	Rent per Unit per Week (£)	Rent per Unit per Annum (£)	
Management Costs (% of rent)		(% of gross rent per annum)	
Voids / bad debts (% of rent)		(% of gross rent per annum)	
Repairs Fund (% of rent)		(% of gross rent per annum)	
Yield (%)		(to capitalise the net rent)	
	Start Month	End Month	
Timing of Affordable Housing	Start Month	Ena Month	(whole number, minimum o
Tenure 1 Purchase Payment			
Affordable Housing Tenure 2:	Intermediate - Shared Ownership		
-	Total Unit	Rent per Unit per	
Type of Unit Studio	Capital Value (£ psm, NIA)	week of rented share (£) £0	
1 Bed		03	
2 Bed 3 Bed		£0 £0	
4 Bed Other		03 03	
Other		£0	
Owner-occupied share (%)			
Unsold Equity Rent Per Annum (%)		(Housing Corporation Limit of 2.7	5%)
Management Costs (% of rent)			(% of gross rent per annum
Voids / bad debts (% of rent)			(% of gross rent per annum
Repairs Fund (% of rent)			(% of gross rent per annum
Yield (%)			(to capitalise the net rent)
Timing of Affordable Housing	Start Month	End Month	
Tenure 2 Purchase Payment			(whole number, minimum o
Affordable Housing Tenure 3:	Intermediate - Discounted Market Sale		
	Capital Value		
Type of Unit Studio	pre-discount (£ psm, NIA)		
1 Bed 2 Bed			
3 Bed			
4 Bed Other			
Other			
% of Open Market Value	100.0%		
	Start Month	End Month	
Timing of Affordable Housing Tenure 3 Purchase Payment	0	0	(whole number, minimum o
rendre 3 Furchase Payment			

Affordable Housing Tenure 4: Intermediate - Other Type of Shared Ownership / Shared Equity **Total Unit** Rent per Unit per Type of Unit Capital Value (£ psm, NIA) week of rented share (£) Studio £0 1 Bed £0 £0 2 Bed 3 Bed £0 4 Bed £0 Other £0 £0 Other Owner-occupied share (%) Unsold Equity Rent Per Annum (%) Management Costs (% of rent) (% of gross rent per annum Voids / bad debts (% of rent) (% of gross rent per annum Repairs Fund (% of rent) (% of gross rent per annum Yield (%) (to capitalise the net rent) Start Month **End Month** Timing of Affordable Housing (whole number, minimum o **Tenure 4 Purchase Payment** Affordable Housing Tenure 5: Intermediate - Discounted Market Rented Type of Unit Rent per Unit per Week (£) Rent per Unit per Annum (£) Studio 1 Bed 2 Bed 3 Bed 4 Bed Other Other Management Costs (% of rent) (% of gross rent per annum) Voids / bad debts (% of rent) (% of gross rent per annum) Repairs Fund (% of rent) (% of gross rent per annum) Yield (%) (to capitalise the net rent) Start Month **End Month** Timing of Affordable Housing (whole number, minimum o Tenure 5 Purchase Payment **Open Market Values** Capital Value (£ psm) Open Market Housing Type 1: Flats £9,466 Open Market Housing Type 2: Open Market Housing Type 3: Open Market Housing Type 4: Open Market Housing Type 5: Month Timing of First Open Market Housing Sale 12 (whole number, minimum o Timing of Last Open Market Housing Sale 16 (whole number, minimum o Overall Scheme End Date (this must be completed) Month Final End Date of Scheme - scheme built and fully let/sold (whole number, minimum o Social Housing Grant & Other Funding Grant per unit (£) Affordable Housing Tenure 1: Social Rented Affordable Housing Tenure 2: Intermediate - Shared Ownership Affordable Housing Tenure 3: Intermediate - Discounted Market Sale Affordable Housing Tenure 4: Intermediate - Other Type of Shared Ownership / Shared Equity Affordable Housing Tenure 5: Intermediate - Discounted Market Rented

Timing of 1st Payment Timing of 2nd Payment

Timing Social Housing Grant Paid

BUILDING COST, MARKETING COST & SECTION 106 ASSUMPTIONS

		Building Costs - Gross (£ / sq m)	Net to Gross Ratio for Building Costs (%)*
Affordable Housing Tenure 1: Affordable Housing Tenure 2:	Social Rented Intermediate - Shared Ownership		
Affordable Housing Tenure 3:	Intermediate - Discounted Market Sale		
Affordable Housing Tenure 4:	Intermediate - Other Type of Shared Ownership / Shared Equity		
Affordable Housing Tenure 5:	Intermediate - Discounted Market Rented		
Open Market Housing Type 1:	Flats	£4,991	100%
Open Market Housing Type 2:	-		
Open Market Housing Type 3:	-		
Open Market Housing Type 4:	-		
Open Market Housing Type 5:	-		

^{*} The ratio is typically 70% - 85% in blocks of flats to reflect the difference between GIA & NIA (ie common parts such as lifts, stairs, corridors etc) and 100% in houses which have no common parts

which have no common parts			
Residential Car Parking Building Costs (£ / c.	ar parking space)	Building Costs (£ / car parking space)	
		% of Building Costs	
Building Cost Fees % (Architects, QS etc) Building Contingencies (% of Building Costs)		10.00% 5.00%	(typically around 10%) (typically around 5% for ne
Section 106 Payments (£) *		Cost (£)	Month of Payment
CIL Part L Building Regs Biodiversity Net Gain Planning Fees Others		£18,831 £11,843	
* This section excludes Affordable Housing s Site Abnormals (£) Infrastructure Costs Contamination Costs Demolition Costs	section 106 payments	Cost (£)	Month of Payment
Other Costs Site Specific Sustainability Initiatives**	EITHER		
Building Cost Percentage Increase (if any Site Specific Sustainability Initiatives (%)** Wheelchair provision (%) Code for Sustainable Homes (%) Other (%)	OR	%	
** Only one sustainability initiatives boy shou	uld have a value / percentage		

** Only one sustainability in	initiatives box should have a value /	percentage.
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Subsidies (possibly EP Gap Funding)	Amount (£)	Month of Payment
Subsidies for infrastructure, remediation etc.		

OTHER COSTS

Agents Fees (% of site value)	1.00%	(typically around 1%)
Legal Fees (% of site value)	0.75%	(typically around 0.75%)
Stamp Duty (% of site value)	5.00%	
	Cost (£)	Month of Payment
Other Acquisition Costs (£)		

%

FINANCE COSTS

Arrangement Fee (£)
Interest Rate (%)
Misc Fees - Surveyors etc (£)

(typically around 1.5% to 3')

Marketing Costs

Affordable Housing Marketing Costs

Developer cost of sale to RSL (£) RSL on-costs (£) Intermediate Housing Sales and Marketing (£)

Cost (£) Timing (month)

Open Market Housing Marketing Costs

Sales Fees (agents fees & marketing fees) - % Legal Fees (per Open Market unit) - $\mathfrak L$

3.00% (typically around 6%) £1,000 (typically around £600 per t

BUILDING PERIOD

Timing

	(month)	
Construction Start	1	(whole number, minimum of 0, maximum of 60)
Construction End	12	(whole number, minimum of 0, maximum of 60)

DEVELOPER'S 'PROFIT' (before taxation)

% of Housing

		Capital Value	
(typically around 07	Open Market Housing (%) Affordable Housing (%)	20.00%	(typically around 15%) (typically around 6%)

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INPUT SHEET 3 - COMMERCIAL & NON-RESIDENTIAL

OFFICE ASSUMPTIONS

Size of office scheme (gross sq m)	
Size of office scheme (net lettable sq m)	

Values

Rent (£ psm) Yield (%)

Purchaser's costs (% of value)

Building Costs

Office Building Costs (Gross, £ psm)
Office Building Professional Fees (% of building costs)
Building Contingencies (% of building costs)

Timing (month)

Start of Building Period (month) End of Building Period (month) Timing of Letting / Sale (month)

Letting, Advertising & Sale fees

Letting fees (% of annual income) Advertising fees (% of annual income) Sale fees (% of sale price)

Return for risk / profit (% of value)

RETAIL ASSUMPTIONS

Size of retail scheme (gross sq m)	138
Size of retail scheme (net lettable sq m)	138

Values

Rent (£ psm)	£484
Yield (%)	8.50%
Purchaser's costs (% of value)	5.75%

Building Costs

-unung coole	
Retail Building Costs (Gross, £ psm)	£251
Retail Building Professional Fees (% of building costs)	10.00%
Building Contingencies (% of building costs)	5.00%

Timing Timing (month) Start of Building Period (month) End of Building Period (month) 12 Timing of Letting / Sale (month) 12

Letting / sale fees

INDUSTRIAL ASSUMPTIONS

Timing of Letting / Sale (month)

Letting / sale fees Letting (% of income) Advertising (% of annual income) Sale (% of sale price)

Return for risk / profit (% of value)

Size of industrial scheme (gross sq m)	47
Values	
Rent (£ psm)	28 2
Yield (%)	8.50%
Purchaser's costs (% of value)	5.75%
Taronassi s sosts (78 or value)	0.1070
Building Costs	
Industrial Building Costs (Gross, £ psm)	£270
Industrial Building Professional Fees (% of building costs)	10.00%
Building Contingencies (% of building costs)	5.00%
	Timing
Timing	(month)
Start of Building Period (month)	1
End of Building Period (month)	12
Timing of Letting / Sale (month)	12
Letting / sale fees	
Letting (% of income)	10.00%
Advertising (% of annual income)	1.00%
Sale (% of sale price)	1.75%
Return for risk / profit (% of value)	17.50%
LEISURE ASSUMPTIONS	
ELISTIE ASSOMITIONS	
Size of Leisure scheme (gross sq m)	
Size of Leisure scheme (net lettable sq m)	
0.20 0. 20.00.10 00.10.110 (1.0t.10t.00.10 04 1.1)	
Values	
Rent (£ psm)	
Yield (%)	
Purchaser's costs (% of value)	
Building Costs	
Leisure Building Costs (Gross, £ psm)	
Leisure Building Professional Fees (% of building costs)	
Building Contingencies (% of building costs)	
	T !!
- .	Timing
Timing	(month)
Start of Building Period (month)	
End of Building Period (month)	
Timing of Latting / Cala (month)	

COMMUNITY USE ASSUMPTIONS

Size of Community-use scheme (gross sq m) Size of Community-use scheme (net lettable sq m) **Values** Rent (£ psm) Yield (%) Purchaser's costs (% of value) **Building Costs** Community-use Building Costs (Gross, £ psm) Community-use Building Professional Fees (% of building costs) Building Contingencies (% of building costs) **Timing** Timing (month) Start of Building Period (month) End of Building Period (month) Timing of Letting / Sale (month) Letting / sale fees Letting (% of income) Advertising (% of annual income) Sale (% of sale price) Return for risk / profit (% of value)

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SUMMARY

Site Address 2 London Road, Twickenham, TW1 3RY

Site Reference

Scheme Description Convert existing into retail on basement and GF, with 6 no. residential flats above.

28/06/2024

Date Site Area (hectares)

Author & Organisation
Housing Corporation Officer

S106 Management Ltd

Housing Mix (Affordable + Open Market)

Total Number of Units	6	units
Total Number of Open Market Units	6	units
Total Number of Affordable Units	0	units
Total Net Internal Area (sq m)	316	sq m
Total Habitable Rooms	0	habitable rooms
% Affordable by Unit	0.0%	
% Affordable by Area	0.0%	
% Affordable by Habitable Rooms	-	
% Social Rented within the Affordable Housing	-	by number of units
% Social Rented within the Affordable Housing	#DIV/0!	by area
% Social Rented within the Affordable Housing	-	by habitable rooms
Total Number of A/H Persons	0	Persons
Total Number of Social Rented Persons	0	Persons
Total Number of Intermediate Persons	0	Persons
Total Number of Open Market Persons	0	Persons
Total Number of Persons	0	Persons
Site Area	0.00	hectares
Net Internal Housing Area / Hectare	-	sq m / hectare

Residential Values

Affordable Housing Tenure 1: **Social Rented**

Type of Unit	Total Rent pa (£)	Yield (%)	Capital Value (£)
Studio	-	-	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	-	-	-
4 Bed	-	-	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

Total Capital Value of Affordable Housing Tenure 1

93

Affordable Housing Tenure 2: Intermediate - Shared Ownership

Type of Unit	Capital Value (£ psm)	Total Floorspace (sq m)	Total Capital Value (£)
Studio	-	-	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	-	-	-
4 Bed	-	-	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

Owner-occupied / rented % share

Capital Value of owner-occupied part

Type of Unit	Total Rent pa (£)	Yield (%)	Capital Value (£)
Studio	-	-	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	-	-	-
4 Bed	-	-	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

Total Capital Value of Affordable Housing Tenure 2

£0

Affordable Housing Tenure 3:

Intermediate - Discounted Market Sale

Type of Unit	Capital Value (£ psm)	Total Floorspace (sq m)	Total Capital Value (£)
Studio	-	-	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	=	-	-
4 Bed	=	-	-
Other	=	-	-
Other	-	-	-
Total	_	-	-

% of Open Market Value

100%

Total Capital Value of Affordable Housing Tenure 3

£0

Affordable Housing Tenure 4:

Intermediate - Other Type of Shared Ownership / Shared Equity

Type of Unit	Capital Value (£ psm)	Total Floorspace (sq m)	Total Capital Value (£)
Studio	-	-	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	-	-	-
4 Bed	-	-	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

Owner-occupied / rented % share

Capital Value of owner-occupied part

Type of Unit	Total Rent pa (£)	Yield (%)	Capital Value (£)
Studio	-	-	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	-	-	-
4 Bed	-	-	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

Total Capital Value of Affordable Housing Tenure 4

£0

Affordable Housing Tenure 5:

Intermediate - Discounted Market Rented

Type of Unit	Total Rent pa (£)	Yield (%)	Capital Value (£)
Studio	-	-	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	-	-	-
4 Bed	-	-	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

Total Capital Value of Affordable Housing Tenure 5	£0
TOTAL CAPITAL VALUE OF ALL AFFORDABLE HOUSING (EXCLUDING SHG & OTHER FUNDING)	03

Social Housing Grant

	Grant per unit (£)	Number of Units	Grant (£)
Social Rented	£0	0	£0
Intermediate - Shared Ownership	93	0	£0
Intermediate - Discounted Market Sale	93	0	£0
Intermediate - Other Type of Shared Ownership /	93	0	£0
Intermediate - Discounted Market Rented	93	0	£0
SHG Total	-	0	03

Social Housing Grant per Affordable Housing Person Social Housing Grant per Social Rented Person Social Housing Grant per Intermediate Person
TOTAL VALUE OF SOCIAL HOUSING GRANT £0

OTHER SOURCES OF AFFORDABLE HOUSING FUNDING £0

OTHER SOURCES OF AFFORDABLE HOUSING FUNDING

OTHER SUBSIDIES SUCH AS EP GAP FUNDING

TOTAL CAPITAL VALUE OF ALL AFFORDABLE HOUSING (INCLUDING SHG & OTHER FUNDING)

£0

£0

Open Market Housing

Type of Open Market Housing	Net Area (sq m)	Revenue (£ / sq m)	Total Revenue (£)
Flats	316	£9,466	£2,995,000
	-	-	-
	-	-	-
	=	-	-
	-	-	-
Total	316	-	£2,995,000

TOTAL CAPITAL VALUE OF OPEN MARKET HOUSING	£2,995,000

Car Parking

No. of Spaces	Price per Space (£)	Value
-	-	-

TOTAL VALUE OF CAR PARKING	02	

TOTAL CAPITAL VALUE OF RESIDENTIAL SCHEME £2,995,000

£788,071

Non-Residential Values

 Office
 £0

 Retail
 £743,062

 Industrial
 £45,009

 Leisure
 £0

 Community-use
 £0

TOTAL CAPITAL VALUE OF NON-RESIDENTIAL SCHEME £788,071

TOTAL VALUE OF SCHEME £3,783,071

Residential Building, Marketing & Section 106 Costs

Affordable Housing Build Costs Open Market Housing Build Costs	£0 £1,579,100	£1,579,100
Cost Multipliers Site Specific Sustainability Initiatives (%)** Wheelchair provision (%) Code for Sustainable Homes (%) Other (%)	0.0% 0.0% 0.0% 0.0%	£0 £0 £0
Residential Car Parking Build Costs		03
Total Building Costs		£1,579,100
OTHER SITE COSTS		
Building Contingencies Building Cost Fees (Architects, QS etc): Other Acquisition Costs (\mathfrak{L})	5.0% 10.0%	£78,955 £165,805 £0
Section 106 Costs (£) CIL Part L Building Regs Biodiversity Net Gain Planning Fees Others		£18,831 £0 £11,843 £0 £0
Site Abnormals Infrastructure Costs Contamination Costs Demolition Costs Other Costs Sustainability Initiatives		02 02 02 02 02
Total Other Site Costs		£275,435
Marketing (Open Market Housing ONLY) Sales Fees: Legal Fees (per Open Market unit):	3.0% £1,000	£89,850 £6,000
Marketing (Affordable Housing) Developer cost of sale to RSL (£) RSL on-costs (£) Intermediate Housing Sales and Marketing (£)		£0 £0
Total Marketing Costs		£95,850

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£49,745

Non-Residential Building & Marketing Costs

Building Costs Office £0 Retail £36,408 Industrial £13,338 Leisure £0 Community-use £0

Professional Fees (Building, Letting & Sales)

£0 Retail £23,991 Industrial £2,566 £0 Leisure

£0 Community-use £26,558

Total Non-Residential Costs £76,303

TOTAL DIRECT COSTS: £2,026,688.09

Finance (finance costs are only displayed if there is a positive residual site value)

Arrangement Fee £0 Misc Fees (Surveyors etc) £0 Agents Fees £8,019 Legal Fees £6,015 Stamp Duty £40,097 Total Interest Paid £163,392

Total Finance Costs £217,524

Developer 'Profit'

Residential
Open Market Housing Operating 'Profit' £599,000 Affordable Housing 'Profit' £0

Non-residential

Office Retail £0 £130,036 Industrial £7,877 Leisure £0

Community-use £0 £137,912

Total Operating Profit £736,912

Residual Site Value

CITE VALUE TODAY	0004.047
SITE VALUE TODAY	£801.947

EXISTING USE VALUE £1,485,000

DIFFERENCE BETWEEN SITE VALUE AND EXISTING USE VALUE -£683.053

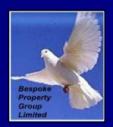
Checks:

21.2% Site Value as a Percentage of Total Scheme Value #VALUE! Site Value per hectare



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INPUT SHEET 1 - RESIDENTIAL MIX ASSUMPTIONS

Basic Site Details

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Site Reference

Scheme Description Convert existing into retail on basement and GF, with 6 no. residential flats

above.

Date 6/28/2024

Site Area (hectares)

Author & Organisation S106 Management Ltd

Housing Corporation Officer

Residential Mix Assumptions

Affordable Housing Tenure 1: Social Rented

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other	Other
Unit Size (sq m) - NIA							
Habitable Rooms per Unit							
Persons per Unit							
Total Number of Units							

Affordable Housing Tenure 2: Intermediate - Shared Ownership

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other	Other
Unit Size (sq m) - NIA							
Habitable Rooms per Unit							
Persons per Unit							
Total Number of Units							

Affordable Housing Tenure 3: Intermediate - Discounted Market Sale

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other	Other
Unit Size (sq m) - NIA							
Habitable Rooms per Unit							
Persons per Unit							
Total Number of Units							

Affordable Housing Tenure 4: Intermediate - Other Type of Shared Ownership / Shared Equity

	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other	Other
Unit Size (sq m) - NIA							
Habitable Rooms per Unit							
Persons per Unit							
Total Number of Units							

Other

		. 51				
Affordable Housing Tenure 5:	Intermedia	te - Discour	nted Marke	t Rented		
	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA						
Habitable Rooms per Unit						
Persons per Unit						
Total Number of Units						
* Other = User-defined						
Open Market Housing Type 1:	Flats					
	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA	Otadio	1 Bea	2 Dea	o Bea	+ DCa	52.7333
Habitable Rooms per Unit						32.7333
Persons per Unit						
Total Number of Units						6
Total Number of Onits						O
Open Market Housing Type 2:						
	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA						
Habitable Rooms per Unit						
Persons per Unit						
Total Number of Units						
Open Market Housing Type 3:						
Open Market Housing Type 3:						
Open Market Housing Type 3:	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA Habitable Rooms per Unit	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA Habitable Rooms per Unit	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units						
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4:	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA						
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA Habitable Rooms per Unit						
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit						
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA Habitable Rooms per Unit						
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit						
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units						
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit						
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units						
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units						
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 5:	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 5: Unit Size (sq m) - NIA Habitable Rooms per Unit	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other
Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 4: Unit Size (sq m) - NIA Habitable Rooms per Unit Persons per Unit Total Number of Units Open Market Housing Type 5: Unit Size (sq m) - NIA	Studio	1 Bed	2 Bed	3 Bed	4 Bed	Other

Total number of residential car parking spaces

Value of each residential car parking space

(Open Market and Affordable)

(Average value of all parking spaces)

GVA GRIMLEY & BESPOKE PROPERTY GROUP THE HOUSING CORPORATION ECONOMIC APPRAISAL TOOL

INPUT SHEET 2 - RESIDENTIAL VALUE & COST ASSUMPTIONS

RESIDENTIAL VALUE ASSUMPTIONS **Base Value** Affordable Housing Tenure 1: Social Rented Type of Unit Rent per Unit per Week (£) Rent per Unit per Annum (£) Studio 1 Bed 2 Bed 3 Bed 4 Bed Other Other Management Costs (% of rent) (% of gross rent per annum) Voids / bad debts (% of rent) (% of gross rent per annum) Repairs Fund (% of rent) (% of gross rent per annum) Yield (%) (to capitalise the net rent) **Start Month End Month Timing of Affordable Housing** (whole number, minimum o **Tenure 1 Purchase Payment** Affordable Housing Tenure 2: Intermediate - Shared Ownership **Total Unit** Rent per Unit per Type of Unit Capital Value (£ psm, NIA) week of rented share (£) Studio $\mathfrak{L}0$ 1 Bed £0 2 Bed £0 3 Bed £0 4 Bed £0 Other £0 Other £0 Owner-occupied share (%) **Unsold Equity Rent Per Annum (%)** (Housing Corporation Limit of 2.75%) Management Costs (% of rent) (% of gross rent per annum Voids / bad debts (% of rent) (% of gross rent per annum Repairs Fund (% of rent) (% of gross rent per annum Yield (%) (to capitalise the net rent) **Start Month End Month Timing of Affordable Housing** (whole number, minimum o **Tenure 2 Purchase Payment** Affordable Housing Tenure 3: Intermediate - Discounted Market Sale **Capital Value** Type of Unit pre-discount (£ psm, NIA) Studio 1 Bed 2 Bed 3 Bed 4 Bed Other Other 100.0% % of Open Market Value

End Month

0

(whole number, minimum o

Start Month

0

Timing of Affordable Housing

Tenure 3 Purchase Payment

Affordable Housing Tenure 4: Intermediate - Other Type of Shared Ownership / Shared Equity **Total Unit** Rent per Unit per week of rented share (£) Capital Value (£ psm, NIA) Type of Unit Studio £0 1 Bed £0 2 Bed £0 3 Bed £0 4 Bed £0 Other £0 Other £0 Owner-occupied share (%) **Unsold Equity Rent Per Annum (%) Management Costs (% of rent)** (% of gross rent per annum Voids / bad debts (% of rent) (% of gross rent per annum (% of gross rent per annum Repairs Fund (% of rent) Yield (%) (to capitalise the net rent) **Start Month End Month Timing of Affordable Housing** (whole number, minimum o **Tenure 4 Purchase Payment** Affordable Housing Tenure 5: Intermediate - Discounted Market Rented Type of Unit Rent per Unit per Week (£) Rent per Unit per Annum (£) Studio 1 Bed 2 Bed 3 Bed 4 Bed Other Other **Management Costs (% of rent)** (% of gross rent per annum) Voids / bad debts (% of rent) (% of gross rent per annum) Repairs Fund (% of rent) (% of gross rent per annum) Yield (%) (to capitalise the net rent) **Start Month End Month Timing of Affordable Housing** (whole number, minimum o **Tenure 5 Purchase Payment** Open Market Values Capital Value (£ psm) Open Market Housing Type 1: **Flats** £9,466 Open Market Housing Type 2: Open Market Housing Type 3: Open Market Housing Type 4: Open Market Housing Type 5: Month Timing of First Open Market Housing Sale 12 (whole number, minimum o Timing of Last Open Market Housing Sale **16** (whole number, minimum o Overall Scheme End Date (this must be completed) Month Final End Date of Scheme - scheme built and fully let/sold 16 (whole number, minimum o **Social Housing Grant & Other Funding** Grant per unit (£) Affordable Housing Tenure 1: Social Rented Affordable Housing Tenure 2: Intermediate - Shared Ownership Affordable Housing Tenure 3: Intermediate - Discounted Market Sale

Date Printed: 6/28/2024 Version 1.3 (October 2007)

Affordable Housing Tenure 4: Intermediate - Other Type of Shared Ownership / Shared Equity

Affordable Housing Tenure 5: Intermediate - Discounted Market Rented

Timing Social Housing Grant Paid

Timing of 1st Payment Timing of 2nd Payment

Value (£) **Timing of Payment** Other Sources of Funding for A/H (£) £0

(could include RSL cross-subsidy from reserves)

(whole number, minimum of 0, maximum of 60)

Building Costs (£ / car parking space)

% of Building Costs

10.00%

5.00%

Cost (£)

£18,831

£11,843

Cost (£)

%

BUILDING COST, MARKETING COST & SECTION 106 ASSUMPTIONS

		Building Costs - Gross (£ / sq m)	Net to Gross Ratio for Building Costs (%)*
Affordable Housing Tenure 1:	Social Rented		
Affordable Housing Tenure 2:	Intermediate - Shared Ownership		
Affordable Housing Tenure 3:	Intermediate - Discounted Market Sale		
Affordable Housing Tenure 4:	Intermediate - Other Type of Shared Ownership / Shared Equity		
Affordable Housing Tenure 5:	Intermediate - Discounted Market Rented		
Open Market Housing Type 1:	Flats	£4,991	100%
Open Market Housing Type 2:	-	24,001	10070
Open Market Housing Type 3:	-		
Open Market Housing Type 4:	-		
Open Market Housing Type 5:	-		

^{*} The ratio is typically 70% - 85% in blocks of flats to reflect the difference between GIA & NIA (ie common parts such as lifts, stairs, corridors etc) and 100% in houses which have no common parts

OR

Residential Car Parking Building Costs (£ / car parking space)

Building Cost Fees % (Architects, QS etc) Building Contingencies (% of Building Costs)

Section 106 Payments (£) *

Part L Building Regs Biodiversity Net Gain Planning Fees Others

* This section excludes Affordable Housing section 106 payments

Site Abnormals (£) Infrastructure Costs **Contamination Costs Demolition Costs** Other Costs

Site Specific Sustainability Initiatives**

EITHER

Building Cost Percentage Increase (if any) Site Specific Sustainability Initiatives (%)**

Wheelchair provision (%) Code for Sustainable Homes (%)

Other (%)

Subsidies (possibly EP Gap Funding)

Subsidies for infrastructure, remediation etc.

OTHER COSTS

SITE ACQUISITION COSTS

Agents Fees (% of site value) Legal Fees (% of site value) Stamp Duty (% of site value)

Other Acquisition Costs (£)

76 1.00% 0.75% 5.00%	(typically around 1%) (typically around 0.75%)
Cost (£)	Month of Payment

FINANCE COSTS

Amount (£)

Month of Payment

(typically around 10%)

(typically around 5% for ne

Month of Payment

Month of Payment

^{**} Only one sustainability initiatives box should have a value / percentage.

Arrangement Fee (£) Interest Rate (%)

Misc Fees - Surveyors etc (£)

8.00% (typically around 1.5% to 3

Marketing Costs

Affordable Housing Marketing Costs

Developer cost of sale to RSL (£) RSL on-costs (£) Intermediate Housing Sales and Marketing (£) Cost (£) Timing (month)

Open Market Housing Marketing Costs

Sales Fees (agents fees & marketing fees) - % Legal Fees (per Open Market unit) - £

3.00% (typically around 6%) £1,000 (typically around £600 per เ

BUILDING PERIOD

Timing (month)

Construction Start (whole number, minimum of 0, maximum of 60) 1 Construction End 12 (whole number, minimum of 0, maximum of 60)

DEVELOPER'S 'PROFIT' (before taxation)

% of Housing **Capital Value**

Open Market Housing (%) 20.00% Affordable Housing (%)

(typically around 15%) (typically around 6%)

Timina

GVA GRIMLEY & BESPOKE PROPERTY GROUP THE HOUSING CORPORATION ECONOMIC APPRAISAL TOOL

INPUT SHEET 3 - COMMERCIAL & NON-RESIDENTIAL

OFFICE ASSUMPTIONS

Size of office scheme (gross sq m)	
Size of office scheme (net lettable sq m)	

Values

Rent (£ psm) Yield (%)

Purchaser's costs (% of value)

Building Costs

Office Building Costs (Gross, £ psm)
Office Building Professional Fees (% of building costs)
Building Contingencies (% of building costs)

	riiiiig
Timing	(month)

Start of Building Period (month) End of Building Period (month) Timing of Letting / Sale (month)

Letting, Advertising & Sale fees

Letting fees (% of annual income) Advertising fees (% of annual income) Sale fees (% of sale price)

Return for risk / profit (% of value)

RETAIL ASSUMPTIONS

Size of retail scheme (gross sq m)	138
Size of retail scheme (net lettable sq m)	138

Values

values	
Rent (£ psm)	£484
Yield (%)	8.50%
Purchaser's costs (% of value)	5.75%

Building Costs

Retail Building Costs (Gross, £ psm)	£251
Retail Building Professional Fees (% of building costs)	10.00%
Building Contingencies (% of building costs)	5.00%

	Timing
Timing	(month)
Start of Building Period (month)	1
End of Building Period (month)	12
Timing of Letting / Sale (month)	12

Letting / sale fees

Sale (% of sale price)	1.75%
Return for risk / profit (% of value)	17.50%

INDUSTRIAL ASSUMPTIONS

Size of industrial scheme (gross sq m)	47
Values	
Rent (£ psm)	£86
Yield (%)	8.50%
Purchaser's costs (% of value)	5.75%

Building Costs

Industrial Building Costs (Gross, £ psm)	£270
Industrial Building Professional Fees (% of building costs)	10.00%
Building Contingencies (% of building costs)	5.00%

	ı iming
Timing	(month)
Start of Building Period (month)	1
End of Building Period (month)	12
Timing of Letting / Sale (month)	12

Letting / sale fees

Return for risk / profit (% of value)	17.50%
Sale (% of sale price)	1.75%
Advertising (% of annual income)	1.00%
Letting (% of income)	10.00%
Letting / Sale lees	

LEISURE ASSUMPTIONS

Size of Leisure scheme (gross sq m)	
Size of Leisure scheme (net lettable sq m)	

Values

Rent (£ psm)
Yield (%)
Purchaser's costs (% of value)

Building Costs

Leisure Building Costs (Gross, £ psm)	
Leisure Building Professional Fees (% of building costs)	
Building Contingencies (% of building costs)	

Timing	(month)
Start of Building Period (month)	
End of Building Period (month)	
Timing of Letting / Sale (month)	
Letting / sale fees	

Letting / sale fees Letting (% of income) Advertising (% of annual income) Sale (% of sale price)

Return for risk / profit (% of value)

COMMUNITY USE ASSUMPTIONS

Size of Community-use scheme (gross sq m) Size of Community-use scheme (net lettable sq m)	
Values Rent (£ psm) Yield (%) Purchaser's costs (% of value)	
Building Costs Community-use Building Costs (Gross, £ psm)	
Community-use Building Professional Fees (% of building costs) Building Contingencies (% of building costs)	
Timing	Timing (month)
Timing Start of Building Period (month) End of Building Period (month) Timing of Letting / Sale (month)	-
Start of Building Period (month) End of Building Period (month)	-
Start of Building Period (month) End of Building Period (month) Timing of Letting / Sale (month)	-

GVA GRIMLEY & BESPOKE PROPERTY GROUP THE HOUSING CORPORATION ECONOMIC APPRAISAL TOOL

SUMMARY

Site Address 2 London Road, Twickenham, TW1 3RY

Site Reference

Scheme Description

Convert existing into retail on basement and GF, with 6 no. residential flats

above.

6/28/2024 Date

Site Area (hectares)

Author & Organisation Housing Corporation Officer S106 Management Ltd

Housing Mix (Affordable + Open Market)

Total Number of Units	6	units	
Total Number of Open Market Units	6	units	
Total Number of Affordable Units	0	units	
Total Net Internal Area (sq m)	316	sq m	
Total Habitable Rooms	0	habitable rooms	
% Affordable by Unit	0.0%		
% Affordable by Area	0.0%		
% Affordable by Habitable Rooms	-		
% Social Rented within the Affordable Housing	-	by number of units	
% Social Rented within the Affordable Housing	#DIV/0!	by area	
% Social Rented within the Affordable Housing		by habitable rooms	
Total Number of A/H Persons	0	Persons	
Total Number of Social Rented Persons	0	Persons	
Total Number of Intermediate Persons	0	Persons	
Total Number of Open Market Persons	0	Persons	
Total Number of Persons	0	Persons	
Site Area	0.00	hectares	
Net Internal Housing Area / Hectare	-	sq m / hectare	

Residential Values

Social Rented Affordable Housing Tenure 1:

Type of Unit	Total Rent pa (£)	Yield (%)	Capital Value (£)
Studio	-	1	-
1 Bed	-	1	-
2 Bed	-	1	-
3 Bed	-	•	-
4 Bed	-	1	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

Total Capital Value of Affordable Housing Tenure 1

£0

Intermediate - Shared Ownership Affordable Housing Tenure 2:

Type of Unit	Capital Value (£ psm)	Total Floorspace (sq m)	Total Capital Value (£)
Studio	-	-	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	-	-	-
4 Bed	-	-	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

Owner-occupied / rented % share

Capital Value of owner-occupied part

Type of Unit	Total Rent pa (£)	Yield (%)	Capital Value (£)
Studio	-	-	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	-	-	-
4 Bed	-	-	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

Total Capital Value of Affordable Housing Tenure 2

£0

Affordable Housing Tenure 3: Intermediate - Discounted Market Sale

Type of Unit	Capital Value (£ psm)	Total Floorspace (sq m)	Total Capital Value (£)
Studio	-	-	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	-	-	-
4 Bed	-	-	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

% of Open Market Value

100%

Total Capital Value of Affordable Housing Tenure 3

£0

Affordable Housing Tenure 4: Intermediate - Other Type of Shared Ownership / Shared Equity

Type of Unit	Capital Value (£ psm)	Total Floorspace (sq m)	Total Capital Value (£)
Studio	-	-	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	-	-	-
4 Bed	-	-	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

Owner-occupied / rented % share

Capital Value of owner-occupied part

Type of Unit	Total Rent pa (£)	Yield (%)	Capital Value (£)
Studio	-	-	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	-	-	-
4 Bed	-	-	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

Total Capital Value of Affordable Housing Tenure 4

£0

Affordable Housing Tenure 5:

Intermediate - Discounted Market Rented

Type of Unit	Total Rent pa (£)	Yield (%)	Capital Value (£)
Studio	-	•	-
1 Bed	-	-	-
2 Bed	-	-	-
3 Bed	-	-	-
4 Bed	-	-	-
Other	-	-	-
Other	-	-	-
Total	-	-	-

Total Capital Value of Affordable Housing Tenure 5	£0	
Total Suprair Value of Altoraubic Flouding Total Co	20	
TOTAL CAPITAL VALUE OF ALL AFFORDABLE HOUSING (EXCLUDING SHG & OTHER FUNDING)	£0	

Social Housing Grant

	Grant per unit (£)	Number of Units	Grant (£)
Social Rented	£0	0	£0
Intermediate - Shared Ownership	£0	0	£0
Intermediate - Discounted Market Sale	£0	0	£0
Intermediate - Other Type of Shared Ownership	£0	0	£0
Intermediate - Discounted Market Rented	£0	0	£0
SHG Total	-	0	£0

Social Housing Grant per Affordable Housing Person Social Housing Grant per Social Rented Person Social Housing Grant per Intermediate Person	- - -
TOTAL VALUE OF SOCIAL HOUSING GRANT	£0
OTHER SOURCES OF AFFORDABLE HOUSING FUNDING	£0
OTHER SUBSIDIES SUCH AS EP GAP FUNDING	£0
TOTAL CAPITAL VALUE OF ALL AFFORDABLE HOUSING (INCLUDING SHG & OTHER FUNDING)	£0

Open Market Housing

Type of Open Market Housing	Net Area (sq m)	Revenue (£ / sq m)	Total Revenue (£)
Flats	316	£9,466	£2,995,000
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
Total	316	-	£2,995,000

TOTAL CAPITAL VALUE OF OPEN MARKET HOUSING £2,995,000

Car Parking

No. of Spaces	Price per Space (£)	Value
-	-	1

TOTAL VALUE OF CAR PARKING	£0

TOTAL CAPITAL VALUE OF RESIDENTIAL SCHEME	£2,995,000
---	------------

£788,071

Non-Residential Values

 Office
 £0

 Retail
 £743,062

 Industrial
 £45,009

 Leisure
 £0

 Community-use
 £0

TOTAL CAPITAL VALUE OF NON-RESIDENTIAL SCHEME £788,071

TOTAL VALUE OF SCHEME £3,783,071

Residential Building, Marketing & Section 106 Costs

Affordable Housing Build Costs Open Market Housing Build Costs	£0 £1,579,100	£1,579,100
Cost Multipliers Site Specific Sustainability Initiatives (%)** Wheelchair provision (%) Code for Sustainable Homes (%) Other (%)	0.0% 0.0% 0.0% 0.0%	£0 £0 £0
Residential Car Parking Build Costs		£0
Total Building Costs		£1,579,100
OTHER SITE COSTS		
Building Contingencies Building Cost Fees (Architects, QS etc): Other Acquisition Costs (£)	5.0% 10.0%	£78,955 £165,805 £0
Section 106 Costs (£) CIL Part L Building Regs Biodiversity Net Gain Planning Fees Others		£18,831 £0 £11,843 £0 £0
Site Abnormals Infrastructure Costs Contamination Costs Demolition Costs Other Costs Sustainability Initiatives		£0 £0 £0 £0
Total Other Site Costs		£275,435
Marketing (Open Market Housing ONLY) Sales Fees: Legal Fees (per Open Market unit):	3.0% £1,000	£89,850 £6,000
Marketing (Affordable Housing) Developer cost of sale to RSL (£) RSL on-costs (£) Intermediate Housing Sales and Marketing (£)		£0 £0 £0
Total Marketing Costs		£95,850

Non-Residential Building & Marketing Costs

Building Costs

 Office
 £0

 Retail
 £36,408

 Industrial
 £13,338

 Leisure
 £0

Community-use £0 £49,745

Professional Fees (Building, Letting & Sales)

 Office
 £0

 Retail
 £23,991

 Industrial
 £2,566

 Leisure
 £0

Community-use £0 £26,558

Total Non-Residential Costs £76,303

TOTAL DIRECT COSTS: £2,026,688.09

Finance (finance costs are only displayed if there is a positive residual site value)

 Arrangement Fee
 £0

 Misc Fees (Surveyors etc)
 £0

 Agents Fees
 £8,019

 Legal Fees
 £6,015

 Stamp Duty
 £40,097

 Total Interest Paid
 £163,392

Total Finance Costs £217,524

Developer 'Profit'

Residential

Open Market Housing Operating 'Profit' £599,000
Affordable Housing 'Profit' £0

Non-residential

 Office
 £0

 Retail
 £130,036

 Industrial
 £7,877

 Leisure
 £0

Community-use £0 **£137,912**

Total Operating Profit £736,912

Residual Site Value

SITE VALUE TODAY £801,947

EXISTING USE VALUE £1,485,000

DIFFERENCE BETWEEN SITE VALUE AND EXISTING USE VALUE -£683,053

Checks:

Site Value as a Percentage of Total Scheme Value 21.2%

Site Value per hectare #VALUE!



Schedule 2



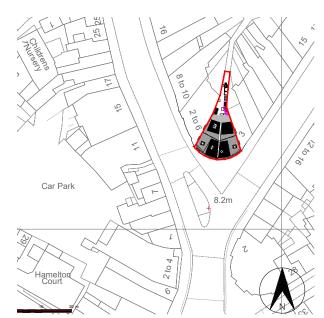
PROPOSED BASEMENT PLAN 1:100 1 2 3 4

NOTES

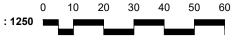
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LOCATION PLAN



A DD.MM.YY

REV DATE DESCRIPTION

DRN CHKD

CLIENT

Wyeth Burrell Pearce Ltd. / Skyloft

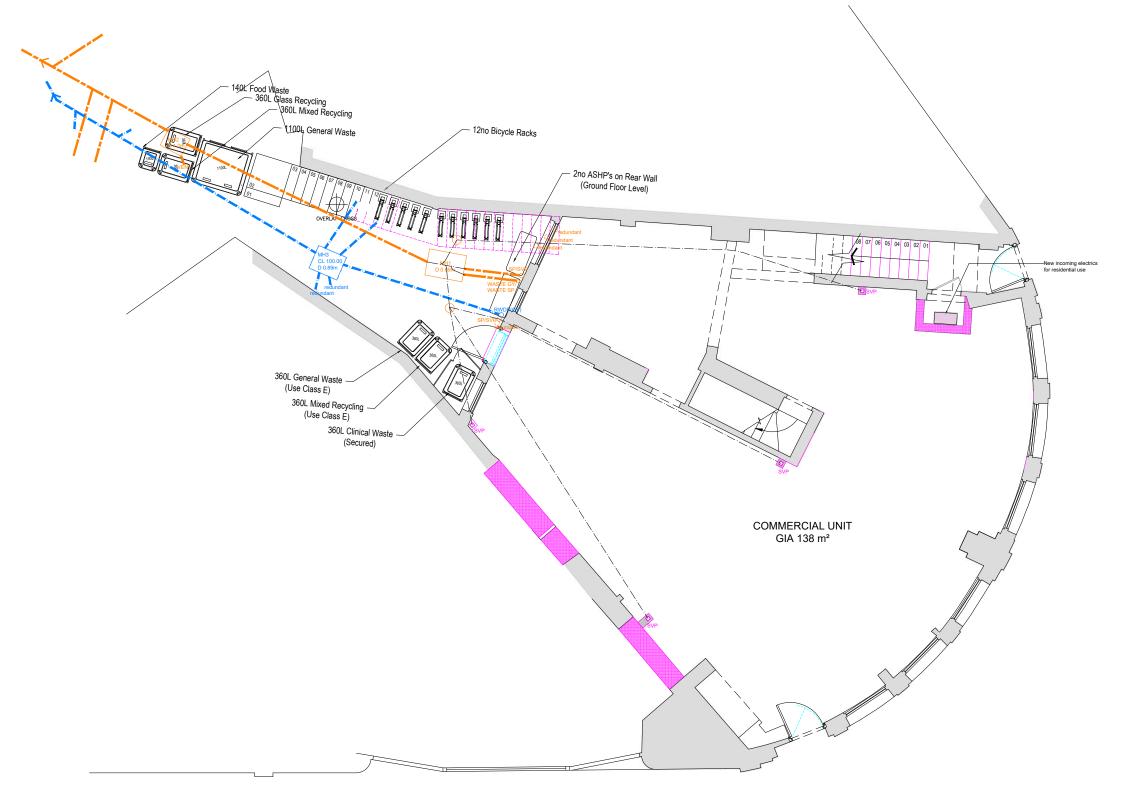
Refurbishment of former HSBC Bank to create Commercial unit on B1 and GRND floors & 6 no. residential units on 1st/2nd and 3rd floors

Proposed B1 (Basement) Plan



18 Farnham Road Guildford Surrey, GU1 4XA

SCALE	DATE	DRAWN	CHECKE
1:100	13.06.2024	HYA	
PROJECT No	DRAWING No	STATUS	REV
G4788	P-01	PLANNING	05



PROPOSED GROUND FLOOR PLAN

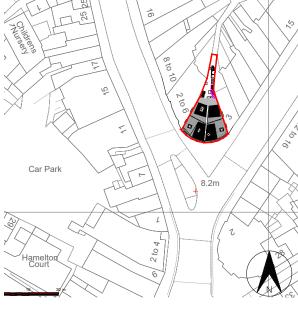


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REV DATE DESCRIPTION DRN CHKD

CLIENT

Wyeth Burrell Pearce Ltd. / Skyloft

Refurbishment of former HSBC Bank to create Commercial unit on B1 and GRND floors & 6 no. residential units on 1st/2nd and 3rd floors

Proposed Ground Floor Plan



18 Farnham Road Guildford Surrey, GU1 4XA

SCALE	DATE	DRAWN	CHECKED
1:100	13.06.2024	HYA	
PROJECT No	DRAWING No	STATUS	REV
G4788	P-02	PLANNING	05



PROPOSED 1ST FLOOR PLAN 1:100 1 2 3 4

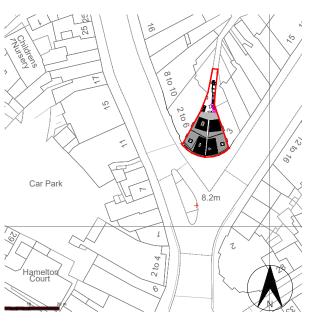
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prior to implementation and report any discrepancies to the Architect \slash Designer.





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REV DATE DESCRIPTION DRN CHKD

Wyeth Burrell Pearce Ltd. / Skyloft

PROJECT

Refurbishment of former HSBC Bank to create Commercial unit on B1 and GRND floors & 6 no. residential units on 1st/2nd and 3rd floors

Proposed First Floor Plan



18 Farnham Road Guildford Surrey, GU1 4XA

SCALE	DATE	DRAWN	CHECKE
1:100	13.06.2024	HYA	
PROJECT No	DRAWING No	STATUS	REV
G4788	P-03	PLANNING	03



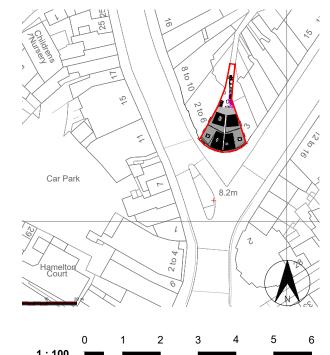
PROPOSED 2ND FLOOR PLAN 1:100 - 1 2 3 4

NOTES

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A DD.MM.YY

REV DATE DESCRIPTION

DRN CHKD

Wyeth Burrell Pearce Ltd. / Skyloft

PROJECT

Refurbishment of former HSBC Bank to create Commercial unit on B1 and GRND floors & 6 no. residential units on 1st/2nd and 3rd floors

Proposed Second Floor Plan



18 Farnham Road Guildford Surrey, GU1 4XA

LEWISAND HICKEY

SCALE	DATE	DRAWN	CHECKED
1:100	13.06.2024	HYA	
PROJECT No	DRAWING No	STATUS	REV
G4788	P-04	PLANNING	03



PROPOSED 3RD FLOOR PLAN 1:100 1 2 3 4

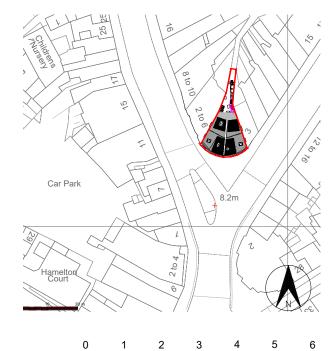
NOTES

ORIGINAL A3

Lewis & Hickey accept no responsibility for any costs, losses, claims howsoever arising from these drawings, specifications and related documents unless there is full compliance with the client and any authorised user of the following:

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 5. For the purpose of coordination, all relevant parties must check this information prior to implementation, and report any discrepancies to the Architect / Designer.

- prior to implementation and report any discrepancies to the Architect / Designer.



A DD.MM.YY

REV DATE DESCRIPTION

DRN CHKD

Wyeth Burrell Pearce Ltd. / Skyloft

PROJECT

Refurbishment of former HSBC Bank to create Commercial unit on B1 and GRND floors & 6 no. residential units on 1st/2nd and 3rd floors

Proposed Third Floor Plan

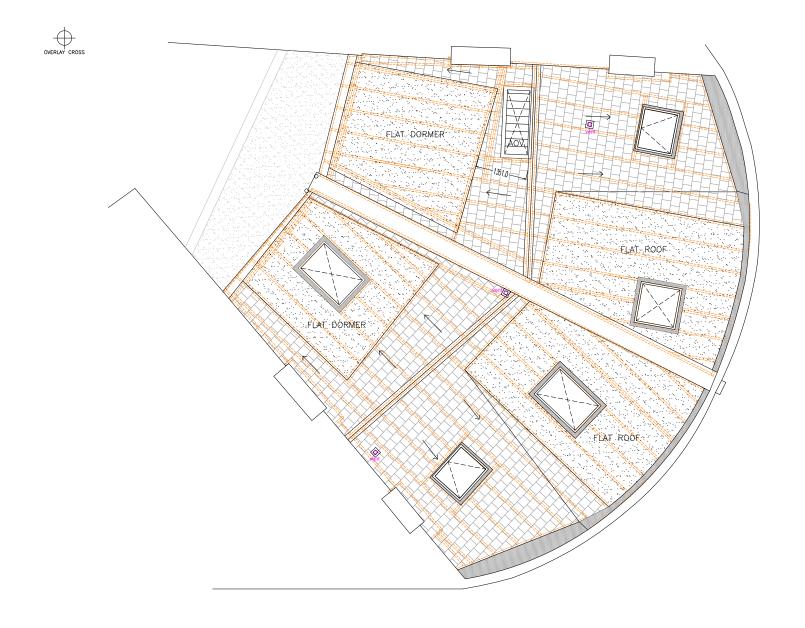


18 Farnham Road Guildford Surrey, GU1 4XA

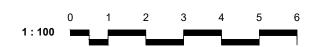
LEWISAND HICKEY

01483 560 908 Fax: 01483 560 660 Email: guildford@lewishickey.com

HECKED
īV .
3



PROPOSED ROOF PLAN

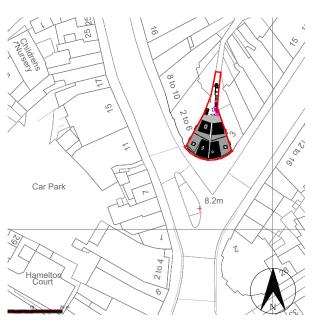


NOTES

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A DD.MM.YY

REV DATE DESCRIPTION

DRN CHKD

Wyeth Burrell Pearce Ltd. / Skyloft

Refurbishment of former HSBC Bank to create Commercial unit on B1 and GRND floors & 6 no. residential units on 1st/2nd and 3rd floors

Proposed Roof Plan



18 Farnham Road Guildford Surrey, GU1 4XA

Tel: 01483 560 908 Fax: 01483 560 660 Email: guildford@lewishickey.com

SCALE	DATE	DRAWN	CHECKED
1:100	13.06.2024	HYA	
PROJECT No	DRAWING No	STATUS	REV
G4788	P-06	PLANNING	03



Schedule 3

House Prices around TW1 3RY 03/06/2024, 14:15







TW1 3RY Search

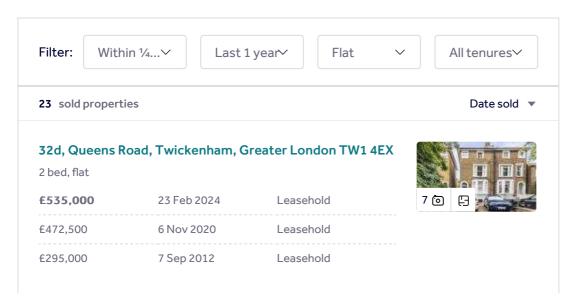
House Prices around TW1 3RY

Sales of flats around TW1 3RY had an overall average price of £474,520 over the last year.

Who provides this information?

English and Welsh house price data is publicly available information produced by the HM Land Registry. This material was last updated on 3 May 2024.

Properties sold



62c, Richmond Road, Twickenham, Greater London TW1 3BE

2 bed, flat

£455,000	1 Feb 2024	Leasehold
£415,000	22 Nov 2018	Leasehold
£385,000	14 Nov 2013	Leasehold



House Prices around TW1 3RY 03/06/2024, 14:15

12b, Heath Road, Twickenham, Greater London TW1 4HG

1 bed, flat

£255,000	31 Jan 2024	Leasehold
£220,000	14 Nov 2012	Leasehold
£180,000	8 Sep 2006	Leasehold



Flat 3, 72, Copthall Gardens, Twickenham, Greater London TW1 4HJ

Flat

£560,000	18 Jan 2024	Leasehold
£460,000	22 Dec 2021	Leasehold
£185,000	25 May 2001	Leasehold



Apartment 22, Wharf House, 2, Brewery Lane, Twickenham, Greater London TW1 1AX

Flat

£625,000	12 Jan 2024	Leasehold
£610,000	5 Aug 2016	Leasehold

No other historical records



44a, Church Street, Twickenham, Greater London TW1 3NR

Flat

£180,000	21 Dec 2023	Leasehold
£699,000	5 Jan 2023	Leasehold
£575,000	5 Sep 2014	Leasehold



House Prices around TW1 3RY 03/06/2024, 14:15

Flat 1, St Georges House, 3, St Georges Place, Twickenham, Greater London TW1 3NE

Flat

£420,000	14 Nov 2023	Leasehold
£415,000	24 Apr 2015 (New Build)	Leasehold

No other historical records

38, Lebanon Court, Richmond Road, Twickenham, Greater London TW1 3DA

Flat

£489,000	1 Nov 2023	Leasehold
£447,667	19 Apr 2016	Leasehold

No other historical records





18b, Queens Road, Twickenham, Greater London TW1 4EX

1 bed, flat

£413,000	23 Oct 2023	Leasehold
£195,000	19 Dec 2003	Leasehold
£99,950	8 Oct 1998	Leasehold



Flat 3, Evergreen House, 2, King Street, Twickenham, Greater London TW1 3RZ

Flat

£499,950	12 Oct 2023	Leasehold
£450,000	15 Jun 2020	Leasehold
£450,000	30 Mar 2016	Leasehold



Flat 4, 49, Arragon Road, Twickenham, Greater London TW1 3NG

Flat

£250,000 21 Sep 2023 Leasehold

No other historical records



27, Lebanon Court, Richmond Road, Twickenham, Greater London TW1 3DA

Flat



Properties For Sale in TW1 3RY | Rightmove 04/06/2024, 10:07



Flats For Sale in TW1 3RY, within 0.25 miles, including sold STC, don't show new home, retirement, buying schemes >

☆ Save search

Create Alert

48 results

Sort: Newest Listed



Prioritise properties with... + Add keyword

FEATURED PROPERTY - PREMIUM LISTING 1/15



£260,000

Offers in Excess of



◯ Contact

 \times



£775,000



Added on 31/05/2024 by Chase Buchanan, Twickenha...



020 3974 1555 Local call rate





X



oad, Twickenham

Reduced on 28/05/2024 by Featherstone Leigh, Twick...

£525,000



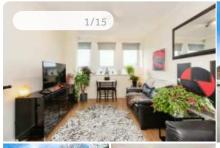
020 3835 6248 Local call rate



○ Save



Properties For Sale in TW1 3RY | Rightmove 04/06/2024, 10:07



Heath Road, Twickenham Apartment 🔄 1 surrounded by nu convenient one b investment or i

one bedroom enham and converted n excellent, ideal modation...

X





Reduced on 28/05/2024 by Milestone & Collis, Heath R...

£260,000 Offers in Excess of

PREMIUM LISTING











Added on 28/05/2024 by Featherstone Leigh, Twicken...

£405,000



020 3835 6248 Local call rate



○ Save

X

X





Added on 23/05/2024 by Antony Roberts, St Margaret...

£375,000

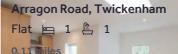






X





The perty Partnership are delighted to offer this lovely one double bedroom apartment, centrally located on a quiet road within the easiest reach of Twickenham mainline station and Twickenham riverside.



Added on 21/05/2024 by Property Partnership, Boroug...

£295,000

NO CHAIN

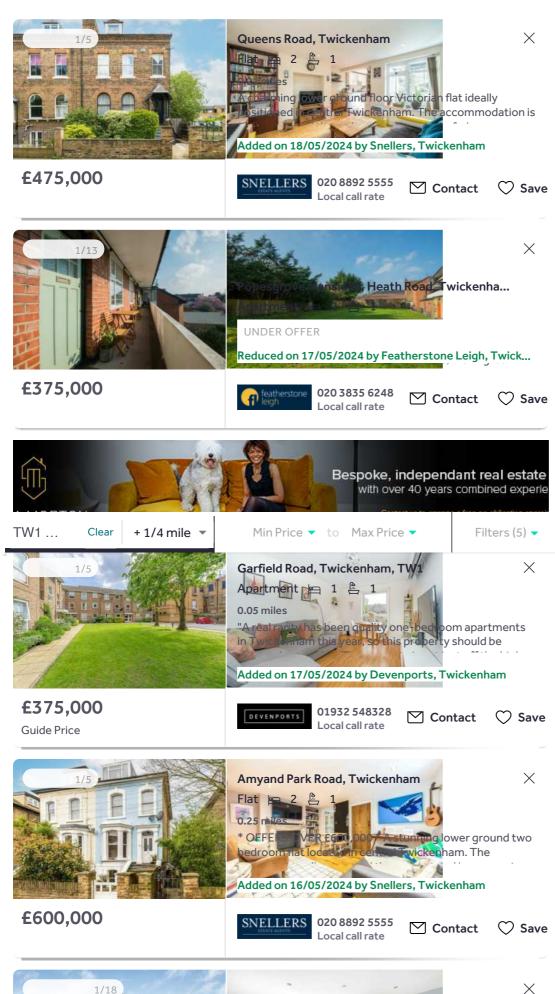


020 3889 9161 Local call rate

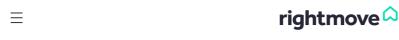


♡ Save

Properties For Sale in TW1 3RY | Rightmove 04/06/2024, 10:07









Flats For Sale in TW1 3RY, within 0.5 miles, including sold STC, don't show retirement, buying schemes >

☆ Save search



3 results

Newest Listed -





Prioritise properties with... + Add keyword



Brewery Lane, Twickenham, TW1 1AX 2 bedroom apartment for sale 0.27 mile



Min Price ▼ to Max Price ▼

Filters (4) ▼

Added on 15/05/2024 by Wigmore Jones, London

£995,000



020 3873 8298 Local call rate

◯ Contact

Save

X



on Road, Twickenham for sale miles n ground-floora artment located in central **NEW HOME**

Reduced on 05/09/2023 by Chase Buchanan, Twickenh...

£600,000



020 3974 1555

◯ Contact

Save





X

NEW HOME

Added on 31/08/2023 by Chase Buchanan, Twickenha...

£575,000



020 3974 1555 Local call rate

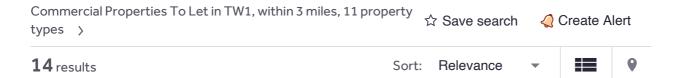


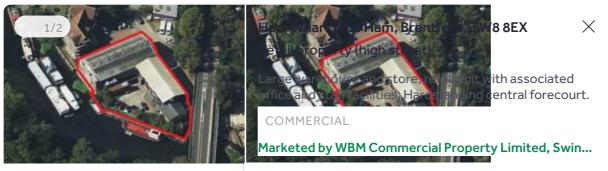


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£10,000 pcm 6,921 sq. ft.





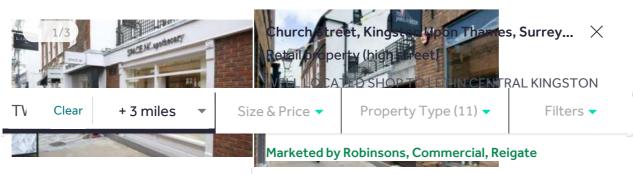
£3,000 pcm 2,333 sq. ft.





£4,583 pcm 1,677 sq. ft.



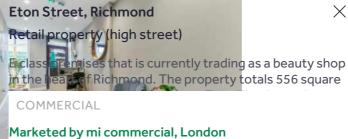


£7,500 pcmFrom 1,580 sq. ft.





£2,208 pcm 556 sq. ft.



020 3909 0360 **mico**mmercial **◯** Contact Save Local call rate

X





Marketed by Blue Alpine, London







wickenha... X ss Deep, Lo ing with a flat roof modern metal gazebo COMMERCIAL

Marketed by Avison Young (UK) Limited, Property Man...



Schedule 4

SW Homes & Developments Ltd

Investment Oppertunity Appraisal Site: Google Maps: Dentist on ground floor plus 3 x 2 bed flats & 3 X 1 Bed flats 2 London Road, Twickenham, TW1 3RY <u>Click Here</u>

PRE-BUILD) COSTS	
	%/£ Num	Costs
Legal Obligations		
Possible Affordable Housing Contribution	TBC	TBC
s106 Fees - SANG/SAMM	£0	£0
Community Infrastructure Levy	£0	£0
Total Legal Obligations Fees:		£0
Utilites:		
Site Disconnection - Gas	£4,000	£4,000
Site Disconnection - Electric	£4,000	£4,000
Site Disconnection - Water	£3,000	£3,000
Temp Power / Generator	£1,500	£1,500
New Electrical Services	£60,000	£60,000
New Water Services	£25,000	£25,000
Open Reach / Internet	£6,000	£6,000
Pavement Permit Licences	£10,000	£10,000
Road Clousures	TBC	ТВС
Bay Suspensions	£2,000	£2,000
Hire Equipment	TBC	ТВС
Parking Permit/Tickets	£6,000	£6,000
Hording Errection	£2,000	£2,000
Business rates NOT INCLUDED		
Total Utilites Fees:		£123,500
Demolition	210.000	242.222
Welfare	£10,000	£10,000
Strip Out Labour & Clear Site	£30,000	£30,000
Waste	£13,000	£13,000
Lift Removal	£15,000	£15,000
Scaffolding Errection	£30,000	£30,000
Scaffolding Licences	£4,000	£4,000
Contingency / Unforseeables	£20,000	£20,000
Civils and lintels	£15,000	£15,000
Total Demolition Costs:		£127,000

	BUILD COSTS		
	£/pm2 N	um	Costs
Foundations			
Basement Works	£2,200	0	£0
Underpinning	£0	1	£0
Labour	£4,000	0	£0

Strip / Raft / Piles	£0	1	£0
Civils and lintels TBC	£500	1	£500
Drainage - Soils	£4,000	1	£4,000
Drainage - Surface	£3,000	1	£3,000
Conduit - Services	£8,000	1	£8,000
Floor Insulation	£10,000	1	£10,000
Screed	£6,000	1	£6,000
Total Foundations Costs:	,		£31,500
			· · · · · · · · · · · · · · · · · · ·
Construction			
Panel Framed Construction	£0	1	£0
Brickwork / Making Good	£5,000	1	£5,000
Loft Conversion	£70,000	1	£70,000
External/Internal Wall Insulation	£12,000	1	£12,000
Rendering	£20,000	1	£20,000
Steelwork	£47,000	1	£47,000
Crane hire	£0	1	£0
Waste	£14,000	1	£14,000
Roofing	£47,000	1	£47,000
Fascia & Soffits	£6,000	1	£6,000
Drainage Infrstructure	£8,000	1	£8,000
Internal partitions	£24,000	1	£24,000
Construction Labour Costs	£65,000	1	£65,000
Insulation	£28,000	1	£28,000
Reslient bars & metal work	£12,000	1	£12,000
Fire Board	£18,000	1	£18,000
Sound Board	£18,000	1	£18,000
Staircase Costs	£28,000	1	£28,000
Dry-Lining Costs	£48,000	1	£48,000
Plastering Costs	£66,000	1	£66,000
External Decoration	£6,000	1	£6,000
Internal Decoration	£37,000	1	£37,000
Total Construction Costs:	,		£579,000
Glazing			
Windows - UPVC Supply & Fit	£1,400	35	£49,000
Windows - Timber	£0	1	£0
Roof Lights - Velux	£700	6	£4,200
Entrance Door	£2,800	2	£5,600
External Doors	£1,500	1	£1,500
Heavy Duty Refuse Access Doors	£1,200	1	£1,200
Total Glazing Costs:			£61,500
Mechanical & Electrical			
Mechanical Ventilation	£0	1	£0
HWHP Heating (Per unit)	£7,000	6	£42,000
Commercial Heating	£6,000	1	£6,000
UFH	£8,000	6	£48,000
Storage Heating (Per Flat)	£3,500	0	£0
Suppression System (Per Flat)	£20,000	6	£120,000
Door Entry System (Video/Audio)	£3,000	1	£3,000
TV Aerial	£1,500	1	£1,500
· v / Cliui	11,300		11,500
LD1 Smoke System	£1,200	6	£7,200

CCTV Supply & installation	£1,500	1	£1,500
Distrubution Boards & Consumer Units	£800	6	£4,800
Emergency Lighting	£800	4	£3,200
Automatic Opening Vents (AOV)	£3,700	1	£3,700
O&M Manuals	£1,000	1	£1,000
Test & Commissison	£800	1	£800
Total Mechanical & Electrical Costs:			£243,900
Communual Areas:			
Lift	£0	0	£0
Bike store & rack	£2,000	1	£2,000
Bin store & bins	£2,000	1	£2,000
Riser	£3,000	1	£3,000
Plant rooms	£10,000	1	£10,000
Extenal landscaping / Fencing	£10,000	1	£10,000
Tarmac	£5,000	0	£0
Block Paving	£0	1	£0
Entrance lobby	£0	1	£0
Entrance decoration	£2,000	1	£2,000
Entrance Light & Enty Sys	£3,000	1	£3,000
Lobby doors	£700	1	£700
Hard Flooring	£8,000	1	£8,000
Carpets	£2,000	1	£2,000
Total Communual Area Costs:	,		£42,700
Plot Fit Outs			
Flat Fit Out - 1 bed (Luxury Finish)	£55,000	4	£220,000
(£35k per flat)			
Flat Fit Out - 2 beds (Luxury Finish)	£75,000	2	£150,000
(£55k per flat)	273,000		2130,000
	250.000		252.222
Shell & Core Shop	£50,000	1	£50,000
(£40k per unit)			
Total Plot Fit Out Costs:			£420,000
NO MANAGMENT FEE OR CONTIGENCY ALLOWANC	E INCLUDED		
No Project Managment Fee	N/A		£0
No Contingency	N/A		£0
Total Development Costs			£1,629,100
iotal Development costs			,0,100